

Staff Summary Report

Council Meeting Date: 04-17-2008

Agenda Item Number: _____

SUBJECT: Request to award two-year contracts with three, one-year renewal options to Andwin Scientific, Idexx Distribution, Inc., Thermo Fisher Scientific, LLC., and VWR International, LLC. for the purchase of laboratory supplies used in the analysis of water and wastewater samples for the Water Utilities Department.

DOCUMENT NAME: 20080417fst08 **PURCHASES (1004-01)**

SUPPORTING DOCS: Yes

COMMENTS: (IFB #08-105) Total cost for this contract shall not exceed \$650,000 during the initial contract period.

PREPARED BY: Ted Stallings, CPPB, Procurement Officer, 480-350-8617

REVIEWED BY: Michael Greene, CPM, Central Services Administrator, 480-350-8516
Don Hawkes, Water Utilities Manager, 480-350-2660
Tara Ford, Laboratory Supervisor, 480-350-2855

**LEGAL REVIEW AS
TO CONTRACT FORM**

ONLY: N/A

FISCAL NOTE: Sufficient funds have been appropriated in 3041, 3034-6313

RECOMMENDATION: Award the contracts.

ADDITIONAL INFO: Invitation for Bid (IFB) #08-105 was issued to establish a contract for the purchase of laboratory supplies for the Water Utilities Department Laboratory. Eight vendors responded to the IFB. Cynmar Corporation, Bio Corporation, Comade Inc., and Government Scientific Source Inc. were found to be non-responsive as their pricing was incomplete. An evaluation committee composed of Water Utilities and Procurement staff reviewed the remaining responses. The committee's recommendation is to award contracts to Andwin Scientific, Idexx Distribution, Inc., Thermo Fisher Scientific, LLC., and VWR International, LLC.

Vendor's Bid Offer

It is REQUIRED that Bidder COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the bid response offer. An unsigned "Vendor's Bid Offer", late bid response and/or a materially incomplete response will be considered non-responsive and rejected.

Bidder is to type or legibly write in ink all information required below.

Bidder's Company Name	ANDWIN SCIENTIFIC		
Company Mailing Address	229 S. MITCHELL COURT		
Company Street Address	ADDISON, FL 32601		
Bid Offeror Contact	MICHAEL A. BLEDSOE	Title	ACCOUNT MGR
Contact's Phone No.	630-693-0610	E-mail Address	M.BLED5OE@ANDWINSCI.COM
Bidder's Company Tax Information:			
Arizona Transaction Privilege (Sales) Tax No.			or
Arizona Use Tax No.			
Federal I.D. No.	951615988		
City & State Where Sales Tax is Paid	CANOGA PARK, CA		

THIS BID IS OFFERED BY

Authorized Bid Offeror (Type or Print in ink) MICHAEL A. BLEDSOE
Bid Offeror's Title (Type of Print in ink) ACCOUNT MANAGER
Date _____

REQUIRED SIGNATURE OF AUTHORIZED BID OFFEROR (Must Sign in Ink)

By signing this Bid Offer, Bidder acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other bidder or potential bidder. Failure to sign and return this form with bid response will result in a non-responsive bid response.

Michael A. Bledsoe
Signature of Authorized Bid Offeror

Date

Bid Questionnaire

Must be completed and submitted with bid documents.

1. Who is your Customer Service contact for the City of Tempe?

Customer Service Name: KATHY MARONEY
Phone Number: 630-693-0610
Fax Number: 630-693-0615
E-mail Address: K.MARONEY@ADMINVCSJ.COM

2. List three (3) customer references for which your firm has provided similar products (government and/or large business preferred).

Reference One: CITY OF BALTIMORE
Name of Firm: _____
Contact Person: RANA SANTOS
Telephone Number: 410-637-8663 Fax Number: 410-659-1607

Reference Two: ATTORNEY GENERAL OF OHIO
Name of Firm: _____
Contact Person: SCOTT DOBRANSKY
Telephone Number: 419-353-5603 Fax Number: 419-353-5709

Reference Three: ONONDAGA COUNTY OF NEW YORK
Name of Firm: _____
Contact Person: MARK SEIGAL
Telephone Number: 315-435-3473 Fax Number: 315-435-3424

3. If selected, will your company provide at least two complete sets of supply catalogs or an internet site listing prices and discount statements to the City of Tempe?

Yes No

4. Will your company provide the City of Tempe's Procurement Office with an annual usage report?

Yes No

5. If selected, will your company allow other government agencies to utilize this contract?

Yes No

Company Name: ANDWIN SCIENTIFIC

PRICE SHEET

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE
1.	Ammonia Ph Adjusting ISA 475ml, Fisher part number 13-641-883 or equal	1	Each	\$ <u>65.60</u>
2.	Preweighed Filter 47mm, Fisher part number 09-735-56 or equal	1	Each	\$ <u>80.79</u>
3.	Cyanide STD 100 ppm, VWR part number RC2543-4	1	Each	\$ <u>17.97</u>
4.	Complex Cyanide STD, VWR part number ULICC-009	1	Each	\$ <u>39.13</u>
5.	Sodium Hydroxide Pellets 2.5 kg, VWR part number MK770806 or equal	1	Each	\$ <u>80.97</u>
6.	4 oz bottles, SciSpec part number 334004 or equal	1	Case	\$ <u>101.25</u>
7.	8 oz bottles, SciSpec part number 334008 or equal	1	Case	\$ <u>68.10</u>
8.	16 oz bottles, SciSpec part number 334016 or equal	1	Case	\$ <u>42.53</u>
9.	32 oz bottles, SciSpec part number 334032 or equal	1	Case	\$ <u>45.53</u>
10.	Quanti-cult kit, IDEXX part number WKIT 1001 or equal	1	Kit	\$ <u>NO BID</u>
11.	Stablical Turbidity Standard, HACH part number 2659842 or equal	1	Each	\$ <u>NO BID</u>
12.	Thermometers 15-50C, VWR part number 61054-548 or equal	1	Each	\$ <u>41.38</u>
13.	Disposable Cuvettes, Fisher part number 14-995-126 or equal	1	Each	\$ <u>105.98</u>
14.	Free and Total Chlorine Test, HACH part number 247450-50 or equal	1	Each	\$ <u>NO BID</u>
15.	Sodium Hydroxide, Fisher part number S320-10 or equal	1	Each	\$ <u>193.69</u>

ALL OUR PRICING WILL BE ON OUR WEBSITE @ WWW.ANDWINSCI.COM

Company Name: ARROWIN

PRICE SHEET

Group I - Chemicals		
Manufacturer	Discount from Catalog Price	Catalog Number and Date
EM Science	15 %	1-1-08 ↓
Mallinckrodt	15 %	
B&J	15 %	
JT Baker	15 %	
Ricca	15 %	
Labchem	15 %	
Ultra Standards	NO BID %	
Accustandard	11 %	
Absolute Standards	11 %	
IDEXX	11 %	
VWR	15 %	
HACH	NO BID %	
CPI International	11 %	
Fisher	15 %	
Thermo Fisher Electron	NO BID %	
Columbia Chemical Industries	11 %	
VHG Lab	11 %	
Private Label	NO BID %	

Group II - Consumables		
Manufacturer	Discount from Catalog Price	Catalog Number and Date
Whatman	12 %	1-1-08 ↓
Gelman	5 %	
Becton Dickinson	10 %	
Hamilton	10 %	
Hewlett Packard	NO BID %	
BBL-Difco	10 %	
EM Science	10 %	
Chemetrics	NO BID %	
Corning	11 %	
Orion	20 %	
Kimberly Clark	20 %	
Metrex Research Corp.	NO BID %	
J & W Scientific	NO BID %	
Perkin Elmer	11 %	
Kimble/Kontes	15 %	
Applied Biosystems	NO BID %	
Hardy Diagnostics	5 %	
Leeman/Teledyn	NO BID %	

Company Name: ANDWIN

PRICE SHEET

Cont. Group II

X X	Dionex	NO BID	%	1-1-08 ↓
	Cole/Parmer	5	%	
	Lab Safety Supply	10	%	
	Fisher	15	%	
	VWR	15	%	
	IDEXX	NO BID	%	
	HACH	11	%	
	Thermo Fisher Electron	11	%	
	Columbia Chemical Industries	11	%	
	VHG Lab	11	%	
	Private Label	11	%	

Group III - Plasticware

Manufacturer	Discount from Catalog Price	Catalog Number and Date
		1-1-08 ↓
Nalgene	15 %	
Bel-Art	20 %	
Wheaton	20 %	
Brinkman	15 %	
Corning Costar	15 %	
Norton-Tygon	15 %	
Manostat	5 %	
Oxford	10 %	
Corning	10 %	
Falcon	11 %	
Dionex	NO BID %	
CPI	NO BID %	
Private Label	NO BID %	

Group IV - Glassware

Manufacturer	Discount from Catalog Price	Catalog Number and Date
		1-1-08 ↓
Corning	15 %	
Kimble/Kontes	15 %	
Wheaton	20 %	
National Scientific	20 %	
Qorpak/Allpak	15 %	
I-Chem	5 %	
Eagle Picher	NO BID %	
Private Label	NO BID %	

IFB 08-105

X = COLE PALMER & LAB-SAFETY ARE FOB ORIGIN ONLY

Company Name: ADMIN

PRICE SHEET

Group V – Equipment and Accessories		
Manufacturer	Discount from Catalog Price	Catalog Number and Date
General Category Discount	10 %	1-1-08
Denver Instruments	15 %	↓
Brinkmann Instruments / <u>EDDENDORF</u>	15 %	
Private Label	NO BID %	

Group VI – Laboratory Furniture		
Manufacturer	Discount from Catalog Price	Catalog Number and Date
General Category Discount	NO BID %	
Private Label	11 %	

Group VII – Safety Supplies		
Manufacturer	Discount from Catalog Price	Catalog Number and Date
Edmont	5 %	1-1-08 ↓
Best	10 %	
Kimberly Clark	10 %	
Dupont	5 %	
3M	5 %	
National Maker	NO BID %	
Moldex	5 %	
Brady	NO BID %	
Private Label	NO BID %	

Group VIII – Miscellaneous		
Manufacturer	Discount from Catalog Price	
Non-Catalog Items General Discount	10 %	1-1-08
Hazardous Shipping Charge (per Shipment)	\$ 20.00	11

* EDDENDORF BRAND PIPETTES, CENTRIFUGES, PCR, TIPS & TUBES

Vendor's Bid Offer

It is REQUIRED that Bidder COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the bid response offer. An unsigned "Vendor's Bid Offer", late bid response and/or a materially incomplete response will be considered non-responsive and rejected.

Bidder is to type or legibly write in ink all information required below.

Bidder's Company Name	IDEXX Distribution Inc.		
Company Mailing Address	One IDEXX Drive, Westbrook, ME 04092		
Company Street Address	One IDEXX Drive, Westbrook, ME 04092		
Bid Offeror Contact	Whitney LeConte	Title	Inside Sales Account Manager
Contact's Phone No.	207-556-8846	E-mail Address	Whitney-LeConte@idexx.com
Bidder's Company Tax Information:			
Arizona Transaction Privilege (Sales) Tax No.	07673509W	or	
Arizona Use Tax No.			
Federal I.D. No.	35-2186625		
City & State Where Sales Tax is Paid	Phoenix		AZ

THIS BID IS OFFERED BY

Authorized Bid Offeror (Type or Print in ink) Dana Beliste

Bid Offeror's Title (Type of Print in ink) Director and General Manager

Date 1/17/08

REQUIRED SIGNATURE OF AUTHORIZED BID OFFEROR (Must Sign in Ink)

By signing this Bid Offer, Bidder acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other bidder or potential bidder. Failure to sign and return this form with bid response will result in a non-responsive bid response.


Signature of Authorized Bid Offeror

01/17/08
Date

Bid Questionnaire

Must be completed and submitted with bid documents.

1. Who is your Customer Service contact for the City of Tempe?

Customer Service Name: N/A
Phone Number: _____
Fax Number: _____
E-mail Address: _____

2. List three (3) customer references for which your firm has provided similar products (government and/or large business preferred).

Reference One: City of Mesa, Arizona
Name of Firm: City of Mesa Compliance Lab
Contact Person: Matt Rexing
Telephone Number: 480-644-2889 Fax Number: _____

Reference Two: San Francisco, CA Water Dept.
Name of Firm: San Francisco water Dept. water Quality lab
Contact Person: Paul McGregor
Telephone Number: 650-871-2094 Fax Number: _____

Reference Three: Santa Clara Valley Water Dist.
Name of Firm: Santa Clara valley water Dist.
Contact Person: Jim Scott
Telephone Number: 408-265-2607 x2119 Fax Number: _____

3. If selected, will your company provide at least two complete sets of supply catalogs or an internet site listing prices and discount statements to the City of Tempe?

Yes No

4. Will your company provide the City of Tempe's Procurement Office with an annual usage report?

Yes No yes, upon request.

5. If selected, will your company allow other government agencies to utilize this contract?

Yes No

Company Name: IDEXX

PRICE SHEET

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE
1.	Ammonia Ph Adjusting ISA 475ml, Fisher part number 13-641-883 or equal	1	Each	\$ _____
2.	Preweighed Filter 47mm, Fisher part number 09-735-56 or equal	1	Each	\$ _____
3.	Cyanide STD 100 ppm, VWR part number RC2543-4	1	Each	\$ _____
4.	Complex Cyanide STD, VWR part number ULICC-009	1	Each	\$ _____
5.	Sodium Hydroxide Pellets 2.5 kg, VWR part number MK770806 or equal	1	Each	\$ _____
6.	4 oz bottles, SciSpec part number 334004 or equal	1	Case	\$ _____
7.	8 oz bottles, SciSpec part number 334008 or equal	1	Case	\$ _____
8.	16 oz bottles, SciSpec part number 334016 or equal	1	Case	\$ _____
9.	32 oz bottles, SciSpec part number 334032 or equal	1	Case	\$ _____
10.	Quanti-cult kit, IDEXX part number WKIT 1001 or equal	1	Kit	\$ <u>135.00</u>
11.	Stablical Turbidity Standard, HACH part number 2659842 or equal	1	Each	\$ _____
12.	Thermometers 15-50C, VWR part number 61054-548 or equal	1	Each	\$ _____
13.	Disposable Cuvettes, Fisher part number 14-995-126 or equal	1	Each	\$ _____
14.	Free and Total Chlorine Test, HACH part number 247450-50 or equal	1	Each	\$ _____
15.	Sodium Hydroxide, Fisher part number S320-10 or equal	1	Each	\$ _____

Company Name: IDEXX

PRICE SHEET

Group I - Chemicals		
Manufacturer	Discount from Catalog Price	Catalog Number and Date
EM Science	%	
Mallinckrodt	%	
B&J	%	
JT Baker	%	
Ricca	%	
Labchem	%	
Ultra Standards	%	
Accustandard	%	
Absolute Standards	%	
IDEXX	0 %	W/KIT 1001
VWR	%	
HACH	%	
CPI International	%	
Fisher	%	
Thermo Fisher Electron	%	
Columbia Chemical Industries	%	
VHG Lab	%	
Private Label	%	

Group II - Consumables		
Manufacturer	Discount from Catalog Price	Catalog Number and Date
Whatman	%	
Gelman	%	
Becton Dickinson	%	
Hamilton	%	
Hewlett Packard	%	
BBL-Difco	%	
EM Science	%	
Chemetrics	%	
Corning	%	
Orion	%	
Kimberly Clark	%	
Metrex Research Corp.	%	
J & W Scientific	%	
Perkin Elmer	%	
Kimble/Kontes	%	
Applied Biosystems	%	
Hardy Diagnostics	%	
Leeman/Teledyn	%	

Company Name: IDEXX

PRICE SHEET

Cont. Group II

Dionex	%	
Cole/Parmer	%	
Lab Safety Supply	%	
Fisher	%	
VWR	%	
IDEXX	0 %	WKIT 1001
HACH	%	
Thermo Fisher Electron	%	
Columbia Chemical Industries	%	
VHG Lab	%	
Private Label	%	

Group III - Plasticware		
Manufacturer	Discount from Catalog Price	Catalog Number and Date
Nalgene	%	
Bel-Art	%	
Wheaton	%	
Brinkman	%	
Corning Costar	%	
Norton-Tygon	%	
Manostat	%	
Oxford	%	
Corning	%	
Falcon	%	
Dionex	%	
CPI	%	
Private Label	%	

Group IV - Glassware		
Manufacturer	Discount from Catalog Price	Catalog Number and Date
Corning	%	
Kimble/Kontes	%	
Wheaton	%	
National Scientific	%	
Qorpak/Allpak	%	
I-Chem	%	
Eagle Picher	%	
Private Label	%	

PRICE SHEET

Group V – Equipment and Accessories		
Manufacturer	Discount from Catalog Price	Catalog Number and Date
General Category Discount	%	
Denver Instruments	%	
Brinkmann Instruments	%	
Private Label	%	

Group VI – Laboratory Furniture		
Manufacturer	Discount from Catalog Price	Catalog Number and Date
General Category Discount	%	
Private Label	%	

Group VII – Safety Supplies		
Manufacturer	Discount from Catalog Price	Catalog Number and Date
Edmont	%	
Best	%	
Kimberly Clark	%	
Dupont	%	
3M	%	
National Maker	%	
Moldex	%	
Brady	%	
Private Label	%	

Group VIII – Miscellaneous		
Manufacturer	Discount from Catalog Price	
Non-Catalog Items General Discount	%	
Hazardous Shipping Charge (per Shipment)	\$	

Vendor's Bid Offer

It is REQUIRED that Bidder COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the bid response offer. An unsigned "Vendor's Bid Offer", late bid response and/or a materially incomplete response will be considered non-responsive and rejected.

Bidder is to type or legibly write in ink all information required below.

Bidder's Company Name	<u>Thermo Fisher Scientific LLC</u>
Company Mailing Address	<u>9999 Veterans Memorial Drive</u>
Company Street Address	<u>Houston, TX 77038</u>
Bid Offeror Contact	<u>David Holden</u> Title <u>Sales Manager</u>
Contact's Phone No.	<u>832-385-2187</u> E-mail Address <u>David.Holden@ThermoFisher.com</u>
Bidder's Company Tax Information:	
Arizona Transaction Privilege (Sales) Tax No.	<u>07594238 - G</u> or
Arizona Use Tax No.	_____
Federal I.D. No.	<u>23-2942737</u>
City & State Where Sales Tax is Paid	<u>Tempe, AZ</u>

THIS BID IS OFFERED BY

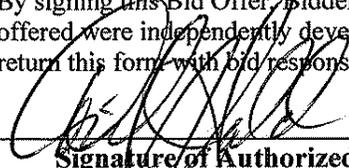
Authorized Bid Offeror (Type or Print in ink) DAVID HOLDEN

Bid Offeror's Title (Type of Print in ink) SALCS MANAGER

Date 12-20-07

REQUIRED SIGNATURE OF AUTHORIZED BID OFFEROR (Must Sign in Ink)

By signing this Bid Offer, Bidder acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other bidder or potential bidder. Failure to sign and return this form with bid response will result in a non-responsive bid response.


Signature of Authorized Bid Offeror

12-20-07
Date

Form 201-B (IFB)
(H/IFB 3-2002)

Bid Questionnaire

Must be completed and submitted with bid documents.

1. Who is your Customer Service contact for the City of Tempe?

Customer Service Name: Fisher Scientific
Phone Number: 800-7166-7000
Fax Number: 800-926-1166
E-mail Address: HoustonRS@ThermoFisher.com

2. List three (3) customer references for which your firm has provided similar products (government and/or large business preferred).

Reference One:
Name of Firm: City of Phoenix
Contact Person: Michelle Honea
Telephone Number: 602-261-8168 Fax Number: 602-534-1933

Reference Two:
Name of Firm: State of Arizona
Contact Person: Philip Imatong
Telephone Number: 602-542-1040 Fax Number: 602-542-1741

Reference Three:
Name of Firm: U.S. Arid Land Agricultural Research Center (USDA)
Contact Person: Regan Alexander
Telephone Number: 520-316-6300 Fax Number: 520-316-6329

3. If selected, will your company provide at least two complete sets of supply catalogs or an internet site listing prices and discount statements to the City of Tempe?

Yes No

4. Will your company provide the City of Tempe's Procurement Office with an annual usage report?

Yes No

5. If selected, will your company allow other government agencies to utilize this contract?

Yes No

Company Name: Thermo Fisher Scientific

PRICE SHEET

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE
1.	Ammonia Ph Adjusting ISA 475ml, Fisher part number 13-641-883 or equal	1	Each	\$ <u>70.³⁰</u>
2.	Preweghed Filter 47mm, Fisher part number 09-735-56 or equal	1	Each	\$ <u>112.¹⁷</u>
3.	Cyanide STD 100 ppm, VWR part number RC2543-4	1	Each	\$ <u>8.⁶⁶</u>
4.	Complex Cyanide STD, VWR part number ULICC-009 2543-4	1	Each	\$ <u>38.⁸¹</u>
5.	Sodium Hydroxide Pellets 2.5 kg, VWR part number MK770806 or equal MK 770822 USI 22 009	1	Each	\$ <u>79.⁵⁶</u>
6.	4 oz bottles, SciSpec part number 334004 or equal	1	Case	\$ <u>43.⁵⁰</u>
7.	8 oz bottles, SciSpec part number 334008 or equal 02-911-780	1	Case	\$ <u>26.⁶⁵</u>
8.	16 oz bottles, SciSpec part number 334016 or equal 02-911-781	1	Case	\$ <u>34.¹¹</u>
9.	32 oz bottles, SciSpec part number 334032 or equal 02-911-777	1	Case	\$ <u>68.¹⁷</u>
10.	Quanti-cult kit, IDEXX part number WKIT 1001 or equal 02-911-778	1	Kit	\$ <u>NB</u>
11.	Stablical Turbidity Standard, HACH part number 2659842 or equal	1	Each	\$ <u>NB</u>
12.	Thermometers 15-50C, VWR part number 61054-548 or equal	1	Each	\$ <u>39.⁵³</u>
13.	Disposable Cuvettes, Fisher part number 14-995-126 or equal 11-716-1873	1	Each	\$ <u>111.⁰²</u>
14.	Free and Total Chlorine Test, HACH part number 247450-50 or equal 14-955-126	1	Each	\$ <u>NB</u>
15.	Sodium Hydroxide, Fisher part number S320-10 or equal	1	Each	\$ <u>155.⁵⁸</u>

Company Name: *ThermoFisher Scientific*

PRICE SHEET

Group I - Chemicals		
Manufacturer	Discount from Catalog Price	Catalog Number and Date
EM Science	33 %	
Mallinckrodt	33 %	
B&J	NO BID %	
JT Baker	NO BID %	
Ricca	10 %	
Labchem	20 %	
Ultra Standards	15 %	
Accustandard	NO BID %	
Absolute Standards	NO BID %	
IDEXX	NO BID %	
VWR	NO BID %	
HACH	NO BID %	
CPI International	NO BID %	
Fisher	62 %	
Thermo Fisher Electron	NO BID %	
Columbia Chemical Industries	NO BID %	
VHG Lab	NO BID %	
Private Label	62 %	

Group II - Consumables		
Manufacturer	Discount from Catalog Price	Catalog Number and Date
Whatman	25 %	
Gelman	10 %	
Becton Dickinson	24 %	
Hamilton	24 %	
Hewlett Packard	NO BID %	
BBL-Difco	28 %	
EM Science	33 %	
Chemetrics	22 %	
Corning	40 %	
Orion	26 %	
Kimberly Clark	55 %	
Metrex Research Corp.	NO BID %	
J & W Scientific	NO BID %	
Perkin Elmer	NO BID %	
Kimble/Kontes	40 %	
Applied Biosystems	NO BID %	
Hardy Diagnostics	NO BID %	
Leeman/Teledyn	NO BID %	

Company Name: Thermo Fisher Scientific

PRICE SHEET

Cont. Group II

Dionex	NO BID	%
Cole/Parmer	NO BID	%
Lab Safety Supply	NO BID	%
Fisher	4	%
VWR	NO BID	%
IDEXX	NO BID	%
HACH	NO BID	%
Thermo Fisher Electron	NO BID	%
Columbia Chemical Industries	NO BID	%
VHG Lab	NO BID	%
Private Label	4	%

Group III - Plasticware		
Manufacturer	Discount from Catalog Price	Catalog Number and Date
Nalgene	26	%
Bel-Art	35	%
Wheaton	26	%
Brinkman	24.5	%
Corning Costar	24	%
Norton-Tygon	24	%
Manostat	22	%
Oxford	NO BID	%
Corning	24	%
Falcon	24	%
Dionex	NO BID	%
CPI	NO BID	%
Private Label	4	%

Group IV - Glassware		
Manufacturer	Discount from Catalog Price	Catalog Number and Date
Corning	40	%
Kimble/Kontes	40	%
Wheaton	26	%
National Scientific	24	%
Qorpak/Allpak	NO BID	%
I-Chem	28	%
Eagle Picher	28	%
Private Label	41	%

Company Name: *ThermoFisher Scientific*

PRICE SHEET

Group V – Equipment and Accessories		
Manufacturer	Discount from Catalog Price	Catalog Number and Date
General Category Discount	16 %	
Denver Instruments	28 %	
Brinkmann Instruments	24.5 %	
Private Label	31 %	

Group VI – Laboratory Furniture		
Manufacturer	Discount from Catalog Price	Catalog Number and Date
General Category Discount	16 %	
Private Label	45 %	

Group VII – Safety Supplies		
Manufacturer	Discount from Catalog Price	Catalog Number and Date
Edmont	25 %	
Best	25 %	
Kimberly Clark	25 %	
Dupont	25 %	
3M	25 %	
National Maker	25 %	
Moldex	25 %	
Brady	25 %	
Private Label	35 %	

Group VIII – Miscellaneous		
Manufacturer	Discount from Catalog Price	
Non-Catalog Items General Discount	Cost + 30%	
Hazardous Shipping Charge (per Shipment)	\$ 21.50	

Vendor's Bid Offer

It is REQUIRED that Bidder COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the bid response offer. An unsigned "Vendor's Bid Offer", late bid response and/or a materially incomplete response will be considered non-responsive and rejected.

Bidder is to type or legibly write in ink all information required below.

Bidder's Company Name	<u>VWR International, LLC</u>		
Company Mailing Address	<u>P.O. Box 7900, San Francisco, CA 94120-7900</u>		
Company Street Address	<u>3745 Bayshore Blvd., Brisbane, CA 94005</u>		
Bid Offeror Contact	<u>Anthony Almeida</u>	Title	<u>Sr. Bids Associate</u>
Contact's Phone No.	<u>415-330-4055</u>	E-mail Address	<u>anthony_almeida@vwr.com</u>
<u>Bidder's Company Tax Information:</u>			
Arizona Transaction Privilege (Sales) Tax No.	<u>07-392501-C</u>	or	
Arizona Use Tax No.	_____		
Federal I.D. No.	<u>91-1319190</u>		
City & State Where Sales Tax is Paid	<u>Tempe, AZ</u>		

THIS BID IS OFFERED BY

Authorized Bid Offeror (Type or Print in ink) Anthony Almeida

Bid Offeror's Title (Type or Print in ink) Sr. Bids Associate

Date 01/30/08

REQUIRED SIGNATURE OF AUTHORIZED BID OFFEROR (Must Sign in Ink)

By signing this Bid Offer, Bidder acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other bidder or potential bidder. Failure to sign and return this form with bid response will result in a non-responsive bid response.


Signature of Authorized Bid Offeror

01/30/08
Date

Bid Questionnaire

Must be completed and submitted with bid documents.

1. Who is your Customer Service contact for the City of Tempe?

Customer Service Name: Jason Nicoluzakis
Phone Number: 800-873-8937 x2122
Fax Number: 480-968-4399
E-mail Address: jason_nicoluzakis@rvwr.com

2. List three (3) customer references for which your firm has provided similar products (government and/or large business preferred).

Reference One:
Name of Firm: City of Phoenix - 23rd Avenue Treatment Plant
Contact Person: Dominick Multari, Supplies Supervisor
Telephone Number: 602-261-8814 Fax Number: _____

Reference Two:
Name of Firm: City of Peoria
Contact Person: Cynthia Baird, Environmental Quality Assurance Officer
Telephone Number: 623-773-8467 Fax Number: _____

Reference Three:
Name of Firm: City of Mesa - Utilities Department - Water Division
Contact Person: Matt Rexing
Telephone Number: 480-644-5403 Fax Number: _____

3. If selected, will your company provide at least two complete sets of supply catalogs or an internet site listing prices and discount statements to the City of Tempe?

Yes No

4. Will your company provide the City of Tempe's Procurement Office with an annual usage report?

Yes No

5. If selected, will your company allow other government agencies to utilize this contract?

Yes No

Company Name: VWR INTERNATIONAL

PRICE SHEET

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE
1.	Ammonia Ph Adjusting ISA 475ml, Fisher part number 13-641-883 or equal <u>VWR # 34185-177</u>	1	Each	\$ <u>68.88</u>
2.	Prewieghed Filter 47mm, Fisher part number 09-735-56 or equal	1	Each	\$ <u>No Bid</u>
3.	Cyanide STD 100 ppm, VWR part number <u>RC2543-4</u>	1	Each	\$ <u>12.42</u>
4.	Complex Cyanide STD, VWR part number <u>ULICC-009</u>	1	Each	\$ <u>39.99</u>
5.	Sodium Hydroxide Pellets 2.5 kg, VWR part number <u>MK770806</u> or equal	1	Each	\$ <u>57.22</u>
6.	4 oz bottles, SciSpec part number 334004 or equal <u>VWR # 16125-049</u>	1	Case	\$ <u>82.56</u>
7.	8 oz bottles, SciSpec part number 334008 or equal <u>VWR # 16125-060</u>	1	Case	\$ <u>125.29</u>
8.	16 oz bottles, SciSpec part number 334016 or equal <u>VWR # 16125-082</u>	1	Case	\$ <u>111.83</u>
9.	32 oz bottles, SciSpec part number 334032 or equal <u>VWR # 16125-107</u>	1	Case	\$ <u>101.77</u>
10.	Quanti-cult kit, IDEXX part number WKIT 1001 or equal	1	Kit	\$ <u>No Bid</u>
11.	Stablical Turbidity Standard, HACH part number 2659842 or equal <u>Offering GFS Chemicals # 85007, VWR # 66115-000</u>	1	Each	\$ <u>47.08</u>
12.	Thermometers 15-50C, VWR part number <u>61054-548</u> or equal	1	Each	\$ <u>36.96</u>
13.	Disposable Cuvettes, Fisher part number 14-995-126 or equal <u>Offering VWR Brand, catalog # 58017-875</u>	1	Each	\$ <u>75.21</u>
14.	Free and Total Chlorine Test, HACH part number 247450-50 or equal <u>Offering Precision Laboratory's brand, VWR # WLS6525-Z</u>	1	Each	\$ <u>8.92</u>
15.	Sodium Hydroxide, Fisher part number S320-10 or equal <u>Offering J.T. Baker brand, VWR # JT3728-7</u>	1	Each	\$ <u>292.86</u>

Group 1 - Chemicals

Manufacturer	Description	Discount from Catalog Price	Catalog Number and Date
EM Science	RAC COMMON ACIDS	27.50%	www.vwrsp.com, current day
	LHD LIQUID HANDLING	10.00%	www.vwrsp.com, current day
	HPL HPLC SOLVENTS - ALL	32.50%	www.vwrsp.com, current day
	USP USP PRODUCTS - DOWN SIZE	12.50%	www.vwrsp.com, current day
	HRG HIGH RESOLUTION - GC SOLVENTS	32.50%	www.vwrsp.com, current day
	MEA MICROBIOLOGY REAGENTS & SUPPLEMENTS	15.00%	www.vwrsp.com, current day
	MEB DEHYDRATED CULTURE MEDIA	12.50%	www.vwrsp.com, current day
	DRA GENERAL DRY REAGENTS	32.50%	www.vwrsp.com, current day
	DRB COMMON DRY REAGENTS	32.50%	www.vwrsp.com, current day
	DRC PROPRIETARY DRY REAGENTS	5% to 32.5%	www.vwrsp.com, current day
	DRE SOLID REAGENTS	32.50%	www.vwrsp.com, current day
	MAC BIG 5 MINERAL ACIDS CS/EA	30.00%	www.vwrsp.com, current day
	LCA LIQUID REAGENTS	32.50%	www.vwrsp.com, current day
	SSB SEMI BULK SOLVENTS	37.50%	www.vwrsp.com, current day
	HOL OMNISOLV SOLVENTS - 1L ONLY	32.50%	www.vwrsp.com, current day
	HPG OMNISOLV GC SOLVENTS	32.50%	www.vwrsp.com, current day
	HRA HIGH PURITY RESIDUE GRADE SOLVENTS	32.50%	www.vwrsp.com, current day
	HPO OMNISOLV SOLVENTS - MULTIPLE APPLICATIONS	27.50%	www.vwrsp.com, current day
	DWZ DOWNSIZED REAGENTS	32.50%	www.vwrsp.com, current day
	DSE ION PAIR REAGENTS	12.50%	www.vwrsp.com, current day
	LCB GENERAL LIQUID REAGENTS	30.00%	www.vwrsp.com, current day
	RAB COMMON ACID CARBOYS	12.50%	www.vwrsp.com, current day
	AEO SPECIAL ACID PRODUCTS	10.00%	www.vwrsp.com, current day
	DRS DRY REAGENTS 12 KG SIZE	37.50%	www.vwrsp.com, current day
	NRC TECH GRADE GRADE DRY CHEMICALS	20.00%	www.vwrsp.com, current day
	LEO SOLVENTS	22.50%	www.vwrsp.com, current day
	LEO COMMON LIQUID REAGENTS	21.00%	www.vwrsp.com, current day
	MEC CULTURE MEDIA BASES	17.50%	www.vwrsp.com, current day
Metallinckrodt	SMALL BULK DRY PRODUCTS(12KG) - SD	42.00%	www.vwrsp.com, current day
	STOCK ORGANICS - SO	45.00%	www.vwrsp.com, current day
	GENERAL LINE REAGENT SOL(UP TO 20L) - GS	45.00%	www.vwrsp.com, current day
	NVHR(GS)PrmsSvnt	45.00%	www.vwrsp.com, current day
	SPECIALTY DRY PRODUCTS - SG	20.00%	www.vwrsp.com, current day
	STANDARD SOLUTIONS (NYKP) - ST	30.00%	www.vwrsp.com, current day