

Staff Summary Report

Council Meeting Date: 03/26/2009

Agenda Item Number: _____

SUBJECT: Request approval to award five-year contracts with American Safety Shoes Company, Industrial Safety Shoes of Arizona and Rocky Brands Retail LLC/Lehigh Safety Shoe Company for the purchase of safety shoes.

DOCUMENT NAME: 20090326fst08

PURCHASES (1004-01)

SUPPORTING DOCS: Yes

COMMENTS: (IFB 09-069) Total amount of these contracts will not exceed \$350,000 over the five year term.

PREPARED BY: Ted Stallings, CPPB, Procurement Officer, 480-350-8617

REVIEWED BY: Jerry Hart, Financial Services Manager, 480-350-8505
Michael Greene, CPM, Central Services Administrator, 480-350-8516
Laura Guerrero, Risk Manager, 480-350-8321

**LEGAL REVIEW AS
TO CONTRACT FORM**

ONLY: N/A

FISCAL NOTE: Sufficient funds have been appropriated in various City-wide cost centers for the anticipated expenditures in the current fiscal year.

RECOMMENDATION: Award the contracts.

ADDITIONAL INFO: The City of Tempe issued an Invitation for Bid to establish contracts for the purchase of safety shoes. Seven firms responded to the solicitation. A committee comprised of Risk Management and Procurement staff reviewed and scored the responses. Red Wing Shoe Store Inc. (Tempe), Red Wing Shoe Store (Mesa and Phoenix) and JR's Shoes and Boots were found to be non-responsive as they failed to submit required price catalogs. Kar Wing Trading Company was also found to be non-responsive as they do not have a retail outlet in the Phoenix metropolitan area.

Safety shoes are required to be worn by select employees in various departments throughout the City. The footwear sold to employees must meet safety standards for the environment in which they work and be compatible with the American Society for Testing and Materials (ASTM) standards and Occupational Safety and Health Administration (OSHA) regulations.

Vendor's Offer

It is REQUIRED that Bidder COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the bid response offer. An unsigned "Vendor's Offer", late bid response and/or a materially incomplete response will be considered nonresponsive and rejected.

Bidder is to type or legibly write in ink all information required below.

| | | | |
|---|----------------------------|--------|--|
| Company Name: | AMERICAN SAFETY SHOE CO. | | |
| Company Mailing Address: | 1605 WEST UNIVERSITY # 108 | | |
| City: | TEMPE | State: | AZ. Zip: 85281 |
| Contact Person: | TIM CAUFIELD | Title: | PRES. |
| Phone #: | 480-894-1881 | FAX #: | 480-967-8865 E-mail: SHOEMAN_85281@YAHOO.COM |
| Company Tax Information: | | | |
| Arizona Transaction Privilege (Sales) Tax No.: | 07-342-094 | | or |
| Arizona Use Tax No.: | _____ | | |
| Federal I.D. No.: | 86-0582726 | | |
| City & State Where Sales Tax Is Paid: | TEMPE, AZ. | | |
| If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: | 28159 | | |

THIS BID IS OFFERED BY

Name of Authorized Individual (Type or Print in Ink) TIM CAUFIELD

Title of Authorized Individual (Type of Print in Ink) PRES.

REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (Must Sign in Ink)

By signing this offer, Bidder acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other bidder or potential bidder. In accordance with A.R.S. 35-397, the offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with bid response will be considered nonresponsive and rejected.


Signature of Authorized Offeror

2/10/09
Date

Pricing Section

| ITEM NO. | DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION | QTY | UNIT | UNIT PRICE | EXTENDED PRICE |
|----------|---|-----|------|----------------------------|----------------|
| | | | | STORE PRICE | TEMPE PRICE |
| 1. | Safety shoe minimum Specifications: Height shall be a minimum of 6" or 8" Steel toe or composite toe Impact resistant rating of "I/75" Compression resistance rating of "C/75" Non-skid soles and heels Puncture Resistant (PR) | 1 | Pair | \$ 145.00 | 129.00 |
| | | | | RED WING 3526 | |
| | | | | Manufacturer and Model No. | |
| | | 1 | Pair | \$ 140.00 | 126.00 |
| | | | | MICHELIN XPX861 | |
| | | | | Manufacturer and Model No. | |
| | | 1 | Pair | \$ 135.00 | 121.50 |
| | | | | TIMBERLAND 52562 | |
| | | | | Manufacturer and Model No. | |
| | | 1 | Pair | \$ 140.00 | 126.00 |
| | | | | MATTERHORN 7733 | |
| | | | | Manufacturer and Model No. | |
| | | 1 | Pair | \$ 135.00 | 121.50 |
| | | | | WORX 5800 | |
| | | | | Manufacturer and Model No. | |
| | | 1 | Pair | \$ 135.00 | 121.50 |
| | | | | CATERPILLAR P89556 | |
| | | | | Manufacturer and Model No. | |

Please copy this page if your firm is proposing more than 6 safety shoes.

2. Percentage Off List Price For all other safety shoes
Contractor offers.

| | |
|--|--|
| <u>10</u> % Discount from Published Price List Catalog# <u>AMERICAN SAFETY SHOE CATALOG</u> Manufacturer <u>STYLES FROM RED WING.</u> TIMBERLAND, WORX, GEORGIA, SKECHERS, DR MARTENS, WOLVERINE CATERPILLAR _____ % Discount from Published Price List Catalog# _____ Manufacturer _____ | _____ % Discount from Published Price List Catalog# _____ Manufacturer _____ _____ % Discount from Published Price List Catalog# _____ Manufacturer _____ |
|--|--|

COPY

Vendor's Offer

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Company Name: INDUSTRIAL SAFETY SHOE OF ARIZONA

Company Mailing Address: 835 W. 22ND STREET

City: TEMPE State: ARIZONA Zip: 85282

Contact Person: LEONARD TORRES Title: SALES MANAGER

Phone #: 480-968-7601 FAX #: 480-968-0248 E-mail: iss00faza@msn.com

Company Tax Information:

Arizona Transaction Privilege (Sales) Tax No.: 10-116652-L or

Arizona Use Tax No.: _____

Federal I.D. No.: 95-2950206

City & State Where Sales Tax Is Paid: TEMPE, ARIZONA

If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: 28997

THIS BID IS OFFERED BY

Name of Authorized Individual (Type or Print in Ink) LEONARD TORRES

Title of Authorized Individual (Type of Print in Ink) SALES MANAGER

REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (Must Sign in Ink)

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[Signature]
Signature of Authorized Offeror

02/09/2009
Date

Pricing Section

| ITEM NO. | DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION | QTY | UNIT | UNIT PRICE | EXTENDED PRICE |
|----------|---|-----|------|------------------|---|
| 1. | Safety shoe minimum Specifications: Height shall be a minimum of 6" or 8" Steel toe or composite toe Impact resistant rating of "I/75" Compression resistance rating of "C/75" Non-skid soles and heels Puncture Resistant (PR) | 1 | Pair | \$ <u>122.40</u> | |
| | | | | | <u>Hyttest 13160</u> Manufacturer and Model No. |
| | | 1 | Pair | \$ <u>122.40</u> | |
| | | | | | <u>Hyttest 13161</u> Manufacturer and Model No. |
| | | 1 | Pair | \$ <u>140.00</u> | |
| | | | | | <u>Caterpillar P89556</u> Manufacturer and Model No. |
| | | 1 | Pair | \$ <u>130.50</u> | |
| | | | | | <u>Converse C6765</u> Manufacturer and Model No. |
| | | 1 | Pair | \$ <u>140.00</u> | |
| | | | | | <u>Michelin 866</u> Manufacturer and Model No. |
| | | 1 | Pair | \$ <u>140.00</u> | |
| | | | | | <u>Michelin 864</u> Manufacturer and Model No. |

Please copy this page if your firm is proposing more than 6 safety shoes.

2. Percentage Off List Price For all other safety shoes
Contractor offers.

10 % Discount from Published Price List
Catalog# 1
Manufacturer Hyttest

10 % Discount from Published Price List
Catalog# 1
Manufacturer Caterpillar

10 % Discount from Published Price List
Catalog# 1
Manufacturer Wolverine

10 % Discount from Published Price List
Catalog# 2
Manufacturer Converse

Vendor's Offer

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Bidder is to type or legibly write in ink all information required below.

| | | |
|--|--|--|
| Company Name: <u>Rocky Brands Retail, LLC</u> | | |
| Company Mailing Address: <u>39 E Canal St</u> | | |
| City: <u>Nelsonville</u> | State: <u>OH</u> | Zip: <u>45764</u> |
| Contact Person: <u>Tim Harris</u> | Title: <u>Lehigh Shoe Center Manager</u> | |
| Phone #: <u>866.272.3005</u> | FAX #: <u>602.272.3005</u> | E-mail: <u>m028484@rockybrands.com</u> |
| Company Tax Information: | | |
| Arizona Transaction Privilege (Sales) Tax No.: _____ or | | |
| Arizona Use Tax No.: <u>07 343762-A</u> | | |
| Federal I.D. No.: <u>22-3709780</u> | | |
| City & State Where Sales Tax Is Paid: <u>Tempe</u> , <u>AZ</u> | | |
| If a Tempe based firm, provide Tempe Transaction Privilege (Sales) Tax No.: <u>62290</u> | | |

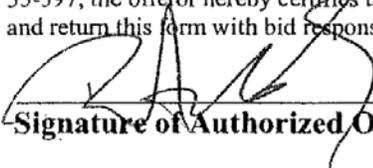
THIS BID IS OFFERED BY

Name of Authorized Individual (Type or Print in Ink) Richard A. Simms

Title of Authorized Individual (Type of Print in Ink) Sr. VP and GM

REQUIRED SIGNATURE OF AUTHORIZED OFFEROR (Must Sign in Ink)

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Signature of Authorized Offeror

2/11/09
Date

Pricing Section

| ITEM NO. | DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION | QTY | UNIT | UNIT PRICE | EXTENDED PRICE |
|----------|---|-----|------|---|----------------|
| 1. | Safety shoe minimum Specifications: Height shall be a minimum of 6" or 8" Steel toe or composite toe Impact resistant rating of "I/75" Compression resistance rating of "C/75" Non-skid soles and heels Puncture Resistant (PR) | 1 | Pair | \$ <u>144.19</u> | |
| | | | | <u>Michelin XHY864</u> Manufacturer and Model No. | |
| | | 1 | Pair | \$ <u>125.99</u> | |
| | | | | <u>Michelin XHY866</u> Manufacturer and Model No. | |
| | | 1 | Pair | \$ <u>75.00</u> | |
| | | | | <u>Michelin XPX861</u> Manufacturer and Model No. | |
| | | 1 | Pair | \$ <u>88.89</u> | |
| | | | | <u>Lehigh 5621</u> Manufacturer and Model No. | |
| | | 1 | Pair | \$ <u>107.09</u> | |
| | | | | <u>Lehigh 5823</u> Manufacturer and Model No. | |
| | | 1 | Pair | \$ <u>121.09</u> | |
| | | | | <u>Timberland 52562</u> Manufacturer and Model No. | |

Please copy this page if your firm is proposing more than 6 safety shoes.

2. Percentage Off List Price For all other safety shoes
Contractor offers.

30 % Discount from Published Price List
Catalog# 63
Manufacturer Lehigh's Annual Catalog

_____ % Discount from Published Price List
Catalog# _____
Manufacturer _____

_____ % Discount from Published Price List
Catalog# _____
Manufacturer _____

_____ % Discount from Published Price List
Catalog# _____
Manufacturer _____