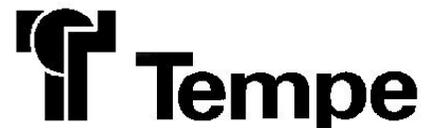


Staff Summary Report



Council Meeting Date:

3/26/2009

Agenda Item Number: _____

SUBJECT: Request to award a two-year contract with three one-year renewal options to IES Commercial, Inc. for data and telecommunications cabling and fiber optic installation and repair services in City buildings and streets.

DOCUMENT NAME: 20090326fsts14 PURCHASES (1004-01)

COMMENTS: (RFP 09-028) Total cost for this contract shall not exceed \$800,000.

PREPARED BY: Ted Stallings, CPPB, Procurement Officer, 480-350-8617

REVIEWED BY: Michael Greene, CPM, Central Services Administrator, 480-350-8516
Gene Obis, IT Manager, 480-350-8353

APPROVED BY: Jerry Hart, Financial Services Manager, 480-350-8505

LEGAL REVIEW BY: N/A

FISCAL NOTE: Sufficient funds have been appropriated in various City-wide cost centers for the anticipated expenditures in the current fiscal year.

RECOMMENDATION: Award the contract.

ADDITIONAL INFO: The City of Tempe issued a Request for Proposal to purchase cabling and related equipment installation, maintenance, repair and troubleshooting services. Three responses were received. A review committee comprised of Information Technology and Procurement Staff reviewed and scored the submitted proposals. It is the recommendation of the committee to award the contract to IES Commercial, Inc.

Vendor's Proposal Offer

It is REQUIRED that Proposal Offeror COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the proposal response offer. An unsigned "Vendor's Proposal Offer", late proposal response and/or a materially incomplete response will be considered non-responsive and rejected.

Proposal offeror is to type or legibly write in ink all information required below.

Proposal Offeror's Company Name IES Commercial, Inc.

Company Mailing Address 2328 W. Huntington Dr., Tempe, AZ 85282

Company Street Address Same

Proposal Offeror Contact Eric Johnson Title National Account Manager

Contact's Phone No. 480-220-3485 E-mail Address eric.johnson@ies-co.com

Proposal Offeror's Company Tax Information:

Arizona Transaction Privilege (Sales) Tax No. 2020863-L or

Arizona Use Tax No. _____

Federal I.D. No. 16-1664197

& State Where Sales Tax is Paid Phoenix, AZ

If a Tempe based firm, you must indicate your Tempe Transaction Privilege (Sales) Tax No. 115411

THIS PROPOSAL IS OFFERED BY

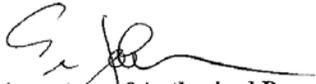
Authorized Proposal Offeror (Type or Print in ink) Eric Johnson

Proposal Offeror's Title (Type or Print in ink) National Account Manager

Date 11-10-08

REQUIRED SIGNATURE OF AUTHORIZED PROPOSAL OFFEROR (Must Sign in Ink)

By signing this Bid Offer, Bidder acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other bidder or potential bidder. In accordance with A.R.S. 35-397, the offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with bid response will result in a non-responsive bid response.



ERIC JOHNSON

Signature of Authorized Proposal Offeror

Date 11-10-08

Form 201-B (RFP)

(H/RFP 3-2002)

Best and Final Price Sheet dated 01/07/2009

Company Name IES Commercial, Inc. Communications Division

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
1.	<u>Installer</u> – Rate all inclusive of personnel, shop supplies, travel, equipment, mobilization, fuel, etc.				
	▪ Labor Rate (Straight Time) During Normal Work hours 7:00am to 4:00pm (Monday – Friday) –	1	Hour	\$35.00	
	▪ Overtime Labor Rate (Night, Weekends, City Holidays)	1	Hour	\$44.10	
2.	<u>Technician</u> – Rate all inclusive of personnel, shop supplies, travel, equipment, mobilization, fuel, etc.				
	▪ Labor Rate (Straight Time) During Normal Work hours 7:00am to 4:00pm (Monday – Friday) –	1	Hour	\$40.00	
	▪ Overtime Labor Rate (Night, Weekends, City Holidays)	1	Hour	\$52.40	
3.	<u>Supervisor</u> – Rate all inclusive of personnel, shop supplies, travel, equipment, mobilization, fuel, etc.				
	▪ Labor Rate (Straight Time) During Normal Work hours 7:00am to 4:00pm (Monday – Friday) –	1	Hour	\$50.00	
	▪ Overtime Labor Rate (Night, Weekends, City Holidays)	1	Hour	\$68.00	
4.	<u>Project Manager</u> – Rate all inclusive of personnel, shop supplies, travel, equipment, mobilization, fuel, etc.				
	▪ Labor Rate (Straight Time) During Normal Work hours 7:00am to 4:00pm (Monday – Friday) –	1	Hour	\$60.00	
	▪ Overtime Labor Rate (Night, Weekends, City Holidays)	1	Hour	\$70.00	
5.	<u>CAD Drafter</u> – Rate all inclusive of personnel, shop supplies, travel, equipment, mobilization, fuel, etc.				
	▪ Labor Rate (Straight Time) During Normal Work hours 7:00am to 4:00pm (Monday – Friday) –	1	Hour	\$45.00	
	▪ Overtime Labor Rate (Night, Weekends, City Holidays)	1	Hour	\$55.00	

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
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6. For addition position/job descriptions and hourly rate please attach separate itemized list. Hourly rates must be all inclusive of personnel, shop supplies, travel, equipment, mobilization, fuel, etc.

7. Equipment, Parts and Supplies - Representative list of items below shall be priced using the same discount or mark offered below.

	Cat 6 Trunet 4 pair cable, Krone P/N 0042kro-7rb-06.	1	Box/1000 ft	\$391.13	\$391.13
	19 inch wall mount frame, Krone P/N 6652-2-068-19.	1	Each	\$109.89	\$109.89
	8 pair high band ultim8 module, Krone P/N 6468-2-060-06.	1	Each	\$6.14	\$6.14
	2 port flush mount faceplate, Krone P/N 644-1-152-03.	1	Each	\$1.52	\$1.52
	Cat-6 568A-B series right angle jack, Krone P/N 6830-1-830-02.	1	Each	\$6.23	\$6.23
	Cat-6 RJ-45 to RJ-45 patch cable 50', Krone P/N 6.	1	Each	\$22.25	\$22.25
	Cat-6 black patch cord 8' RJ-45 to RJ-45, Krone P/N 6645-2-788-08.	1	Each	\$9.84	\$9.84

There isn't a published catalog or manufacturer's price list

Manufacturer's catalog or price lists number and date.

15% Percentage markup.