

## Staff Summary Report

---

**Council Meeting Date:** 10-16-2008

**Agenda Item Number:** \_\_\_\_\_

**SUBJECT:** Request to award three-year contracts with two, one-year renewal options to Work of Art Painting and Fabiani Painting & Decorating for street light, traffic signal and miscellaneous outdoor structure painting.

**DOCUMENT NAME:** 20081016fsta03 **PURCHASES (1004-01)**

**SUPPORTING DOCS:** Yes

**COMMENTS:** (09-038) Total cost for these contracts shall not exceed \$750,000 during the initial contract period.

**PREPARED BY:** Tony Allen, Procurement Officer, 480-350-8548

**REVIEWED BY:** Michael Greene, CPM, Central Services Administrator, 480-350-8516  
Glenn Kephart, Public Works Manager, 480-350-8205  
John Osgood, Field Operations Manager, 480-350-8949  
Isaac Chavira, Traffic Operations Supervisor, 480-350-8349  
Alan Rady, Lighting System Coordinator, 480-350-8033

**LEGAL REVIEW AS  
TO CONTRACT FORM  
ONLY:** N/A

**FISCAL NOTE:** Sufficient funds have been appropriated in 6999879-6672.

**RECOMMENDATION:** Award the contracts.

**ADDITIONAL INFO:** Request for Proposal 09-038 was issued to establish contracts to provide street light, traffic signal and miscellaneous outdoor structure painting. Five responses were received. An evaluation committee comprised of Public Works and Procurement staff reviewed the proposals. It is the recommendation of the committee to award contracts to Work of Art Painting and Fabiani Painting & Decorating, the overall high scorers.

## Vendor's Proposal Offer

It is REQUIRED that Proposal Offeror COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the proposal response offer. An unsigned "Vendor's Proposal Offer", late proposal response and/or a materially incomplete response will be considered non-responsive and rejected.

Proposal offeror is to type or legibly write in ink all information required below.

Proposal Offeror's Company Name	<u>Work of Art Painting</u>
Company Mailing Address	<u>5037 S. 24<sup>th</sup> Street Phoenix, Az 85040</u>
Company Street Address	<u>5037 S. 24<sup>th</sup> Street Phoenix, Az 85040</u>
Proposal Offeror Contact	<u>Abdul Levon</u> Title <u>Owner</u>
Contact's Phone No.	<u>(602) 268-1324</u> E-mail Address <u>workofart@qwest.net</u>
<u>Proposal Offeror's Company Tax Information:</u>	
Arizona Transaction Privilege (Sales) Tax No.	<u>07-448420-J</u> or
Arizona Use Tax No.	_____
Federal I.D. No.	<u>86-0944663</u>
City & State Where Sales Tax is Paid	<u>Tempe, Az</u>

### THIS PROPOSAL IS OFFERED BY

Authorized Proposal Offeror (Type or Print in ink) Abdul Levon

Proposal Offeror's Title (Type of Print in ink) Owner

Date 9/1/08

### REQUIRED SIGNATURE OF AUTHORIZED PROPOSAL OFFEROR (Must Sign in Ink)

By signing this Proposal Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other offeror or potential offeror. Failure to sign and return this form with proposal offer will result in a non-responsive proposal.

Abdul Levon  
Signature of Authorized Proposal Offeror

9/1/08  
Date

## Proposal Questionnaire

1. Location of your "local" office

5037 S. 24<sup>th</sup> Street Phoenix, AZ 85040

2. List the number of painters utilized by your firm and their qualifications

18 14 of which are journeymen - 12 of which have experience painting Tempe traffic light poles under 2008 Contract.

3. Provide a list of the type and quantity of equipment utilized

5 Airless sprayers, 2 Boom lift Truck, 8 conventional sprayers  
5 Air compressors, 17 ladders, 8 sanders, Extension poles  
Brushes<sup>4</sup> per journeyman painter. Each journeyman has all hand tools

4. Will you comply with and be responsible for all safety requirements and procedures to prevent accidents and/or injuries?

Yes  No

5. Will proper safety barricades be used to protect employees and the public and meet City, State and Federal OSHA requirements?

Yes  No

Will you comply with State statutes and City ordinances governing utility clearances, "Blue Stake" regulations, and City Traffic Barricades, "MAG" Standards and Specifications, and City of Tempe Standards and Specifications?

Yes  No

6. Will you provide the insurance required in the Special Terms and Conditions?

Yes  No

7. Provide three (3) customer references for the type of work performed by your company (government or large corporate references should be used if available).

Firm Name	Contact	Phone Number
<u>Doz Hernandez - City of Phx</u>		<u>(602) 534-3118</u>
<u>City of Phoenix - Good year Airport</u>	<u>Dana Coast</u>	<u>(602) 683-2650</u>
<u>City of Tempe - Traffic Operations</u>	<u>Isaac Chavira</u>	<u>(480) 350-8284</u>

8. List your contractor license numbers, applicable to this RFP, below and provide a copy of your license with your response.

Contractor Licenses:

096865

---

---

---

LICENSE EFFECTIVE THROUGH: FEB 2010  
STATE OF ARIZONA  
Registrar of Contractors CERTIFIES THAT



WORK OF ART PAINTING

CONTRACTORS LICENSE NO. ROC096865 CLASS L-34  
PAINTING & WALL COVERING

COMMERCIAL ONLY

THIS CARD MUST BE  
PRESENTED UPON DEMAND

Fidelis V. Garcia  
DIRECTOR

Company Name: Work of Art Painting

**PRICE SHEET**

Quantities are estimates only.

Cost must be inclusive – no additional charges will be honored. Vendor price must include all cost which include, at a minimum, costs for barricading (when required) labor, transportation, materials, supplies and equipment in their per unit cost.

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
1.	Traffic Signal Poles, Modular, Type A-1 per Tempe Standard Detail T-558, latest revision	12	Ea.	\$ <u>275</u>	\$ <u>3300</u>
2.	Traffic Signal Pole, Modular, Type A-2 per Tempe Standard Detail T-559, latest revision	8	Ea.	\$ <u>275</u>	\$ <u>2200</u>
3.	Traffic Signal Poles, Modular, Type E With 20' Mast Arm per Tempe Standard Detail T-557, latest revision	12	Ea.	\$ <u>350</u>	\$ <u>4200</u>
3.	Traffic Signal Poles, Modular, Type F With 20' Mast Arm per Tempe Standard Detail T-556, latest revision	12	Ea.	\$ <u>350</u>	\$ <u>4200</u>
4.	Traffic Signal Poles, Modular, Type J				
a.	With 25' Mast Arm per Tempe Standard Detail T-541, latest revision	8	Ea.	\$ <u>375</u>	\$ <u>3000</u>
b.	With 30' Mast Arm per Tempe Standard Detail T-545, latest revision	12	Ea.	\$ <u>400</u>	\$ <u>4800</u>
c.	With 35' Mast Arm per Tempe Standard Detail T-555, latest revision	12	Ea.	\$ <u>550</u>	\$ <u>6600</u>
d.	With 40' Mast Arm per Tempe Standard Detail T-553, latest revision	12	Ea.	\$ <u>600</u>	\$ <u>7200</u>
e.	With 45' Mast Arm per Tempe Standard Detail T-551, latest revision	12	Ea.	\$ <u>600</u>	\$ <u>7200</u>
5.	Traffic Signal Poles, Modular, Type Q				
a.	With 25' Mast Arm per Tempe Standard Detail T-540, latest revision	12	Ea.	\$ <u>375</u>	\$ <u>4500</u>

Company Name: Work of Art Painting

**PRICE SHEET**

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
b.	With 30' Mast Arm per Tempe Standard Detail T-544, latest revision	12	Ea.	\$ <u>400</u>	\$ <u>4800</u>
c.	With 35' Mast Arm per Tempe Standard Detail T-554, latest revision	12	Ea.	\$ <u>550</u>	\$ <u>6600</u>
d.	With 40' Mast Arm per Tempe Standard Detail T-552, latest revision	12	Ea.	\$ <u>600</u>	\$ <u>7200</u>
e.	With 45' Mast Arm per Tempe Standard Detail T-550, latest revision	12	Ea.	\$ <u>600</u>	\$ <u>7200</u>
f.	With 50' Mast Arm per Tempe Standard Detail T-548, latest revision	12	Ea.	\$ <u>700</u>	\$ <u>8400</u>
6.	Traffic Signal Poles, Modular, Add-on Units				
a.	A01 – Per Tempe Standard Detail T-561, latest revision	9	Ea.	\$ <u>175</u>	\$ <u>1575</u>
b.	A02 – Per Tempe Standard Detail T-561, latest revision	9	Ea.	\$ <u>175</u>	\$ <u>1575</u>
c.	A03 – Per Tempe Standard Detail T-561, latest revision	9	Ea.	\$ <u>175</u>	\$ <u>1575</u>
7.	Street Light Pole, Architectural. 32' per Tempe Standard Detail T-562, latest revision	150	Ea.	\$ <u>200</u>	\$ <u>30,000</u>
8.	Street Light Pole, Streamline, 30' per Tempe Standard Detail T-651, latest revision	8	Ea.	\$ <u>250</u>	\$ <u>2000</u>
9.	Street Light Pole, Streamline, 32' per Tempe Standard Detail T-651, latest revision	8	Ea.	\$ <u>250</u>	\$ <u>2000</u>
10.	Street Light Pole, Special District (Decorative), 14'-5" per Tempe Standard Detail T-653, latest revision	8	Ea.	\$ <u>250</u>	\$ <u>2000</u>
11.	Street Light Pole, Special District (Architectural), 23' per Tempe Standard Detail T-645, latest revision	8	Ea.	\$ <u>250</u>	\$ <u>2000</u>

Company Name: Work of Art Painting

**PRICE SHEET**

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
12.	Multi-Use Path Lighting, Standard, 16' per Tempe Standard Detail T-656, latest revision	50	Ea.	\$ <u>150</u>	\$ <u>7500</u>
13.	Multi-Use Path Lighting, Special Rio Salado, 21' per Tempe Standard Detail T-658, latest revision	20	Ea.	\$ <u>250</u>	\$ <u>5000</u>
14.	Electrical Service Pedestal per Tempe Standard Detail T-656, latest revision	15	Ea.	\$ <u>100</u>	\$ <u>1500</u>
15.	Standard Bus Shelter per Tempe Standard Detail T-654, latest revision	20	Ea.	\$ <u>400</u>	\$ <u>8000</u>
16.	Price, per square foot, for painting objects not individually priced above. Pricing is to include all costs.	2,000	Sq Ft	\$ <u>3</u>	\$ <u>6000</u>
<b>Total</b>					\$ <u>152,125</u>

*al afa*

\* Applicable Tax \_\_\_\_ %

\* State correct jurisdiction to receive sales tax on the Vendor's Bid Offer, form CS-P201 (B) included in this Invitation for Bid document.

Less prompt payments discount terms of \_\_\_\_ % \_\_\_\_ days/ or Net 30 days. (To apply after receipt and acceptance of an itemized monthly statement.) For bid evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than 30 days from receipt of statement.

Ordering and Invoice Instructions

In order to facilitate internal control and accounting, each City Department will order and must be invoiced separately. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three - (3) and six - (6) ordering departments. At the time an order is placed, the contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.

# Vendor's Proposal Offer

It is REQUIRED that Proposal Offeror COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the proposal response offer. An unsigned "Vendor's Proposal Offer", late proposal response and/or a materially incomplete response will be considered non-responsive and rejected.

Proposal offeror is to type or legibly write in ink all information required below.

Proposal Offeror's Company Name	<u>FABIANI PAINTING &amp; DECORATING, LLC</u>		
Company Mailing Address	<u>3944 E NOVA CR MESA, AZ 85215</u>		
Company Street Address	_____		
Proposal Offeror Contact	<u>Ray Fabiani</u>	Title	<u>LLC Member</u>
Contact's Phone No.	<u>602 284-0739</u>	E-mail Address	<u>fabianipainting@me.com</u>
<b>Proposal Offeror's Company Tax Information:</b>			
Arizona Transaction Privilege (Sales) Tax No.	<u>07 584 101 N</u>	or	
Arizona Use Tax No.	_____		
Federal I.D. No.	<u>86-0942382</u>		
City & State Where Sales Tax is Paid	<u>Mesa,</u>	<u>AZ</u>	

## THIS PROPOSAL IS OFFERED BY

Authorized Proposal Offeror (Type or Print in ink) Ray Fabiani

Proposal Offeror's Title (Type or Print in ink) LLC Member

Date 8/29/08

### REQUIRED SIGNATURE OF AUTHORIZED PROPOSAL OFFEROR (Must Sign in Ink)

By signing this Proposal Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other offeror or potential offeror. Failure to sign and return this form with proposal offer will result in a non-responsive proposal.

Ray Fabiani  
Signature of Authorized Proposal Offeror

8/29/08  
Date

## Proposal Questionnaire

1. Location of your "local" office

(Shop) 1902 N Country Club Rd #12  
Mesa, AZ 85204

\* mailing address: 3944 E Nora Cr, Mesa, AZ 85215

2. List the number of painters utilized by your firm and their qualifications

4 Journeymen Painters - 5 years experience painting poles  
3 Apprentices - 2 years assisting painting poles

3. Provide a list of the type and quantity of equipment utilized

1. 32' Aerial/Born Truck (F450 Ford Truck)  
2. F150 plus Truck w/ Arrowboard mount.  
3. HLVP gun & sprayer

4. Will you comply with and be responsible for all safety requirements and procedures to prevent accidents and/or injuries?

Yes  No

5. Will proper safety barricades be used to protect employees and the public and meet City, State and Federal OSHA requirements?

Yes  No

Will you comply with State statutes and City ordinances governing utility clearances, "Blue Stake" regulations, and City Traffic Barricades, "MAG" Standards and Specifications, and City of Tempe Standards and Specifications?

Yes  No

6. Will you provide the insurance required in the Special Terms and Conditions?

Yes  No

7. Provide three (3) customer references for the type of work performed by your company (government or large corporate references should be used if available).

Firm Name	Contact	Phone Number
City of Phoenix Transportation Dept	Mike Wheeler	602 262-6550
City of Chandler Traffic Engineering	Joe Felip	480 782-3459
City of Scottsdale Traffic Div	Tom Walsh or Jeremy Dye	480 312-5253 480 262-0147

8. List your contractor license numbers, applicable to this RFP, below and provide a copy of your license with your response.

Contractor Licenses:

K-34 142364

Company Name: Fabian Painting & Decorating, LLC

**PRICE SHEET**

Quantities are estimates only.

Cost must be inclusive – no additional charges will be honored. Vendor price must include all cost which include, at a minimum, costs for barricading (when required) labor, transportation, materials, supplies and equipment in their per unit cost.

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
1.	Traffic Signal Poles, Modular, Type A-1 per Tempe Standard Detail T-558, latest revision	12	Ea.	\$ <u>205</u>	\$ <u>2460</u>
2.	Traffic Signal Pole, Modular, Type A-2 per Tempe Standard Detail T-559, latest revision	8	Ea.	\$ <u>205</u>	\$ <u>1640</u>
3.	Traffic Signal Poles, Modular, Type E With 20' Mast Arm per Tempe Standard Detail T-557, latest revision	12	Ea.	\$ <u>675</u>	\$ <u>8100</u>
3.	Traffic Signal Poles, Modular, Type F With 20' Mast Arm per Tempe Standard Detail T-556, latest revision	12	Ea.	\$ <u>675</u>	\$ <u>8100</u>
4.	Traffic Signal Poles, Modular, Type J				
a.	With 25' Mast Arm per Tempe Standard Detail T-541, latest revision	8	Ea.	\$ <u>675</u>	\$ <u>5400</u>
b.	With 30' Mast Arm per Tempe Standard Detail T-545, latest revision	12	Ea.	\$ <u>675</u>	\$ <u>8100</u>
c.	With 35' Mast Arm per Tempe Standard Detail T-555, latest revision	12	Ea.	\$ <u>750</u>	\$ <u>9000</u>
d.	With 40' Mast Arm per Tempe Standard Detail T-553, latest revision	12	Ea.	\$ <u>750</u>	\$ <u>9000</u>
e.	With 45' Mast Arm per Tempe Standard Detail T-551, latest revision	12	Ea.	\$ <u>750</u>	\$ <u>9000</u>
5.	Traffic Signal Poles, Modular, Type Q				
a.	With 25' Mast Arm per Tempe Standard Detail T-540, latest revision	12	Ea.	\$ <u>750</u>	\$ <u>9000</u>

Company Name: Febbiani Painting & Decorating, LLC

**PRICE SHEET**

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
b.	With 30' Mast Arm per Tempe Standard Detail T-544, latest revision	12	Ea.	\$ <u>750</u>	\$ <u>9000</u>
c.	With 35' Mast Arm per Tempe Standard Detail T-554, latest revision	12	Ea.	\$ <u>750</u>	\$ <u>9000</u>
d.	With 40' Mast Arm per Tempe Standard Detail T-552, latest revision	12	Ea.	\$ <u>750</u>	\$ <u>9000</u>
e.	With 45' Mast Arm per Tempe Standard Detail T-550, latest revision	12	Ea.	\$ <u>750</u>	\$ <u>9000</u>
f.	With 50' Mast Arm per Tempe Standard Detail T-548, latest revision	12	Ea.	\$ <u>750</u>	\$ <u>9000</u>
6.	Traffic Signal Poles, Modular, Add-on Units				
a.	A01 – Per Tempe Standard Detail T-561, latest revision	9	Ea.	\$ <u>205</u>	\$ <u>1845<sup>00</sup></u>
b.	A02 – Per Tempe Standard Detail T-561, latest revision	9	Ea.	\$ <u>205</u>	\$ <u>1845<sup>00</sup></u>
c.	A03 – Per Tempe Standard Detail T-561, latest revision	9	Ea.	\$ <u>205</u>	\$ <u>1845<sup>00</sup></u>
7.	Street Light Pole, Architectural. 32' per Tempe Standard Detail T-562, latest revision	150	Ea.	\$ <u>300</u>	\$ <u>45,000</u>
8.	Street Light Pole, Streamline, 30' per Tempe Standard Detail T-651, latest revision	8	Ea.	\$ <u>300</u>	\$ <u>2400</u>
9.	Street Light Pole, Streamline, 32' per Tempe Standard Detail T-651, latest revision	8	Ea.	\$ <u>300</u>	\$ <u>2400</u>
10.	Street Light Pole, Special District (Decorative), 14'-5" per Tempe Standard Detail T-653, latest revision	8	Ea.	\$ <u>300</u>	\$ <u>2400</u>
11.	Street Light Pole, Special District (Architectural), 23' per Tempe Standard Detail T-645, latest revision	8	Ea.	\$ <u>300</u>	\$ <u>2400</u>

Company Name: Fabiani Painting & Decorating, LLC  
**PRICE SHEET**

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
12.	Multi-Use Path Lighting, Standard, 16' per Tempe Standard Detail T-656, latest revision	50	Ea.	\$ <u>250</u>	\$ <u>12,500</u>
13.	Multi-Use Path Lighting, Special Rio Salado, 21' per Tempe Standard Detail T-658, latest revision	20	Ea.	\$ <u>250</u>	\$ <u>5,000</u>
14.	Electrical Service Pedestal per Tempe Standard Detail T-656, latest revision	15	Ea.	\$ <u>150</u>	\$ <u>2,250</u>
15.	Standard Bus Shelter per Tempe Standard Detail T-654, latest revision	20	Ea.	\$ <u>700</u>	\$ <u>14,000</u>
16.	Price, per square foot, for painting objects not individually priced above. Pricing is to include all costs.	2,000	Sq Ft	\$ <u>2.00</u>	\$ <u>4,000</u>
				<b>Total</b>	\$ <u>207,735.00</u>
* Applicable Tax <u>5.233</u> %					<u>afa 212,685.00</u>

\* State correct jurisdiction to receive sales tax on the Vendor's Bid Offer, form CS-P201 (B) included in this Invitation for Bid document.

Less prompt payments discount terms of 2% 20 days/ or Net 30 days. (To apply after receipt and acceptance of an itemized monthly statement.) For bid evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than 30 days from receipt of statement.

Ordering and Invoice Instructions

In order to facilitate internal control and accounting, each City Department will order and must be invoiced separately. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three - (3) and six - (6) ordering departments. At the time an order is placed, the contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.

