

Staff Summary Report

Council Meeting Date: 1-22-2009

Agenda Item Number: _____

SUBJECT: Request to award a one-year contract to Sun Country Truck Equipment for a service body to be mounted on a previously purchased chassis for use by the Fire Department for vehicle preventative maintenance and emergency service work.

DOCUMENT NAME: 20090122fsta05

PURCHASES (1004-01)

SUPPORTING DOCS: Yes

COMMENTS: (RFP 09-052) Total cost for this contract shall not exceed \$56,100.

PREPARED BY: Tony Allen, Procurement Officer, 480-350-8548

REVIEWED BY: Michael Greene, CPM, Central Services Administrator, 480-350-8516
Glenn Kephart, Public Works Manager, 480-350-8205
Jay Taylor, Fleet Director, 480-350-8344
Mark Simmons, Fire Deputy Chief, 480-858-7218

**LEGAL REVIEW AS
TO CONTRACT FORM**

ONLY: N/A

FISCAL NOTE: Sufficient funds have been appropriated in 3261-7508 and 2363-7508 for the anticipated expenditures in the current fiscal year.

RECOMMENDATION: Award the contract.

ADDITIONAL INFO: The City of Tempe issued a Request for Proposal to purchase a lube/service body to be used by the Fire Department as a field service truck. Five responses were received – Construction Trucks and Equipment, Sun Country Truck Equipment, Drake Equipment, Mesa Precision Motor Services and Southwest Products. A review committee comprised of Fire Department, Fleet Services and Procurement staff reviewed and scored the submitted proposals. It is the recommendation of the committee to award the contract to Sun Country Truck Equipment, who received the highest score.

Vendor's Proposal Offer

It is REQUIRED that Proposal Offeror COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the proposal response offer. An unsigned "Vendor's Proposal Offer", late proposal response and/or a materially incomplete response will be considered non-responsive and rejected.

Proposal offeror is to type or legibly write in ink all information required below.

Company Name	<u>SUN COUNTRY TRACK EQUIPMENT</u>		
Company Mailing Address	<u>4243 E SUPERIOR</u>		
City	State	Zip Code	
<u>PHOENIX</u>	<u>ARIZONA</u>	<u>85040</u>	
Contact Person	Title		
<u>JEFF CONWAY</u>	<u>MOBILE REP</u>		
Phone No.	FAX No.	E-mail	
<u>602-438-4936</u>	<u>602-438-4947</u>	<u>JEFF@SUNCOUNTRYTRACK.NET</u>	
<u>Company Tax Information:</u>			
Arizona Transaction Privilege (Sales) Tax No.	<u>07-609945-E</u>	Or	
Arizona Use Tax No.			
Federal I.D. No.	<u>86-0981371</u>		
City & State Where Sales Tax is Paid	<u>PHOENIX, AZ</u>		
If a Tempe based firm, you must indicate your Tempe Transaction Privilege (Sales) Tax No.			

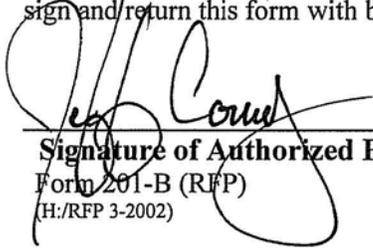
THIS PROPOSAL IS OFFERED BY

Name of Authorized Individual (Type or Print in ink) JEFF CONWAY

Authorized Individual's Title (Type of Print in ink) MOBILE REP

REQUIRED SIGNATURE OF AUTHORIZED PROPOSAL OFFEROR (Must Sign in Ink)

By signing this Bid Offer, Bidder acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other bidder or potential bidder. In accordance with A.R.S. 35-397, the offeror hereby certifies that it does not have scrutinized business operations in Iran or Sudan. Failure to sign and return this form with bid response will result in a non-responsive bid response.



Signature of Authorized Proposal Offeror

Form 201-B (RFP)
(H./RFP 3-2002)

11-18-08
Date

Specifications

Each specification will receive a maximum point value of three in the evaluation process. Any exceptions to the preferred specifications listed below must be explained.

	Description	Vendor Response		
		Yes	No	Exception
1.	Approximately 8' x 12' steel diamond plate platform (minimum 1/8" deck) with louvered bulkhead . To be mounted on a dual wheel chassis. (Vehicle build line to Center of Axle = 84" Center Axle to end of frame = 44").	X		
	State Width and Overall Length of complete unit 8' wide X 12' Long			
2.	All required lights and reflectors are to be mounted per DOT specifications. All lighting shall be LED design.	X		
3.	All wiring shall be protected in automotive loom.	X		
4.	Preferred design shall incorporate a topside toolbox approximately 96" x 18" x 18" (Vented) with 3 point locking system with metal dividers and stainless steel hinges.	X		
	State size of toolbox (2) 48" X 18" X 18" = 96" X 18" X 18"			
5.	Preferred design shall incorporate a topside/undermount toolbox approximately 24" x 36" x 18" (Vented) with 3 point locking system, shelves and stainless steel hinges.	X		" "
	State size of toolbox 36" X 24" X 24"			
6.	Preferred design shall incorporate a mid/undermount toolbox (Vented) with 3 point locking system, for hand tool storage – design shall incorporate shelves and drawers appropriate for toolbox use and stainless steel hinges.			" "
	State size of toolbox (2) 36" X 18" X 18"			
7.	All door handles are to be made of stainless steel and keyed alike (an optional central locking system price will be requested at end of specifications).	X		
8.	Cabinets shall have interior LED strip lighting on sides of cabinets.	X		
9.	Provide and install rear mounted 10,000 pound 2" receiver hitch.	X		
10.	Body wired for towing utilizing 6 pin lighting connector.	X		
11.	Provide electrical wiring and connections for use of cradle mounted winch on rear receiver hitch utilizing HD jumper cable connector.	X		
12.	Bed shall incorporate an open area coated with spray on bed liner. Area shall be equipped with D rings to allow securing of tire or misc parts and accessible from lift gate.	X		
13.	Install used filter tray/compartments with drain routed to side or back of deck with brass ball valve at end of drain.	X		



TOTAL EQUIPMENT INC.
 4245 East Superior Voice : 602-438-4963
 Phoenix, Arizona 85040 Fax : 602-438-4947
 website: www.suncountrytruck.net
 e-mail : sales @ suncountrytruck.net

	Description	Vendor Response		
		Yes	No	Exception
14.	Install heavy duty anti sail mud flaps behind rear wheels – no logos on mud flaps.	X		
15.	Minimum 1,500 pound lift gate approximately 36" x 84" with 4" ramp.	X		
16.	Hose reels to be mounted in a cabinet on curbside of vehicle. It is preferred that the cabinet utilize a rollup door.	X		
17.	Diesel Fuel Tank maximum 99 gallon, baffled, constructed of steel	X		
	Size of tank 100 GAL RATED - MAX FILLED 99 GAL			
	Transfer pump – air powered preferred	X		
	Type and brand of pump Air - GRACO			
	Spring rewind hose reel with 3/8" x 50' hose and flow meter	X		
18.	Motor Oil Tank - approximate 40 gallon constructed of steel	X		
	Size of tank 40 GAL			
	Transfer pump – air powered preferred	X		
	Type and brand of pump Air - GRACO			
	Spring rewind hose reel with 3/8" x 50' hose and flow meter	X		
19.	ATF Tank - approximate 40 gallon constructed of steel	X		
	Size of tank 40 GAL			
	Transfer pump – air powered preferred	X		
	Type and brand of pump Air - GRACO			
	Spring rewind hose reel with 3/8" x 50' hose and flow meter	X		
20.	Hydraulic Oil Tank - approximate 40 gallon constructed of steel	X		
	Size of tank 40 GAL			
	Transfer pump – air powered preferred	X		
	Type and brand of pump Air - GRACO			
	Spring rewind hose reel with 3/8" x 50' hose and flow meter	X		
21.	Waste Oil Tank - approximate 40 gallon constructed of steel	X		
	Size of tank 40 GAL			
	Transfer pump – suction - air powered preferred	X		
	Type and brand of pump Air - GRACO			
	Spring rewind hose reel with 3/8" x 50' hose and suction gun	X		
22.	AntiFreeze/Water Tank approximate 20 gallon constructed of 304 stainless steel	X		
	Size of tank 30 GAL			
	Transfer pump – air powered preferred	X		
	Type and brand of pump Air - GRACO			
	Spring rewind hose reel with 3/8" x 50' hose and flow meter	X		

SUN COUNTRY

TRUCK REPAIR SERVICE AND
EQUIPMENT SALES

4245 East Superior Voice : 602-438-4968

Phoenix, Arizona 85040 Fax : 602-438-4947

website: www.suncountrytruck.net

e-mail : sales@suncountrytruck.net

	Description	Vendor Response		
		Yes	No	Exception
23.	Grease system utilizing 35# (5 gallon) drum	X		
	Pump – air powered	X		
	Type and brand of pump <i>Air - LARACO</i>			
	Spring rewind hose real with 3/8" x 50'	X		
24.	Vanair, or approved equal, compressor/generator system to be mounted under deck. Rotary screw compressor minimum 125 CFM, generator minimum 10,000 watts. Unit shall utilize a single PTO and be capable of operation individually or simultaneously.		X	<i>Air-u-Arc DIESEL</i>
	Specify Brand and CFM of compressor <i>Air-u-Arc - 310 CFM</i>			
	Specify Brand and output for generator <i>Air-u-Arc - 10,000 WATTS</i>			
	30 gallon under deck mounted air tank	X		
	Air system shall be equipped with fittings to tie system to shop air supply	X		
	Spring rewind hose real with 1/2" x 50' hose shall be mounted on curbside of vehicle with 1/2" MNPT end	X		
	Generator shall be equipped with a power distribution panel with breakers	X		
	Two dual 120 volt (15 amp) outlet plugs shall be rear mounted on deck.	X		
	One 240 volt outlet plug shall be rear mounted on deck.	X		
25.	Install two Fire Research Corporation - Focus lights - (FCA Series M10 1000w 120volt		X	<i>HAUIS-SHELDS</i>
	Fixed Telescopic Pole Mount	X		
	Detachable mount, with optional tripod	X		
26.	Electric backup alarm – Ecco model #210 or approved equal	X		
27.	Gas spout connected with recessed cup	X		
28.	Body shall be sanded and washed prior to painting	X		
29.	Body shall be primed and then painted GM Victory Red with a white strip matching chassis	X		
30.	Install Red/Yellow chevron pattern reflective striping on rear of vehicle per NFPA requirements	X		
31.	Install Red/Yellow chevron pattern reflective striping on front bumper of vehicle per NFPA requirements	X		
32.	Provide and install front mounted 10,000 pound 2" receiver hitch	X		
33.	Provide electrical wiring and connections for use of cradle mounted winch on front receiver hitch utilizing HD jumper cable connector	X		
34.	Provide and install HD winch on cradle mount allowing connection to 2" receiver. Approximately 10,000 pound with roller fairleads, 100 feet of cable, 12 volt electric (including detachable remote switch and 12 foot lead).	X		
	Brand, model and capacity of winch <i>T-MAX-EW-10000/10,000 LB</i>			



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 website: www.suncountrytruck.net
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	Description	Vendor Response		
		Yes	No	Exception
35.	Minimum 5 year structural warranty on body State warranty period 5 YEAR - UNLIMITED MILES	X		
36.	Provide and install light bar – Whelen Liberty Series all amber with arrow back mounted on top of headache rack	X		
37.	Provide and install LED flashers – front, mid and rear	X		
38.	All auxiliary strobes, lights, flashers and controllers wired with fuses or breakers and controlled from cab.	X		
39.	Provide and install push bar on front of vehicle	X		
40.	Provide and install mount and 20# ABC fire extinguisher	X		
Options – City of Tempe requested		Cost		
41.	Central locking system controlled from inside cab of vehicle	NOT OFFERED		
42.	Open door warning light for service body doors mounted inside cab of vehicle	\$ 485 ⁰⁰		
Options suggested by vendor				
Description		Cost		
412-V-ARC 200 Amp DC CHARGER w/ 20' Jumper CABLES		\$ 743 ⁰⁰		

Proposal Questionnaire

Please Firm shall answer and submit the following information with their proposal. The City of Tempe will use it's discretion in reviewing answers to these questions in determining a firm's responsiveness and responsibility.

1. Please list the address for your company

SUN COUNTRY TRUCK EQUIPMENT
4245 E SUPERIOR
PHOENIX, AZ 85040

2. Does your product meet, or exceed, all specifications set forth in this Request for Proposal?

Yes No

3. Will you comply with all Terms and Conditions of this Request for Proposal?

Yes No

4. Please state delivery time ARO (120 days or less preferred)

120 DAYS

5. Please list three references (government or large corporation preferred)

Company Name	Contact Person	Telephone Number
CITY OF PHOENIX	ROSS LABADIE	602-262-4788
CITY OF PHOENIX	DAVE SKOELZ	602-495-7265
YAVAPAI COUNTY	RON DIZALE	928-771-3160
MIDWAY COMMERCIAL	STEVE ODENS	602-588-1700
COURTESY COMMERCIAL	JOHN LONDON	602-604-3041



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Company Name: Sun Country Truck Equipment
PRICE SHEET

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT PRICE
1	Fire Maintenance Service Body	1	\$ 59,848 ⁵¹
* Applicable Tax <u>8.10</u> %			

* State correct jurisdiction to receive sales tax on the Vendor's Bid Offer, form CS-P201 (B) included in this Invitation for Bid document.

Less prompt payments discount terms of 0 % 0 days/ or Net 30 days. (To apply after receipt and acceptance of an itemized monthly statement.) For bid evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than 30 days from receipt of statement.

Ordering and Invoice Instructions

In order to facilitate internal control and accounting, each City Department will order and must be invoiced separately. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three - (3) and six - (6) ordering departments. At the time an order is placed, the contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.

Invoices shall include:

1. Listing Of All Delivery/Pickup Receipt Numbers Being Invoiced.
2. Total Cost Per Item.
3. Applicable Tax.
4. Payment Terms.
5. Blanket Purchase Order Number.

Invoices that do not follow the above minimum invoicing requirements will not be paid. Payment must be applied to only invoices referenced on check/payment stub. The City reserves the right to bill contracted vendor for researching invoices that have been paid, but not properly applied by vendor account receivables office.

Statement mailing address: City of Tempe
 Accounting (see below for your contact)
 P.O. Box 5002
 Tempe, Arizona 85280

Accounting Contacts: Cecilia Miller Letters A-C
 Ramona Zapien Letters D-O
 Penny Brophy Letters P-Z

(H:/RFP3-2002)
 RFP 09-052

SUN COUNTRY
TRUCK EQUIPMENT INC.
 4245 East Superior Voice : 602-438-4963
 Phoenix, Arizona 85040 Fax : 602-438-4947
 website: www.suncountrytruck.net
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Sun Country Truck

4245 E SUPERIOR
PHOENIX, AZ 85040

Estimate

Date	Estimate #
12/15/2008	10449

Name / Address
CITY OF TEMPE RFQ #09-052

Ship To
BEST AND FINAL OFFER RFQ #09-052 ATTN: TONY ALLEN 480-350-8548

Rep	Chassis Model	fax#	Salesman
JC	NPR	480-350-8661	

Item	Qt	Description	Rate	Total
Misc	1	AS PER SPEC RFQ # 09-052 EXCEPT WITH THE FOLLOWING EXCEPTIONS NOTED BEST AND FINAL OFFER NOTE: DELETED FOLLOWING ITEMS BY SPEC LINE # #25 FOCUS LIGHTS #26 BACK-UP ALARM #30 REAR REFLECTIVE STRIPING #31 FRONT REFLECTIVE STRIPING #34 WINCH W/CRADLE #36 LIGHT BAR #37 LED LIGHTS #38 AUX LIGHT CONTROLS #39 PUSH BAR ALL ABOVE ITEMS ARE NOT INCLUDED AND COST REMOVED FROM ORIG BID + ALL APPLICABLE TAXES ARE NOT INCLUDED IN THIS QUOTE I Accept the terms and conditions of this quotation Signed _____ Name _____ Title _____ Purchase Order # _____ Date _____ NO WORK WILL BE STARTED UNTIL SIGNED & RETURNED! QUOTE GOOD FOR 30 DAYS UNLESS NOTED! FAX# 602-438-4947 PER SUN COUNTRY TRUCK REP <u>[Signature]</u> DATE <u>12/15/08</u>	51,798.51	51,798.51
Quote			0.00	

Sales Tax (0.00)	\$0.00
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Phone #	Fax #
602-438-4956	602-438-4947

Total	\$51,798.51
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