



## Staff Summary Report

---

**Council Meeting Date:** 11-08-2007

**Agenda Item Number:** \_\_\_\_\_

**SUBJECT:** Request to award one-year contracts with two, one-year renewal options to Summit Electric and Brown Wholesale Electric for electrical supplies.

**DOCUMENT NAME:** 20071108fsta02 **PURCHASES (1004-01)**

**SUPPORTING DOCS:** Yes

**COMMENTS:** (IFB 08-067) Total cost for this contract shall not exceed \$500,000 during the initial contract period.

**PREPARED BY:** Tony Allen, Procurement Officer, 480-350-8548

**REVIEWED BY:** Michael Greene, CPM, Central Services Administrator, 480-350-8516

**LEGAL REVIEW AS  
TO CONTRACT FORM**

**ONLY:** N/A

**FISCAL NOTE:** Sufficient funds have been appropriated in various cost centers.

**RECOMMENDATION:** Award the contract.

**ADDITIONAL INFO:** Invitation for Bid #08-067 was issued to establish contracts for electrical supplies. Six vendors responded to the Invitation for Bid. An evaluation committee composed of Public Works and Procurement Staff reviewed the responses. The committee's recommendation is to award a contract to Summit Electric, the low bidder, as primary vendor and Brown Wholesale Electric as the secondary vendor.

**INVITATION FOR BID****CITY OF TEMPE**

INVITATION FOR BID: 08-067

BID ISSUE DATE: 08/31/07

Commodity Code(s): 285-19; 285-46

**PROCUREMENT DESCRIPTION:** Electrical Supplies**BID DUE DATE/TIME:** Tuesday, October 2, 2007, 3:00 P.M. Local Time  
Late bids will not be considered**BID RESPONSE MUST BE DELIVERED TO CITY PROCUREMENT OFFICE**Mailing Address: PO Box 5002, Tempe, AZ 85280  
Street Address: 20 E. Sixth Street (2<sup>nd</sup> Floor), Tempe, AZ 85281**PRE-BID CONFERENCE:** N/A**DEADLINE FOR INQUIRIES:** Friday, September 21, 2007, 5:00 P.M., MST

Sealed bid must be received and in the actual possession of the City Procurement Office on or before the exact Bid Due Date/Time indicated above. Bid responses will be opened and each bidder's name and bid prices will be publicly read. Late bids will not be considered.

Bids must be submitted by a sealed envelope/package with the Invitation For Bid number, bidder's name and address clearly indicated on the envelope/package.

Bids must be completed in ink or typewritten and a completed bid response returned to the City Procurement Office by the Bid Due Date/Time indicated above. The "Vendor's Bid Offer" (form 201-B IFB) must be completed and signed in ink. Bids by electronic transmission, telegraph, mailgram or facsimile will not be considered.

Bidders are asked to immediately and carefully read the entire Invitation For Bid and not later than 10 days before the Bid Due Date/Time, address any questions or clarifications to the Procurement Officer identified below:

Tony Allen

E-mail: Anthony\_allen@tempe.gov Phone No: 480-350-8548

**Procurement Officer**

Bid evaluation and award selection recommendations are publicly posted to the City Procurement Office web page ([www.tempe.gov/purchasing](http://www.tempe.gov/purchasing)) and at the Procurement Office reception counter.

Submit one- (1) original signed and completed bid responses for evaluation purposes. For this specific IFB, 3 additional bid response copies are also to be submitted for bid evaluation purposes. A late, unsigned and/or materially incomplete bid response will be considered non-responsive and rejected.

---

Donna Littrell, CPPB  
Central Services AdministratorForm 201-A (IFB)  
(H/IFB 3-2002)

## INVITATION FOR BID SPECIAL TERMS & CONDITIONS

Bid offers that take exception to Special Terms & Conditions stated within this Invitation For Bid may cause the bid response to be considered as non-responsiveness or cancellation of vendor's contract if already awarded. As set forth in these Special Terms & Conditions, "vendor" means a person or firm in the business of selling or otherwise providing products, materials or services and "bidder" means a vendor making a bid offer in response to an Invitation For Bid. "Contractor" means any person or firm who has a contract with the City. A successful "bidder" who is awarded a contract with the City becomes a "contractor".

1. **City Procurement Document:** This Invitation For Bid is issued by the City Procurement Office. No alteration of any portion of the Invitation For Bid document by a bidder is permitted and any attempt to do so shall result in bidder's offer being considered non-responsive. No alteration of any portion of a resultant contract is permitted without the written approval of the City Procurement Office and any attempt to do so shall be a violation of the contract. Any such action is subject to the legal and contractual remedies available to the City inclusive of, but not limited to, contract cancellation, suspension and/or debarment of the contractor.
2. **Bid Offer Acceptance Period:** In order to allow for an adequate evaluation, the City requires an offer in response to this Invitation For Bid to be valid and irrevocable for 90 days after the bid opening time and date.
3. **Contract Type:** Term with justifiable price adjustment allowed, indefinite quantity.
4. **Term of Contract:** The term of any resultant contract shall commence on the date of award and shall continue for a period of 12 month(s) thereafter, unless terminated, canceled, extended or renewed as otherwise provided herein. Resultant contract is non-transferable and can not be assigned by the contractor without the approval of the City Procurement Office, and then only when all prices, discounts, terms and conditions of the original bid documents and contract award remain unchanged.
5. **Contract Renewal:** The City reserves the right to unilaterally extend the period of any resultant contract for 90 days beyond the stated expiration date. In addition, by mutual agreement in the form of a written Contract Modification, any resultant contract may be renewed for supplemental periods up to a maximum of 24 additional months. The period for any single renewal increment shall be determined by the City Procurement Office. Such increment shall not be for more than a period of 12 months each, unless the City is eligible to obtain a significant cost and/or supply advantage by a longer contract renewal period.
6. **Cooperative Use of Contract:** In addition to the City of Tempe, this contract may be extended for use by other municipalities and government agencies in the State of Arizona. Any such usage by other municipalities and government agencies must be in accord with the ordinance, charter and/or rules and regulations of the respective political entity. Any public agencies not identified within this Invitation For Bids that wish to cooperatively use the contract are subject to the approval of contractor(s).
7. **Contract Termination:** This contract may be terminated without default by either party by providing a written 60 day notice of termination to the other party.

8. **Shipping Terms:** Prices shall be F.O.B. Destination to the delivery location(s) designated herein. Contractor shall retain title and control of all goods until they are delivered and the contract of coverage has been completed. All risk of transportation and all related charges shall be the responsibility of the contractor. The City will notify the contractor promptly of any damaged materials and shall assist the contractor in arranging for inspection.
9. **Delivery:** Delivery is an important consideration and will be a factor in the determination of an award. Therefore, delivery time after receipt of an order must be stated in definite terms. Should there be variations in delivery time by item, bidder must be clear in regard to those variations.
10. **Discount from Published List:** Bids shall be submitted on the basis of a discount from the Manufacturer's suggested LIST PRICE, obtained from a manufacturer's Published Price List(s). Such Published Price List(s) must be common to and accepted by the industry in general. The lists must be printed, properly identified and dated as to issuance and effectiveness.

Bidder must provide a statement of applicable discount from price catalog(s). Discounts offered must be expressed as a single percent (%) figure for each contract item. Bid offers containing chain or multiple discounts may be considered non-responsive. A copy of all referenced price catalogs must be included within bidder's bid response package. In addition to specified items, only those products and services listed in the contracted vendor's price catalog(s) and updates thereto, (as approved by the City Procurement Office) will be eligible for purchase under resulting contract.

Revised Published Price Lists may be used as a means of price adjustment. However, all bids are to be firm for a period of 180 calendar days after the bid opening date and Revised Price Lists that reflect price increases will not be accepted by the City until after that date and will be considered only in the event of an industry-wide price change, as evidenced by the issuance of revised price lists, by the manufacturer. Price decreases which benefit the City may be offered any time during the contract.

Revised pricing(s) will not become effective until revised list(s) are submitted under contractor's cover letter identifying the applicable Invitation For Bid and contract agreement number. Contractor's cover letter and pricing list(s) must be dated, signed and submitted to:

City Procurement Office  
City of Tempe  
PO Box 5002  
20 E. 6th Street (Second Floor)  
Tempe, AZ 85280

11. **180 Day Price Adjustment:** The City Procurement Office will review fully documented requests for price increases after the contract has been in effect for 180 days. The requested price increase must be based upon a cost increase that was clearly unpredictable at the time of the offer and can be shown to directly affect the price of the item concerned. The City Procurement Office will determine whether the requested price increase, or an alternative option, is in the best interest of the City. Advanced 30 day written notification by contractor is required for any price changes. All price adjustments will be effective on the first day of the month following approval or acceptance by the City Procurement Office.

Price increase requests must be acknowledged in writing by the City Procurement Office before becoming effective. If not acknowledged within 30 days, it is the contractor's responsibility to contact the City Procurement Office to assure the price increase request was received.

The contractor shall likewise offer any published price reduction or if applicable to contract, profit sharing price advantage to the City concurrent with its announcement to other customers. A price reduction or profit sharing price advantage may be offered at any time during the terms of an awarded contract and shall become effective upon notice and acceptance. The City shall likewise take advantage of any special sales discounts offered to the general public, which exceed contracted price discounts extended to the City by the contractor.

12. **Bid Evaluation:** In an Invitation For Bid, award(s) shall be made to the lowest responsible and responsive bidder whose bid conforms in all material respects to the requirements and criteria set forth in the Invitation For Bid. The City shall be the sole judge as to the acceptability of the products and/or services offered.

Evaluation criteria will include, but are not limited to:

- a. Conformity with Bid specifications, performance requirements, terms and conditions, bidder instructions and any other contractual clauses and/or requirements;
- b. Demonstrated performance and/or rated quality of items bid as reported in trade journals, professional reports and published testing results;
- c. Operational and/or ergonomic compatibility with existing City resources, as applicable;
- d. Availability of competent service and prompt delivery of materials, parts and services;
- e. Having legally required licenses, certifications and/or qualifications to perform the contract;
- f. Cost consideration including item pricing, delivery, installation, operation and life cycle and costs, bidder's financial capability to perform the contract, and any other factors that would be advantageous to the City;
- g. Record of past performance and integrity on City and/or other public agency contracts; and,
- h. Production capability of equipment as determined by product samples, customer references, and/or City inspection.

13. **Multiple Awards:** The City has a large number and variety of potential customer departments. In order to assure that any ensuing contracts will allow the City to fulfill current and future requirements, the City reserves the right to award contracts to multiple companies. The actual utilization of any contract will be at the sole discretion of the City. The fact that the City may make multiple awards should be taken into consideration by each bidder.

14. **Non-exclusive Contract:** Any contract resulting from this Invitation For Bid shall be awarded with the understanding and agreement that it is for the sole convenience of the City of Tempe. The City reserves the right to obtain like goods or services from another source to secure significant cost savings or when timely delivery cannot be met by the contractor.

15. **Estimated Quantities:** This Invitation For Bid references quantities as a general indication of the needs of the City; The City anticipates considerable activity resulting from contracts that will be awarded as a result of this Invitation For Bid; however, the quantities shown are estimates only and the City of Tempe reserves the right to increase or decrease any quantities actually acquired. No commitment of any kind is made concerning quantities and that fact should be taken into consideration by each bidder.

16. **Billing:** All billing notices shall identify the specific item(s) being billed. Items are to be identified by the name, model number, and/or serial number most applicable. Any purchase/delivery order issued by the requesting department shall refer to the contract number resulting from this Invitation For Bid. Separate invoices are required on individual contracts or purchase orders. Only invoices with items resulting from this Invitation For Bid will be accepted for payment.
17. **Brand Names:** Any manufacturer's names, trade names, brand names or catalog numbers used in the specifications are for the purpose of describing and establishing the quality level, design and performance desired. Such references are not intended to limit or restrict bidding by other vendors but are intended to establish the quality, design or performance which is desired. Any offer which proposes like quality, design or performance will be considered.
18. **Warranty:** Each bid offer must include a complete and exclusive statement of the product warranty. Warranty offers will be relatively considered as appropriate to life cycle costing.
19. **Insurance:** Prior to commencing any work or services under this contract, contractor shall procure and maintain for the duration of the contract insurance against claims for injuries (including death) to persons and damages to property, which may arise from or in connection with the performance of the work hereunder by the Contractor, his agents, representatives, employees, subcontractors, or sub-subcontractors. For bidders with self-insurance, proof of self insurance with minimum limits expressed below must be submitted on proper forms for evaluation prior to award of contract.

A Contract Award Notice or Purchase Order will not be issued to an awarded vendor until receipt of all required insurance documents by the City Procurement Office and such documents must meet all requirements of this insurance clause. In addition, before any contract is renewed for additional time periods, all required insurance must be in force and on file with the City Procurement Office. An awarded vendor or contractor must submit required insurance within 10 calendar days after request by the City Procurement Office or the award may be rescinded and another vendor selected for award.

#### **Minimum Limits Of Insurance**

Contractor shall maintain limits no less than:

1. **Commercial General Liability:** \$1,000,000 combined single limit per occurrence for bodily injury and property damage, including coverage for contractual liability (including defense expense coverage for additional insureds), personal injury, broad form property damage, products, completed operations and product liability. The general aggregate limit shall apply separately to this project/location or the general aggregate shall be twice the required occurrence limit.
2. **Automobile Liability:** \$1,000,000 combined single limit per accident for bodily injury and property damage, including coverage for owned, hired, and non-owned vehicles as applicable.
3. **Workers' Compensation and Employers Liability:** Workers' Compensation and Employers Liability statutory limits as required by the State of Arizona.
4. **Other Insurances:** (If applicable, see supplement.)

## **Deductibles And Self-Insured Retentions**

Any deductibles or self-insured retentions must be declared and approved by the City. At the option of the City, either the insurer shall reduce or eliminate such deductibles or self-insured retentions as respects the City, its officials, employees, and volunteers, or the Contractor shall procure a bond guaranteeing payment of losses and related investigations, claims administration, and defense expenses.

## **Other Insurance Provisions**

The policies or self insurance certifications are to contain, or be endorsed to contain, the following provisions:

### **1. Commercial General Liability and Automobile Liability Coverage:**

- a. The City, its officials, employees, and volunteers are to be covered as additional insureds as respects: liability arising out of activities performed by or on behalf of the contractor including the insured's general supervision of the contractor; products and completed operations of the contractor; premises owned, occupied or used by the contractor, or automobiles owned, leased, hired or borrowed by the contractor. The coverage shall contain no special limitations on the scope of protection afforded to the City, its officials, employees, or volunteers, for work related to the contractors, employees, agents, subcontractors, or sub-subcontractors activities.
- b. The contractor's insurance coverage shall be primary as respects the City, its officials, employees, and volunteers. Any insurance or self-insurance maintained by the City, its officials, employees, or volunteers shall be excess of the contractor's insurance and shall not contribute to it. The amount and type of insurance coverage required by this contract shall not limit the scope of the indemnity provided by this contract.
- c. Any failure to comply with reporting provisions of the policies shall not affect coverage provided to the City, its officials, employees, or volunteers.
- d. Coverage shall state that the contractor's insurance shall apply separately to each insured against whom claim is made or suit is brought, except with respect to the limits of the insurer's liability.

### **2. Workers' Compensation and Employers Liability Coverage**

The insurer shall agree to waive all rights of subrogation against the City, its officials, employees and volunteers for losses arising from work performed by the Contractor for the City.

### **3. All Coverages**

Each insurance policy required by this contract shall be endorsed to state the coverage shall not be suspended, voided, and/or canceled by either party, reduced in coverage or in limits except after thirty (30) days prior written notice by certified mail, return receipt requested, has been given to the City.

**Other Insurance Requirements:** Contractor shall:

1. Prior to commencement of services, furnish the City with certificates of insurance, in form and with insurers acceptable to the City which shall clearly evidence all insurance required in this contract and provide that such insurance shall not be canceled, allowed to expire or be materially reduced in coverage except on 30 days prior written notice to and approval by the City, and in accord with stated insurance requirements of this bid solicitation. City shall not be obligated, however, to review same or to advise contractor of any deficiencies in such policies and endorsements, and such receipt shall not relieve contractor from, or be deemed waiver of City's right to insist on, strict fulfillment of contractor's obligations under this contract.
2. Provide certified copies of endorsements and policies if requested by the City in lieu of or in addition to certificates of insurance.
3. Replace certificates, policies, and endorsements for any such insurance expiring prior to completion of services.
4. Maintain such insurance from the time services commence until services are completed. Should any required insurance lapse during the contract term, requests for payments originating after such lapse shall not be processed until the City receives satisfactory evidence of reinstated coverage as required by this contract, effective as of the lapse date. If insurance is not reinstated, City may at its sole option, terminate this contract effective on the date of such lapse of insurance.
5. Place such insurance with insurers and agents licensed and authorized to do business in Arizona and having a "Best's" rating of no less than A-VII.
6. Maintain such coverage continuously throughout the term of this contract and without lapse for a period of two years beyond the contract expiration, should any of the required insurance be provided under a claims-made form, to the extent that should occurrences during the contract term give rise to the claims made after expiration of the contract, such claims shall be covered by such claims-made policies. Such extension of coverage shall be evidenced by annual certificates of insurance.

**Subcontractors and Sub-Subcontractors**

Contractor shall include all subcontractors and sub-subcontractors as insured under its policies or shall furnish separate certificates and endorsements for each subcontractor and sub-subcontractor. All coverage for subcontractors and sub-subcontractors shall be subject to all of the requirements stated herein for the contractor.

**Safety**

The contractor shall be solely and completely responsible for conditions of the job site, including safety of all persons (including employees) and property during performance of the work. This requirement shall apply continuously and not be limited to normal working hours. Safety provisions shall conform to all applicable federal (including OSHA), state, county, and local laws, ordinances, codes, and regulations. Where any of these are in conflict, the more stringent requirement shall be followed. The Contractor's failure to thoroughly familiarize himself with the aforementioned safety provisions shall not relieve him from compliance with the obligations set forth therein.

20. **Payments - After Monthly Statement:** Payment in full shall be made to the successful contractor within thirty (30) days after receipt and acceptance of monthly itemized statement. Unless terms other than net 30 days are offered as a discount.
21. **Indemnification:** To the fullest extent permitted by law, the Contractor shall defend, indemnify and hold harmless the City, its agents, officer, officials, and employees from and against all claims, damages, losses and expenses (including but not limited to attorney's fees, court costs, and the costs of appellate proceedings), arising out of, or alleged to have resulted from the negligent acts, errors, mistakes, omissions, work, services, or professional services of the Contractor, its agents, employees, or any other person (not the City) for whose acts, errors, mistakes, omissions, work, services, or professional services the Contractor may be legally liable in the performance of this contract. Contractor's duty to hold harmless and indemnify the City, its agents, officers, officials and employees shall arise in connection with any claim for damage, loss or expenses that is attributable to bodily injury, sickness disease, death, or injury to, impairment, or destruction of any person or property, including loss of use resulting therefrom, caused by any negligent acts, errors, mistakes, omissions, work, services, or professional services in the performance of this contract by Contractor or any employee of the Contractor, or any other person (not the City) for whose negligent acts, errors, mistakes, omissions, work, or services the Contractor may be legally liable. The amount and type of insurance coverage requirement set forth herein will in no way be construed as limiting the scope of indemnity in this paragraph.
22. **Taxes:** Bid all products F.O.B. Tempe, prepaid. Do not include any Sales, Use or Federal Excise Tax in your bid pricing; unless specifically requested on the Price Sheet(s) within the bid/proposal solicitation document. The City is exempt from payment of Federal Excise Tax and for bid evaluation purposes will add Sales or Use Tax as applicable. For bid evaluation purposes, the transaction (sales) Privilege Tax that is to be paid (returned) to the City of Tempe, will be considered as a pass-through cost of Tempe vendors and calculated as a realize net expense of zero (0).
23. **Unauthorized Firearms & Explosives:** No person conducting business on City property is to carry a firearm or explosive of any type. Any City bidder, contractor or subcontractor is to honor this requirement at all times and failure to honor this requirement will result in contract cancellation. This requirement also applies to persons who maintain a concealed weapon's permit. In addition to contract cancellation anyone carrying a firearm or explosive device will be subject to police and legal action.

## Scope

The City of Tempe is seeking bids to establish a one-year contract for the supply of miscellaneous electrical supplies. Any resultant contract shall be subject to renewal for subsequent periods as provided for within the Special Terms and Conditions of this Invitation for Bid (IFB).

The City will select a primary and secondary vendor who can best satisfy the City's electrical supply required service needs. Only high quality parts of a specification grade will be considered. It is preferable that the primary and secondary vendors have a local inventory outlet within the immediate geographic area of Tempe, not exceeding an approximate 10 mile radius of 55 South Priest, Tempe, Arizona. The vendor's inventory of specification grade electrical parts and supplies must be of sufficient quantities and variety to cover the majority of the City's needs for building and lighting fixture maintenance, electrical wiring, conduit, junction boxes, conduit fittings, switches, receptacles, circuit breakers, fuses, local centers, sub panels and related products.

### Delivery

The vendor must deliver available products within 24 hours from order placement when the City requires delivery to a City site.

All material shall be delivered F.O.B. Tempe.

### Customer Service and Field Sales Representatives

The contracted vendor must assign at least one individual to the City of Tempe as a Customer Service and Field Sales representative. The assigned individual must have technical product and pricing knowledge, be able to monitor catalog inquiries and call on City user sites to answer product usability questions.

### Price /Orders

The items on this bid are only representative of the items used by the City of Tempe. Prices for items not specifically requested on this bid must be billed at the same discount level as like items on price sheet. Vendors must be able to provide back up data to substantiate equivalent pricing for non bid items if request by the City of Tempe.

Due to the depth of products carried by most vendors, a line card illustrating all products lines carried shall be submitted.

### Bid Evaluation Process

The City will evaluate all bid responses and select a primary and secondary contractor whose bid is determined to be the most advantageous to the City.

## Vendor's Bid Offer

It is REQUIRED that Bidder COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the bid response offer. An unsigned "Vendor's Bid Offer", late bid response and/or a materially incomplete response will be considered non-responsive and rejected.

Bidder is to type or legibly write in ink all information required below.

Bidder's Company Name	<u>SUMMIT ELECTRIC SUPPLY</u>		
Company Mailing Address	<u>205 S. 29th St. PHOENIX, AZ 85034</u>		
Company Street Address	<u>205 S. 29th St. PHOENIX, AZ 85034</u>		
Bid Offeror Contact	<u>CARL BOURK</u>	Title	<u>ACCOUNT MANAGER</u>
Contact's Phone No.	<u>602-267-1000</u>	E-mail Address	<u>CBOURK@SUMMIT.COM</u>
<b>Bidder's Company Tax Information:</b>			
Arizona Transaction Privilege (Sales) Tax No.	<u>07-405588-C</u>	or	
Arizona Use Tax No.	_____		
Federal I.D. No.	<u>91008151</u>		
City & State Where Sales Tax is Paid	<u>PHOENIX, ARIZONA</u>		

### THIS BID IS OFFERED BY

Authorized Bid Offeror (Type or Print in Ink) CARL BOURK

Bid Offeror's Title (Type or Print in Ink) ACCOUNT MANAGER

Date 9/29/07

### REQUIRED SIGNATURE OF AUTHORIZED BID OFFEROR (Must Sign in Ink)

By signing this Bid Offer, Bidder acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other bidder or potential bidder. Failure to sign and return this form with bid response will result in a non-responsive bid response.

Carl Bourk  
Signature of Authorized Bid Offeror

9/29/07  
Date

City of Tempe

To whom it may concern:

Thank you for the opportunity to quote on IFB 08-067

Summit has a 16 year business relationship with the City of Tempe. During this time Summit Electric Supply has been the main supplier of electrical equipment to the City of Tempe. Summit has proven the capability of handling any type of request that may arise.

As your account manager I bring over 36 years of experience in the local electrical supply market. This experience has proven to be very valuable to the City. A few examples of this are: the design and manufacture of the Tempe bridge lights. Another example is the value engineering of the North Multi Generational Center. Also finding a reliable source for rugged power and light pedestals for Tempe's parks. A recent example is the lighting retrofit of the Vehicle Maintenance Building. This resulted in a 50% saving in energy bills per year.

Summit Electric Supply also has many types of training available to keep your electrical staff updated on safety and the latest technology.

Johnny Carbajal your customer service representative has over 20 years experience working with Tempe and other municipalities. Summit Electric Supply has the longest business hours in the valley. We are open from 5A.M. to 5 P.M. Monday through Friday, and 8A.M. to 12 noon on Saturday. We have 7 delivery trucks available to meet your needs.

For other examples of value and support for the City of Tempe, please contact the department heads and their staff

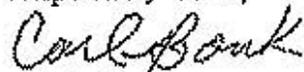
#### Addendum

Many of our suppliers do not put out accurate and current price sheets in print. Summit Electric Supply will gladly supply a Trade Service "Biddle Book" that is updated bi-monthly. Please note the example we have included. Summit has gone to a new computer system on Jan 1<sup>st</sup> of this year. Our online pricing is currently not available.

Summit Electric Supply uses a pricing format that is becoming an industry standard. We work from net pricing supplied by our vendors. We then set net prices for our customers based on the competitive nature of the market place. We have many System Contracts based on a cost plus basis. A few examples are Los Alamos National Labs, Phoenix Newspapers, a Garnett company, and Dow Chemical. These contracts have been in place for many years, and have worked to the benefit of all concerned.

While the cost of materials is an important factor, the support to the City of Tempe we have provided has been invaluable. Sourcing of many hard to find and obsolete products has saved valuable time and money to Tempe. The Summit team has the resources to be helpful in any situation that may arise. Again, a review of our performance as your main supplier for the past 16 years will support our claims.

Respectfully Yours,

A handwritten signature in cursive script that reads "Carl Bouk".

Carl Bouk

### Bid Questionnaire

Please respond to the following questions.

1. (a) It is preferred that you have a product distribution outlet facility either within the City of Tempe or within a ten (10) mile radius of 55 S. Priest, Tempe, Arizona. What is the address of your distribution outlet facility?

205 S. 29th St.  
PHOENIX, ARIZONA 85034

- (b) Is your "Tempe local" facility located within a 10 mile radius of 55 S. Priest, Tempe, Arizona.

Yes  No

2. What is the dollar value of your local inventory for the type of electrical parts and supplies used by the City of Tempe (specification grade material of high quality)?

\$ 2,500,000.00

3. Do you have a backup warehouse facility from which you can obtain materials to service this contract? If so, list its address.

We do not have local backup facilities. Summit has 20 other service centers to draw material from. They are located out of state.

4. What is the dollar value of your local backup warehouse inventory?

\$ N/A

5. What is your estimated delivery response time to facilities located within the boundaries of the City of Tempe after an order is placed?

2 Hrs. for routine order

1 Hrs. for emergency order

6. Who is your assigned sales representative to the City of Tempe?

Name CARL BOUK Phone 602-257-1000 EXT. 4213

7. Who is your assigned inside Customer Service contact to the City of Tempe?

Name Johnny Carajal Phone 602-267-1020 EXT. 4225

8. Provide a line card for product lines/manufacturers represented by your company?

Yes

9. Are you able to supply all of the items requested on the enclosed price sheet?

Yes ✓ No \_\_\_\_\_

10. List three (3) government and/or large industry references.

Company/government agency	Contact	Phone
<u>City of MESA</u>	<u>John Kupferschmidt</u>	<u>480-414-2139</u>
<u>Superlite Block</u>	<u>Celene Montensen</u>	<u>602-339-1167</u>
<u>Ping Manufacturing</u>	<u>Ken Kays</u>	<u>602-687-5590</u>

## ADDENDUM FOR ITEM 11

Please review the included Trade Services Material. Summit Electric Supply will be willing to supply, at no cost a software package to assist in pricing of materials used by the City of Tempe. If Summit Electric Supply is awarded a contract. We can meet to see what type of pricing would best fit your needs.

# TradeService<sup>™</sup>

October 2, 2006

Carl Bock  
Summit Electric Supply  
205 South 29th Street  
Phoenix, AZ 85034-2705

Dear Carl:

For more than 70 years, Trade Service Corporation has been providing timely, accurate pricing to contractors, distributors and end users of all sizes.

TRA-SER Pro Electrical is our newest, most powerful and cost-effective pricing service in the electrical industry! This 32-bit, Windows software package offers pricing and product information on more than 1 million items and covers more than 5500 manufacturers (more line items than the Electrical Supplies Price Directory).

This product will allow you or your customer to customize your pricing and to create your own price lists, which can be updated automatically and stored for ease of retrieval. Benchmark Pricing, Comparative Materials Cross References, and access to Catalog Cut Sheets via our website are some of the powerful reasons to use the TRA-SER Pro. In a bidding and price evaluating environment, TRA-SER Pro is an ideal tool to allow the end user to quickly and easily compare competitive bids. And TRA-SER Pro utilizes Microsoft OLE (Object Linking Embedding) to populate and update any Excel spreadsheets, and to increase it's functionality in a contractor workplace!

Carl, you had asked about the Levels of Pricing available in this program. The program will provide your customer with List, a Column 2 price, as well as Column 3, which is also known in the industry as End Column or Trade Price. In a typical bidding environment, the customer will ask you for a discount off of Column 2.

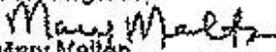
The cost for this service is as follows:

\_\_\_\_\_ TRA-SER Pro Full File Version (single user) for an initial license fee of \$750.95 with  
\_\_\_\_\_ Monthly updates at \$84.50/month  
\_\_\_\_\_ TRA-SER Pro Full File Version (network license - up to 8 users) for an initial license fee of  
\$1,100.95 with  
\_\_\_\_\_ Monthly updates at \$174.50/month

All of our clients are entitled to FREE and Unlimited Technical Support - to ensure your understanding of program functions and to help you adapt this "suite" of electronic product and pricing services to YOUR specific business needs!

For additional information, please visit our Web site at [www.tradeservice.com](http://www.tradeservice.com). Please give me a call--I look forward to working with you!

Best Regards,

  
Mary Mollen  
Business Development Representative  
Trade Service Corporation  
Office: 800.710.6987

Trade Service Corporation  
15447 W. Valley View Dr. #100  
www.tradeservice.com

The trusted provider of quality product and price information since 1937



Company Name: SUMMIT ELECTRIC

**PRICE SHEET**

**Supply List for Bid Evaluation Purposes**

The prices provided on the following sheets will be used to evaluate the vendors pricing structure. Quantities and items purchased will vary from the items on this list.

Vendor must supply pricing on this sheet to be considered for evaluation.

ITEM NO.	DESCRIPTION OF REQUIREMENT, MATERIAL, SERVICE OR CONSTRUCTION	QTY.	UNIT	UNIT PRICE	EXTENDED PRICE
----------	---	------	------	------------	----------------

Sample pricing based on catalog discount offers.

**Group 1 - Fuses**

1.	30 AMP x 250 volt dual element	50	Each	\$ <u>2.09</u>	\$ <u>104.50</u>
2.	60 AMP x 250 volt dual element	60	Each	\$ <u>3.81</u>	\$ <u>228.60</u>
3.	100 AMP x 250 volt dual element	25	Each	\$ <u>8.58</u>	\$ <u>214.50</u>
4.	20 AMP x 600 volt dual element	80	Each	\$ <u>4.62</u>	\$ <u>369.60</u>
5.	30 AMP x 600 volt dual element	50	Each	\$ <u>4.62</u>	\$ <u>231.00</u>
6.	75 AMP x 600 volt dual element	35	Each	\$ <u>18.47</u>	\$ <u>646.45</u>
7.	100 AMP x 600 volt dual element	20	Each	\$ <u>16.40</u>	\$ <u>328.00</u>
8.	200 AMP x 600 volt dual element	15	Each	\$ <u>32.82</u>	\$ <u>492.30</u>

**Group 2 - Load Centers, Sub Panels**

9.	60 AMP x 2 pole x 240 volt (8 pole position) breaker panel raintight	10	Each	\$ <u>47.91</u>	\$ <u>479.10</u>
10.	100 AMP x 2 pole x 240 volt (12 pole position) breaker panel (RTO)	5	Each	\$ <u>59.10</u>	\$ <u>295.50</u>

**Group 3 - Fuse Disconnects**

11.	30 AMP x 2 pole x 240 volt fused-knife switched, raintight	10	Each	\$ <u>30.90</u>	\$ <u>309.00</u>
12.	60 AMP x 2 pole x 240 volt fused-knife switched, raintight	4	Each	\$ <u>52.99</u>	\$ <u>211.96</u>
13.	100 AMP x 2 pole x 240 volt fused-knife switched, raintight	4	Each	\$ <u>78.16</u>	\$ <u>312.64</u>

Company Name: SUMMIT ELECTRIC

**PRICE SHEET**

Group	Item Description	Qty	Unit	Unit Price	Extended Price
	14. 20 AMP x 1 pole x 1 throw spec grade toggle	65	Each	\$ <u>2.20</u>	\$ <u>143.00</u>
	15. 20 AMP x 120 volt x grounded duplex receptacle	100	Each	\$ <u>2.20</u>	\$ <u>220.00</u>
	16. 1 gang handy box with 1/2" KO	100	Each	\$ <u>.93</u>	\$ <u>93.00</u>
	17. 2 gang handy box with 1/2" KO	50	Each	\$ <u>.95</u>	\$ <u>47.50</u>
	18. 1 gang handy box with 3/4" KO	100	Each	\$ <u>.59</u>	\$ <u>59.00</u>
	19. 2 gang handy box with 3/4" KO	50	Each	\$ <u>.63</u>	\$ <u>31.50</u>
<b>Group 5 - Circuit Breakers</b>					
	20. 20 AMP x 240 volt x 1 pole Bryant type snap in	125	Each	\$ <u>3.07</u>	\$ <u>383.75</u>
	21. 20 AMP x 240 volt x 2 pole Bryant type snap in	75	Each	\$ <u>5.92</u>	\$ <u>444.00</u>
	22. 20 AMP x 240 volt x 1 pole square D type snap in	50	Each	\$ <u>6.95</u>	\$ <u>347.50</u>
	23. 20 AMP x 240 volt x 2 pole square D type snap in	35	Each	\$ <u>16.02</u>	\$ <u>560.70</u>
	24. 30 AMP x 240 volt x 2 pole Bryant type snap in	20	Each	\$ <u>5.92</u>	\$ <u>118.40</u>
	25. 30 AMP x 240 volt x 2 pole square D type snap in	20	Each	\$ <u>16.02</u>	\$ <u>320.40</u>
	26. 20 AMP x 240 volt x 1 pole square D type screw on	15	Each	\$ <u>11.63</u>	\$ <u>174.45</u>
	27. 20 AMP x 240 volt x 2 pole square D type screw on	25	Each	\$ <u>25.90</u>	\$ <u>647.50</u>
	28. 20 AMP x 240 volt x 2 pole Bryant type G.F.I. snap in	30	Each	\$ <u>116.84</u>	\$ <u>3505.20</u>
	29. 20 AMP x 240 volt x 2 pole Bryant type G.F.I. snap in	20	Each	\$ <u>116.84</u>	\$ <u>2336.80</u>
<b>Group 6 - Electrical Wire</b>					
<b>(All wire with THHN/TW insulation)</b>					
	30. #12 AWG copper stranded	20,000	Feet	\$ <u>113.76/m</u>	\$ <u>2275.20</u>
	31. #10 AWG copper stranded	5,000	Feet	\$ <u>174.55/m</u>	\$ <u>872.80</u>
	32. #8 AWG copper stranded	3,000	Feet	\$ <u>294.06/m</u>	\$ <u>882.78</u>
	33. #6 AWG copper stranded	2,500	Feet	\$ <u>452.98/m</u>	\$ <u>1127.45</u>
	34. #4 AWG copper stranded	2,000	Feet	\$ <u>709.77/m</u>	\$ <u>1419.54</u>
	35. 2/0 copper	800	Feet	\$ <u>2123.86/m</u>	\$ <u>1699.09</u>
	36. 3/0 copper	1,000	Feet	\$ <u>2166.87/m</u>	\$ <u>2166.87</u>
	37. 350 MCM	300	Feet	\$ <u>5545.21/m</u>	\$ <u>1663.56</u>
	38. 600 MCM	100	Feet	\$ <u>9438.00/m</u>	\$ <u>943.80</u>

Company Name: SUMMIT ELECTRIC

**PRICE SHEET**

Qty	Size	Conduit	UNIT	UNIT PRICE	EXTENDED PRICE
39.	1/2"	EMT	2,500 Feet	\$ <u>18.310</u>	\$ <u>457.75</u>
40.	3/4"	EMT	1,500 Feet	\$ <u>34.860</u>	\$ <u>515.40</u>
41.	1"	EMT	800 Feet	\$ <u>55.010</u>	\$ <u>440.08</u>
42.	2"	EMT	400 Feet	\$ <u>124.440</u>	\$ <u>497.76</u>
43.	2-1/2"	EMT	400 Feet	\$ <u>198.680</u>	\$ <u>794.72</u>
44.	3"	EMT	300 Feet	\$ <u>290.710</u>	\$ <u>752.13</u>
45.	4"	EMT	100 Feet	\$ <u>366.500</u>	\$ <u>366.50</u>
46.	1/2"	IMC	500 Feet	\$ <u>50.180</u>	\$ <u>250.90</u>
47.	3/4"	IMC	1,300 Feet	\$ <u>61.970</u>	\$ <u>805.61</u>
48.	1"	IMC	1,100 Feet	\$ <u>95.520</u>	\$ <u>1050.72</u>
49.	2-1/2"	IMC	1,500 Feet	\$ <u>394.060</u>	\$ <u>5910.90</u>
50.	3"	IMC	300 Feet	\$ <u>495.320</u>	\$ <u>1485.96</u>
51.	4"	IMC	100 Feet	\$ <u>660.910</u>	\$ <u>660.91</u>
52.	1/2"	EMT compression connector	200 Each	\$ <u>24.840</u>	\$ <u>49.68</u>
53.	3/4"	EMT compression connector	125 Each	\$ <u>34.540</u>	\$ <u>43.18</u>
54.	1"	EMT compression connector	100 Each	\$ <u>54.850</u>	\$ <u>54.85</u>
55.	2"	EMT compression connector	30 Each	\$ <u>236.670</u>	\$ <u>71.00</u>
56.	1/2"	EMT compression coupling	150 Each	\$ <u>24.840</u>	\$ <u>37.26</u>
57.	3/4"	EMT compression coupling	175 Each	\$ <u>34.550</u>	\$ <u>60.46</u>
58.	1"	EMT compression coupling	75 Each	\$ <u>52.470</u>	\$ <u>39.35</u>
59.	2"	EMT compression coupling	25 Each	\$ <u>186.240</u>	\$ <u>46.56</u>
60.	1/2"	LB with cover and gasket	15 Each	\$ <u>5.830</u>	\$ <u>87.45</u>
61.	3/4"	LB with cover and gasket	15 Each	\$ <u>6.250</u>	\$ <u>93.78</u>
62.	1"	LB with cover and gasket	15 Each	\$ <u>8.480</u>	\$ <u>127.17</u>
63.	1/2"	C with cover and gasket	25 Each	\$ <u>5.500</u>	\$ <u>137.40</u>
64.	3/4"	C with cover and gasket	25 Each	\$ <u>6.250</u>	\$ <u>156.30</u>
65.	1"	C with cover and gasket	15 Each	\$ <u>9.370</u>	\$ <u>140.49</u>

Company Name: SUMMIT ELECTRIC

### PRICE SHEET

Group	Quantity	Description	QTY	UNIT	UNIT PRICE	TOTAL PRICE
66.	10	Meyers Pedestal - Square D # MEUG16-M200-MOD	10	Each	\$ <u>1100.00</u>	\$ <u>11,000.00</u>
67.	10	Meyers Pedestal - Square D # MEUG16-M100-MOD	10	Each	\$ <u>938.89</u>	\$ <u>9,388.90</u>
Discount off catalog/list price						
Catalog used: <u>Various</u>					<u>Various %</u>	
					Total:	\$ <u>62,729.13</u>

\* Applicable Tax 8.1 %

\* State correct jurisdiction to receive sales tax on the Vendor's Bid Offer, form CS-P201 (B) included in this Invitation for Bid document.

Less prompt payments discount terms of \_\_\_ % \_\_\_ days/ or Net 30 days. (To apply after receipt and acceptance of an itemized monthly statement.) For bid evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than 30 days from receipt of statement.

#### Ordering and Invoice Instructions

In order to facilitate internal control and accounting, each City Department will order and must be invoiced separately. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three - (3) and six - (6) ordering departments. At the time an order is placed, the contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.

Invoices shall include:

1. Listing Of All Delivery/Pickup Receipt Numbers Being Invoiced.
2. Total Cost Per Item.
3. Applicable Tax.
4. Payment Terms.
5. Blanket Purchase Order Number.

Invoices that do not follow the above minimum invoicing requirements will not be paid. Payment must be applied to only invoices referenced on check/payment stub. The City reserves the right to bill contracted vendor for researching invoices that have been paid, but not properly applied by vendor account receivables office.

## Vendor's Bid Offer

It is REQUIRED that Bidder COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the bid response offer. An unsigned "Vendor's Bid Offer", late bid response and/or a materially incomplete response will be considered non-responsive and rejected.

Bidder is to type or legibly write in ink all information required below.

Bidder's Company Name	<u>Brown Wholesale Electric</u>		
Company Mailing Address	<u>210 S 29th St</u>	<u>Phoenix, AZ</u>	<u>85034</u>
Company Street Address	<u>210 S 29th St</u>	<u>Phoenix, AZ</u>	<u>85034</u>
Bid Offeror Contact	<u>Michael Lonto</u>	Title	<u>Industrial Sales</u>
Contact's Phone No.	<u>602-296-1773</u>	E-mail Address	<u>mlonto@wesco.com</u>
<b>Bidder's Company Tax Information:</b>			
Arizona Transaction Privilege (Sales) Tax No.	<u>07-475015A</u>	OF	
Arizona Use Tax No.	_____		
Federal I.D. No.	<u>251723345</u>	_____	
City & State Where Sales Tax is Paid	<u>Phoenix</u>	<u>AZ</u>	

### THIS BID IS OFFERED BY

Authorized Bid Offeror (Type or Print in Ink) Michael Lonto

Bid Offeror's Title (Type or Print in Ink) Industrial Sales

Date 10/2/07

### REQUIRED SIGNATURE OF AUTHORIZED BID OFFEROR (Must Sign in Ink)

By signing this Bid Offer, Bidder acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other bidder or potential bidder. Failure to sign and return this form with bid response will result in a non-responsive bid response.

  
\_\_\_\_\_  
Signature of Authorized Bid Offeror

10/2/07  
\_\_\_\_\_  
Date

## Bid Questionnaire

Please respond to the following questions.

1. (a) It is preferred that you have a product distribution outlet facility either within the City of Tempe or within a ten (10) mile radius of 55 S. Priest, Tempe, Arizona. What is the address of your distribution outlet facility?

210 S 29th Street, Phoenix, Arizona 85034

- (b) Is your "Tempe local" facility located within a 10 mile radius of 55 S. Priest, Tempe, Arizona.

Yes x No \_\_\_\_\_

2. What is the dollar value of your local inventory for the type of electrical parts and supplies used by the City of Tempe (specification grade material of high quality)?

\$ 7 million

3. Do you have a backup warehouse facility from which you can obtain materials to service this contract? If so, list its address.

Sparks, NV

4. What is the dollar value of your local backup warehouse inventory?

\$ 12 million

5. What is your estimated delivery response time to facilities located within the boundaries of the City of Tempe after an order is placed?

24 Hrs. for routine order

1-3 Hrs. for emergency order

6. Who is your assigned sales representative to the City of Tempe?

Name Michael Jonto

Phone 602-256-1773

7. Who is your assigned inside Customer Service contact to the City of Tempe?

Name Jayne Anderson Phone 602-295-1740

8. Provide a line card for product lines/manufacturers represented by your company?

9. Are you able to supply all of the items requested on the enclosed price sheet?

Yes \_\_\_\_\_ No X

10. List three (3) government and/or large industry references.

Company/government agency	Contact	Phone
<u>AZ Dept of Transportation</u>	<u>Michael Lessard</u>	<u>602-712-6604</u>
<u>KLA Tencor</u>	<u>Blue Alderman</u>	<u>520-573-9250</u>
<u>Custom Controls</u>	<u>Michael Kinkel</u>	<u>602-954-3949</u>



Company Name: Brown Wholesale Electric

## PRICE SHEET

### Supply List for Bid Evaluation Purposes

The prices provided on the following sheets will be used to evaluate the vendors pricing structure. Quantities and items purchased will vary from the items on this list.

Vendor must supply pricing on this sheet to be considered for evaluation.

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL SERVICE OR INSTALLATION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
Samples pricing based on catalog discount offers.					
Circuit Breakers					
1.	30 AMP x 250 volt dual element	50	Each	\$ <u>2.11</u>	\$ <u>105.50</u>
2.	60 AMP x 250 volt dual element	60	Each	\$ <u>3.85</u>	\$ <u>231.00</u>
3.	100 AMP x 250 volt dual element	25	Each	\$ <u>8.66</u>	\$ <u>216.50</u>
4.	20 AMP x 600 volt dual element	80	Each	\$ <u>4.67</u>	\$ <u>373.60</u>
5.	30 AMP x 600 volt dual element	50	Each	\$ <u>4.67</u>	\$ <u>233.50</u>
6.	75 AMP x 600 volt dual element	35	Each	\$ <u>23.29</u>	\$ <u>815.15</u>
7.	100 AMP x 600 volt dual element	20	Each	\$ <u>16.49</u>	\$ <u>329.80</u>
8.	200 AMP x 600 volt dual element	15	Each	\$ <u>33.32</u>	\$ <u>499.80</u>
Breaker panel (dependent on labels)					
9.	60 AMP x 2 pole x 240 volt (8 pole position) breaker panel raintight	10	Each	\$ <u>32.53</u>	\$ <u>325.30</u>
10.	100 AMP x 2 pole x 240 volt (12 pole position) breaker panel (RTIC)	5	Each	\$ <u>49.94</u>	\$ <u>249.70</u>
Breaker panel (dependent on labels)					
11.	30 AMP x 2 pole x 240 volt fused-knife switched, raintight	10	Each	\$ <u>28.70</u>	\$ <u>287.00</u>
12.	60 AMP x 2 pole x 240 volt fused-knife switched, raintight	4	Each	\$ <u>47.22</u>	\$ <u>188.88</u>
13.	100 AMP x 2 pole x 240 volt fused-knife switched, raintight	4	Each	\$ <u>69.57</u>	\$ <u>278.28</u>

Company Name: Brown Wholesale Electric

### PRICE SHEET

Group 1 - Switches, receptacles & boxes		QTY	UNIT	UNIT PRICE	EXTENDED PRICE
14.	20 AMP x 1 pole x 1 throw spec grade toggle	65	Each	\$ <u>1.50</u>	\$ <u>97.50</u>
15.	20 AMP x 120 volt x grounded duplex receptacle	100	Each	\$ <u>1.01</u>	\$ <u>101.00</u>
16.	1 gang handy box with 1/2" KO	100	Each	\$ <u>.68</u>	\$ <u>68.00</u>
17.	2 gang handy box with 1/2" KO	50	Each	\$ <u>1.87</u>	\$ <u>93.50</u>
18.	1 gang handy box with 3/4" KO	100	Each	\$ <u>.47</u>	\$ <u>47.00</u>
19.	2 gang handy box with 3/4" KO	50	Each	\$ <u>.63</u>	\$ <u>31.50</u>
Group 2 - Circuit Breakers					
20.	20 AMP x 240 volt x 1 pole Bryant type snap in	125	Each	\$ <u>3.54</u>	\$ <u>442.50</u>
21.	20 AMP x 240 volt x 2 pole Bryant type snap in	75	Each	\$ <u>6.61</u>	\$ <u>495.75</u>
22.	20 AMP x 240 volt x 1 pole square D type snap in	50	Each	\$ <u>0</u>	\$ <u>0</u>
23.	20 AMP x 240 volt x 2 pole square D type snap in	35	Each	\$ <u>0</u>	\$ <u>0</u>
24.	30 AMP x 240 volt x 2 pole Bryant type snap in	20	Each	\$ <u>6.61</u>	\$ <u>132.20</u>
25.	30 AMP x 240 volt x 2 pole square D type snap in	20	Each	\$ <u>0</u>	\$ <u>0</u>
26.	20 AMP x 240 volt x 1 pole square D type screw on	15	Each	\$ <u>0</u>	\$ <u>0</u>
27.	20 AMP x 240 volt x 2 pole square D type screw on	25	Each	\$ <u>0</u>	\$ <u>0</u>
28.	20 AMP x 240 volt x 2 pole Bryant type G.F.I. snap in	30	Each	\$ <u>142.54</u>	\$ <u>4276.20</u>
29.	20 AMP x 240 volt x 2 pole Bryant type G.F.I. snap in	20	Each	\$ <u>142.54</u>	\$ <u>2850.80</u>
Group 3 - Electrical Wire (All sizes with THHN/THW insulation)					
30.	#12 AWG copper stranded	20,000	Feet	\$ <u>.11</u>	\$ <u>2200.00</u>
31.	#10 AWG copper stranded	5,000	Feet	\$ <u>.17</u>	\$ <u>850.00</u>
32.	#8 AWG copper stranded	3,000	Feet	\$ <u>.29</u>	\$ <u>870.00</u>
33.	#6 AWG copper stranded	2,500	Feet	\$ <u>.49</u>	\$ <u>1225.00</u>
34.	#4 AWG copper stranded	2,000	Feet	\$ <u>.74</u>	\$ <u>1480.00</u>
35.	2/0 copper	800	Feet	\$ <u>2.15</u>	\$ <u>1720.00</u>
36.	3/0 copper	1,000	Feet	\$ <u>2.76</u>	\$ <u>2760.00</u>
37.	350 MCM	300	Feet	\$ <u>5.24</u>	\$ <u>1572.00</u>
38.	600 MCM	100	Feet	\$ <u>10.47</u>	\$ <u>1047.00</u>

Company Name: Brown Wholesale Electric

**PRICE SHEET**

Group	Description	Qty	Unit	Unit Price	Extended Price
39.	1/2" EMT	2,500	Feet	\$ <u>.19</u>	\$ <u>475.00</u>
40.	3/4" EMT	1,500	Feet	\$ <u>.35</u>	\$ <u>525.00</u>
41.	1" EMT	800	Feet	\$ <u>.56</u>	\$ <u>448.00</u>
42.	2" EMT	400	Feet	\$ <u>1.32</u>	\$ <u>528.00</u>
43.	2-1/2" EMT	400	Feet	\$ <u>2.12</u>	\$ <u>848.00</u>
44.	3" EMT	300	Feet	\$ <u>2.65</u>	\$ <u>795.00</u>
45.	4" EMT	100	Feet	\$ <u>3.92</u>	\$ <u>392.00</u>
46.	1/2" IMC	500	Feet	\$ <u>.56</u>	\$ <u>280.00</u>
47.	3/4" IMC	1,300	Feet	\$ <u>.64</u>	\$ <u>832.00</u>
48.	1" IMC	1,100	Feet	\$ <u>.98</u>	\$ <u>1078.00</u>
49.	2-1/2" IMC	1,500	Feet	\$ <u>4.21</u>	\$ <u>6315.00</u>
50.	3" IMC	300	Feet	\$ <u>5.33</u>	\$ <u>1599.00</u>
51.	4" IMC	100	Feet	\$ <u>7.29</u>	\$ <u>729.00</u>
52.	1/2" EMT compression connector	200	Each	\$ <u>.31</u>	\$ <u>62.00</u>
53.	3/4" EMT compression connector	125	Each	\$ <u>.46</u>	\$ <u>57.50</u>
54.	1" EMT compression connector	100	Each	\$ <u>.73</u>	\$ <u>73.00</u>
55.	2" EMT compression connector	30	Each	\$ <u>2.46</u>	\$ <u>73.80</u>
56.	1/2" EMT compression coupling	150	Each	\$ <u>.38</u>	\$ <u>57.00</u>
57.	3/4" EMT compression coupling	175	Each	\$ <u>.47</u>	\$ <u>82.25</u>
58.	1" EMT compression coupling	75	Each	\$ <u>.97</u>	\$ <u>72.75</u>
59.	2" EMT compression coupling	25	Each	\$ <u>2.80</u>	\$ <u>70.00</u>
60.	1/2" LB with cover and gasket	15	Each	\$ <u>4.22</u>	\$ <u>63.30</u>
61.	3/4" LB with cover and gasket	15	Each	\$ <u>5.30</u>	\$ <u>79.50</u>
62.	1" LB with cover and gasket	15	Each	\$ <u>7.71</u>	\$ <u>115.65</u>
63.	1/2" C with cover and gasket	25	Each	\$ <u>4.32</u>	\$ <u>108.00</u>
64.	3/4" C with cover and gasket	25	Each	\$ <u>5.38</u>	\$ <u>134.50</u>
65.	1" C with cover and gasket	15	Each	\$ <u>7.86</u>	\$ <u>117.90</u>

Company Name: Brown Wholesale Electric

### PRICE SHEET

Quantity - Square D Product	ID	UNIT	UNIT PRICE	EXTENDED PRICE
66. Meyers Pedestal - Square D # MEUG16-M200-MOD	10	Each	\$ <u>0</u>	\$ <u>0</u>
67. Meyers Pedestal - Square D # MEUG16-M100-MOD	10	Each	\$ <u>0</u>	\$ <u>0</u>
Discount off catalog/list price				
Catalog used: _____			_____ %	
Total				\$ <u>42505.11</u>

\* Applicable Tax 8.1 %

\* State correct jurisdiction to receive sales tax on the Vendor's Bid Offer, form CS-P201 (B) included in this Invitation for Bid document.

Less prompt payments discount terms of 2 % 15 days/ or Net 30 days. (To apply after receipt and acceptance of an itemized monthly statement.) For bid evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than 30 days from receipt of statement.

#### Ordering and Invoice Instructions

In order to facilitate internal control and accounting, each City Department will order and must be invoiced separately. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three - (3) and six - (6) ordering departments. At the time an order is placed, the contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.

Invoices shall include:

1. Listing Of All Delivery/Pickup Receipt Numbers Being Invoiced.
2. Total Cost Per Item.
3. Applicable Tax.
4. Payment Terms.
5. Blanket Purchase Order Number.

Invoices that do not follow the above minimum invoicing requirements will not be paid. Payment must be applied to only invoices referenced on check/payment stub. The City reserves the right to bill contracted vendor for researching invoices that have been paid, but not properly applied by vendor account receivables office.



