

Staff Summary Report



Council Meeting Date: 06-05-2008

Agenda Item Number: _____

SUBJECT: Request to award three-year contracts with three, one-year renewal options to Apache Sands Service Center, Inc., All City Towing and Auto Citi Towing for Fleet and Police towing services.

DOCUMENT NAME: 20080605fsta05 **PURCHASES (1004-01)**

SUPPORTING DOCS: Yes

COMMENTS: (RFP #08-131) Total cost to the City for fleet tows shall not exceed \$80,000 during the initial contract period. Charges for Police initiated tows are the responsibility of the vehicle owner.

PREPARED BY: Tony Allen, Procurement Officer, 480-350-8548

REVIEWED BY: Michael Greene, CPM, Central Services Administrator, 480-350-8516
Tom Ryff, Police Chief, 480-350-8214
Angel Carbajal, Assistant Police Chief, 480-350-8901
Don Yennie, Commander, 480-350-8752
Noah Johnson, Lieutenant - Traffic Investigation, 480-858-632
Glenn Kephart, Public Works Manger, 480-350-8205
Jay Taylor, Fleet Director, 480-350-8344
Tim Love, Fleet Analyst, 480-350-8088

**LEGAL REVIEW AS
TO CONTRACT FORM
ONLY:** N/A

FISCAL NOTE: Sufficient funds have been appropriated in 3262-6720 for City vehicle tows.

RECOMMENDATION: Award the contracts.

ADDITIONAL INFO: Request for Proposal 08-131 was issued to establish contracts to provide towing and storage services for vehicles removed from accident scenes, abandoned vehicles, police impounds and City owned vehicle tows. Ten responses were received. An evaluation committee comprised of Police, Legal, Fleet and Procurement Staff reviewed the proposals. It is the recommendation of the committee to establish a rotation system utilizing three vendors. City defined pricing was utilized to equalize towing charges to citizens regardless of the towing firm. The committee's recommendation is to award contracts to Apache Sands Service Center, Inc, All City Towing and Auto Citi Towing, the top three scorers. These contracts cover City initiated tows only and have no association with private property vehicle tows.

Vendor's Proposal Offer

It is REQUIRED that Proposal Offeror COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the proposal response offer. An unsigned "Vendor's Proposal Offer", late proposal response and/or a materially incomplete response will be considered non-responsive and rejected.

Proposal offeror is to type or legibly write in ink all information required below.

Proposal Offeror's Company Name	<u>Apache Sands Service Center Inc.</u>
Company Mailing Address	<u>7602 E. Main Mesa, AZ 85207</u>
Company Street Address	<u>7602 E. Main Mesa, AZ 85207</u>
Proposal Offeror Contact	<u>Brian Fredrickson</u> Title <u>General Manager</u>
Contact's Phone No.	<u>480.797.7553</u> E-mail Address <u>Brian@ApacheSands.com</u>
Proposal Offeror's Company Tax Information:	
Arizona Transaction Privilege (Sales) Tax No.	<u>7-040808C</u> or
Arizona Use Tax No.	_____
Federal I.D. No.	<u>86-0321398</u>
City & State Where Sales Tax is Paid	<u>Mesa</u> , <u>AZ</u>

THIS PROPOSAL IS OFFERED BY

Authorized Proposal Offeror (Type or Print in ink) Brian Fredrickson

Proposal Offeror's Title (Type of Print in ink) General Manager

Date March 2, 2008

REQUIRED SIGNATURE OF AUTHORIZED PROPOSAL OFFEROR (Must Sign in Ink)

By signing this Proposal Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other offeror or potential offeror. Failure to sign and return this form with proposal offer will result in a non-responsive proposal.

Signature of Authorized Proposal Offeror

Date

Form 201-B (RFP)
(H:/RFP 3-2002)

<u>Year</u>	<u>Make</u>	<u>Model</u>	<u>V.I.N.</u>	<u>Plate #</u>	<u>GVW</u>	<u>Type</u>	<u>Winch Capacity</u>
1997	Freightliner	FL60	1FV3GFAC7VH843999	5EM384	25,500	Medium	2x12,000
2007	Chevrolet	3500	1GCHG25V371127530	CE94451	10,000	Road Service	N/A
2007	Chevrolet	3500	1GCHG35U571116195	CF28545	10,000	Road Service	N/A
1998	UD	2000	JNAMB20H3WGH65058	CA68333	19,995	Flatbed	8,000
1995	International	4700	1HTSCABK5SH211352	4YF417	25,500	Flatbed	8,000
1998	UD	1800	JNAMA20H0WGF65340	CE10485	17,995	Flatbed	8,000
2001	Nissan	Frontier	1N6DD21S31C333601	CB41792		Road Service	8,000
2001	Ford	F-550	1FDAF56S41EB19324	AF055N	17,500	Wheel Lift	8,000
2001	Ford	F-550	1FDAF56S21EB19323	AF057N	17,500	Flatbed	8,000
2001	Ford	F-550	1FDAF56S01EB19322	AF052N	17,500	Flatbed	8,000
2001	Ford	F-550	1FDAF56S91EB19321	AF054N	17,500	Flatbed	8,000
2001	Ford	F-550	1FDAF56S71EB19320	AF051N	17,500	Flatbed	8,000
2001	Ford	F-550	1FDAF56S01EB19319	AF7875	17,500	Flatbed	8,000
2001	Ford	F-550	1FDAF56F61EB43305	CB60491	17,500	Wheel Lift	2x8,000
2001	International	4700	1HTSCABM81H399980	CB52518	25,500	Flatbed	8,000
2001	International	4700	1HTSCABM61H399976	CB52517	25,500	Flatbed	8,000
2001	International	4700	1HTSCAAM11H339184	CE10507	25,500	Flatbed	8,000
1997	Nissan	P/U	1N6SD11S5VC401470	290BRZ		Road Service	8,000
2000	UD	1800HD	JNAMA33H9YGK55267	CC00100	17,995	Flatbed	8,000
2001	UD	2000	JNAMB33H61AK60089	CC56130	19,995	Flatbed	8,000
2002	International	4300	1HTMMAAM32H535408	CC00325	25,500	Flatbed	8,000
2002	UD	1800	JNAMA33H62AF65115	CB81341	17,995	Flatbed	8,000
2003	International	4300	1HTMMAAM23H571432	CB65335	25,500	Flatbed	8,000
2004	International	4300	1HTMMAAM93H565532	CC56124	25,500	Flatbed	8,000
2004	International	4300	3HTMMAAM33N572725	CC64613	25,500	Flatbed	8,000
2000	Kenworth	T800	1XKDD9X2YR859684	CC90563	56,000	Heavy	35,000
2005	Ford	F-550	1FDAF57P55EA96751	CD47440	17,950	Wheel Lift	2x8,000
2006	UD	2000	JNAMB80HX6AK55096	CD78244	19,999	Flatbed	8,000
2006	UD	2000	JNAMB80H06AK55088	CC90847	19,999	Flatbed	8,000
2001	Nissan	Frontier	1N6DD21S41C390809	928SHS		Road Service	N/A
2006	UD	2300	JNALC80H06AK55164	CD92478	23,000	Flatbed	8,000
2006	UD	2300	JNALC80H16AK55156	CD92479	23,000	Flatbed	8,000
2006	UD	2300	JNALC80HX6AK55155	CD92477	23,000	Flatbed	8,000
1997	Nissan	P/U	1N6SD11S4VC404893	010VJN		Road Service	N/A
2006	Chevrolet	3500	1GCHG35V861236614	CE31478	9,600	Road Service	N/A
2006	UD	2300	JNALC80H36AK55157	E27715	23,000	Flatbed	8,000
2007	Hino	268	5PVNJ8JTX72S50645	CE36232	25,999	Medium	2x10,000
2007	UD	2000	JNAMB80H17AK60141	CE36166	19,999	Flatbed	8,000

Phoenix Heavy Duty Towing Inc.

Monday, March 17, 2008

To: The City of Tempe Procurement

RE: Sub-Contractor for City of Tempe 08-131

Phoenix Heavy Duty Towing Inc. has agreed to provide Heavy Duty Towing for Apache Sands Towing if awarded the City contract. Please contact me if you have any questions.

Sincerely,



Jim Vermillion

COPY

Phoenix Heavy Duty Towing Inc. Po Box 42435 Phoenix, AZ 85080 Office 623-587-5644 Fax 623-587-9682

Phoenix Heavy Duty Towing Inc.

Truck & Equipment List

Truck#	Yr. Make. Model	Vehicle Identification
#101	08 XL80HDE Low boy Stretch RGN	Vin# 4U3J048288L008431
#102	96 Trail king Flip Axel	Vin# 1TKS00516TM103388
#103	08 XL70SA Slider (Landoll)	Vin# 4U3A053278L008241
#104	92 Kenworth T-600 (Tractor)	Vin# 1XKADR9X6NS582411
#105	86 Kenworth T-800 (Tractor)	Vin# 1XKWDB9X2GJ333416
#106	00 NRC Kwik Swap (Wrecker)	Vin#
#107	95 Freightliner (Wrecker) Centery 50/30	Vin# 2FVXDSYB2SA625385

COPY

Phoenix Heavy Duty Towing Inc. Po Box 42435 Phoenix, AZ 85080 Office 623-587-5644 Fax 623-587-9682

Register | Forgot Password | Accredited Member Log-in | Member ID | GO



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It's Just Good Business

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Oprime Aquí Para Español

BBB Reliability Report for

BBB®

Serving Central and Northern Arizona

4428 N. 12th Street
 Phoenix, AZ 85014
 (602) 264-1721
 www.arizonabb.org

Apache Sands Service Center Inc.

7602 E. Apache Trail
 Mesa, AZ 85207
 Telephone: (480) 984-3101
 Fax: (480) 373-8766

The BBB reports on businesses, both accredited and non-accredited. If an organization is a BBB Accredited business, it is stated in this report.

Original Business Start Date: January 1956

New Owner Date: January 1965

Principal: Mr. Hal Fredrickson, President

Customer Contact: Mr. Brian Fredrickson, General Manager - (480) 984-3101

Email Address: hal@apachesands.com

Entity: Corporation

Incorporated: January 1976, AZ

Employees: 105

TOB Classification: Auto Repair & Service

BBB Accreditation: This organization is not a BBB Accredited business.

Additional DBA Names

Apache Sands Service Center

Customer Experience

Based on BBB files, this company has a **satisfactory record** with BBB. A **satisfactory record** means a company has been in business for at least 12 months, and properly addressed matters referred by the BBB. The company does not have an unusual volume of complaints, or any government actions involving its

Apache Sands
April 8, 2008

marketplace conduct. The BBB understands and has no concerns about the company's products, services and type of business.

When considering complaint information, please take into account the company's size and volume of transactions, and understand that the nature of complaints and a firm's responses to them are often more important than the number of complaints.

The BBB processed a total of 11 complaints about this company in the last 36 months, our standard reporting period. Of the total of 11 complaints closed in 36 months, 4 were closed in the last year.

Billing or Collection Issues

Resolved

- 1 - Company addressed the complaint issues. The consumer failed to acknowledge acceptance to the BBB.

Administratively Closed

- 1 - BBB determined that while the company addressed the complaint issues, the complainant was dissatisfied and the matter was outside the BBB Rules of **Arbitration**.

Repair Issues

Resolved

- 3 - Company addressed the complaint issues. The consumer failed to acknowledge acceptance to the BBB.

Administratively Closed

- 1 - BBB determined the company made a reasonable offer to resolve the issues, but the consumer did not accept the offer.
- 1 - BBB determined that while the company addressed the complaint issues, the complainant was dissatisfied and the matter was outside the BBB Rules of **Arbitration**.

Service Issues

Resolved

- 1 - Company addressed the complaint issues. The consumer failed to acknowledge acceptance to the BBB.

Administratively Closed

- 1 - BBB determined that despite the company's reasonable effort to address complaint issues, the consumer remained dissatisfied.

Product Issues

Resolved

- 1 - Company addressed the complaint issues. The consumer failed to acknowledge acceptance to the BBB.

Issue Not Defined

Resolved

- 1 - Company addressed the complaint issues. The consumer failed to acknowledge acceptance to the BBB.

Licensing

This company is in an industry that may require licensing, bonding or registration in order to lawfully do business. The BBB encourages you to check with the appropriate agency to be certain any requirements are currently being met.

Company Management

Additional company management personnel include:

Pat Fredrickson - Vice President

Additional Contact Information

Additional Phone Numbers

Tel: (480) 986-1908

Industry Tips

AUTO SALES & REPAIR (DEALERS)

Whether buying a car or having one repaired, consumers should keep the following points in mind:

1. Understand the exact nature of a purchase transaction. What happens if there is a problem with financing? Are you obligated to keep the car? Must you pay high interest? Can you get your deposit back? The three day cooling off rule does not apply here.
2. Understand the repair transaction. What will be done to your vehicle and what will the possible outcomes will be?
3. Get all conditions, terms and promises in writing. Read everything before you sign. Never initial or sign a blank or incomplete document.
4. Comparison shop for both purchase and repair costs ahead of time.
5. Used vehicles are sold "AS IS" in Arizona. This means that you have no legal right to reverse a transaction regardless of problems, unless fraud can be proven. Have a reputable mechanic inspect any used car prior to purchase. The older the vehicle and higher the mileage, the more difficult it is to be reimbursed for alleged unsatisfactory repairs.

Auto Repair and Services

Report as of March 17, 2008
Copyright© 2008 BBB®, Inc.

*If you choose to do business with this business, please let the company know that you contacted the BBB for a **report**.*

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The information in this report has either been provided by the company or has been compiled by the BBB from other reliable sources.

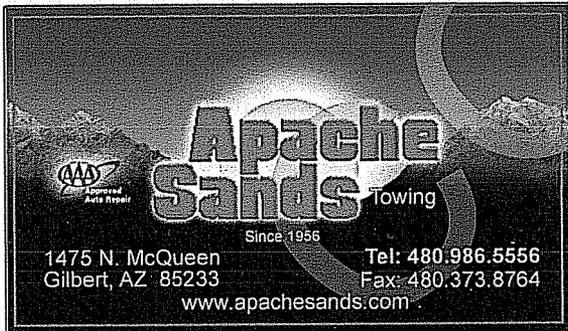
As a matter of policy, the BBB does not endorse any product, service or company. BBB reports generally cover a three-year reporting period, and are provided solely to assist you in exercising your own best judgment. Information contained in this report is believed reliable but not guaranteed as to accuracy. Reports are subject to change at any time.



The Better Business Bureau. It's Just Good Business.

Menu of Charges

2000
4/1
89mmx51mm
Silk Business Cards



Fees for City of Tempe:

TOWING

Under 12,500 \$28.00
12,500 - 26,000 \$48.00
26,001 & Above..... \$120.00

MILEAGE

Under 12,500 \$4.00
12,500 - 26,000 \$5.00
26,001 & Above..... \$6.00

LOT HOURS:

8 a.m. - 5 p.m. Monday - Friday

UPRIGHTING & CANAL

RECOVERY:

HOURLY FEE

Under 12,500 \$50.00
12,500 - 26,000 \$75.00
26,001 & Above.... \$100.00

SEPARATE VEHICLES

Under 12,500 \$14.00
12,500 - 26,000 \$24.00
26,001 & Above.... \$170.00

Storage per Day \$16.00

After Hours Fee..... \$25.00

Proposal Questionnaire

Firm shall answer and submit the following information with their proposal. The City of Tempe will use it's discretion in reviewing answers to these questions in determining a firm's responsiveness and responsibility.

I Availability of necessary equipment

1. Include a detailed list of vehicles (including quantity) available for use with this contract.
List truck specifications and equipment carried on these vehicles.

Attach separate sheets

2. Indicate your answer to the following:

I own a HD tow vehicle

I will subcontract HD towing services

If subcontracted, indicate name and address of subcontracted vendor and equipment information

Phoenix Heavy Duty Towing and Transport

27830 N. 31st Ave Phoenix, AZ

See Tab 11 for Equipment Information

3. Indicate your answer to the following:

I own a Tractor Trailer vehicle for hauling of disabled HD vehicles

I will subcontract these services

If subcontracted, indicate name and address of subcontracted vendor and equipment information

Phoenix Heavy Duty Towing and Transport

27830 N. 31st Ave Phoenix, AZ

See Tab 11 for Equipment Information

4. Do you have service only vehicles in your fleet?

Yes No

II Availability of necessary staffing

5. Indicate number of employees in the following positions (this information is only for named firm)

Total number of employees 113

Management total 10

Office staff total 6

Drivers	<u>33</u>
Lot personnel	<u>2</u>
Other	<u>63</u>

Additional information

III Storage lot location and facilities

6. List your business address.

7602 E. Main Mesa, AZ 85207

7. List location for your dispatch center.

7602 E. Main Mesa, AZ 85207

8. What is the size of the primary storage lot for the City of Tempe?

2/3 of an acre

What is the average available capacity of your primary storage lot (state in number of vehicles)?

150

9. Do you have an office located at your primary storage lot for the City of Tempe?

Yes No

10. List location of your approved primary storage lot for the City of Tempe.

1575 N. McQueen Gilbert

If storage lot is leased, provide the terms of the lease and the name and address of the lessor.

JNR Holdings PO Box 9081 Mesa, AZ 85214

2 year lease with option to renew for 2 more years

11. List, in detail, security features at the primary storage location for the City of Tempe

10 foot high block with Razor wire on top. Steel entry gates

Security Camera, alarm system and flood lights.

12. Is the location of the **primary** storage lot for the City of Tempe within the taxable boundaries of the City of Tempe?

Yes _____ No

If NO, complete the following:

Primary storage lot for the City of Tempe is 3 miles from the borders of the City of Tempe

Indicate who provides the following services for the primary storage lot for the City of Tempe towns:

Police Protection Gilbert PD

Fire Protection Gilbert FD

13. Do all your **secondary** storage lots meet the requirements of this proposal?

Yes No _____

14. What are the sizes of your secondary lots?

6 acres, 2.5 available for storage

15. Do you have an office located at all your **secondary** storage lots?

Yes No _____

16. Do all your **secondary** storage lots have a parking area for customers?

Yes No _____

17. Do all your **secondary** storage lots have an inside waiting area for customers?

Yes No _____

18. List location of all your approved **secondary** storage lots. (Attach sheets if necessary)

7602 E. Main Mesa, AZ 85207

If storage lot(s) is leased, provide the terms of the lease and the name and address of the lessor.

19. List, in detail, security features at all **secondary** storage lots. (Attach sheets if necessary)

7' Block and Rod Iron gate with razor wire on top.

Lot has lights, night vision video cameras and personell

on site 24 hours a day 7 days a week.

20. Are the location of the **secondary** lots within the taxable boundaries of the City of Tempe (Attach sheets if necessary)?

Yes _____ No X

If NO, complete the following:

Secondary storage lot is 10 miles from the borders of the City of Tempe

Indicate who provides the following services for the secondary storage lots:

Police Protection MCSO

Fire Protection Rural Metro

IV Customer services to be provided

21. What are your hours of operation for storage lot personnel and what holidays are observed?

Monday - Friday 8-5

July 4th, Thanksgiving, Christmas and New Years Day

22. Will you provide the minimum required payment methods as required in the RFP at all storage lots?

Yes X No _____

If NO, explain below

23. Will owners, or owner's agents, be able to make payment at the same site the car is stored?

Yes No

If NO, explain below

24. What is the distance to the nearest public transportation of your **primary** storage lot for the City of Tempe?
Give complete details

There is a Valley Metro bus stop @ Mesa Drive & Southern

Approximately 1.5 miles from storage lot. See Tab 12

25. What is the distance to the nearest public transportation of all your **secondary** storage lots? (Attach sheets if necessary)

Give complete details

There is a Valley Metro bus stop @ Power & Main

Approximately 1 mile from storage lot. See Tab 13

26. Does your Menu card meet the City of Tempe Requirements?

Yes No See Tab 14

Copy of card must be include with your proposal response

V Qualifications and stability of firm and principals

27. Within the previous five (5) years, has your firm been the debtor of a bankruptcy?

Yes No

If YES, explain below:

28. Is your firm in the process of or in negotiations toward being sold?

Yes _____ No

If YES, explain below:

29. Within the previous five (5) years has your firm been debarred from contracting with any local, state or federal governmental agency?

Yes _____ No

If YES, explain below:

30. Within the previous five (5) years has a governmental or private entity terminated your firm's contract prior to contract completion?

Yes _____ No

If YES, explain below:

31. Is a governmental entity currently investigating an owner, partner or officer of your firm?

Yes _____ No

If YES, explain below:

32. Does your firm have outstanding judgments pending against it?

Yes _____ No

If YES, explain below:

33. Within the previous five (5) years, has your firm or any of its owners, partners or officers, been assessed penalties or found to have violated any laws, rules or regulations enforced by governmental agencies related to the towing industry? This does not include owners of stock in your firm if your firm is a publicly traded corporations.

Yes _____ No

If YES, explain below:

34. Within the previous five (5) years, has your firm or any of its owners, partners or officers, been convicted of a crime involving the bidding on a governmental contract, the awarding of a government contract, the performance of a government contract or a crime of fraud, theft, embezzlement, perjury or bribery? This does not include owners of stock in your firm if your firm is a publicly traded corporations.

Yes _____ No

If YES, explain below:

35. Is submitting firm a parent, subsidiary, partner, holding company or affiliate of another firm?

Yes _____ No

If Yes, provide **complete details** on ownership and relationships

Which of these firms will submit a proposal to the City of Tempe?

36. What year was your firm, under the present ownership configuration, founded?

1976

37. How many years has your firm been in continuous operation under current name?

52 Years

38. List the Names and Addresses of partners or principal officers and directors:

Hal Fredrickson 7602 E. Main Mesa, AZ

Pat Fredrickson 7602 E. Main Mesa, AZ

39. Provide background information for all principals of company.

VI References and BBB ratings

40. Does your firm have a satisfactory rating with the Better Business Bureau?

Yes No _____

Include a copy of the report with your submittal

41. List three (3) references for whom you have held towing contracts (government preferred) and the length of time that you have held these contracts.

Company or Agency	Contact	Phone	Years
See Addendum 1			

VII Overall response to RFP

42. Do the services you intend to furnish meet or exceed the requirements of the General and Specifications section of this RFP and will you agree to the Responsibilities of the Contractor?

Yes No

If NO, explain below:

43. Will your firm comply with the requirements for site clean up?

Yes No

44. Insurance - provide name of insurance and bonding carriers that provide coverage for your company:

Liability Carrier	Contact	Phone
Brown & Brown Insurance	Dave Smith	602.277.6672

Bonding Carrier	Contact	Phone
Brown & Brown Insurance	Dave Smith	602.277.6672

45. Include copies of all required licenses and permits

VII Tour of Facility

Tours of firms will include, but are not limited to, the following items:

- Facility as described in RFP
- Location
- Customer Access
- Signage
- Security Features
- Facilities
- Check of Tow Vehicles Present
- Organization of Lot
- Available Capacity of Lot
- Overview of Operation

Evaluation

An evaluation committee composed of Police, Fleet, and Procurement staff will review the proposals and score them according to the criteria shown below. The answers provided on the included questionnaire will provided the basis for the evaluation

The firm(s) determined to be susceptible for award for evaluation criteria I through VII will include an on-site inspection of proposer's tow trucks and facility.

Award Criteria	Weight	X	Rating	=	Value
I Availability of necessary equipment.	7	x	_____	=	_____
II Availability of necessary staffing.	7	x	_____	=	_____
III Storage lot location and facilities. Facilities to include amenities, security and accessibility – results of tour.	7	x	_____	=	_____
IV Customer service to be provided.	7	x	_____	=	_____
V Qualifications and stability of firm and integrity of its owners, partners or officers	7	x	_____	=	_____
VI References and BBB ratings.	6	x	_____	=	_____
VII Overall response to RFP.	5	x	_____	=	_____
			Subtotal	=	_____
VIII Tour of Facility	7	x	_____	=	_____
			Total	=	_____

This proposal will be evaluated on a cumulative point system.

Scoring

Outstanding	7
Good	5
Average	3
Poor	1
Not Addressed or Unacceptable	0

Company Name: Apache Sands

PRICE SHEET

Prices are to include all necessary equipment, fees and charges for the processing of paperwork.

Customer charges will be based upon the GVW of the vehicle towed and not the class of tow vehicle dispatched.

Category I – Police Towing

Description	Category	Cost
1. Total tow Fee - Including winching, standby time, dolling, the first 24 hours of storage and mileage fees for towing to any location within the City of Tempe or contractors designated storage yard.	Under 12,500#	\$ 21.00
	12,501 # to 26,000#	\$ 39.00
	26,001# and above	\$ 120.00
2. Mileage Fee, per mile, for mileage to any location not covered by item 1.	Under 12,500#	\$ 3.00
	12,501 # to 26,000#	\$ 3.00
	26,001# and above	\$ 5.00
3. Open lot - after established business hours.		\$ 25.00
4. Storage fee, per day (24 hour period), beyond initial 24 hours included in item 1.	Under 12,500#	\$ 16.00
	12,501 # to 26,000#	\$ 16.00
	26,001# and above	\$ 16.00
5. Separate Vehicles	Under 12,500#	\$ 1.00
	12,501 # to 26,000#	\$ 1.00
	26,001# and above	\$ 170.00
6. Hourly charge for canal towing.	Under 12,500#	\$ 64.00
	12,501 # to 26,000#	\$ 90.00
	26,001# and above	\$ 135.00
7. Hourly charge for roll over uprighting.	Under 12,500#	\$ 65.00
	12,501 # to 26,000#	\$ 110.00
	26,001# and above	\$ 150.00

Company Name: Apache Sands

PRICE SHEET

Category II – City Vehicle Towing

Description	Category	Cost
1. Total tow Fee - Including winching, standby time, dolling, the first 24 hours of storage and mileage fees for towing to any location within the City of Tempe or contractors designated storage yard.	Under 12,500#	\$ 26.00
	12,501 # to 26,000#	\$ 60.00
	26,001# and above	\$ 110.00
2. Mileage Fee, per mile, for mileage to any location not covered by item 1.	Under 12,500#	\$ 3.00
	12,501 # to 26,000#	\$ 3.00
	26,001# and above	\$ 3.00
3. Hourly charge for canal towing.	Under 12,500#	\$ 53.00
	12,501 # to 26,000#	\$ 70.00
	26,001# and above	\$ 120.00
4. Hourly charge for roll over uprighting.	Under 12,500#	\$ 50.00
	12,501 # to 26,000#	\$ 70.00
	26,001# and above	\$ 120.00
5. Vehicle Jump start		\$ 20.00
6. Vehicle tire change – Light Duty (per tire)		\$ 20.00
7. Vehicle tire change – Medium and HD (per tire)		\$ 30.00
8. Vehicle lock out		\$ 20.00
9. Out of fuel (cost to include 2 gallons of fuel)		\$ 30.00

* Applicable Tax ____ %

* State correct jurisdiction to receive sales tax on the Vendor's Bid Offer, form CS-P201 (B) included in this Invitation for Bid document.

Include the following questions with proposal

Insert – Proposal Questionnaire Page 26

7a. is your phone answered 24/7 by a live person who is employed by your firm – answering services or answering machines is not acceptable

Yes X No _____

If NO, explain system and how response time can be guaranteed

Delete – Page 32

41. List three (3) references for whom you have held towing contracts (government preferred) and the length of time that you have held these contracts.

<i>Company or Agency</i>	<i>Contact</i>	<i>Phone</i>	<i>Years</i>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Insert

41. List five (5) references, current preferred, for whom you hold or have held towing contracts (government preferred), the length of time you have held the contract and the approximate number of tows per year.

Company or Agency	Contact	Phone	Years Contract Held	# of Tows
City of Mesa	Joseph Bonacci	480.644.2094	2.5	1,640
DPS	Officer Harrigan	602.223.2957	20	1,761
MCSO	Detective Hanson	602.876.4821	20	252
AAA of Arizona	Doug Low	602.722.9768	32	24,500
Allstate Insurance	Lance Hukill	972.915.5975	18	1,583

Addendum to Solicitation



City Procurement Office/City of Tempe • PO Box 5002 • 20 East 6th Street • Tempe, AZ 85280 • (480) 350-8324 • www.tempe.gov/purchasing

This addendum will modify and/or clarify: Solicitation No.: | 08-131

and is Addendum No. | 6

Procurement Description: | Vehicle Towing

Changes should be made as follows:

A legal challenge has required the following change to 08-131

Bid due date will remain Tuesday, April 8, 2008 at 3:00pm, Local Time

Be sure to include signed copies of all addendums

Delete

V Qualifications and stability of firm and principals

39A. Does your firm presently, or in the last five (5) years, utilized a consultant to assist with the management of your business?

Yes _____ No _____

If yes, please identify the individual(s) and the role they play within your operation.

Has any named consultant every been directly involved with the towing industry?

Yes _____ No _____

Has any named consultant every been investigated, assessed penalties or found to have violated any laws, rules or regulations enforced by governmental agencies related to the towing industry?

Yes _____ No _____

If yes, explain

Insert

V Qualifications and stability of firm and principals

39A.

Does your firm currently, or anytime in the last five (5) years, utilize(d) a consultant to assist with the management of your business?

Yes _____ No

If yes, please identify the individual(s) that presently work or have worked in the past five (5) years as consultant(s) for your firm.

Has any named individual(s) ever been directly involved with the towing industry?

Yes _____ No _____

If Yes, please answer the following questions:

Within the previous five (5) years, has any named individual been assessed penalties or found to have violated any laws, rules or regulations enforced by governmental agencies related to the towing industry?

Yes _____ No _____

If yes, explain

Within the previous five (5) years, has any named individual been convicted of a crime involving the bidding on a governmental contract, the awarding of a government contract, the performance of a government contract or a crime of fraud, theft, embezzlement, perjury or bribery?

Yes _____ No _____

If yes, explain

Within the previous five (5) years, has any named individual been debarred from contracting with any local, state or federal governmental agency?

Yes _____ No _____

If yes, explain

Is a governmental entity currently investigating any consultant(s) that you currently utilize or plan to utilize?

Yes _____ No _____

If yes, explain

COPY

The balance of the specifications and bid solicitation instructions to remain the same. Bidders/Proposal Offerors are to acknowledge receipt and acceptance of this addendum by returning of signed addendum with bid/proposal response. Failure to sign and return an addendum prior to bid/proposal opening time and date may make the bid/proposal response non-responsive to that portion of the solicitation as materially affected by the respective addendum.

Apache Sands Service Center Inc.

NAME OF COMPANY

7602 E. Main

ADDRESS (or PO Box)

Mesa, AZ 85207

CITY STATE ZIP

Brian Fredrickson G.M.

BY NAME (please print) TITLE

480.797.7553

TELEPHONE

AUTHORIZED SIGNATURE

Vendor's Proposal Offer

It is REQUIRED that Proposal Offeror COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the proposal response offer. An unsigned "Vendor's Proposal Offer", late proposal response and/or a materially incomplete response will be considered non-responsive and rejected.

Proposal offeror is to type or legibly write in ink all information required below.

Proposal Offeror's Company Name	<u>ACT TOWING, LLC dba All City Towing</u>
Company Mailing Address	<u>P.O. Box 5575, Mesa, AZ 85211-5575</u>
Company Street Address	<u>261 E. 10th Drive, Mesa, AZ 85210</u>
Proposal Offeror Contact	<u>Jeffrey Dunn</u> Title <u>General Manager</u>
Contact's Phone No.	<u>480-833-7278 X-515</u> E-mail Address <u>jdunn@allcitytowing.com</u>
<u>Proposal Offeror's Company Tax Information:</u>	
Arizona Transaction Privilege (Sales) Tax No.	<u>07454475Q</u> or
Arizona Use Tax No.	_____
Federal I.D. No.	<u>20-1094157</u>
City & State Where Sales Tax is Paid	<u>Mesa</u> , <u>AZ</u>

THIS PROPOSAL IS OFFERED BY

Authorized Proposal Offeror (Type or Print in ink) Jeffrey Dunn

Proposal Offeror's Title (Type of Print in ink) General Manager

Date 03-20-08

REQUIRED SIGNATURE OF AUTHORIZED PROPOSAL OFFEROR (Must Sign in Ink)

By signing this Proposal Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other offeror or potential offeror. Failure to sign and return this form with proposal offer will result in a non-responsive proposal.

Jeffrey Dunn
Signature of Authorized Proposal Offeror

3/19/08
Date

Form 201-B (RFP)
(H:/RFP 3-2002)

Overview: General Terms and Conditions

All City Towing has developed this proposal based on our experience in responding to the needs of other municipalities' emergency and non-emergency towing needs during the past 20 years. We continually adapt our levels of service to exceed the ever-changing demands of our customers. Our public and private partnerships in fulfilling emergency towing requirements offer the City of Tempe and its citizens responsive, efficient and cost effective services.

Below is a brief summary of key services and added benefits that are contained in our proposal.

Equipment, Personnel and Facilities

- Equipment upgrades will include new tow trucks as needed, including all necessary tools to accomplish both emergency and non-emergency towing needs.
- All trucks in our fleet are equipped with modern, state of the art Global Positioning System (GPS) devices with continuous satellite uplink.
- All trucks have the ability to send and receive computerized dispatch messages.
- We employ bilingual personnel to communicate with the diverse members of our community.
- All City has a committed and experienced team of management and towing professionals that are responsive to the needs of the citizens of Tempe.
- Our record of participation with numerous local municipalities' fire, police and school departments confirms our willingness to be a solid and invested corporate citizen.
- We currently operate a full service storage facility centrally located in Tempe, which uniquely broadens the level of service we are able to provide.
- All City Towing is an active participant in community service and events. We take great pride in our role in the communities we serve.

Experience and Performance History

- In 20+ years of collective experience, All City has logged approximately 600,000 contracted tows. The service model we have established has given us the ability to efficiently work for and with governmental agencies as well as the general public. Our exemplary performance history is predicated upon our ability to challenge ourselves daily, while expecting and demanding above average results. This approach generates safe, efficient and professional service to our customers.

Response Times

- As a first responder on scene, we recognize the critical role we play. The need for efficient and timely responses is of critical importance to all parties involved. We have included for your review an illustrative example of some the financial impacts driven by response times. (See Tab #20, Response Time – Financial Implications)

Conformance to RFP

- All City Towing accepts all terms, conditions and requirements defined in the RFP. No exceptions are taken by ACT Towing, LLC, dba All City Towing.

Record Keeping

- All City Towing will maintain a record, which is subject to audit, of each vehicle towed under this contract. This record will include, at a minimum, the information defined in the RFP that is required of the contractor.
- We perform monthly internal audits to ensure the accuracy of our records. We will generate monthly reports as required by the RFP and provide the information to the City of Tempe.

A Proven Record

- All City Towing currently serves as a contract provider to the City of Chandler, City of Scottsdale, City of Mesa, Department of Public Safety, Town of Gilbert Police Department, Maricopa County Sheriff's Office, City of Phoenix and numerous commercial accounts.

SUMMARY

- All City Towing, in response to this RFP, is dedicated to the goal of a mutually beneficial partnership with the City of Tempe and its law enforcement professionals. Our experience, proven ability and partnership attitude will improve upon the towing services currently being provided to the City of Tempe. We are confident that efficient utilization of our available resources will result in an elevated level of service.

EQUIPMENT LIST

All City Towing
Description of Tow Vehicles

	UNIT NO.	MAKE	YR.	VIN. #	LIC. #	STATE	GVW	TYPE
1	101	Hino	2006	5PVND8JTX62510264	CD92353	AZ	25,500	RB
2	102	International	2005	1HTMMAAM45H100367	CD12107	AZ	18,000	RB
3	103	International	2000	1HTSCAAM5YH320454	CC50609	AZ	25,500	MD
4	104	International	2004	1HTMMAAM44H613200	CC64562	AZ	18,000	RB
5	105	International	2005	1HTMMAAM25H100366	CD12105	AZ	18,000	RB
6	106	International	2004	1HTMMAAM64H620424	CC64669	AZ	18,000	RB
7	107	International	2004	1HTMMAAM84H620425	CC64668	AZ	18,000	RB
8	108	International	2005	1HTMMAAM05H100365	CD12106	AZ	18,000	RB
9	109	International	2004	1HTMMAAM24H606438	CC64561	AZ	18,000	RB
10	110	Hino	2006	5PVND8JP962S10131	CD92400	AZ	25,500	RB
11	111	Hino	2006	5PVND8JT162S10251	CD92351	AZ	25,500	RB
12	112	Hino	2007	5PVNJ8JV372S51055	CF16998	AZ	25,500	RB
13	113	Hino	2006	5PVND8JT662S10326	CD92399	AZ	25,500	RB
14	114	International	2000	1HTSCAAM3YH320825	CC50620	AZ	25,500	MD
15	115	Hino	2006	5PVND8JTX62S10316	CD92406	AZ	25,500	RB
16	116	Ford	2002	1FDAF56F22EB61818	CC04068	AZ	17,500	WL
17	117	Ford	2002	1FDAF56F52EB61831	CC04069	AZ	17,500	WL
18	118	Ford	2000	1FDAF56F6YED68947	CC50575	AZ	12,000	WL
19	119	Hino	2006	5PVND8JTX62510328	CD92352	AZ	25,500	RB
20	120	Hino	2006	5PVND8JT0626510337	CD92397	AZ	25,500	RB
21	121	Hino	2006	5PVND8JT162510265	CD92354	AZ	25,500	RB
22	122	Ford	2004	1FDXF46P44EC80101	CD66937	AZ	15,000	WL
23	123	Ford	2003	1FDXF46FX3EA29086	CC29821	AZ	15,000	WL
24	124	International	2001	1HTSCABK41H358132	CC51428	AZ	18,000	FB
25	125	Hino	2008	5PVNJ8JT982S51741	CF17000	AZ	25,500	MD
26	126	International	2002	1HTMMAAM32H524568	CC65779	AZ	18,000	FB
27	127	Ford	2006	1FDXF46P46EC46842	CE27758	AZ	16,000	WL
28	128	Hino	2007	5PVNJ8JP272S50206	CE82034	AZ	25,500	FB
29	129	Hino	2007	5PVNJ8JP472S50207	CE82033	AZ	25,500	FB
30	130	Hino	2008	5PVNJ8JT682S51745	CF16999	AZ	25,500	MD
31	301	Freightliner	2000	1FUYS7DB2YLB29557	1TK598	AZ	52,000	HVY

33	203	Komatsu	2007	135135A	NONE		15,700	FL
34	204	Komatsu	2007	135164A	NONE		15,700	FL
35	205	Komatsu	2005	131511A	NONE		15,700	FL
36	206	Komatsu	2001	102720A	NONE		15,700	FL
37	207	Volvo	2000	17534	NONE		15,700	FL
38	208	Caterpillar		3CL00848	NONE		15,700	FL

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Accredited Member Log-in

Member ID

Go



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BBB Reliability Report for

BBB®

Serving Central and Northern Arizona

4428 N. 12th Street
Phoenix, AZ 85014
(602) 264-1721
www.arizonabbb.org

All City Towing

261 E. 10th Drive
Mesa, AZ 85210
Telephone: (480) 833-7278
Fax: (480) 461-0001

The BBB reports on businesses, both accredited and non-accredited. If an organization is a BBB Accredited business, it is stated in this report.

New Owner Date: March 2006

Principal: Mr. Jeffrey Dunn, General Manager

Customer Contact: Mr. Jeffrey Dunn, General Manager - (602) 272-4545

File Open Date: July 2006

TOB Classification: Towing-Automotive

BBB Accreditation: This organization is not a BBB Accredited business.

Additional DBA Names

ACT Towing

Customer Experience

Based on BBB files, this company has a **satisfactory record** with BBB. A **satisfactory record** means a company has been in business for at least 12 months, and properly addressed matters referred by the BBB. The company does not have an unusual volume of complaints, or any government actions involving its marketplace conduct. The BBB understands and has no concerns about the company's products, services and

type of business.

When considering complaint information, please take into account the company's size and volume of transactions, and understand that the nature of complaints and a firm's responses to them are often more important than the number of complaints.

The BBB processed a total of 11 complaints about this company in the last 36 months, our standard reporting period. Of the total of 11 complaints closed in 36 months, 4 were closed in the last year.

Billing or Collection Issues

Resolved

- 1 - Company addressed the complaint issues. The consumer failed to acknowledge acceptance to the BBB.

Sales Practice Issues

Resolved

- 1 - Company addressed the complaint issues. The consumer failed to acknowledge acceptance to the BBB.

Repair Issues

Administratively Closed

- 1 - BBB determined the company made a reasonable offer to resolve the issues, but the consumer did not accept the offer.

Service Issues

Resolved

- 2 - Company **resolved** the complaint issues. The consumer acknowledged acceptance to the BBB.
- 1 - Company addressed the complaint issues. The consumer failed to acknowledge acceptance to the BBB.

Administratively Closed

- 2 - BBB determined that despite the company's reasonable effort to address complaint issues, the consumer remained dissatisfied.
- 2 - BBB determined the company made a reasonable offer to resolve the issues, but the consumer did not accept the offer.

Refund or Exchange Issues

Resolved

- 1 - Company **resolved** the complaint issues. The consumer acknowledged acceptance to the BBB.

Licensing

This company is in an industry that may require licensing, bonding or registration in order to lawfully do business. The BBB encourages you to check with the appropriate agency to be certain any requirements are currently being met.

These agencies may include:

Towing (Department Of Public Safety)
(602) 223-2522

Company Management

Additional company management personnel include:

Mr. Daniel Rush - Managing Member

Additional Contact Information

Additional Addresses

2450 S. 35th Avenue
Phoenix, AZ 85009-6701
Tel: (602) 272-4545

1600 N. Delaware Street
Chandler, AZ 85225-1013
Tel: (480) 917-9722

922 E. Gilbert Drive
Tempe, AZ 85281
Tel: (480) 894-0140

Additional Phone Numbers

Tel: (480) 833-3200

Report as of March 18, 2008
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If you choose to do business with this business, please let the company know that you contacted the BBB for a report.

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The information in this report has either been provided by the company or has been compiled by the BBB from other reliable sources.

As a matter of policy, the BBB does not endorse any product, service or company. BBB reports generally cover a three-year reporting period, and are provided solely to assist you in exercising your own best judgment. Information contained in this report is believed reliable but not guaranteed as to accuracy. Reports are subject to change at any time.



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Proposal Questionnaire

Firm shall answer and submit the following information with their proposal. The City of Tempe will use it's discretion in reviewing answers to these questions in determining a firm's responsiveness and responsibility.

I Availability of necessary equipment

1. Include a detailed list of vehicles (including quantity) available for use with this contract. List truck specifications and equipment carried on these vehicles.

Attach separate sheets

2. Indicate your answer to the following:

I own a HD tow vehicle

I will subcontract HD towing services

If subcontracted, indicate name and address of subcontracted vendor and equipment information

3. Indicate your answer to the following:

* I own a Tractor Trailer vehicle for hauling of disabled HD vehicles

I will subcontract these services

If subcontracted, indicate name and address of subcontracted vendor and equipment information

* Upon successful award, ACT Towing, LLC dba All City Towing will purchase a tractor trailer and land-all to service the City of Tempe's needs without the need to use a sub-contractor.

4. Do you have service only vehicles in your fleet?

Yes No

II Availability of necessary staffing

5. Indicate number of employees in the following positions (this information is only for named firm)

Total number of employees	<u>90</u>
Management total	<u>9</u>
Office staff total	<u>14</u>

Drivers	42
Lot personnel	12
Other	13

Additional information

III Storage lot location and facilities

6. List your business address.

261 E 10th Drive, Mesa, AZ 85210

7. List location for your dispatch center.

261 E 10th Drive, Mesa, AZ 85210

8. What is the size of the primary storage lot for the City of Tempe?

2.58 acres in Tempe and 6.0 acres in Chandler

What is the average **available** capacity of your primary storage lot (state in number of vehicles)?

325 available in Tempe and 650 available in Chandler

9. Do you have an office located at your primary storage lot for the City of Tempe?

Yes No

10. List location of your approved **primary** storage lot for the City of Tempe.

922 E Gilbert Drive, Tempe, AZ 85281 and 1600 N Delaware, Chandler, AZ 85225

If storage lot is leased, provide the terms of the lease and the name and address of the lessor.

Tempe: 4 yr lease/purchase agreement ending 12/31/11, Paul Pristo, 28150 N. Alma School Rd #103-500, Scottsdale, AZ 85262

Chandler: 5 yr lease/purchase agreement ending 12/31/11, Leevic Investments, 1240 E. Lehi Rd, Mesa, AZ 85203

11. List, in detail, security features at the **primary** storage location for the City of Tempe

Tempe's facility possess an 8' security fence with galvanized sheeting, electric gate, electric security fence with razor wire,

electronically controlled stadium lighting from dusk to dawn, security alarm and cameras with DVR back up.

Chandler's facility possesses the same security features with the exception of the wall, which is made of concrete block.

12. Is the location of the **primary** storage lot for the City of Tempe within the taxable boundaries of the City of Tempe?

Yes _____ No X

If NO, complete the following:

Primary storage lot for the City of Tempe is 0 miles from the borders of the City of Tempe

Indicate who provides the following services for the primary storage lot for the City of Tempe towns:

Police Protection MCSO - County Island

Fire Protection Rural Metro - County Island

13. Do all your **secondary** storage lots meet the requirements of this proposal?

Yes X No _____

14. What are the sizes of your secondary lots?

4.25 Acres - Mesa

5.0 Acres - Phoenix

15. Do you have an office located at all your **secondary** storage lots?

Yes X No _____

16. Do all your **secondary** storage lots have a parking area for customers?

Yes X No _____

17. Do all your **secondary** storage lots have an inside waiting area for customers?

Yes _____ No X

18. List location of all your approved **secondary** storage lots. (Attach sheets if necessary)

261 E. 10th Drive, Mesa, AZ 85210 / 2450 S. 35th Avenue, Phoenix, AZ 85009

If storage lot(s) is leased, provide the terms of the lease and the name and address of the lessor.

5 yr lease/purchase agreement ending 12/31/11, Leevic Investments, 1240 E. Lehi Rd, Mesa, AZ 85203

5 yr lease ending 6/1/12, Rush Investments, 4202 W Highland Avenue, Phoenix, AZ 85019

19. List, in detail, security features at all **secondary** storage lots. (Attach sheets if necessary)
8 foot concrete block wall with razor wire, electric gate, electronically controlled stadium lighting
from dusk to dawn and security cameras with DVR back up

20. Are the location of the **secondary** lots within the taxable boundaries of the City of Tempe (Attach sheets if necessary)?

Yes _____ No X

If NO, complete the following:

Secondary storage lot is 3.5 miles from the borders of the City of Tempe

Indicate who provides the following services for the secondary storage lots:

Police Protection Mesa

Fire Protection Mesa

IV Customer services to be provided

21. What are your hours of operation for storage lot personnel and what holidays are observed?
Tempe: 8am - 5pm M-F, 8am - 12pm Saturdays
Chandler: 7am - 7pm M-F, 8am - 12pm Saturdays
Mesa: 8am - 5pm M-F, 8am - 12pm Saturdays

22. Will you provide the minimum required payment methods as required in the RFP at all storage lots?

Yes X No _____

If NO, explain below

23. Will owners, or owner's agents, be able to make payment at the same site the car is stored?

Yes No

If NO, explain below

24. What is the distance to the nearest public transportation of your **primary** storage lot for the City of Tempe? Give complete details

Tempe: 500 feet from Valley Metro bus stop (see Tab #21 for aerial view)

Chandler: 2/10ths mile from Valley Metro bus stop (see Tab # 21 for aerial view)

25. What is the distance to the nearest public transportation of all your **secondary** storage lots? (Attach sheets if necessary)

Give complete details

Mesa: 2/10ths of a mile from Valley Metro bus stop (see Tab #21 for aerial view)

Phoenix: 800 feet from Valley Metro bus stop (see Tab #21 for aerial view)

26. Does your Menu card meet the City of Tempe Requirements?

Yes No (Upon notice of award see attached sample Tab #10)

Copy of card must be include with your proposal response

V Qualifications and stability of firm and principals

27. Within the previous five (5) years, has your firm been the debtor of a bankruptcy?

Yes No

If YES, explain below:

28. Is your firm in the process of or in negotiations toward being sold?

Yes _____ No

If YES, explain below:

29. Within the previous five (5) years has your firm been debarred from contracting with any local, state or federal governmental agency?

Yes _____ No

If YES, explain below:

30. Within the previous five (5) years has a governmental or private entity terminated your firm's contract prior to contract completion?

Yes _____ No

If YES, explain below:

31. Is a governmental entity currently investigating an owner, partner or officer of your firm?

Yes _____ No

If YES, explain below:

32. Does your firm have outstanding judgments pending against it?

Yes _____ No

If YES, explain below:

33. Within the previous five (5) years, has your firm or any of its owners, partners or officers, been assessed penalties or found to have violated any laws, rules or regulations enforced by governmental agencies related to the towing industry? This does not include owners of stock in your firm if your firm is a publicly traded corporations.

Yes _____ No

If YES, explain below:

34. Within the previous five (5) years, has your firm or any of its owners, partners or officers, been convicted of a crime involving the bidding on a governmental contract, the awarding of a government contract, the performance of a government contract or a crime of fraud, theft, embezzlement, perjury or bribery? This does not include owners of stock in your firm if your firm is a publicly traded corporations.

Yes _____ No

If YES, explain below:

35. Is submitting firm a parent, subsidiary, partner, holding company or affiliate of another firm?

Yes _____ No X

If Yes, provide **complete details** on ownership and relationships

Which of these firms will submit a proposal to the City of Tempe?

ACT Towing, LLC dba All City Towing

36. What year was your firm, under the present ownership configuration, founded?

June 14, 2004

37. How many years has your firm been in continuous operation under current name?

16 - Over the years. ACT Towing has acquired assets of multiple companies and has done business under the trade name All City Towing.

38. List the Names and Addresses of partners or principal officers and directors:

Janet Rush - 4202 W Highland Avenue, Phoenix, AZ 85019

Charles Kilpatrick - 4202 W Highland Avenue, Phoenix, AZ 85019

39. Provide background information for all principals of company. (See Tab # 9)

VI References and BBB ratings

40. Does your firm have a satisfactory rating with the Better Business Bureau?

Yes X No _____ (See Tab #7)

Include a copy of the report with your submittal

41. List three (3) references for whom you have held towing contracts (government preferred) and the length of time that you have held these contracts.

Company or Agency	Contact	Phone	Years
<u>See page 3 of Addendum I - Tab #14</u>			

VII Overall response to RFP

42. Do the services you intend to furnish meet or exceed the requirements of the General and Specifications section of this RFP and will you agree to the Responsibilities of the Contractor?

Yes X No _____

If NO, explain below:

43. Will your firm comply with the requirements for site clean up?

Yes X No _____

44. Insurance - provide name of insurance and bonding carriers that provide coverage for your company:

Liability Carrier	Contact	Phone
Westow Tow & Transport	Hugh Robertson	888-695-7702

Bonding Carrier	Contact	Phone
Notary Bond Agency	Rita Berthold	480-833-8550

45. Include copies of all required licenses and permits

VII Tour of Facility

Tours of firms will include, but are not limited to, the following items:

- Facility as described in RFP
- Location
- Customer Access
- Signage
- Security Features
- Facilities
- Check of Tow Vehicles Present
- Organization of Lot
- Available Capacity of Lot
- Overview of Operation

Category II – City Vehicle Towing

Description	Category	Cost
1. Total tow Fee - Including winching, standby time, dolling and transport to the City of Tempe Fleet Maintenance Yard.	Under 12,500#	\$ 28.00
	12,501 # to 26,000#	\$ 48.00
	26,001# and above	\$ 120.00
2. Mileage Fee, per mile, for mileage to any location not covered by item 1.	Under 12,500#	\$ 4.00
	12,501 # to 26,000#	\$ 5.00
	26,001# and above	\$ 6.00
3. Hourly charge for canal recovery. (Time on scene only)	Under 12,500#	\$ 50.00
	12,501 # to 26,000#	\$ 75.00
	26,001# and above	\$ 100.00
4. Hourly charge for roll over uprighting. (Time on scene only)	Under 12,500#	\$ 50.00
	12,501 # to 26,000#	\$ 75.00
	26,001# and above	\$ 100.00
5. Vehicle Jump start		\$ 25.00
6. Vehicle tire change – Light Duty (per tire)		\$ 25.00
7. Vehicle tire change – Medium and HD (per tire)		\$ 35.00
8. Vehicle lock out		\$ 25.00
9. Out of fuel (cost to include 2 gallons of fuel)		\$ 40.00

The balance of the specifications and bid solicitation instructions to remain the same. Bidders/Proposal Offerors are to acknowledge receipt and acceptance of this addendum by returning of signed addendum with bid/proposal response. Failure to sign and return an addendum prior to bid/proposal opening time and date may make the bid/proposal response non-responsive to that portion of the solicitation as materially affected by the respective addendum.

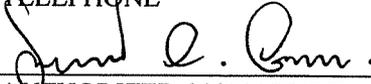
ACT Towing, LLC
NAME OF COMPANY

Jeffrey Dunn / General Manager
BY NAME (please print) TITLE

P.O. Box 5575
ADDRESS (or PO Box)

480-833-7278 x-515
TELEPHONE

Mesa AZ 85211
CITY STATE ZIP


AUTHORIZED SIGNATURE

Insert

V Qualifications and stability of firm and principals

39A.

Does your firm currently, or anytime in the last five (5) years, utilize(d) a consultant to assist with the management of your business?

Yes No

If yes, please identify the individual(s) that presently work or have worked in the past five (5) years as consultant(s) for your firm.

Layla Ressler

Todd DeMasseo

Michael Hobbs

Has any named individual(s) ever been directly involved with the towing industry?

Yes No

If Yes, please answer the following questions:

Within the previous five (5) years, has any named individual been assessed penalties or found to have violated any laws, rules or regulations enforced by governmental agencies related to the towing industry?

Yes No

If yes, explain

Within the previous five (5) years, has any named individual been convicted of a crime involving the bidding on a governmental contract, the awarding of a government contract, the performance of a government contract or a crime of fraud, theft, embezzlement, perjury or bribery?

Yes No

If yes, explain

Within the previous five (5) years, has any named individual been debarred from contracting with any local, state or federal governmental agency?

Yes _____ No X

If yes, explain

Is a governmental entity currently investigating any consultant(s) that you currently utilize or plan to utilize?

Yes X No _____

If yes, explain

To our knowledge, Mr. DeMasseo was served with a search warrant over 3 years ago
and no charges resulted.

The balance of the specifications and bid solicitation instructions to remain the same. Bidders/Proposal Offerors are to acknowledge receipt and acceptance of this addendum by returning of signed addendum with bid/proposal response. Failure to sign and return an addendum prior to bid/proposal opening time and date may make the bid/proposal response non-responsive to that portion of the solicitation as materially affected by the respective addendum.

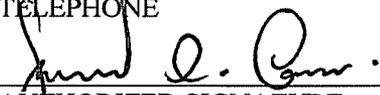
ACT Towing, LLC
NAME OF COMPANY

P.O. Box 5575
ADDRESS (or PO Box)

Mesa AZ 85211
CITY STATE ZIP

Jeffrey Dunn / General Manager
BY NAME (please print) TITLE

480-833-7278 x-515
TELEPHONE


AUTHORIZED SIGNATURE

Vendor's Proposal Offer

It is REQUIRED that Proposal Offeror COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the proposal response offer. An unsigned "Vendor's Proposal Offer", late proposal response and/or a materially incomplete response will be considered non-responsive and rejected.

Proposal offeror is to type or legibly write in ink all information required below.

Proposal Offeror's Company Name: Auto Citi Towing LLC. DBA MP Auto Sales

Company Mailing Address: 1731 N. Arizona Avenue Chandler, Arizona 85225

Company Street Address: same

Proposal Offeror Contact: Troy Myers Title: Member

Contact's Phone No. 602-421-8769 E-mail Address tmyers@autocitiaz.com

Proposal Offeror's Company Tax Information:

Arizona Transaction Privilege (Sales) Tax No. 20184787

Arizona Use Tax No. _____

Federal I.D. No. 205197733

City & State Where Sales Tax is Paid Chandler, Arizona

THIS PROPOSAL IS OFFERED BY

Authorized Proposal Offeror (Type or Print in ink) Troy Myers/Auto Citi Towing LLC.

Proposal Offeror's Title (Type of Print in ink): Member

Date 3/24/2008

REQUIRED SIGNATURE OF AUTHORIZED PROPOSAL OFFEROR (Must Sign in Ink)

By signing this Proposal Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other offeror or potential offeror. Failure to sign and return this form with proposal offer will result in a non-responsive proposal.

Signature of Authorized Proposal Offeror

3/24/2008
Date

Form 201-B (RFP)
(H:/RFP 3-2002)

Proposal Questionnaire

Firm shall answer and submit the following information with their proposal. The City of Tempe will use it's discretion in reviewing answers to these questions in determining a firm's responsiveness and responsibility.

I Availability of necessary equipment

1. Include a detailed list of vehicles (including quantity) available for use with this contract.
List truck specifications and equipment carried on these vehicles.

See Appendix A

2. Indicate your answer to the following:

I own a HD tow vehicle

I will subcontract HD towing services

If subcontracted, indicate name and address of subcontracted vendor and equipment information
Phoenix Heavy Duty Towing Inc. See Appendix B

3. Indicate your answer to the following:

I own a Tractor Trailer vehicle for hauling of disabled HD vehicles

I will subcontract these services

If subcontracted, indicate name and address of subcontracted vendor and equipment information
Phoenix Heavy Duty Towing Inc. See Appendix B

4. Do you have service only vehicles in your fleet?

Yes No

II Availability of necessary staffing

5. Indicate number of employees in the following positions (this information is only for named firm)

Total number of employees 49

Management total 9

Office staff total 9

Drivers	27
Lot personnel	4
Other	_____

Additional information

III Storage lot location and facilities

6. List your business address.
1731 N. Arizona Avenue Chandler main office/ Storage facility 330 S. Mulberry Avenue Mesa

7. List location for your dispatch center.
1731 N. Arizona Avenue Chandler, Arizona

8. What is the size of the primary storage lot for the City of Tempe?
2.5 acres

What is the average **available** capacity of your primary storage lot (state in number of vehicles)?
625 cars

9. Do you have an office located at your primary storage lot for the City of Tempe?
Yes No

10. List location of your approved **primary** storage lot for the City of Tempe.
330 S. Mulberry Avenue Mesa

If storage lot is leased, provide the terms of the lease and the name and address of the lessor.
Woodchuckers LLC. 847 W. 10th St Mesa, Arizona 85201 3 years with 3 one year renewals

11. List, in detail, security features at the **primary** storage location for the City of Tempe
6-8 foot high Block walls with razor wire on half the wall. 24 hour security. Video Recording System.
Lighting.

12. Is the location of the **primary** storage lot for the City of Tempe within the taxable boundaries of the City of Tempe?

Yes _____ No

If NO, complete the following:

Primary storage lot for the City of Tempe is 2 miles from the borders of the City of Tempe

Indicate who provides the following services for the primary storage lot for the City of Tempe towns:

Police Protection: Mesa_Police_Department

Fire Protection: Mesa_Fire_Department

13. Do all your **secondary** storage lots meet the requirements of this proposal? N/A

Yes _____ No _____

14. What are the sizes of your secondary lots?

15. Do you have an office located at all your **secondary** storage lots? N/A

Yes _____ No _____

16. Do all your **secondary** storage lots have a parking area for customers? N/A

Yes _____ No _____

17. Do all your **secondary** storage lots have an inside waiting area for customers? N/A

Yes _____ No _____

18. List location of all your approved **secondary** storage lots. (Attach sheets if necessary)

If storage lot(s) is leased, provide the terms of the lease and the name and address of the lessor.

19. List, in detail, security features at all **secondary** storage lots. (Attach sheets if necessary) N/A

20. Are the location of the **secondary** lots within the taxable boundaries of the City of Tempe (Attach sheets if necessary)? N/A

Yes _____ No _____

If NO, complete the following:

Secondary storage lot is _____ miles from the borders of the City of Tempe

Indicate who provides the following services for the secondary storage lots:

Police Protection _____

Fire Protection _____

IV Customer services to be provided

21. What are your hours of operation for storage lot personnel and what holidays are observed?
Auto Citi Towing shall staff their storage facility during normal business hours for the purpose of vehicle release or appraisal. "Normal business hours" are defined as 8:00 a.m. to 5:00 p.m., except Saturdays, Sundays, and the following holidays: New Year's Day, Memorial Day, Independence Day, Labor Day, Thanksgiving and Christmas.

22. Will you provide the minimum required payment methods as required in the RFP at all storage lots?

Yes X No _____

If NO, explain below

23. Will owners, or owner's agents, be able to make payment at the same site the car is stored?

Yes No

If NO, explain below

24. What is the distance to the nearest public transportation of your **primary** storage lot for the City of Tempe? Give complete details. 100 Feet from a bus stop. Less than 1 mile from the light rail.

25. What is the distance to the nearest public transportation of all your **secondary** storage lots? (Attach sheets if necessary) N/A

Give complete details

26. Does your Menu card meet the City of Tempe Requirements?

Yes No

Copy of card must be include with your proposal response

V Qualifications and stability of firm and principals

27. Within the previous five (5) years, has your firm been the debtor of a bankruptcy?

Yes No

If YES, explain below:

28. Is your firm in the process of or in negotiations toward being sold?

Yes _____ No X

If YES, explain below:

29. Within the previous five (5) years has your firm been debarred from contracting with any local, state or federal governmental agency?

Yes _____ No X

If YES, explain below:

30. Within the previous five (5) years has a governmental or private entity terminated your firm's contract prior to contract completion?

Yes _____ No X

If YES, explain below:

31. Is a governmental entity currently investigating an owner, partner or officer of your firm?

Yes _____ No X

If YES, explain below:

32. Does your firm have outstanding judgments pending against it?

Yes _____ No X

If YES, explain below:

33. Within the previous five (5) years, has your firm or any of its owners, partners or officers, been assessed penalties or found to have violated any laws, rules or regulations enforced by governmental agencies related to the towing industry? This does not include owners of stock in your firm if your firm is a publicly traded corporations.

Yes _____ No X

If YES, explain below:

34. Within the previous five (5) years, has your firm or any of its owners, partners or officers, been convicted of a crime involving the bidding on a governmental contract, the awarding of a government contract, the performance of a government contract or a crime of fraud, theft, embezzlement, perjury or bribery? This does not include owners of stock in your firm if your firm is a publicly traded corporations.

Yes _____ No X

If YES, explain below:

35. Is submitting firm a parent, subsidiary, partner, holding company or affiliate of another firm?

Yes X No _____

If Yes, provide **complete details** on ownership and relationships
SWAT Towing LLC. Same ownership

Which of these firms will submit a proposal to the City of Tempe?
Auto Citi Towing LLC.

36. What year was your firm, under the present ownership configuration, founded? 2002

37. How many years has your firm been in continuous operation under current name? 6 years

38. List the Names and Addresses of partners or principal officers and directors:
Troy Myers 1731 N. Arizona Avenue Chandler, Arizona 85255

39. Provide background information for all principals of company. See attached appendix C

VI References and BBB ratings

40. Does your firm have a satisfactory rating with the Better Business Bureau?

Yes X No _____

Include a copy of the report with your submittal See Appendix D

41. List three (3) references for whom you have held towing contracts (government preferred) and the length of time that you have held these contracts.

Company or Agency	Contact	Phone	Years
See_Addendum_3/Appendix_E			

VII Overall response to RFP

42. Do the services you intend to furnish meet or exceed the requirements of the General and Specifications section of this RFP and will you agree to the Responsibilities of the Contractor?

Yes No

If NO, explain below:

43. Will your firm comply with the requirements for site clean up?

Yes No

44. Insurance - provide name of insurance and bonding carriers that provide coverage for your company:

Liability Carrier	Contact	Phone
Travis Barlow Company Progressive Insurance	Dena Enborg	716-240-8188
Bonding Carrier	Contact	Phone
America Eagle Bonding	Katheryn White	480-985-1618

45. Include copies of all required licenses and permits:
See Appendix F

VII Tour of Facility

Tours of firms will include, but are not limited to, the following items:

- Facility as described in RFP
- Location
- Customer Access
- Signage
- Security Features
- Facilities
- Check of Tow Vehicles Present
- Organization of Lot
- Available Capacity of Lot
- Overview of Operation

Proposal Checklist For Submittals

- _____ One signed and complete original of the proposal response, including "Vendor's Proposal Offer" (form 201B).
- _____ Seven (7) additional copies of proposal.
- _____ Copies of State Licenses, Local Licenses and permits necessary for operation of business.
- _____ Detailed list of vehicles and equipment available to service this contract.
- _____ Better Business Bureau report
- _____ State Corporation Commission documents – must include information on all holdings
- _____ Background information for principals of company included.
- _____ Copy of Menu of Charges included.
- _____ Proposal questionnaire completed and included.
- _____ Price Sheet completed and included.
- _____ Any addendum(s) have been included.

Addendum to Solicitation



City Procurement Office/City of Tempe • PO Box 5002 • 20 East 6th Street • Tempe, AZ 85280 • (480) 350-8324 • www.tempe.gov/purchasing

This addendum will modify and/or clarify: **Solicitation No.:** | 08-131
and is **Addendum No.:** | 6
Procurement Description: | Vehicle Towing

Changes should be made as follows:

A legal challenge has required the following change to 08-131

Bid due date will remain Tuesday, April 8, 2008 at 3:00pm, Local Time

Be sure to include signed copies of all addendums

Delete

V Qualifications and stability of firm and principals

39A. Does your firm presently, or in the last five (5) years, utilized a consultant to assist with the management of your business?

Yes _____ No *X*

If yes, please identify the individual(s) and the role they play within your operation.

Has any named consultant every been directly involved with the towing industry?

Yes _____ No *X*

Has any named consultant every been investigated, assessed penalties or found to have violated any laws, rules or regulations enforced by governmental agencies related to the towing industry?

Yes _____ No *X*

If yes, explain

Insert

V Qualifications and stability of firm and principals

39A.

Does your firm currently, or anytime in the last five (5) years, utilize(d) a consultant to assist with the management of your business?

Yes _____ No X

If yes, please identify the individual(s) that presently work or have worked in the past five (5) years as consultant(s) for your firm.

Has any named individual(s) ever been directly involved with the towing industry?

Yes _____ No X

If Yes, please answer the following questions:

Within the previous five (5) years, has any named individual been assessed penalties or found to have violated any laws, rules or regulations enforced by governmental agencies related to the towing industry?

Yes _____ No X

If yes, explain

Within the previous five (5) years, has any named individual been convicted of a crime involving the bidding on a governmental contract, the awarding of a government contract, the performance of a government contract or a crime of fraud, theft, embezzlement, perjury or bribery?

Yes _____ No X

If yes, explain

Within the previous five (5) years, has any named individual been debarred from contracting with any local, state or federal governmental agency?

Yes _____ No X

If yes, explain

Is a governmental entity currently investigating any consultant(s) that you currently utilize or plan to utilize?

Yes _____ No X

If yes, explain

The balance of the specifications and bid solicitation instructions to remain the same. Bidders/Proposal Offerors are to acknowledge receipt and acceptance of this addendum by returning of signed addendum with bid/proposal response. Failure to sign and return an addendum prior to bid/proposal opening time and date may make the bid/proposal response non-responsive to that portion of the solicitation as materially affected by the respective addendum.

Auto Citi Towing LLC.

NAME OF COMPANY

1731 N. Arizona Avenue

ADDRESS (or PO Box)

Chandler, Arizona 85225

CITY

STATE ZIP

Troy Myers/Member

BY NAME (please print) TITLE

602-421-8769

TELEPHONE



AUTHORIZED SIGNATURE

Auto Citi Towing, LLC

Equipment Available for The City of Tempe Vehicle Towing Agreement.

1.	2004	Ford	Flatbed	8000 lbs winch
2.	2004	Ford	Flatbed	8000 lbs winch
3.	2004	Ford	Flatbed	8000 lbs winch
4.	2006	Ford	Wrecker	8000 lbs winch
5.	2003	Ford	Flatbed	8000 lbs winch
6.	2005	Ford	Flatbed	8000 lbs winch
7.	2006	Ford	Flatbed	8000 lbs winch
8.	2006	Ford	Flatbed	8000 lbs winch
9.	2006	Ford	Flatbed	8000 lbs winch
10.	2007	Hino	Flatbed	8000 lbs winch
11.	2007	Hino	Flatbed	8000 lbs winch
12.	2000	Ford	Wrecker	8000 lbs winch
13.	2000	Inter	Wrecker	24000 lbs winch
14.	2005	Ford	Wrecker	8000 lbs winch
15.	2003	Ford	Wrecker	24000 lbs winch
16.	2008	Dodge	Wrecker	8000 lbs winch
17.	2008	Dodge	Wrecker	8000 lbs winch
18.	2005	Ford	Service Truck	
19.	2005	Ford	Service Truck	
20.	2006	UD	Service Truck	
21.	2001	GMC	Flatbed	8000 lbs winch backup
22.	2001	Chevrolet	Wrecker	8000 lbs winch backup

Phoenix Heavy Duty Towing Inc.

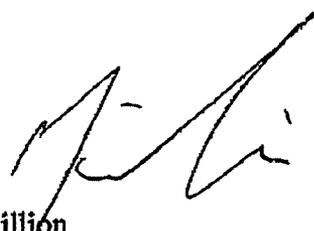
Monday, March 17, 2008

To: The City of Tempe Procurement

RE: Towing RFP

Phoenix Heavy Duty Towing has agreed to provide heavy duty towing for Auto Citi Towing if Auto Citi is awarded the City contract. Please contact me if you have any questions.

Sincerely,



Jim Vermillion

Phoenix Heavy Duty Towing Inc.

Truck & Equipment List

Truck#	Yr. Make. Model	Vehicle Identification
#101	08 XL80HDE Low boy Stretch RGN	Vin# 4U3J048288L008431
#102	96 Trail king Flip Axel	Vin# 1TKS00516TM103388
#103	08 XL70SA Slider (Landoll)	Vin# 4U3A053278L008241
#104	92 Kenworth T-600 (Tractor)	Vin# 1XKADR9X6NS582411
#105	86 Kenworth T-800 (Tractor)	Vin# 1XKWDB9X2GJ333416
#106	00 NRC Kwik Swap (Wrecker)	Vin#
#107	95 Freightliner (Wrecker) Centery 50/30	Vin# 2FVXDSYB2SA625385



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Oprime Aquí Para Español

BBB Reliability Report for

BBB®

Serving Central and Northern Arizona

4428 N. 12th Street
Phoenix, AZ 85014
(602) 264-1721
www.arizonabbb.org

Auto Citi Towing, LLC

1731 N. Arizona Avenue
Chandler, AZ 85225
Telephone: (480) 963-8769

The BBB reports on businesses, both accredited and non-accredited. If an organization is a BBB Accredited business, it is stated in this report.

Original Business Start Date: February 2000

Principal: Mr. Troy Myers, Member

Customer Contact: Mr. Tom O'Brien, Vice President of Operations - (480) 963-8769

Entity: Limited Liability Corporation

Incorporated: July 2006, AZ

Employees: 4

TOB Classification: Towing-Automotive, Road Service-Automotive

BBB Accreditation: This organization is a BBB Accredited business.

BBB Accreditation Status

This company has been a BBB Accredited business since June 2007. This means it supports the BBB's services to the public and meets our BBB Accreditation standards.

Nature Of Business

This company offers towing and roadside services.

Customer Experience

Based on BBB files, this company has a **satisfactory record** with BBB. A **satisfactory record** means a company has been in business for at least 12 months, and properly addressed matters referred by the BBB.

The company does not have an unusual volume of complaints, or any government actions involving its marketplace conduct. The BBB understands and has no concerns about the company's products, services and type of business.

When considering complaint information, please take into account the company's size and volume of transactions, and understand that the nature of complaints and a firm's responses to them are often more important than the number of complaints.

The BBB processed a total of 1 complaint about this company in the last 36 months, our standard reporting period. Of the total of 1 complaint closed in 36 months, 1 was closed in the last year.

Billing or Collection Issues

Resolved

- 1 - Company addressed the complaint issues. The consumer failed to acknowledge acceptance to the BBB.

Licensing

This company is in an industry that may require licensing, bonding or registration in order to lawfully do business. The BBB encourages you to check with the appropriate agency to be certain any requirements are currently being met.

These agencies may include:

Towing (Department Of Public Safety)
(602) 223-2522

Additional Contact Information

Additional Phone Numbers

Tel: (480) 963-4452

Report as of March 19, 2008
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*If you choose to do business with this BBB Accredited business, please let the company know that you contacted the BBB for a **report**.*

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The information in this report has either been provided by the company or has been compiled by the BBB from other reliable sources.

As a matter of policy, the BBB does not endorse any product, service or company. BBB reports generally cover a three-year reporting period, and are provided solely to assist you in exercising your own best judgment. Information contained in this report is believed reliable but not guaranteed as to accuracy. Reports are subject to change at any time.



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