

Staff Summary Report

Council Meeting Date: 10-16-2008

Agenda Item Number: _____

SUBJECT: Request to award a two-year contract with three, one-year renewal options to West Coast Arborists, Inc. for tree trimming services for the downtown trees. This contract may also be used for other City-wide tree trimming services

DOCUMENT NAME: 20081016fslg04 **PURCHASES (1004-01)**

SUPPORTING DOCS: Yes

COMMENTS: (RFP #09-041) Total cost for this contract shall not exceed \$340,000 during the initial contract period.

PREPARED BY: Lisa Goodman, CPPB, Procurement Officer, 480-350-8533

REVIEWED BY: Michael Greene, CPM, Central Services Administrator, 480-350-8516
Sam Thompson, Deputy Parks and Recreation Manager, 480-350-5234
Mark Richwine, Parks and Recreation Manager, 480-350-5325

**LEGAL REVIEW AS
TO CONTRACT FORM**

ONLY: N/A

FISCAL NOTE: Sufficient funds have been appropriated in 2511, 2512, 2551 to 2559, 4414, 4415, 3310, 3611, 6302799 and 6399839 – 6672 for the anticipated expenditures in fiscal year 2008/09.

RECOMMENDATION: Award the contract.

ADDITIONAL INFO: Request for Proposal (RFP) #09-041 was issued to establish a contract for tree trimming services for the downtown trees. Six proposals were received. An evaluation committee comprised of Parks and Recreation, Public Works and Procurement staff reviewed the responses. West Coast Arborists, Inc. received the high score and is recommended for award by the committee.



September 10, 2008

City of Tempe
City Procurement Office
20 E. Sixth Street, 2nd Floor
Tempe, AZ 85281

RE: RFP 09-041 – TREE TRIMMING SERVICES (DOWNTOWN TREES)

DUE: Thursday, September 11, 2008 @ 3:00pm

To Whom It May Concern:

Thank you for allowing us the opportunity to submit a proposal for the tree trimming services project for the City of Tempe. Enclosed please find our bid package for the above mentioned project.

Our company has been in business since 1972. We are licensed by the California State Contractors License Board under license #366764. We have held this license in good standing since 1976. The license specializes in Class C61 (Tree Service) as well as Class C27 (Landscaping). Also, we have an A+ rating from the bonding board. Among our 500 employees, we currently employ nearly 40 Certified Arborists and 100 Certified Treeworkers, as recognized by the Western Chapter of the International Society of Arboriculture. We perform all work with WCA employees. We will not use subcontractors for this project.

Once again thank you for the opportunity. We look forward to working with the City of Tempe on this very important project. If you have any questions or require additional information, please do not hesitate to call me at (800) 521-3714.

Sincerely,

Victor M. Gonzalez
Vice-President/Marketing Director

Vendor's Proposal Offer

It is REQUIRED that Proposal Offeror COMPLETE, SIGN and SUBMIT the original of this form to the City Procurement Office with the proposal response offer. An unsigned "Vendor's Proposal Offer", late proposal response and/or a materially incomplete response will be considered non-responsive and rejected.

Proposal offeror is to type or legibly write in ink all information required below.

Proposal Offeror's Company Name <u>West Coast Arborists, Inc.</u>	
Company Mailing Address <u>2200 E. Via Burton Street, Anaheim, CA</u>	<u>92806</u>
Company Street Address <u>2200 E. Via Burton Street, Anaheim, CA</u>	<u>92806</u>
Proposal Offeror Contact <u>Victor Gonzalez</u>	Title <u>V.P. - Marketing</u>
Contact's Phone No. <u>714/991-1900</u>	E-mail Address <u>vgonzalez@wcainc.com</u>
Proposal Offeror's Company Tax Information:	
Arizona Transaction Privilege (Sales) Tax No. _____	or
Arizona Use Tax No. _____	
Federal I.D. No. <u>95-3250682</u>	
City & State Where Sales Tax is Paid <u>Anaheim</u>	<u>CA</u>

THIS PROPOSAL IS OFFERED BY

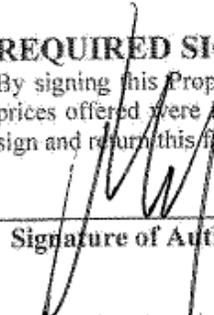
Authorized Proposal Offeror (Type or Print in ink) Patrick Mahoney

Proposal Offeror's Title (Type of Print in ink) President

Date 9/10/08

REQUIRED SIGNATURE OF AUTHORIZED PROPOSAL OFFEROR (Must Sign in Ink)

By signing this Proposal Offer, Offeror acknowledges acceptance of all terms and conditions contained herein and that prices offered were independently developed without consultation with any other offeror or potential offeror. Failure to sign and return this form with proposal offer will result in a non-responsive proposal.



Signature of Authorized Proposal Offeror

9/10/08
Date

Proposal Format

Experience and Qualifications of Staff

1. List all of the staff members that will be completing the work under this contract and describe the role each person will take. For each person, please list their qualifications to perform the work, their experience as it relates to the scope of work, any certifications they possess and any skills they have that better qualify them to perform this contract.
2. Provide copies of all arborist and tree workers certificates staff assigned to this contract possess.
3. List your designated ATSSA certified individual who will be assigned to this contract. Provide a copy of their certification with your response.
4. Describe your method for work site clean-up and disposal of cut branches, leaves, and any other debris caused by completion of work. How often will clean-up and disposal be performed to maintain the safety of employees and the public.

Project Understanding and Approach

1. Describe your firm's approach to trimming the trees along Mill Avenue and around City Hall.
2. Describe how your firm's approach will meet ANSI A300-1995 standards in addition to the standards identified in this RFP.
3. For safety purposes, professional equipment must be used to work above ground in the pruning and trimming of trees and such equipment must be designed to prevent falling, must comply with the City of Tempe, State, Federal and OSHA safety requirements and be acceptable to the City. List equipment to be used in tree pruning/trimming work (boom lifts, etc.).
4. Describe the safety barricades to be used by your firm to protect employees and the public and meet City, State, and Federal OSHA requirements.

References

1. Provide three (3) customer references for the type of work performed by your company. Identify local reference contact's name and phone number (government or large corporate references should be used if available). List the dates the work was performed and a description of the work completed.

Conformance to Request for Proposal

1. List any exceptions to the Terms & Conditions.
2. Will you comply with and be responsible for all safety requirements and procedures to prevent accidents and/or injuries?

Yes No

3. Will you submit the insurance as required?

Yes No

PRICE SHEET

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
1.	Brachychiton populneus	10	Each	\$ <u>190.00</u>	\$ <u>1,900.00</u>
2.	Bauhinia	8	Each	\$ <u>110.00</u>	\$ <u>880.00</u>
3.	Acacia stenophylla	4	Each	\$ <u>110.00</u>	\$ <u>440.00</u>
4.	Acacia smallii	8	Each	\$ <u>110.00</u>	\$ <u>880.00</u>
5.	Carya illinoensis	4	Each	\$ <u>110.00</u>	\$ <u>440.00</u>
6.	Cercidium microphyllum	14	Each	\$ <u>110.00</u>	\$ <u>1,540.00</u>
7.	Citrus	3	Each	\$ <u>190.00</u>	\$ <u>570.00</u>
8.	Eucalyptus	1	Each	\$ <u>190.00</u>	\$ <u>190.00</u>
9.	Ficus nitida	161	Each	\$ <u>380.00</u>	\$ <u>61,180.00</u>
10.	Ficus elastica	7	Each	\$ <u>110.00</u>	\$ <u>770.00</u>
11.	Fraxinus uhdei	22	Each	\$ <u>110.00</u>	\$ <u>2,420.00</u>
12.	Grevillia robusta	2	Each	\$ <u>110.00</u>	\$ <u>220.00</u>
13.	Heritage Oak	36	Each	\$ <u>50.00</u>	\$ <u>1,800.00</u>
14.	Jacaranda	9	Each	\$ <u>290.00</u>	\$ <u>2,610.00</u>
15.	Mesquite	12	Each	\$ <u>340.00</u>	\$ <u>4,080.00</u>
16.	Morus alba	5	Each	\$ <u>110.00</u>	\$ <u>550.00</u>
17.	Olea europea	5	Each	\$ <u>110.00</u>	\$ <u>550.00</u>
18.	Pinus	14	Each	\$ <u>110.00</u>	\$ <u>1,540.00</u>
19.	Prosopis glandulosa	2	Each	\$ <u>90.00</u>	\$ <u>180.00</u>
20.	Pyrus bradfordii	33	Each	\$ <u>90.00</u>	\$ <u>2,970.00</u>
21.	Pyrus kawakamii	29	Each	\$ <u>90.00</u>	\$ <u>2,610.00</u>
22.	Quercus virginiana	63	Each	\$ <u>90.00</u>	\$ <u>5,670.00</u>
23.	Rhus lancea	38	Each	\$ <u>90.00</u>	\$ <u>3,420.00</u>

Company Name: West Coast Arborists, Inc.

PRICE SHEET

ITEM NO.	DESCRIPTION OF REQUIRED MATERIAL, SERVICE OR CONSTRUCTION	QTY	UNIT	UNIT PRICE	EXTENDED PRICE
24.	Sissoo	4	Each	\$ <u>90.00</u>	\$ <u>360.00</u>
25.	Thevicias	30	Each	\$ <u>90.00</u>	\$ <u>2,700.00</u>
26.	Ulmus parvifolia	39	Each	\$ <u>140.00</u>	\$ <u>5,460.00</u>
27.	Additional trees	1	Each	\$ <u>140.00</u>	\$ <u>140.00</u>
Grand Total:					\$ <u>106,070.00</u>

* Applicable Tax _____ %

* State correct jurisdiction to receive sales tax on the Vendor's Bid Offer, form CS-P201 (B) included in this Invitation for Bid document.

Less prompt payments discount terms of 1 % 20 days/ or Net 30 days. (To apply after receipt and acceptance of an itemized monthly statement.) For bid evaluation purposes, the City cannot utilize pricing discounts based upon payments being made in less than 30 days from receipt of statement.

Ordering and Invoice Instructions

In order to facilitate internal control and accounting, each City Department will order and must be invoiced separately. Monthly invoices must be segregated by City Department number and mailed or delivered directly to the City Customer Department. For most materials, there will be between three - (3) and six - (6) ordering departments. At the time an order is placed, the contractor must obtain the ordering department's cost center numbers for billing purposes. The use of the department's cost center numbers will be in addition to the purchase order number. Once a month, the contractor shall submit a consolidated statement which shall itemize the invoice numbers, invoice date, invoice amounts, and the total amount billed to Accounting. Discount offering will be based upon days from receipt of the consolidated monthly statement. Invoice(s) shall not show previous balances.

Invoices shall include:

1. Listing Of All Delivery/Pickup Receipt Numbers Being Invoiced.
2. Total Cost Per Item.
3. Applicable Tax.
4. Payment Terms.
5. Blanket Purchase Order Number.



Tree Care Professionals Serving Communities Who Care About Trees

www.WCAINC.com



State Of California
CONTRACTORS STATE LICENSE BOARD
ACTIVE LICENSE



License Number **366764**

Entity **CORP**

Business Name **WEST COAST ARBORISTS INC**

Classification(s) **C61/D49 C27**

Expiration Date **12/31/2008**



The American Traffic Safety Services Association

This is to certify that

Dave McCully

has demonstrated a thorough knowledge of the standards, guidelines and practices of traffic control in highway construction and maintenance work areas and has completed all the requirements of the American Traffic Safety Certification Program to the satisfaction of the Certification Board. It is this date awarded the designation of:

Traffic Control Supervisor

and is fully entitled to all the rights and privileges associated with this designation. This certificate will remain in effect until the expiration date noted herein unless otherwise revoked by action of the Certification Board.

Issue Date: 06/26/2008

Expiration Date: 03/13/2012

Certification #: 00218033



SAFER ROADS SAVE LIVES

Donna M. Clark

Training & Products Dept. Director

Ryan A. Wandy

Executive Director

INTRODUCTION

MISSION STATEMENT

"Tree care professionals serving communities who care about trees."

OUR VISION

West Coast Arborist's (WCA) vision is to deliver the best Urban Forestry Management Program in California. We achieve our vision by making total quality our way of doing business, by relentless pursuit of full customer satisfaction in every respect, by empowering our trained people, by leading the industry in state-of-the-art urban tree care services, and by performing superior and safe operations on a seven day a week, twenty-four hour a day basis.

Our corporate values include listening to our customers and improving our services to meet their needs. We are committed to providing superior performance and are accountable for our actions and results. Our leadership sets clear goals and expectations for the organization, is supportive of our outstanding and diverse WCA team, and provides and seeks frequent feedback from our customers.

As a corporate citizen, WCA's responsibility and accountability are to the communities where we do business. We hold ourselves to the highest standards of ethical conduct and environmental responsibility, communicating openly with our customers and the communities in which we work.



WCA crews working in the City of Fullerton

100% CUSTOMER SATISFACTION

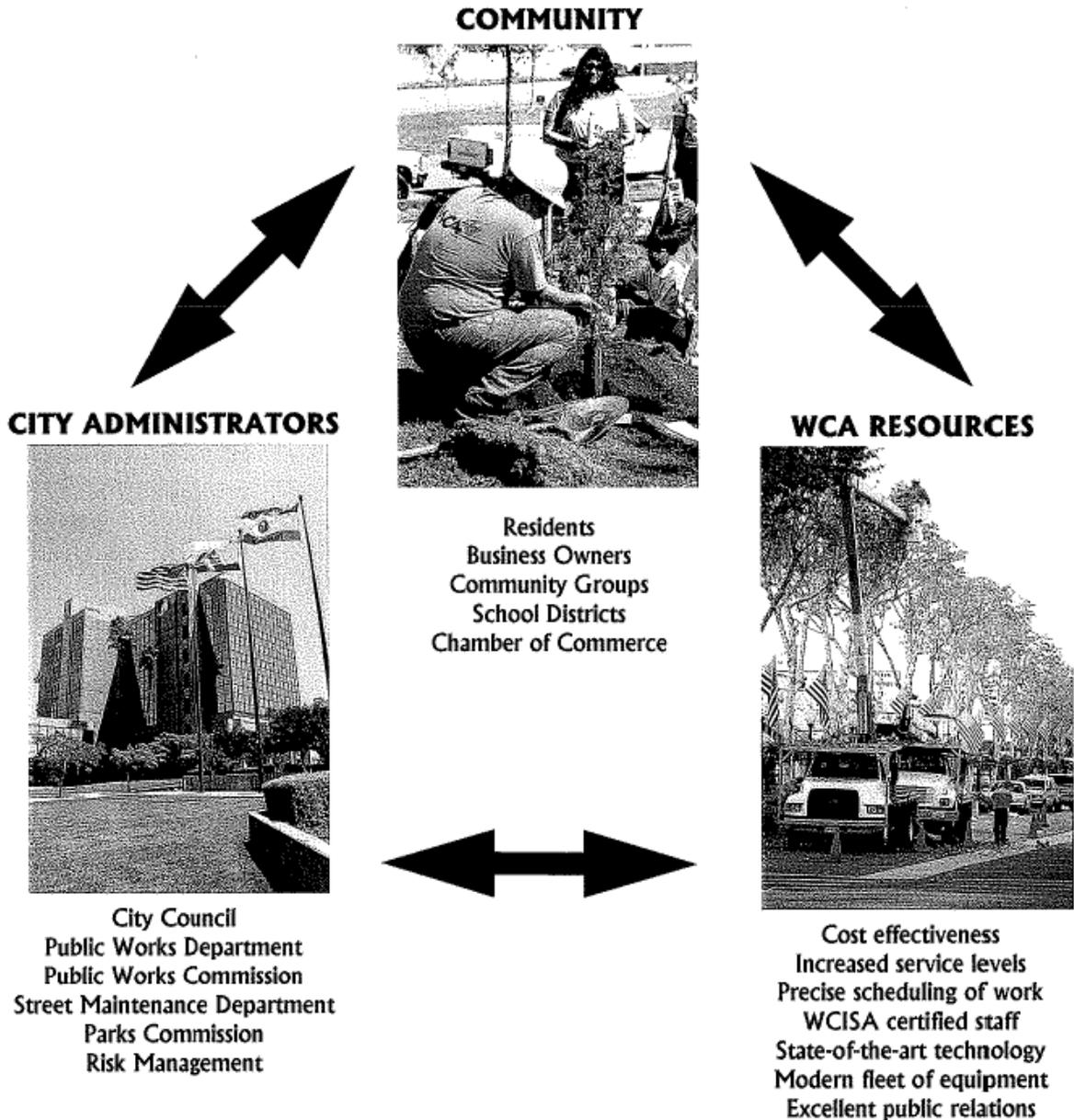
Customer satisfaction is our top priority. We guarantee your complete satisfaction with all aspects of our services. Our dedication to customer service has earned WCA a reputation unequalled in the industry for dependability, integrity, quality and courtesy.

We authorize our employees to do whatever is necessary to achieve the highest quality results. We know that high quality work saves our customers precious time and is far more cost effective if we do our work properly the first time. We are committed to courteous and prompt customer service to fully resolve any problem.

INTRODUCTION

INTERACTIVE PARTNERSHIP IN URBAN TREE CARE

We believe in an Interactive Partnership where municipalities can confidently rely on WCA to assist them with any of their tree care needs. Our goals in urban tree care are to extend the life of all trees, preserve public safety, and produce a reliable source of shade, beauty, and the many benefits that result from healthy trees in parks and City right-of-ways.



WCA is committed to a pro-active policy that reflects our sense of corporate and social responsibility. We have the qualifications, equipment, and corporate capabilities to meet the community's environmental and public safety needs. Our certified teams ensure the community that the work performed will be in accordance with industry standards. Our large fleet of equipment allows us to dedicate specific pieces to the City. Our support staff aids the field team with tailored information and database access which provides communities with a comprehensive urban tree care program.

STAFF QUALIFICATIONS

INTRODUCTION

West Coast Arborists, Inc. (WCA) is a family-owned and operated company employing nearly 500 full-time employees providing various tasks to achieve one goal: serving communities who care about trees. Our employees operate from one of our four California offices: Anaheim, Ventura, Fresno and Stockton serving over 150 municipalities. The company is comprised of a top management team, a management committee and a safety committee. Staff members have diverse educational backgrounds including accounting, business administration, engineering and forestry.

WCA Work Force

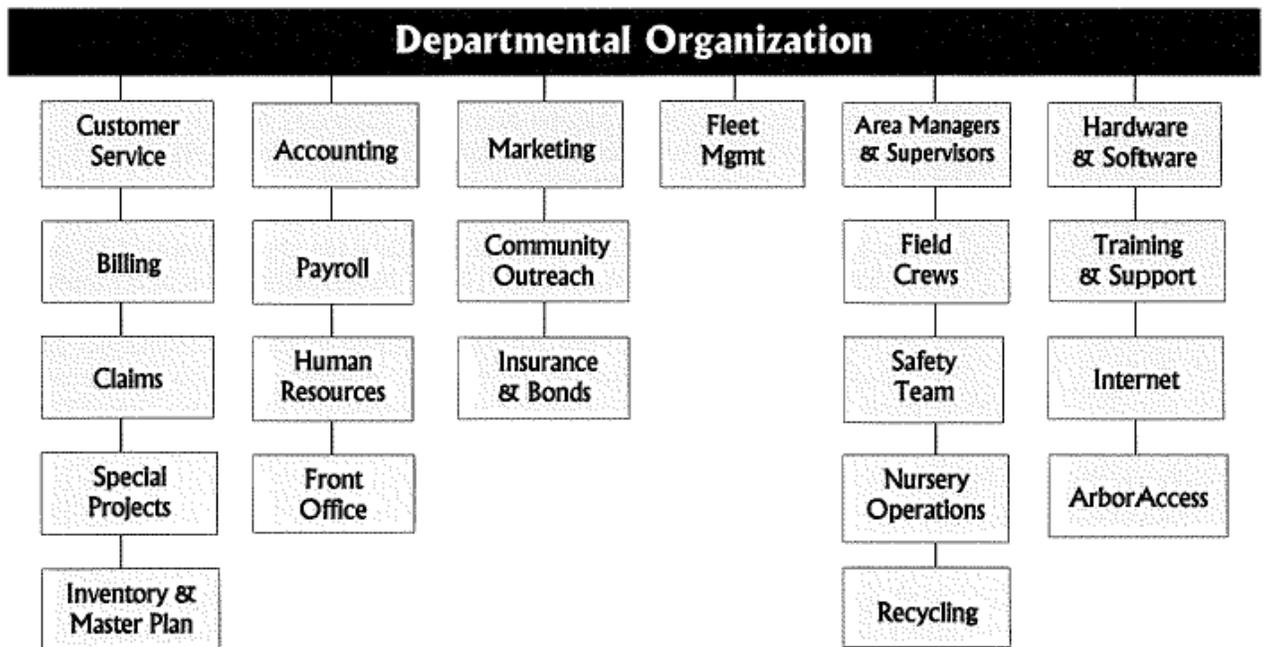
WCA actively maintains ongoing processes to assure that only qualified and competent staff provides safe and quality tree maintenance services. These skilled employees can only be achieved through both training and work experience. We believe that essential experience should always be obtained through qualified supervision; this includes both basic and extended skills. WCA makes every attempt to ensure that this is undertaken before career advancement, leading a crew, or performing work.

Certification

WCA prides itself in working to get its employees certified through The International Society of Arboriculture, raising the standard of professional tree care companies. This standard exemplifies our company's commitment to providing customers with competent, knowledgeable certified workers. WCA employs a large number of ISA Certified Arborists and ISA Certified Tree Workers, they are shown on the following page.

Evaluation

WCA employees are evaluated through an internal mechanism supervised by the Management Team. Each employee performs his duties according to a criteria-based job description that reflects safety, quality workmanship, productivity, appropriateness of care, problem solving and customer service. A performance appraisal is conducted for each employee upon completion of the probationary period and at least annually thereafter. Each worker is also required to complete a competency assessment and orientation upon hire and annually thereafter in selected areas to assure that ongoing requirements are met and opportunities for improvement are identified.



STAFF QUALIFICATIONS

PATRICK O. MAHONEY President



Professional Registration

California State Contractors License #313843, Class C61 & C27
International Society of Arboriculture Certified Arborist #WE-1172

Mr. Mahoney founded West Coast Arborists, Inc. in 1972. As President and Chief Executive Officer, Mr. Mahoney oversees the complete operation of the company. Under his direction the company has grown from 3 employees and 2 trucks to over 400 employees with a 400 plus unit fleet. Life Member in good standing of Western Chapter ISA, Society of Commercial Arborists, Municipal Arborists Association, Street Tree Seminar, Tree Care Industry Association, Maintenance Superintendents Association, Utility Arborists Association, California Oak Foundation, the Palm Society and associated with many other environmentally concerned organizations.

Professional Affiliation

*Past President 1996-97 - Western Chapter I.S.A.
Founder - So. California Tree Trimmers Jamboree
Award of Achievement - I.S.A., 1998*

*Served 1989-97 - I.S.A. Certification Committee
Award of Merit - Western Chapter I.S.A., 1997*

ROSE M. EPPERSON Vice President



Professional Registration

California State Contractors License #654265, Class C61 & D49
International Society of Arboriculture Certified Arborist #WE-1045
Bachelor of Business Administration, *Argosy University*

Mrs. Epperson has been with West Coast Arborists, Inc. since August 1979, and she has been a director at WCA since 1992. Her experience lies in accounting and administration. She is responsible for all administrative and accounting functions on a corporate level. She has been involved in the implementation and management of our computerized accounting, estimating and job costing programs. Member in good standing of Tree Care Industry Association, Street Tree Seminar, Western Chapter International Society of Arboriculture and various other civic organizations.

Professional Affiliation

*Past President & Honorary Life Member - W.C. I.S.A.
Award of Merit - Western Chapter I.S.A., 2005*

*Past President - Street Tree Seminar, 1994
President's Award - Western Chapter I.S.A., 1997*

STAFF QUALIFICATIONS

RICHARD MAHONEY, Vice President



Professional Registration

International Society of Arboriculture Certified Arborist #WE-1171
Bachelor of Business Administration, *University of Houston, Texas*



Mr. Mahoney has been associated West Coast Arborists, Inc. since 1972, he has over thirty years in the arboriculture field. He is responsible for internal operations, management of fleet maintenance, repairs and purchasing. Prior to his present position with West Coast, he spent two years as Vice President of Operations for Golden Coast Environmental Services, a computer oriented urban forestry consulting firm in Irvine, CA. With extensive background in information systems management, Mr. Mahoney oversees the computer operations of West Coast Arborists, Inc. He receives a minimum of 25 hours credit annually in arboriculture continuing education credits.

RANDY THOMPSON Vice President/Area Manager



Professional Registration

International Society of Arboriculture Certified Arborist #WE-1043



Mr. Thompson has been with West Coast Arborists, Inc. since September of 1978. He has over twenty-five years experience in the arboriculture field. Responsibilities within the company are broad. He is responsible for estimating, scheduling, personnel and daily operations. As an Area Manager, he is responsible for field operations and management of crews throughout Orange County. Through his employment he has gained valuable experience in computer estimating and costing programs which are essential in the efficient operation of tree care crews. He receives a minimum of 25 hours credit annually in arboriculture continuing education credits.

ANDREW R. TROTTER Vice President, Field Operations Manager



Professional Registration

International Society of Arboriculture Certified Utility Arborist #WE-642AU
Certified Urban Forester #103, California Urban Forests Council
Certified Treecare Safety Professional, CTSP-142



Mr. Trotter has been with West Coast Arborists, Inc. since August of 1982. Prior to that, he had eight years experience in the tree care industry. After working as a Foreman for eight years, Mr. Trotter was promoted to Field Operations Manager in March of 1990. As Field Operations Manager, he supervises all of the field operations as well as managing our wood recycling facility in Irvine. He receives a minimum of 25 hours credit annually in arboriculture continuing education credits and has over thirty years experience.

Professional Affiliation

*Past President - Street Tree Seminar
Past Board Member - MSA*

*President - California Urban Forest Council
Award of Achievement - Western Chapter ISA, 2006*

STAFF QUALIFICATIONS

DEBORAH DEPASQUALE Vice President, Contract Services



Professional Registration

International Society of Arboriculture Certified Arborist #WE-3812

B.A., Entrepreneurial Management minor in Political Science

California State University, Fullerton

Employee of the Year, WCA 1995

Ms. DePasquale has been with West Coast Arborists, Inc. since November of 1993. Before that time, she worked as a consultant for WCA and was a Senior Account Executive for a finance company for five years. Her responsibilities include managing the Customer Service Department, Billing, Inventory and Master Plans and Special Projects. Ms. DePasquale has over sixteen years computer experience and thirteen years in the tree care industry. She receives a minimum of 25 hours credit annually in arboriculture continuing education credits.



CHRISTOPHER CRIPPEN Vice President, MIS



Professional Registration

Microsoft Certified Professional

Mr. Crippen has been with West Coast Arborists, Inc. since October of 1995. At that time, he had four years experience as a computer programmer for an insurance company. As a computer programmer, he supports the tree inventory software created by West Coast, as well as customizes each software package for each City. In addition, he maintains the inventory databases compiled by the Inventory Specialists. He has over thirteen years computer programming experience and nine years experience in the tree care industry.

VICTOR GONZALEZ Vice President, Marketing



Professional Registration

International Society of Arboriculture Certified Arborist #WE-7175A

Bachelor of Science, Engineering Technology

California State University, Long Beach

Mr. Gonzalez has been with West Coast Arborists, Inc. since June of 1999. During the previous two years, he worked as a Public Works Inspector for a private engineering firm in Orange and Los Angeles counties. Before that time, he served the City of Belflower for four years as an Executive Assistant to the Director of Public Services. His responsibilities included contract administration, project management, and customer service within the Public Works Department. He has over seven years of city government and public works experience. Currently, Mr. Gonzalez is involved in creating a comprehensive sales and marketing plan for WCA.



STAFF QUALIFICATIONS

STEVE HUNT Area Manager, Central California



Professional Registration

International Society of Arboriculture Certified Arborist #WE-1044
International Society of Arboriculture Certified Treeworker #TW-426
Certified Crane Operator, NCCCO

Mr. Hunt has been with West Coast Arborists, Inc. since May of 1991. Before that time, he worked for a residential tree service as a Leadworker/Foreman for five years. He was the eighth Foreman here at WCA and was promoted to Area Manager over ten years ago. As an Area Manager, he is responsible for field operations and management of crews in the Central California/Fresno area. He is also involved in scheduling, evaluation and production of street tree maintenance. Mr. Hunt has over eighteen years experience in the tree care industry. He receives a minimum of 25 hours credit annually in arboriculture continuing education credits.



DAVID COOPER Area Manager, West Los Angeles



Professional Registration

International Society of Arboriculture Certified Arborist #WE-497

Mr. Cooper has been with West Coast Arborists, Inc. since August of 1994. Before that time, he worked as a sales manager for thirteen years. As an Area Manager, he is responsible for field operations and management of crews in the West Los Angeles area. He is also involved in scheduling, evaluation and production of street tree maintenance. Mr. Cooper has over twenty years experience in the tree care industry. He receives a minimum of 25 hours credit annually in arboriculture continuing education credits.



JASON PINEGAR Area Manager, Northern California



Professional Registration

International Society of Arboriculture Utility Certified Arborist #WE-2039AU
Certified Crane Operator, NCCCO

Mr. Pinegar has been with West Coast Arborists, Inc. since December of 1993. Before that time, he worked for a residential tree service as a tree trimmer for two years. As an Area Manager, he is responsible for field operations and management of crews in the Northern California and Bay area. He is also involved in scheduling, evaluation and production of street tree maintenance. Mr. Pinegar has over thirteen years experience in the tree care industry. He receives a minimum of 25 hours credit annually in arboriculture continuing education credits.



STAFF QUALIFICATIONS

NICK ALAGO **Area Manager, Riverside & San Bernardino**



Professional Registration
International Society of Arboriculture Utility Certified Arborist #WE-4396AU
Certified Crane Operator, NCCCO

Mr. Alago has been with West Coast Arborists, Inc. since September of 1999. Before that time, he worked with a residential and commercial tree service for nineteen years. As an Area Manager, he is responsible for field operations and management of crews in the Inland Empire. He is also involved in scheduling, evaluation and production of street tree maintenance. Mr. Alago has over twenty-four years in the tree care industry. He receives a minimum of 25 hours credit annually in arboriculture continuing education credits.

JOSEPH BARTOLO **Area Manager, North East Los Angeles**



Professional Registration
International Society of Arboriculture Utility Certified Arborist #WE-2034AU

Mr. Bartolo has been with West Coast Arborists, Inc. since March of 1994. Before that time, he worked for a residential tree service for six years. As an Area Manager, he is responsible for field operations and management of crews in North East Los Angeles county. He is also involved in scheduling, evaluation and production of street tree maintenance. Mr. Bartolo has over sixteen years experience in the tree care industry. He receives a minimum of 25 hours credit annually in arboriculture continuing education credits.

FRANK QUINN **Area Manager, South East Inland Empire**



Professional Registration
International Society of Arboriculture Certified Arborist #WE-1085
California State Licensed Contractor

Mr. Quinn has been with West Coast Arborists, Inc. since September of 2002. Before that time, he owned his own tree service company for over twenty years. As an Area Manager, he is responsible for field operations and management of crews in the Riverside and San Bernardino Counties. He is also involved in scheduling, evaluation and production of street tree maintenance. He receives a minimum of 25 hours credit annually in arboriculture continuing education credits.

STAFF QUALIFICATIONS

MICHAEL PALAT Area Manager, San Diego County



Professional Registration

International Society of Arboriculture Utility Certified Arborist #WE-6541AU
B.S., Parks & Recreation Management, minor in Environmental Science
California University of Pennsylvania
ASCA Academy graduate

Mr. Palat has been with West Coast Arborists, Inc. since February of 2003. He brought several years experience working with ArcView and GPS as well as field experience. As an Area Manager, he is responsible for field operations and management of crews in the South Orange County and San Diego areas. He is also involved in scheduling, evaluation and production of street tree maintenance. Mr. Palat has over six years experience in the tree care industry. He receives a minimum of 25 hours credit annually in arboriculture continuing education credits and is Chairman of the San Diego Regional Urban Forests Council.

ROBERT THOMPSON Area Manager, South East Los Angeles



Professional Registration

International Society of Arboriculture Certified Arborist #WE-0915A
International Society of Arboriculture Certified Treeworker #TW-219

Mr. Thompson has been with West Coast Arborists, Inc. since August of 2003. Before that time, he worked for a residential and commercial tree service for twenty years. As an Area Manager, he is responsible for field operations and management of crews in South East Los Angeles county. He is also involved in scheduling, evaluation and production of street tree maintenance. Mr. Thompson has over twenty-five years experience in the tree care industry. He receives a minimum of 25 hours credit annually in arboriculture continuing education credits.

LORENZO PEREZ Area Manager, Ventura & Santa Barbara Counties



Professional Registration

International Society of Arboriculture Certified Arborist #WE-7443A
International Society of Arboriculture Certified Treeworker #TW-781

Mr. Perez has been with West Coast Arborists, Inc. since September of 1994. As an Area Manager, he is responsible for field operations and management of crews in Ventura and Santa Barbara counties. He is also involved in scheduling, evaluation and production of street tree maintenance. Mr. Perez has over twelve years experience in the tree care industry. He receives a minimum of 25 hours credit annually in arboriculture continuing education credits.

STAFF QUALIFICATIONS

REBECCA MEJIA Arborist



Professional Registration

International Society of Arboriculture Certified Arborist #WE-2355
B.S., Urban Forestry/Nat. Resource Mgmt
Cal Poly San Luis Obispo

Mrs. Mejia has been with West Coast Arborists since November of 1995. Before that time, she worked for the U.S. Department of Forestry as a Recreation Technician. Her responsibilities as an Inventory Specialist include reviewing daily record keeping, and collecting tree site information for building databases. In addition, she develops master street tree planting programs and recommends species. Mrs. Mejia currently has over ten years experience in the tree care industry. She receives a minimum of 25 hours credit annually in arboriculture continuing education credits.



BRIAN KOCH Inventory Specialist



Professional Registration

International Society of Arboriculture Certified Arborist #WE-341
B.S., Ornamental Horticulture *Cal Poly Pomona*

Mr. Koch has been with West Coast Arborists, Inc. since November of 2000. Before that time, he worked for Davey Resource Group as a Data Collector for eight years. His responsibilities include collecting tree site information for building databases. In addition, he develops master street tree planting programs and recommends species. Mr. Koch currently has over fifteen years experience in the tree care industry and is member of ISA and the Southern California Turfgrass Council. He receives a minimum of 25 hours credit annually in arboriculture continuing education credits.



RENE PORTILLO Safety Trainer



Professional Registration

International Society of Arboriculture Certified Utility Arborist #WE-2038AU
Certified Treecare Safety Professional, CTSP-137

Mr. Portillo has been with West Coast Arborists, Inc. since December of 1992. Before that time, he worked with Petersen's Tree Service for three years. As the Safety Trainer, he is responsible for in-house training programs for new hire and existing employees. These programs include administering certification training, crew leader training and assisting management in developing training programs. Mr. Portillo has over fifteen years experience in the tree care industry. He receives a minimum of 25 hours credit annually in arboriculture continuing education credits.



STAFF QUALIFICATIONS

CERTIFIED ARBORISTS

International Society of Arboriculture Arborist Certification provides an educationally challenging program designed to upgrade the knowledge and proficiency levels in the tree care profession. Having an I.S.A. Certified Arborist oversee the project is vital for the quality and craftsmanship of proper urban tree care. Our Arborists accumulate 10 Continuing Education Units (CEUs) annually, which help to ensure that they are keeping up with the latest research and techniques. Below is a list of our I.S.A. Certified Arborists:



J. Nick Alago *	WE-4396AU	Steve Hunt	WE-1044A	Michael Palat *	WE-6541AU
Robert Barr	WE-1401A	Brian Koch	WE-0341A	Lorenzo Perez	WE-7443A
Joseph Bartolo *	WE-2034AU	Lita Lira	WE-1906A	Jason Pinegar *	WE-2039AU
David Cooper	WE-0497A	Ignacio Lopez	WE-7329A	Rene Portillo *	WE-2038AU
Jason Davlin	WE-7628A	Jorge Magana	WE-3460A	Frank Quinn	WE-1085A
Deborah DePasquale	WE-3812A	Patrick Mahoney	WE-1172A	Adan Reynaga	WE-7786A
Al Epperson *	WE-0719AU	Richard Mahoney	WE-1171A	Rene Rosales	WE-7941A
Rose Epperson	WE-1045A	Gail Manzanedo	WE-3858A	Randy Thompson	WE-1043A
James Goss	WE-1042A	Rebecca Mejia	WE-2355A	Robert Thompson *	WE-0915A
Victor Gonzalez	WE-7175A	Filandro Menjivar *	WE-7014AU	Shawn Tosh	WE-6824A
Shawn A. Guzik *	WE-3182AU	Hector Montes	WE-8079A	Andrew Trotter *	WE-0642AU
Calvin Haupt	WE-7634A	Michael Morris	WE-1095A	Jeffery Williams	WE-1100A
Felix Hernandez	WE-2037A	Hermínio Padilla *	WE-7552A	J. Charles Working	WE-1592A

* denotes Utility Specialist designation

CERTIFIED TREEWORERS

The purpose of the ISA Treeworker Certification is to establish a meaningful standard of skill and work quality, to establish and measure a level of training and knowledge, to encourage continuing education, and to promote safe work practices. In an effort to provide the best possible urban tree care, WCA hires, trains and assigns Certified Tree Workers for our projects. This insures that a minimum level of training and knowledge for arboriculture has been obtained and that safe work practices and overall safety will be performed. We ensure continuing education and training for those Tree Workers who may wish to gain knowledge in arboriculture or who may want to become Certified Arborists. Below is a list of our Western Chapter I.S.A. Certified Tree Workers:



Jose Luis Abalos	1472	Pedro B. Fuentes	1547	Juan Marquez	0430	Rogelio Ramirez	0377
Jesus Abila	1094	Gabriel Gamino	1051	Eduardo Martinez	1087	Adan Reynaga	0435
Jose Aguayo	1050	Felix Garcia	1003	Joel Martinez	1447	Hugo Angel Rincon	0614
Nelson Aguirre	1460	Gabriel Ortiz Garcia	1426	Marcos R. Martinez	1661	Daniel Rivas	1609
Ariel Alonso	0489	Ventura Gomez	1190	Varaqui Martinez	0431	Joel M. Rivera	1206
Jose A. Alvarez	1497	Antonio Gradilla	0971	Filandro Menjivar	1075	Adam Rodriguez	0493
Salvador Avelar	1278	Jose Guardado	1665	Santos Menjivar	1007	Jose Rodriguez	0594
Eduardo Avila	0420	Raymundo Gutierrez	1074	Fernando Miller	1053	Teodoro Rodriguez	1207
Saul G. Avila	0421	Fausto Guzman	1116	Alberto J. Monterosa	1400	Valentin Roman	1402
Manuel Barragan	1461	Felix Hernandez	0424	Hector Montes	1296	Rene Rosales	1259
Martin Barrera	1136	Pedro A. Hernandez	1503	Jesus A. Montes	0583	Isaias Sanchez	1073
Eugene Barrientos	1712	Rafael Hernandez	1192	Michael Morris	0240	Salustio Sanchez	1508
Juan Becerra	0637	Steve Hunt	0426	Rene Nunez	1141	Enrique Sandoval	1272
Manuel Briano	1606	Elijio Ibarra-Cardoso	1070	Jorge Orozco	1026	Salomon Silva	0858
Jose Abel Cancino	1663	Carlos Ixta	1052	Joel Ortiz	0993	Ruben Soriano	1286
Manuel Candelario	0577	Jorge Jiminez	0990	Juan Ortiz	1505	Miguel Angel Soto	1432
Agustin Carrillo	1097	Jose Jiminez	1076	Demetrio Oseguro	1008	Juan Tellez	1656
Antonio Castellanos	0491	Celso Lepe	1118	Marco A. Padilla	1603	Robert Thompson	0219
Ruben Cornejo	1110	Lita Lira	0426	Aurelio Paz-Guzman	1191	Jose Irene Vega	1174
Camerino Coronel	1297	Alfredo A. Lopez	0925	Celestino Perez	1120	Jose Trinidad Vega	1164
Jose Luis Coronel	0851	Armando Lopez	1255	Eustorgio Perez	0643	Marco A. Vergara	1465
Leonel Cortez	1188	Francisco Lopez	0992	Rene Portillo	0579	Francisco Villanueva	1552
Pedro Cuevas	1001	Juan Lopez	1431	Martin Quintero	0644	Cesar Wenceslao	1011
Jorge Duenas	1002	Sergio Lopez Rivera	1103	Francisco Ramirez	1009	Jeffery Williams	0437
J. Refugio Escamilla	1268	Miguel Macias	1024	Ramon Ramirez	1069	J. Charles Working	0647
Faustino Espinosa	1510	Jose I. Mancilla	1299			Walter E. Zaldana	1529

STAFF QUALIFICATIONS

CERTIFIED URBAN FORESTER

The California Urban Forests Council's Certified Urban Forester program recognizes, encourages, and enhances the education, experience and professional status of urban forestry professionals, while providing agencies, organizations, and companies that utilize their services a benchmark for identifying qualified professionals. The Certified Urban Forester Program grants certification to individuals who meet both educational and professional prerequisites and have compiled with the requirements, including passing a required certification examination. The requirements correspond to knowledge, abilities, skills and experience commensurate with the professional practice of urban forestry.



Andrew R. Trotter, Certified Urban Forester #103, California Urban Forests Council

CERTIFIED TREECARE SAFETY PROFESSIONAL

The Tree Care Industry Association (TCIA) accredits tree companies, develops safety and education programs, establishes standards of tree care practice and provides management information for arboricultural firms around the world. Our purpose for having Certified Treecare Safety Professionals (CTSP) is to improve worker safety by empowering and encouraging the development of a culture of safety. Currently, WCA has the greatest number of Certified Treecare Safety Professionals in the state of California and they are listed as follows:



- Andrew R. Trotter, Certified Treecare Safety Professional #142
- Gabriel Ortiz Garcia, Certified Treecare Safety Professional #138
- Herminio Padilla, Certified Treecare Safety Professional #139
- James Charles Working, Certified Treecare Safety Professional #141
- Juan Marquez, Certified Treecare Safety Professional #143
- Rene Portillo, Certified Treecare Safety Professional #137
- Veronica King, Certified Treecare Safety Professional #140



UTILITY LINE CLEARANCE TREEWORERS

The State's Occupational Safety and Health Administration (Cal/OSHA) requires that employers of line clearance tree trimmers and aerial lift operators to certify that their workers have received specific training in accordance with the American National Standard's Institute Z133.2 guidelines. We have an extensive training program that aids in the development of the Utility Line Clearance Treeworkers. We currently have sixty Utility Line Clearance Treeworkers on staff. A detailed listing of names can be provided if requested.

PEST CONTROL ADVISOR AND APPLICATOR



California Agriculture Production Consultants Association (CAPCA) is a professional association that promotes and educates the licensed Pest Control Advisor (PCA), thereby fostering the highest quality pest management standards while recognizing our responsibility to the public, our employees, and the environment.



Shawn A. Guzik, Pest Control Applicator #QL39125
Paul Webb, Pest Control Advisor #QL02023

REFERENCES

CURRENT CONTRACT WORK EXPERIENCE

West Coast Arborists understands the challenge that many cities face to reduce the cost of tree maintenance services, while increasing the level of performance. Utilizing our services as a valuable, cost-effective resource, cities are able to provide better services to their community. These contracts cover a range of services from providing emergency response to maintaining the City's entire urban forest.

Below is a brief summary of work performed in these cities:

City of Davis

Since July 2001



We provide complete urban forestry management for more than 20,000 selected City-owned trees, including tree pruning, removals, planting, and emergency services. In an effort to maintain a sustainable urban forest, we also provide services to other City Departments. Inventory updates to work history are done in conjunction with bi-weekly invoicing. We have performed successfully in the City for five years.

Annual Budget: \$150,000
Contact: Rob Cain

Total to date: \$750,000
Phone: 530/681-6539

City of Culver City

Since October 1993



We recently completed a citywide street tree inventory using our tree inventory software program. We currently maintain the City's entire urban forest and perform tree maintenance on a specie-by-specie basis. WCA has gained a reputation as a competent, conscientious tree maintenance firm and City staff has been impressed with the professionalism and high quality tree maintenance services from our Supervisors and field crew.

Annual Budget: \$280,000
Contact: Heustace Lewis

Total to date: \$2,600,000
Phone: 310/253-6444

City of Fresno

Since April 1994



We provide complete urban forestry management for the more than 200,000 trees, including tree pruning, removals, planting, and emergency services. In an effort to maintain a sustainable urban forest, we also provide inventory updates to the City's own inventory database. We have performed successfully in the City for six years.

Annual Budget: \$700,000
Contact: Rick Katen

Total to date: \$8,500,000
Phone: 559/621-1314

City of San Diego

Since July 2001



We currently perform tree removals and tree planting as part of the City's reforestation program. The project also includes tree maintenance at City Parks. This project is an annual contract. Together, we are able to maintain trees more efficiently while guaranteeing the residents and businesses top quality tree care.

Annual Budget: \$250,000
Contact: Drew Potocki

Total to date: \$1,100,000
Phone: 619/527-5486

REFERENCES

CURRENT CONTRACT WORK EXPERIENCE

City of Newport Beach



West Coast Arborists provides complete tree maintenance services. After an in depth study of the City's General Services Department, the City reviewed and agreed to seek out cost saving measures while maintaining an expected level of service to the community. Under this contract, we prune approximately 8,000 trees annually and perform other various services including but not limited to removals, planting and emergency urban forestry services.

Annual Budget: \$1,000,000
Contact: Dan Sereno

Since December 1993

Total to date: \$7,900,000
Phone: 949/644-3069

City of Riverside



This contract is unique in that WCA provides complete tree maintenance services for the City's Park and Recreation Department, and utility line clearance tree trimming for their Public Utilities Department. The combined tree population is approximately 200,000 trees. Both departments entered into a joint management agreement relating to a line clearance program for utility lines. Tree inventory updates are provided along with the billing.

Annual Budget: \$1,950,000
Contact: Robert Filiar

Since July 1997

Total to date: \$15,400,000
Phone: 951/351-6112

City of Santa Ana



We currently maintain the City's entire urban forest consisting of nearly 45,500 street trees and the trees located at local parks. We perform tree maintenance on a grid basis developed by West Coast Arborists and approved by the City. Based on the positive letters the City has received, we have gained a reputation as a conscientious tree maintenance firm capable of performing high quality service.

Annual Budget: \$815,000
Contact: Bill Hayes

Since July 1997

Total to date: \$7,200,000
Phone: 714/647-3301

City of Santa Monica



WCA provides complete pruning services based on tree species. We take pride in our responsibility for the City's tree population of nearly 35,000 street trees. In addition, as part of the City's comprehensive tree planting program, we acquire and plant trees for the City. Approximately 2,000 trees are scheduled for this year alone.

Annual Budget: \$750,000
Contact: Walt Warriner

Since July 1994

Total to date: \$6,000,000
Phone: 310/458-8974

City of Fullerton



As part of the tree care service, WCA updates the City's own tree inventory. As part of this program, we collect and provide to the City an automated record of the work completed and submit it to the City for updates. Together, we are able to prune trees more efficiently, while the City is able to maintain accurate work records and monitor predictable tree trimming schedules and guarantee the residents and businesses top quality tree care.

Annual Budget: \$900,000
Contact: Dennis Quinlivan

Since July 1998

Total to date: \$6,800,000
Phone: 714/738-6805

REFERENCES

LETTERS OF REFERENCE



City of La Canada Flintridge

"West Coast Arborists, as contractors for the City of La Canada Flintridge, provides pruning, removal, planting, emergency service, computer data information, site survey information and any other duties necessary for a successful Tree Maintenance Program. The City has been recently awarded the 5 Year Tree City USA plaque which certainly testifies to the quality of tree maintenance West Coast Arborists has and is providing to our City. The City of La Canada Flintridge would certainly like to offer it's recommendation to any agency that may be considering contracting for Professional Tree Maintenance Services which will provide a high level of quality and effective operations".

- Fullmer Chapman, *former Director of Public Works*



City of Mission Viejo

"Our current contract is of broad scope, in which West Coast Arborists, Inc. has demonstrated exceptional ability to comply with all demands and specifications. The City's scope includes tree trimming, removals, stump grinding, root pruning, emergency response, traffic control and more. All of which are performed at a high professional level. It is always a pleasure to work with professionals, since they are rarely able to compete with non-professional in today's economical climate".

- Tom Levene, *Urban Forest Inspector*



City of Buena Park

"On behalf of the City of Buena Park, I would like to acknowledge West Coast Arborists, Inc. for the professional work performed in our City. Our present contract services have been completed in a timely and orderly fashion with little or no complaints from the public. The City of Buena Park is privileged and proud to have such a contractor on board. I would recommend your firm to other municipalities for contracting tree maintenance work".

- Rudy Cisneros, *Street Superintendent*



City of Tustin

"I would like to commend you for the fine job West Coast Arborists has done and continues to do for the City of Tustin. As I am in continual communication with residents and businesses throughout the city, I have had the opportunity to hear your praises sung often. I thank you, West Coast Arborists, in making Tustin an attractive community. Your professionalism and outstanding customer service is noticed and appreciated".

- Jim Potts, *former Councilmember*



City of Beverly Hills

"On behalf of the City of Beverly Hills I would like to thank you and your wonderful and very talented staff for the development of the new Guide Map to City Street Trees. The support of West Coast Arborists to the City of Beverly Hills in so many different areas in the management of the City's urban forest has been terrific. It has added to the overall quality and beauty of this world class City."

- Steve Miller, *Director of Recreation and Parks*

REFERENCES

LETTERS OF REFERENCE

County of Orange



"I would like to extend my appreciation to West Coast Arborists for providing annual tree services with the County of Orange. Your company has always shown exemplary service and professionalism while performing their duties. The dedication your staff shows in providing service and expertise to the County is outstanding. Another area where WCA has assisted the County is in the method of your tree trimming. As you know, much of the County is trimmed by grids as a cost-effective approach. Because of WCA's advice and input, the trees are now being trimmed on a maintenance program rather than a generic trim. This has been extremely appreciated by the County's private residents, and it has also reduced the amount of down limbs that require emergency attention thus saving future costs. It is with my pleasure that we will continue to contract with WCA for another five years".

- Peter Dalquist, *Maintenance Engineering*

City of Riverside - Public Utilities



"Starting July 1, 1997, the City of Riverside Public Utilities Electric Department through the City Park and Recreation Department has contracted with West Coast Arborists, Inc. to do our Line Clearance Program. Our tree related electrical outages have been substantially reduced because of WCA's efforts. They do trimming, tree removal, and stump grinding and have a 24 hour, 7 day response for emergencies. When paged, WCA calls back within 5 minutes".

- Thomas Gibbins, *Riverside Public Utilities*

City of Costa Mesa



"I want to take this opportunity to express my gratitude for the excellent service that you and your staff have provided the City of Costa Mesa for the past several years. From the outset of our association, WCA did everything possible to make the transition of going from in-house service to contract service smooth and efficient. All of the work performed by your company has been of the highest quality and consistent with industry standards. Your staff conducts themselves in a very professional and efficient manner in the performance of their duties and demonstrates the ability and desire to provide high quality work and maintain excellent customer relations. Thank you for assistance and excellent service".

- Joe Bogart, *former Senior Maintenance Supervisor*

City of Santa Fe Springs



"We would like to thank you and your staff on the excellent tree trimming work for our City. This is a reflection of your quality and the outstanding work you have done for the City of Santa Fe Springs. Thank you".

- Al Aguilera, *former Superintendent of Grounds*

City of Orange



"On behalf of the City of Orange, I want to acknowledge your company, West Coast Arborists, Inc., for their professional work performed in our City. The contracts has been handled on a timely basis and is considered a successful undertaking by the City. I would recommend your firm to other municipalities in Southern California for contracting tree maintenance work".

- Jess Garcia, *former Parks/Street Tree Superintendent*

CORPORATE CAPABILITIES

GENERAL BUSINESS STATEMENT

West Coast Arborists, Inc., is committed to successfully completing each project in accordance with the specifications, budget, schedule and with the highest quality of service. Our customers' satisfaction is a direct result of our means to carry out each project. Listed below are some of our corporate capabilities, which not only provide a sense of comfort and confidence to our customers, but also assure them of our continuous ability to carry out the duties of managing their urban forest.



- In business continuously and actively since 1972
- Contractor's License C61 & C27
- Dunn & Bradstreet rating 1A2
- Over \$2,000,000 line of credit available
- Bonded by CBIC, an A+ rated company
- Over 450 employees
- Over 30 Certified Arborists
- Over 100 Certified Treeworkers
- In house fleet maintenance with 14 full-time mechanics
- Equal Opportunity Employer
- Drug-free workplace
- Award winning staff
- Outstanding reputation in quality tree care, community, and customer service
- 14,000 sq. ft. Headquarters located in Anaheim, *company-owned*
- Nursery license through the Department of Agriculture
- Satellite facilities located in Fresno, Stockton, Ventura and Irvine
- Fully insured with insurance up to \$5 million
- Federal Tax ID #95-3250682, current on all taxes and filings with state and federal government
- Pioneered a well developed system of information management, human resource supervision & job tracking
- Sales volume over \$35 million annually
- Retained earnings of over \$4 million
- Fleet of over 500 modern vehicles
 - over 110 aerial towers
 - over 75 dump/chipper trucks
 - over 20 roll off trucks
- Active member
 - International Society of Arboriculture (ISA)
 - Maintenance Superintendents Association (MSA)
 - California Landscape Contractors Association (CLCA)
 - Tree Care Industry Association (TCIA)
 - Street Tree Seminar (STS)
 - California Urban Forest Council (CaUFC)
 - California Agricultural Pest Control Association (CAPCA)
 - California Park & Recreation Society (CPRS)
 - Risk and Insurance Management Society (RIMS)

CORPORATE CAPABILITIES

AFFIRMATIVE STATEMENT OF COMPLIANCE

If awarded a contract to manage the City's Urban Forest, West Coast Arborists, Inc., agrees to indemnify, hold harmless and defend the City, City Council and each member thereof, and every officer, employee and agent of the City, from any liability or financial loss (including but without limitation, attorney's fees and costs) arising from any intentional, reckless, negligent, or otherwise wrongful acts, errors or omissions of the Contractor or any person employed by West Coast Arborists, Inc. in the performance of this agreement. West Coast Arborists, Inc. will for the entire term of this contract carry, maintain, and keep in full force and effect, a policy or policies of Comprehensive General Liability Insurance, Comprehensive Vehicle Liability Insurance, and Workers' Compensation Insurance with the minimum limits set forth by the City.

CERTIFICATE OF INSURANCE

Endorsement	Classification	Policy Number	Limit of Liability
<input type="checkbox"/> Confinee* <input type="checkbox"/> Excluded <input checked="" type="checkbox"/> Policy Terms	04/01/007	WCA-100-01009-00	Coverage afforded under WC law of the following state: CA Employees Liability Bodily Injury By Accident \$1,000,000 Each Accident Bodily Injury By Disease \$1,000,000 Policy Limit Bodily Injury By Disease \$1,000,000 Each Person
<input checked="" type="checkbox"/> General Liability <input type="checkbox"/> Other Made <input checked="" type="checkbox"/> Occurrence <input type="checkbox"/> Retro Date	04/01/007	100-101-02949-016	General Aggregate-Other than Profit/Completed Operations \$1,000,000 Products/Completed Operations Aggregate \$1,000,000 Bodily Injury and Property Damage Liability \$1,000,000 Per Occurrence Personal and Advertising Injury \$1,000,000 Per Person / Organization Other Liability \$1,000,000 Per Legal Liability Each Accident - Single Limit - B, L and P, S, Combined \$1,000,000 Each Person Each Accident or Occurrence Each Accident or Occurrence
<input checked="" type="checkbox"/> Overall <input checked="" type="checkbox"/> Not Overall <input type="checkbox"/> If Insd	04/01/007	453-101-01300-014	Each Accident - Single Limit - B, L and P, S, Combined \$1,000,000 Each Person Each Accident or Occurrence Each Accident or Occurrence
<input type="checkbox"/> Uninsured Drivers Liability <input type="checkbox"/> Property Package	04/01/007 04/01/007	100-101-02949-046 110-101-01300-025	\$1,000,000

OFFICE: 949.450.1100, CA. Phone: 800.340.1100
 Certificate Holder:
 For Informational Purpose Only
 West Coast Arborists, Inc.
 9200 East Via Marconi
 Anaheim, CA 92816
 Date Issued: 06/09/2008 Prepared By: DC

LIABILITY LIMITATIONS

West Coast Arborists, Inc. insures the quality of work performed, however, we do not insure the City's entire tree population from failure. Arborists are tree specialists who use their education, knowledge, training and experience to examine trees, recommend measures to enhance the beauty and health of trees, and attempt to reduce the risk of living near trees. Customers may choose to accept or disregard the recommendations of the arborist, or to seek additional advice. Arborists cannot detect every condition that could possibly lead to the structural failure of a tree. Trees are living organisms that fail in ways we do not fully understand. Conditions are often hidden within trees and below ground. Arborists cannot guarantee that a tree will be healthy or safe under all circumstances, or for a specified period of time. Likewise, remedial treatments, like any medicine, cannot be guaranteed. An arborist should then be expected to reasonably rely upon the completeness and accuracy of the information provided. Trees can be managed, but they cannot be controlled. To live near trees is to accept some degree of risk. The only way to eliminate all risk associated with trees is to eliminate all trees.

CORPORATE CAPABILITIES

VERIFICATION OF CONTRACTOR'S LICENSE



I, Patrick O. Mahoney, President of West Coast Arborists, Inc., do hereby swear under the penalty of perjury, that the State of California Contractor's License held by West Coast Arborists, Inc. (Number 366764) is current and valid in the classification C61/D49 (tree service specialty) as well as C27 (landscape).

Patrick O. Mahoney
 President

VERIFICATION OF CRANE OPERATOR'S LICENSE

As of June 1, 2005, crane operators in California must be certified, as required by 8 California Code of Regulations §5006.1. The regulations require certification of fixed and mobile crane operators. West Coast Arborists, Inc. currently has five certified crane operators and is currently training other WCA employees for the certification.

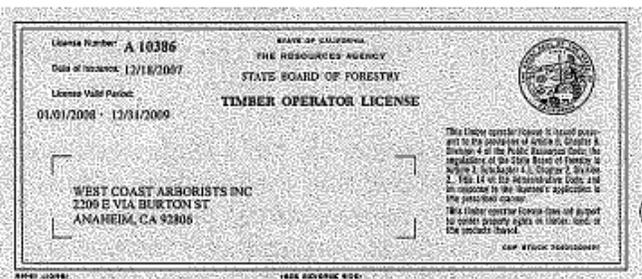
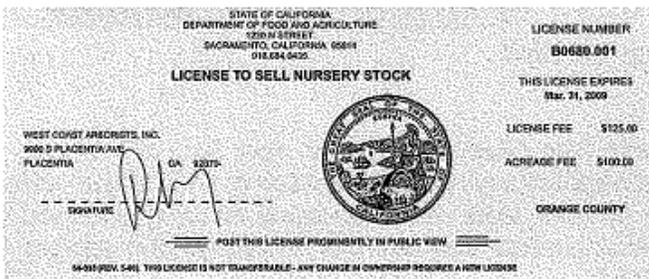
Certification consists of a physical examination, a substance abuse test, and written and practical examinations. The written examination covers crane operational characteristics and controls, emergency control skills, basic arithmetic skills necessary for crane operation, and applicable chapters of standards from the American Society of Mechanical Engineers.

Certification is available through an accredited certifying entity. The National Commission for the Certification of Crane Operators (NCCCO) is accredited by the National Commission for Certifying Agencies and offers certification to California crane operators. The NCCCO written examination consists of a 90-question Core Exam and four 26-question Specialty Exams.

Certification is good for five years. After five years, the operator must be re-certified. The practical examination need not be repeated if the operator has at least 1,000 hours of experience operating the specific type of crane for which re-certification is sought. The operator must, however, re-take and pass the physical exam, substance abuse test and written examination to be re-certified.



VERIFICATION OF LICENSE TO SELL NURSERY STOCK & TIMBER OPERATOR'S LICENSE



SERVICES TO BE PERFORMED

PRUNING OPERATIONS

The results of using this pro-active tree maintenance strategy are long term reduced costs, increased public safety, content residents, and an increased value of an essential City asset. Prior to commencement of work, WCA will post door hangers informing residents of the work that is to be performed. These notices will be delivered within the time specified by the City.

The objectives of tree pruning are:

- reduce the risk of failure
- provide clearance
- reduce shade and wind resistance
- maintain health
- influence flower or fruit production
- improve a view
- improve aesthetics



WCA crews working in the City of Fullerton

In addition to providing complete pruning operations, our highly trained and qualified staff will also perform clearance pruning services, which consist of removing branches to provide a specified clearance from the top of the curb and walkway when practical, typically nine (9) feet. This operation also involves clearing limbs or branches away from electrical wires, lights, buildings, and/or traffic signal devices. Also, we will remove all trunk sprouts and suckers and clear limbs to provide for pedestrian travel. All work will be performed in accordance with the Best Management Practices developed by the I.S.A., ANSI A300 Standards and ANSI Z133.1 Safety Standards. The debris will be removed from the job site and taken to a designated facility for recycling. All resulting debris will be removed from the job site daily and properly disposed of at the end of each workday. We will clean all job sites when work is completed, including the raking of leaves, twigs, etc. from the lawn and parkway and the sweeping of streets.

REMOVAL OPERATIONS



Large tree removal for the City of Beverly Hills

Removals will be completed per monthly lists compiled and submitted by the City or on an "as needed" basis after the trees have been marked. With a minimum of forty-eight hours advanced notice, WCA will inform Underground Service Alert (USA) of the location of work for the purpose of identifying any and all utility lines.

The removal process consists of lowering limbs delicately onto the ground to prevent any hard-scape damage. We will also remove large trunks and debris from the job site. The debris will be removed from the job site and taken to a designated recycling facility. Immediately following the removal, the stump will be ground down in

accordance with I.S.A. Standards and ANSI A300 Standards. Job sites will be cleaned daily, including raking of leaves and removal of all debris.

SERVICES TO BE PERFORMED

TREE PLANTING

We can replace trees that have been removed and plant new trees in accordance with City specifications. Trees will be planted by lists compiled and submitted monthly or on an "as-needed" basis. We are prepared financially and logistically to acquire and purchase selected tree species for tree planting in the City.

We have the capability to send notices via U.S. Mail informing residents of the work that is to be performed if requested by the City. These notices can include a photo of the new tree that is to be planted or the residents may view the specie at www.WCAINC.com. At a minimum of forty-eight hours in advance we will inform Underground Service Alert (USA) of the location of work for the purpose of identifying any and all utility lines.

Once the City approves the trees to be planted, we will plant in accordance with ISA Standards, ANSI A300 Standards and City specifications. A well-trained planting team will perform the soil preparation and installation of the tree.



WCA crews planting in the City of Beverly Hills

CREW RENTAL

There are many services that we provide to agencies that don't necessarily involve tree maintenance. Because of our commitment to customer satisfaction and our vast amount of resources, which includes specialty equipment, and qualified personnel, WCA responds to various miscellaneous requests. Some examples of these services are flag hanging, holiday light installation, changing ballpark lights, and miscellaneous use of our aerial towers and cranes. These types of services are performed on a crew rental basis, which consists of any number of men with necessary equipment. Special tree trimming projects are also performed under an hourly crew rental.



Holiday lighting project in the City of Mission Viejo

EMERGENCY RESPONSE

West Coast Arborists has an Area Manager on call 24 hours a day, 7 days a week, including holidays. The toll free number is 866-LIMB-DOWN (866-546-2369). This number will be provided to the City, Police Department and Fire Department. We will be prepared for emergency calls on a 7-day, 24-hour basis. Our emergency response team will do what is necessary to render the hazardous tree or tree-related condition safe until the following workday. Should the emergency call out occur during normal business hours, contact your Area Manager or Customer Service Representative and one of our teams will respond to the scene and perform the necessary work.

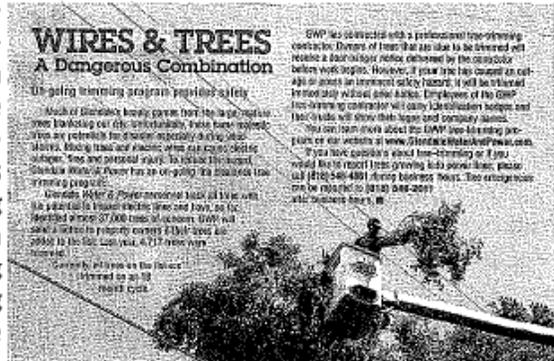


Emergency tree removal operation

SERVICES TO BE PERFORMED

LINE CLEARANCE PRUNING

An on-going trimming program provides safety when it comes to tree and utility lines. Trees that interfere or have the probability of interfering with utility lines will be trimmed in a manner to achieve the required clearances as specified by the City in accordance with the California Public Utilities Commission. In addition to abiding by the clearance specifications set forth in General Order 95, utility line clearance pruning will be performed to protect the current health and condition of the tree and to maintain its symmetry. Limbs overhanging primary conductors will be removed, and natural pruning techniques that utilize the least number of cuts will be made to direct growth away from the utility lines.



Courtesy of Glendale Water & Power News

CLEARANCE PRUNING

In addition to providing complete pruning operations, our highly trained staff will also perform clearance pruning services, which consist of removing branches to provide a fourteen (14) foot clearance from the top of the curb when practical, or as specified by the City. This operation also involves clearing limbs or branches away from wires, lights, building, and/or traffic signal devices. Also, we will remove all trunk sprouts and suckers and clear limbs to provide for pedestrian travel. All work will be performed in accordance with I.S.A. Standards, ANSA A300 Standards and City specifications.

TREE WATERING

Tree watering will be performed by a full-time, WCA team member on various routes, including landscape medians, and young trees when requested by the City. This team will also be responsible for reporting special care needs to the Small Tree Care Team. This could include reporting weeds, soil that has settled, and/or staking and tying needs.



SMALL TREE CARE

We support the City's belief that proper pruning and care during the early stages of the tree's life will save money in the future, and create a safer, more beautiful, healthy, easy-to-maintain tree. We believe that tree care that is performed early will affect its shape, strength and life span. Our specialized Small Tree Care Team consists of certified personnel trained to perform the following:

- Selective structural pruning
- Removal of dead, interfering, split and/or broken limbs
- Pre-conditioning the water retention basin built around the tree
- Staking or re-staking
- Adjusting tree ties
- Adjusting trunk protectors
- Weed abatement
- Tree watering (up to one time per week depending on weather conditions)



As the trees we plant mature, it is apparent that the trees and adjacent parkways will require certain maintenance needs. Therefore WCA will work with City staff to establish a Small Tree Care Maintenance Program to address the tree and parkway maintenance requirements on an individual basis. Each tree is inspected to determine specific needs and maintenance activities are then performed accordingly.

SERVICES TO BE PERFORMED

PALM TRUNK SKINNING

Palm tree skinning consists of the removal of dead frond bases (only), at the point they make contact with the trunk without damage to the live trunk tissue.

ROOT PRUNING

We strongly recommend against any root pruning, however, should you want to proceed, we recommend that it should not be done any closer than 3 times the diameter of the trunk. Roots will be pruned to a depth of approximately 12 inches by cleanly slicing through the roots, so as not to tear or vibrate the root causing damage to the tree. The excavated area will be backfilled and debris will be hauled away.

SPECIALTY EQUIPMENT RENTAL

Should the City encounter projects that may require specialty equipment, we have the ability to dispatch one of our Hi-Ranger aerial towers with a reach of 95 feet and/or one of our high-capacity cranes with a reach of more than 100 feet. We also have a number of roll-off boxes, trucks and loaders for special projects requiring hauling of debris.

CONSULTING ARBORIST/INSPECTION

The need for special reporting is increasing. We have a full-time Consulting Arborist on staff that can prepare detailed arborist reports, tree evaluations and site inspections based on your specific needs. Reporting can be generated on as little as one tree to an entire urban forest population and is handled on a case-by-case basis.

DATA ENTRY

Due to the large amount of information we process, we have a full-time Data Entry department that is capable of taking on extra projects. Projects of this nature include inputting of work history performed by City crews or conversion of data to assimilate into ArborAccess.

WEBPAGE DEVELOPMENT

Webpage development is a new feature to our Information Management services. Understanding the City's strive to expand and automate its service to the citizens by use of the City's website, WCA can establish and maintain informational pages on our website relative to the City's tree division & operation. A link on the City's website would interface with our website and the information displayed can include the following:

- Photos of tree species found within the City and currently listed on the City's tree palette
- Species Frequency Reports including D.S.H., and Height reports from the inventory
- Maps of the City, and zones
- Tree trimming specifications
- Tree planting specifications
- Tree Ordinance
- Contact information with e-mail addresses

We can complete the Webpage development component at an hourly rate. Annual maintenance of the website will be included in the annual software maintenance agreement.

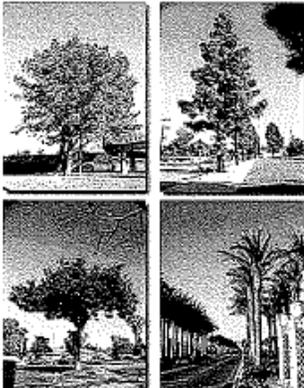
URBAN FORESTRY SECTION

ANAHEIM COMMUNITY SERVICES DEPARTMENT

Anaheim's Top 26 Tree Species

The following list consists of the 26 most commonly found parkway trees within the city of Anaheim. Each tree is listed in alphabetical order by its common name and is also followed by its botanical name. Click on any tree to view a photo of the particular tree.

ALFALFA PINE	<i>Pinus halepensis</i>		
AMERICAN SWEETGUM	<i>Liquidambar styraciflua</i>		
AUSTRALIAN WILLOW	<i>Geijera parviflora</i>		
BLUE GUM	<i>Eucalyptus globulus</i>		
BOTTLE TREE	<i>Brachychiton populneus</i>		
BRAZILIAN PEPPER	<i>Schinus molle</i>		
BRISBANE BOX	<i>Lepidospermum confertus</i>		
CALIFORNIA SYCAMORE	<i>Platanus canescens</i>		
CAMPHOR TREE	<i>Cinnamomum camphora</i>		
CANARY ISLAND PINE	<i>Pinus canariensis</i>		
CARROTWOOD	<i>Cupressus anacardioides</i>		
CHINESE ELM	<i>Ulmus parvifolia</i>		
CHINESE FLAME TREE	<i>Koeberlinia bipinnata</i>		
CHINESE PISTACHE	<i>Pistacia chinensis</i>		
CRAPE MYRTLE	<i>Lagerstroemia indica</i>		
FERN PINE	<i>Podocarpus neriifolius</i>		
HOLLY OAK	<i>Quercus ilex</i>		
JACARANDA	<i>Jacaranda mimosifolia</i>		
LONDON PLANE	<i>Platanus acerifolia</i>		
MAIDENHAIR TREE	<i>Ginkgo biloba</i>		
MEXICAN FAN PALM	<i>Washingtonia robusta</i>		
QUEEN PALM	<i>Syagrus romanzoffiana</i>		
RED IRONBARK	<i>Eucalyptus sideroxylon</i>		
SOUTHERN MAGNOLIA	<i>Magnolia grandiflora</i>		
TIPU	<i>Tipuana tibu</i>		



SERVICES TO BE PERFORMED

MASTER STREET TREE PLAN

The trees in each City are a valuable aesthetic and economical resource. The goal of the Master Street Tree Plan is to develop an effective tree care program consistent with the City's objectives and to provide options to minimize costs. These are intended to protect the value of existing trees and provide a method of enhancement for the future. Preservation of urban trees is improved with the assistance of modern data management. Accurate analysis of the present tree population permits forecasting for future maintenance activities. This element of the project considers the intent for the community development, the physical condition of the forest, and the existing tree site environment. Survey results and discussion in this report focus on physical and environmental conditions with additional maintenance considerations. WCA's custom method of collecting tree data results in a wealth of information. In your City, as in most communities, there is no shortage of special considerations for applying collected data to recommendations. The fundamental basis for tree management in your City is the preservation of the urban forest and maintaining the desired character of the community. The Master Street Tree Plan also entails incorporating the existing species and recommending new ones based on the conditions exclusive to that site. This is beneficial for future development, tree planting opportunities and tree grant requirements.

STEP 1 - SET GOALS & ESTABLISH GUIDELINES

- Increase tree canopy
- Fill vacant sites
- Minimize maintenance
- Added tree benefits
- Foster community pride
- Reduce hazards

STEP 2 - CREATE A SPECIE PALETTE

- Based on City goals, growspace requirement, specie characteristics, etc.
- Make a specie palette draft with City representatives
- Create and print the Specie Palette chosen by the City

STEP 3 - COLLECT DATA

- Record existing tree site inventory
- Create a block by block listing; identify primary specie by block
- Breakdown streets into units based on similar site conditions
- Determine planting conditions
- Identify existing vacant sites and recommend removals

STEP 4 - SPECIE RECOMMENDATION & SELECTION

- Recommend 1-3 species for each unit based on similar site conditions
- Select a primary specie for each unit based on species recommendations

STEP 5 - COMPILE MASTER PLAN DRAFT

- Introduction to the Master Street Tree Plan process
- Species palette and full color photo of each species chosen
- Planting plan spreadsheet
- Community outreach letter
- District maps
- Presentations may be given to the community

STEP 6 - CITY COUNCIL APPROVAL

- Compile final document based on community/City revisions
- Present to City Council for approval

STEP 7 - COMMUNITY OUTREACH & PLANTING

- Mail letter, photo and postcard to resident
- Track resident feedback
- Compile planting list, order nursery stock & plant trees
- Distribute educational tree planting door hanger



CITY OF FULLERTON Master Street Tree Plan



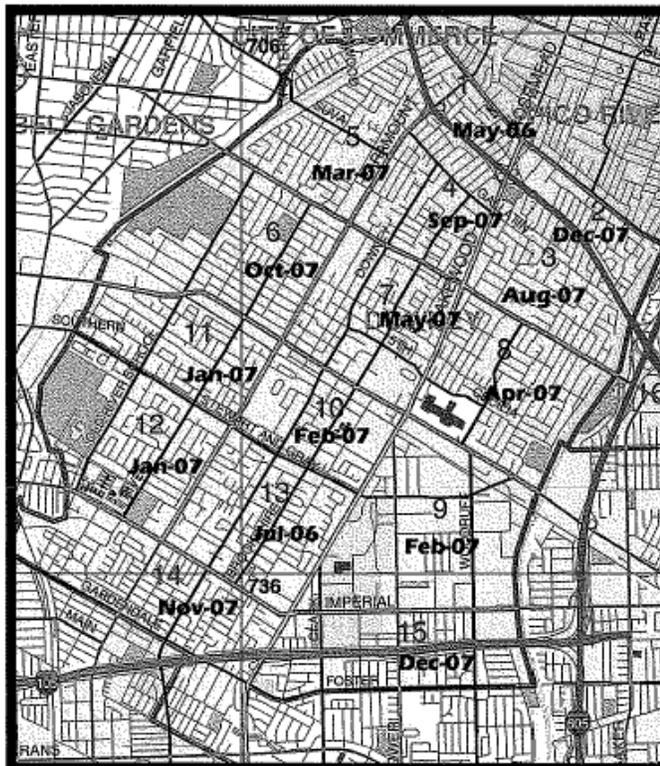
SERVICES TO BE PERFORMED

BENEFITS OF A GRID PRUNING PROGRAM

Regardless of the amount of a community's tree management budget, systematic tree maintenance reduces costs in the long term.

Systematic tree maintenance programs reduce the need for "emergency" or "service request" pruning, help prevent liability problems (such as dead or weak branches), reduce tree mortality and improve the urban forest's health and real value over the long term.

A systematic tree maintenance program is composed of pre-designated trimming grids which are pruned in their entirety on a set schedule. By trimming every tree on the street regardless of size, every resident in that community feels that they have received a service for their tax dollars. At the same time, the safety and welfare of the community will be enhanced. The following are a few of the benefits of a grid trimming system:



Sample pruning cycle schedule

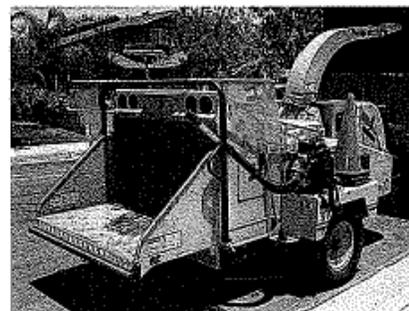
- Scheduling:** We can assist the City with updating or establishing grids for a long-term pruning program. Maintenance should be performed throughout the entire fiscal year on a consistent basis.
- Improved Public Relations:** Citizens can be informed in advance when their trees are scheduled for service. This is a pro-active approach to manage the community's urban forest.
- Equal Service:** Every citizen receives service whether requested or not. Maintenance is not dependent on a formal request or individual.
- Preventive Maintenance:** All city trees receive routine maintenance; problems are corrected before they reach crisis levels.
- Improved Health:** Grid/area pruning improves the health of the tree population through routinely pruning weakened or pest-infested branches and developing sound and vigorously growing crowns.
- Maintain a Capital Asset:** The urban forest is one of the Cities most valuable and overlooked capital assets. By investing in the systematic maintenance concept, the City is maintaining its overall and real financial value to the community.
- Reduced Liability:** Due to the efficiency of grid trimming, all trees are serviced in a timely manner reducing liability exposure.
- Efficient Record Keeping:** The Foreman is able to update tree characteristic information on trees that our crew maintains in the City over the trim cycle period. Records are maintained for current status and returned to the City for their files.

EQUIPMENT

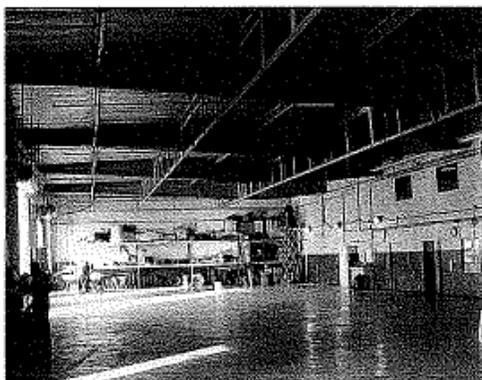
INTRODUCTION

Our modern fleet consists of over 500 vehicles that undergo daily inspection by each driver. All equipment is kept serviced and free of graffiti at all times and is painted and detailed on a regular basis. We have a credit line of \$2 million dollars for the acquisition of new equipment.

WCA's policy is that all employees hold a valid, insurable Driver's License. We are enrolled in the DMV's Employee Pull Notice Program which provides us with a means of promoting driver safety through ongoing review of the driving records of commercial drivers. Our company has been assigned CHP Carrier Number CA68562 in the California Highway Patrol's Management Information System of Terminal Evaluation Records (MISTER), which is an automated file pertaining to the motor carriers operating in the State of California. MISTER gives the CHP immediate access to emergency information about our company and enhances the CHP's capability to monitor the overall safety operations of our company.



EQUIPMENT MAINTENANCE FACILITY



- We have a state-of-the-art full service Maintenance Department at our corporate headquarters
- WCA has 14 full-time mechanics on staff and a full-time Preventive Maintenance Manager
- 90-day detailed inspections are performed by the WCA Maintenance Department
- Aerial lift safety inspections occur annually

CHP BIENNIAL INSPECTION OF TERMINALS CERTIFICATION

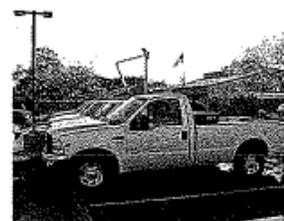
We have successfully been awarded the CHP Biennial Inspection Award of Recognition for the fourth inspection in a row. This inspection has assisted our company in instituting several safety programs, as well as our Preventative Maintenance Program utilized by our in-house fleet department. The inspection reviews our vehicle maintenance and repair records, our procedural methods and policies for vehicle maintenance and operations. This certification ensures that our vehicles operate safely.



EQUIPMENT

EQUIPMENT LIST

Eq #	Year/Make	Model	License
101	2004 LANDROVER	RANGE ROVER	5JKJ905
107	2006 MERCEDES	R500	5SSR376
121	1990 FORD	F250 WATER TRUCK	3X67137
130	1992 FORD	F250 WATER TRUCK	4N14605
131	1993 FORD	F250 WATER TRUCK	4S11465
132	1992 FORD	F250 PICKUP	4S11463
136	1993 FORD	F350 FLATBED	4P99742
141	1994 FORD	F250 PICKUP	4T91082
142	1994 FORD	F150 PICKUP	4W84896
144	1994 FORD	F150 PICKUP	7C40079
148	1995 FORD	F150 PICKUP	5A95366
149	1995 FORD	F350 FLATBED	5A16687
150	1995 FORD	F150 PICKUP	5B49828
151	1995 FORD	F250 PICKUP	5B49829
152	1995 FORD	F250 PICKUP	5B56164
155	1995 FORD	F150 PICKUP	5C68613
156	1995 FORD	F150 PICKUP	7C40077
159	1995 FORD	F250 PICKUP	5E72895
160	1996 DODGE	RAM 2500 PICKUP	5F61700
163	1996 DODGE	RAM 3500 PICKUP	8C22771
164	1996 DODGE	RAM 1500 PICKUP	5E73807
165	1996 DODGE	RAM 2500 PICKUP	5F71113
167	1998 DODGE	RAM 2500 PICKUP	5G97188
168	1996 DODGE	RAM 2500 WATER TRUCK	5J03502
170	1996 FORD	F250 PICKUP	5H39553
172	1990 FORD	F250 PICKUP	4A86791
173	1997 DODGE	1500 PICKUP	6X78824
174	1997 DODGE	1500 PICKUP	7L79481
175	1997 CHEVROLET	3500 CHASSIS CAB	7M88683
176	1998 DODGE	RAM 1500 PICKUP	7R91119
177	1998 DODGE	RAM 1500 PICKUP	5R47647
178	1998 DODGE	RAM 1500 PICKUP	8D26440
179	1998 DODGE	RAM 2500 PICKUP	5R56347
180	1998 DODGE	RAM 1500 PICKUP	5R63338
181	1998 DODGE	RAM 1500 PICKUP	5R65534
182	1998 DODGE	RAM 1500 PICKUP	8D25846
183	1998 DODGE	RAM 2500 PICKUP	5S71211
184	1998 DODGE	RAM 2500 PICKUP	5S71212
185	1998 DODGE	RAM 2500 PICKUP	5U12891
186	1998 DODGE	RAM 2500 PICKUP	5U18285
187	1998 FORD	F250 PICKUP	5V12485
188	1998 DODGE	RAM 1500 PICKUP	8D26441
189	1998 DODGE	RAM 1500 PICKUP	5V25270
190	1999 FORD	F250 PICKUP	5W29558
191	1999 FORD	F450 FLATBED	5X26748
192	1999 FORD	F450 FLATBED	5X26747
193	1999 DODGE	RAM 2500 PICKUP	5X31875
194	1999 DODGE	RAM 2500 PICKUP	5X32353
196	1999 DODGE	RAM 2500 PICKUP	5X99557
197	1999 DODGE	RAM 2500 PICKUP	5X67736



EQUIPMENT

EQUIPMENT LIST

Eq #	Year/Make	Model	License
198	1999 DODGE	RAM 2500 PICKUP	7E00000
199	1999 DODGE	RAM 2500 PICKUP	5Y30688
200	1999 DODGE	RAM 2500 PICKUP	7R91488
201	1999 DODGE	RAM 2500 PICKUP	5Z22764
202	1999 DODGE	RAM 2500 PICKUP	8B15567
203	1999 DODGE	RAM 2500 PICKUP	6A52649
204	1999 DODGE	RAM 2500 PICKUP	7J02758
205	1999 DODGE	RAM 2500 PICKUP	6B55891
206	1999 DODGE	RAM 2500 PICKUP	6U03612
207	1999 DODGE	RAM 2500 PICKUP	6C87220
209	2000 DODGE	RAM 2500 PICKUP	8B92256
210	2000 DODGE	RAM 2500 PICKUP	6D46235
211	2000 DODGE	DAKOTA SPORT	6D46236
212	2000 DODGE	RAM 2500 PICKUP	6E29503
213	2000 DODGE	RAM 2500 PICKUP	6E29084
215	2000 DODGE	RAM 2500 PICKUP	6L99627
216	2000 DODGE	RAM 2500 PICKUP	7L79480
217	2000 DODGE	RAM 2500 PICKUP	6E79747
218	2000 DODGE	RAM 2500 PICKUP	7H37811
219	2000 DODGE	RAM 2500 PICKUP	6L99628
220	2001 DODGE	RAM 2500 PICKUP	6K78702
221	2001 DODGE	RAM 2500 PICKUP	6K78701
222	2001 DODGE	RAM 2500 PICKUP	6K82087
223	2001 DODGE	RAM 2500 PICKUP	6K82089
224	2001 DODGE	RAM 2500 PICKUP	6L31931
225	2001 DODGE	RAM 2500 PICKUP	6L49027
226	2001 DODGE	RAM 2500 PICKUP	6L54340
227	2001 DODGE	RAM 2500 PICKUP	6N59836
228	2001 DODGE	RAM 2500 PICKUP	6P56709
229	2001 DODGE	RAM 2500 PICKUP	6P63627
230	2001 DODGE	RAM 2500 PICKUP	6U04374
231	2001 DODGE	RAM 2500 PICKUP	6R39194
232	2001 DODGE	RAM 2500 PICKUP	6R45204
233	2001 DODGE	RAM 2500 PICKUP	6S47744
234	2001 DODGE	RAM 2500 PICKUP	8E71004
235	2002 DODGE	RAM 2500 PICKUP	6U22925
236	2002 DODGE	RAM 2500 PICKUP	7S47086
237	2001 DODGE	RAM 2500 PICKUP	6V03277
238	2001 DODGE	RAM 2500 PICKUP	7Z41391
239	2002 DODGE	RAM 2500 PICKUP	6V62377
240	2002 DODGE	RAM 2500 PICKUP	8F91543
241	2002 DODGE	RAM 2500 PICKUP	6W79687
242	2002 DODGE	DAKOTA SXT	6W56334
243	2002 DODGE	RAM 2500 PICKUP	7L20198
244	2002 DODGE	RAM 2500 PICKUP	6Y26300
245	2002 DODGE	RAM 2500 PICKUP	6Y84156
246	2002 DODGE	RAM 2500 PICKUP	6Z02584
247	2002 DODGE	RAM 2500 PICKUP	6Z06982
248	2003 FORD	F250 SUPER DUTY	6Z91783
249	2003 DODGE	DAKOTA SXT	7A94073



EQUIPMENT

EQUIPMENT LIST

Eq #	Year/Make	Model	License
250	2003 DODGE	RAM 2500 PICKUP	7U19345
251	2003 DODGE	RAM 2500 PICKUP	7B43356
252	2003 DODGE	RAM 2500 PICKUP	7B43358
253	2003 DODGE	RAM 2500 PICKUP	7B43363
254	2003 DODGE	RAM 2500 PICKUP	7B43360
255	2003 DODGE	RAM 2500 PICKUP	7B64238
256	2003 DODGE	RAM 2500 PICKUP	8D26443
257	2003 DODGE	RAM 2500 PICKUP	7B43369
258	2003 DODGE	RAM 2500 PICKUP	7B43365
259	2003 DODGE	RAM 2500 PICKUP	7F72142
260	2003 DODGE	RAM 2500 PICKUP	7F72136
261	2003 DODGE	RAM 2500 PICKUP	7F72138
262	2003 DODGE	RAM 2500 PICKUP	7F72137
263	2004 FORD	F250 SUPER DUTY	7H52854
264	2004 DODGE	RAM 2500 PICKUP	7K03518
266	2003 DODGE	RAM 2500 PICKUP	7K03519
267	2004 DODGE	RAM 2500 PICKUP	7L78674
268	2004 DODGE	RAM 2500 PICKUP	7M13362
269	2004 DODGE	RAM 2500 PICKUP	7M13361
270	2004 DODGE	RAM 2500 PICKUP	7N94341
271	2004 DODGE	RAM 2500 PICKUP	7N94343
272	2004 DODGE	RAM 2500 PICKUP	7N94342
273	2004 DODGE	RAM 2500 PICKUP	7P81047
274	2004 DODGE	RAM 2500 PICKUP	7P80964
275	2005 DODGE	RAM 2500 PICKUP	7S26398
276	2005 DODGE	RAM 2500 PICKUP	8D26439
277	2005 DODGE	RAM 2500 SLT	7T52922
278	2005 DODGE	RAM 2500 SLT	7U55885
279	2005 DODGE	RAM 2500 SLT	7V08557
280	2005 DODGE	RAM 2500 SLT	7W79662
281	2005 DODGE	RAM 2500 SLT	7Y78799
282	2006 DODGE	RAM 2500 SLT	7Z42151
283	2006 DODGE	RAM 2500 SLT	7Z81956
284	2002 CHEVY	HD2500 6' UNTILITY	8E70829
285	2006 DODGE	RAM 2500 SLT	8A74407
286	2006 DODGE	RAM 2500 SLT	8b588793
287	2006 DODGE	RAM 2500 SLT	8C35917
288	2006 DODGE	RAM 2500 SLT	8C53173
289	2006 DODGE	RAM 2500 SLT	8D03731
290	2006 DODGE	RAM 2500 SLT	8D77257
291	2005 DODGE	RAM 1500 SLT	7R57233
292	2005 DODGE	RAM 1500 SLT	7R25578
293	2005 DODGE	RAM 1500 SLT	7R01679
294	2005 DODGE	RAM 1500 SLT	7R51942
295	2005 DODGE	RAM 1500 SLT	7P75200
296	2004 DODGE	RAM 1500 SLT	7K07601
297	2005 DODGE	RAM 1500 SLT	7U44207
298	2005 DODGE	RAM 1500 SLT	8D25848
299	2005 DODGE	RAM 1500 SLT	7R35204
300	2005 DODGE	RAM 1500 SLT	7S61481



EQUIPMENT

EQUIPMENT LIST

Eq #	Year/Make	Model	License
301	2004 DODGE	RAM 1500 SLT	7K24052
302	2006 DODGE	RAM 2500 SLT	8E44353
303	2005 DODGE	RAM 1500 SLT	7P76618
304	2005 DODGE	RAM 1500 SLT	7P88098
305	2004 DODGE	RAM 1500 SLT	8D25847
306	2005 DODGE	RAM 1500 SLT	7429347
307	2005 DODGE	RAM 1500 SLT	7R31661
308	2005 DODGE	RAM 1500 SLT	7R10562
309	2005 DODGE	RAM 1500 SLT	7G55174
310	2005 DODGE	RAM 1500 SLT	7S61501
311	2005 DODGE	RAM 1500 SLT	7P56392
312	2006 DODGE	RAM 2500 XLT	8F19390
313	2006 DODGE	RAM 2500	8F41544
314	2007 DODGE	RAM 2500	8G07898
315	2007 DODGE	RAM 2500	NEW
A17	1990 FORD	F700 W/52' HI-RANGER	4A48637
A18	1990 FORD	F700 W/52' HI-RANGER	7L79478
A23	1992 FORD	F700 W/65' HI-RANGER	4P15714
A24	1993 FORD	F600 W/52' HI-RANGER	4R59138
A25	1993 FORD	F600 W/52' HI-RANGER	6U04375
A27	1993 FORD	F700 W/52' HI-RANGER	4R59682
A28	1993 FORD	F700 W/52' HI-RANGER	4R59681
A32	1994 FORD	F700 W/55' HI-RANGER	4T68880
A33	1994 FORD	F700 W/55' HI-RANGER	4T68879
A34	1994 FORD	F700 W/55' HI-RANGER	4V65533
A35	1994 FORD	F700 W/55' HI-RANGER	4V65790
A38	1995 FORD	F700 W/55' HI-RANGER	7S47891
A39	1995 FORD	F700 W/55' HI-RANGER	4Z12736
A40	1995 FORD	F700 W/55' HI-RANGER	4Z12820
A41	1995 FORD	F700 W/55' HI-RANGER	4Z67378
A42	1995 FORD	F700 W/55' HI-RANGER	8B41185
A43	1995 FORD	F700 W/55' HI-RANGER	5B96794
A44	1995 FORD	F700 W/55' HI-RANGER	5B96793
A45	1995 FORD	F700 W/55' HI-RANGER	5B96891
A46	1995 FORD	F700 W/55' HI-RANGER	7M89380
A47	1996 FORD	F700 W/55' HI-RANGER	5E73265
A48	1996 FORD	F700 W/55' HI-RANGER	5E73264
A50	1996 FORD	F700 W/55' HI-RANGER	5E73426
A51	1997 FORD	F700 W/55' HI-RANGER	5J12699
A52	1997 FORD	F700 W/55' HI-RANGER	5J12751
A53	1997 FORD	F700 W/55' HI-RANGER	5J12750
A54	1996 FORD	F700 W/55' HI-RANGER	5H97567
A55	1998 FORD	F700 W/55' HI-RANGER	6M30454
A56	1998 FORD	F700 W/55' HI-RANGER	5N54737
A57	1998 FORD	F700 W/55' HI-RANGER	7R91937
A58	1998 FORD	F700 W/55' HI-RANGER	5N54736
A59	1998 FORD	F700 W/55' HI-RANGER	7S45657
A60	1998 FORD	F700 W/55' HI-RANGER	5M98962
A61	1998 FORD	F700 W/55' HI-RANGER	5M98960
A62	1998 FORD	F700 W/55' HI-RANGER	5M98961



EQUIPMENT

EQUIPMENT LIST

Eq #	Year/Make	Model	License
A64	1987 FORD	F80 W/90' HI-RANGER	5S13925
A65	1998 FORD	F700 W/55' HI-RANGER	5S77933
A66	1998 FORD	F700 W/55' HI-RANGER	5S77931
A67	1998 FORD	F700 W/55' HI-RANGER	5S77934
A68	1998 FORD	F700 W/55' HI-RANGER	5S77932
A69	1999 GMC	C6500 SFB 55' HI-RANGER	5Z21164
A70	1999 GMC	C6500 SFB 55' HI-RANGER	5Z21163
A71	1999 GMC	C6500 SFB 55' HI-RANGER	5Z21165
A72	1998 GMC	C6500 SFB 55' HI-RANGER	5Y43394
A73	1999 GMC	C6500 SFB 55' HI-RANGER	5Z20711
A74	1999 GMC	C6500 SFB 55' HI-RANGER	5Z20710
A75	1999 GMC	C6500 SFB 55' HI-RANGER	6A38379
A76	1999 GMC	C6500 SFB 55' HI-RANGER	6A38378
A77	1999 GMC	C6500 SFB 55' HI-RANGER	6B30732
A78	1999 GMC	C6500 SFB 55' HI-RANGER	5Z86359
A79	1999 GMC	C6500 SFB 55' HI-RANGER	6B30730
A80	1999 GMC	C6500 SFB 55' HI-RANGER	6B30733
A81	1999 GMC	C6500 SFB 55' HI-RANGER	6B30731
A82	1999 GMC	C6500 SFB 55' HI-RANGER	6B30735
A83	1999 GMC	C6500 SFB 55' HI-RANGER	6B30737
A84	1999 GMC	C6500 SFB 55' HI-RANGER	6A13717
A85	1999 GMC	C6500 SFB 55' HI-RANGER	6B30734
A86	1999 GMC	C6500 SFB 55' HI-RANGER	6G12287
A87	1999 GMC	C6500 SFB 55' HI-RANGER	6A67031
A88	2000 GMC	C6500 SFB 55' HI-RANGER	6D81804
A89	2000 GMC	C6500 SFB 55' HI-RANGER	6A86238
A90	2000 GMC	C6500 SFB 55' HI-RANGER	6H13611
A91	1992 INTERNATIONAL	W/90' HI-RANGER	6H31390
A92	1999 GMC	C6500 SFB 55' HI-RANGER	6D83116
A93	1999 GMC	C6500 SFB 55' HI-RANGER	7L79479
A94	2000 GMC	C6500 SFB 55' HI-RANGER	6H13610
A95	2000 GMC	C6500 SFB 55' HI-RANGER	8B15566
A96	2000 GMC	C6500 SFB 55' HI-RANGER	7L20196
A97	2000 GMC	C6500 SFB 55' HI-RANGER	6G12355
A99	2000 GMC	C6500 SFB 55' HI-RANGER	6G12788
A100	2000 GMC	C6500 SFB 55' HI-RANGER	6G31652
A101	2000 GMC	C6500 SFB 55' HI-RANGER	6G12789
A102	2000 GMC	C6500 SFB 55' HI-RANGER	6G12786
A103	2000 GMC	C6500 SFB 55' HI-RANGER	6G12787
A104	2000 GMC	C6500 SFB 55' HI-RANGER	6G12790
A105	2000 GMC	C7500 XT W/55' HI-RANGER	7R90863
A106	2000 GMC	C7500 XT W/55' HI-RANGER	6K06028
A107	2000 GMC	C7500 XT W/55' HI-RANGER	6K05648
A108	2000 GMC	C7500 XT W/55' HI-RANGER	6K05647
A109	2000 GMC	C7500 XT W/55' HI-RANGER	6K06032
A110	2000 GMC	C7500 XT W/55' HI-RANGER	6K06029
A111	2000 GMC	C7500 XT W/55' HI-RANGER	6K05646
A112	2000 GMC	C7500 XT W/55' HI-RANGER	6K06030
A113	2001 GMC	C6500 W/60' HI-RANGER	6N44911
A114	2001 GMC	C6500 W/60' HI-RANGER	6N44916



EQUIPMENT

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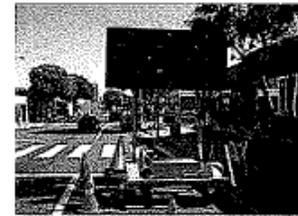
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A115	2001 GMC	C6500 W/60' HI-RANGER	6N44914
A116	2001 GMC	C6500 W/60' HI-RANGER	6N44915
A117	2001 GMC	C6500 W/60' HI-RANGER	6N44912
A118	2001 GMC	C6500 W/60' HI-RANGER	6N44913
A119	2001 GMC	C6500 W/60' HI-RANGER	6P24975
A12	1988 CHEVROLET	C60 W/52' HI-RANGER	7C40435
A120	2001 GMC	C6500 W/60' HI-RANGER	6P24976
A121	2001 GMC	C6500 W/60' HI-RANGER	6P24967
A122	2001 GMC	C6500 W/60' HI-RANGER	6P24971
A123	2001 GMC	C6500 W/60' HI-RANGER	6P24970
A125	2002 GMC	C6500 W/60' HI-RANGER	6U44381
A126	2002 GMC	C6500 W/60' HI-RANGER	6U44382
A127	2002 GMC	C6500 W/60' HI-RANGER	6U44383
A128	2002 GMC	C6500 W/60' HI-RANGER	6U44379
A129	2002 GMC	C6500 W/60' HI-RANGER	6X82935
A130	2002 GMC	C6500 W/60' HI-RANGER	7A66862
A131	1995 IHC	W/90' HI-RANGER	7D00020
A132	2004 GMC	C7500 COMBO W/55'	7L76859
A133	2004 GMC	C7500 COMBO W/55'	7R39375
A134	1997 GMC	C7500 TECO W/65'	7R39378
A135	1997 GMC	C7500 TECO W/65'	7R39376
A136	1997 GMC	C7500 TECO W/65'	8B41183
A137	1997 GMC	C7500 TECO W/65'	7R39379
A138	2005 GMC	C7500 W/60FT HIRANGER	7S45592
A139	2005 GMC	C7500 W/60FT HIRANGER	7X93124
A140	1996 INTNL W/90FT	4900 DT466	7V87097
A141	2001 INTERNATIONAL	W/65' HIRANGER	8C69242
A142	1992 FORD F900	W/90 FT HIRANGER	7Z19008
A143	1987 INTRNTNL 1954	W/90 FT HIRANGER	9D51435
A144	2006 GMC	C7500 W/60FT HIRANGER	8C69377
A145	2006 GMC	C7500 W/60FT HIRANGER	8C69376
A146	2006 GMC	C7500 HI RANGER 55'	8D44494
A147	1998 GMC	C7500 HIRANGER	NEW
A148	1998 GMC	C7500	NEW
A149	1998 GMC	C7500 COMBO	NEW
A150	1989 INTERNATIONAL	1954 AERIAL W/52FT	NEW
A151	1989 INTERNATIONAL	1447 AERIAL W/52FT	8E71026
A152	1989 INTERNATIONAL	1954 AERIAL W/52 FT	8F92506
AB03	1994 STARLITE	SOLAR PRO ARROWBOARD	SE448917
AB05	1994 STARLITE	SOLAR PRO ARROWBOARD	SE448978
AB06	1994 STARLITE	SOLAR PRO ARROWBOARD	SE448979
AB07	1995 STARLITE	SOLAR PRO ARROWBOARD	SE448981
AB08	1995 STARLITE	SOLAR PRO ARROWBOARD	SE535341
AB09	1996 STARLITE	SOLAR PRO ARROWBOARD	SE480084
AB11	1996 STARLITE	SOLAR PRO ARROWBOARD	SE480085
AB13	1998 STARLITE	SOLAR PRO ARROWBOARD	SE480083
AB14	1998 STARLITE	SOLAR PRO ARROWBOARD	SE481156
AB15	1998 STARLITE	SOLAR PRO ARROWBOARD	SE480159
AB16	1998 STARLITE	SOLAR PRO ARROWBOARD	SE481158
AB17	1998 STARLITE	SOLAR PRO ARROWBOARD	SE489566



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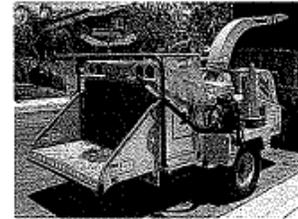
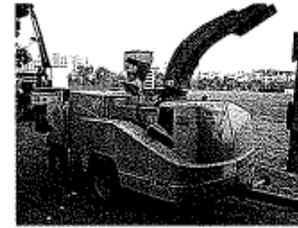
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AB18	1999 STARLITE	SOLAR PRO ARROWBOARD	SE480104
AB19	1999 STARLITE	SOLAR PRO ARROWBOARD	SE480103
AB20	1999 STARLITE	SOLAR PRO ARROWBOARD	SE480161
AB21	1999 STARLITE	SOLAR PRO ARROWBOARD	SE480160
AB22	1999 STARLITE	SOLAR PRO ARROWBOARD	SE480167
AB23	1999 STARLITE	SOLAR PRO ARROWBOARD	SE480166
AB24	1999 STARLITE	SOLAR PRO ARROWBOARD	SE481423
AB25	1999 STARLITE	SOLAR PRO ARROWBOARD	SE481424
AB26	2000 STARLITE	SOLAR PRO ARROWBOARD	SE518600
AB27	2000 STARLITE	SOLAR PRO ARROWBOARD	SE518599
AB28	2002 SOLARTECH	ARROWBOARD	NEW
AB29	2002 SOLARTECH	ARROWBOARD	NEW
AB30	2002 WANCO	ARROWBOARD WTSP55	SE518598
AB31	2002 WANCO	ARROWBOARD WTSP55	SE518597
ATV1	1989 HONDA	TRX300 FOURTRAX	F21J16
ATV2	1988 HONDA	TRX300 FOURTRAX	F21J15
BH01	CATERPILLAR	416 BACKHOE	SE480082
BOX	2004	BOX	1BOX
C17	1990 VERMEER	1600A BRUSH CHIPPER	SE413141
C18	1990 VERMEER	1600A BRUSH CHIPPER	SE414673
C21	1993 VERMEER	1600A BRUSH CHIPPER	SE421835
C28	1994 VERMEER	1600A BRUSH CHIPPER	SE436833
C30	1994 VERMEER	1600A BRUSH CHIPPER	SE435860
C32	1994 VERMEER	1600A BRUSH CHIPPER	SE444897
C34	1994 VERMEER	1600A BRUSH CHIPPER	SE440414
C35	1995 VERMEER	1600A BRUSH CHIPPER	SE518507
C36	1995 VERMEER	1600A BRUSH CHIPPER	SE448224
C37	1995 VERMEER	1600A BRUSH CHIPPER	SE448202
C38	1995 VERMEER	1600A BRUSH CHIPPER	SE448942
C40	1997 VERMEER	1600A BRUSH CHIPPER	SE469062
C41	1997 VERMEER	1600A BRUSH CHIPPER	SE546759
C42	1997 VERMEER	1600A BRUSH CHIPPER	SE471073
C43	1997 VERMEER	1600A BRUSH CHIPPER	SE482664
C44	1997 VERMEER	1600A BRUSH CHIPPER	SE469983
C45	1998 VERMEER	1800A BRUSH CHIPPER	SE482663
C46	1998 VERMEER	1600A BRUSH CHIPPER	SE486813
C47	1998 VERMEER	1600A BRUSH CHIPPER	SE486829
C48	1998 VERMEER	1800A BRUSH CHIPPER	SE518596
C49	1998 VERMEER	1800A BRUSH CHIPPER	SE546885
C51	1998 VERMEER	1800A BRUSH CHIPPER	SE535170
C52	1998 VERMEER	1600A BRUSH CHIPPER	SE488520
C53	1998 VERMEER	1600A BRUSH CHIPPER	SE488521
C54	1999 VERMEER	1800A BRUSH CHIPPER	SE546631
C55	1999 VERMEER	1800A BRUSH CHIPPER	SE482840
C56	1999 VERMEER	1800A BRUSH CHIPPER	SE546879
C57	2000 VERMEER	BC1000 BRUSH CHIPPER	SE488642
C58	2000 VERMEER	BC1000 BRUSH CHIPPER	SE546886
C59	2000 VERMEER	BC1000 BRUSH CHIPPER	SE530959
C60	2000 VERMEER	BC1000 BRUSH CHIPPER	SE546880
C62	2000 VERMEER	BC1000 BRUSH CHIPPER	SE503089



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Eq #	Year/Make	Model	License
C63	2000 VERMEER	BC1000 BRUSH CHIPPER	SE503090
C64	2000 VERMEER	BC1000 BRUSH CHIPPER	SE503091
C65	2000 VERMEER	BC1000 BRUSH CHIPPER	SE503087
C66	2000 VERMEER	BC1000 BRUSH CHIPPER	SE481621
C67	2000 VERMEER	BC1000 BRUSH CHIPPER	SE503551
C68	2000 VERMEER	BC1000 BRUSH CHIPPER	SE503550
C69	2000 VERMEER	BC1000 BRUSH CHIPPER	SE481622
C70	2000 VERMEER	BC1000 BRUSH CHIPPER	SE495031
C72	2000 VERMEER	BC1000 BRUSH CHIPPER	SE495028
C73	2000 VERMEER	BC1000 BRUSH CHIPPER	SE495025
C74	2000 VERMEER	BC1000 BRUSH CHIPPER	SE495026
C76	2000 VERMEER	BC1000 BRUSH CHIPPER	SE495033
C77	2000 VERMEER	BC1000 BRUSH CHIPPER	SE495034
C78	2000 VERMEER	BC1000 BRUSH CHIPPER	SE495032
C79	2000 VERMEER	BC1000 BRUSH CHIPPER	SE495029
C80	2001 VERMEER	BC1000 BRUSH CHIPPER	SE499058
C81	2001 VERMEER	BC1000 BRUSH CHIPPER	SE499056
C82	2001 VERMEER	BC1000 BRUSH CHIPPER	SE499055
C83	2001 VERMEER	BC1000 BRUSH CHIPPER	SE499894
C84	2001 VERMEER	BC1000 BRUSH CHIPPER	SE499057
C85	2001 VERMEER	BC1000 BRUSH CHIPPER	SE499053
C86	2001 VERMEER	BC1000 BRUSH CHIPPER	SE499067
C87	2001 VERMEER	BC1000 BRUSH CHIPPER	SE499054
C88	2001 VERMEER	BC1000 BRUSH CHIPPER	SE499063
C89	2001 VERMEER	BC1000 BRUSH CHIPPER	SE499064
C90	2001 VERMEER	BC1000 BRUSH CHIPPER	SE499189
C91	2001 VERMEER	BC1000 BRUSH CHIPPER	SE499195
C92	2001 VERMEER	BC1000 BRUSH CHIPPER	SE499194
C93	2001 VERMEER	BC1000 BRUSH CHIPPER	SE499196
C94	2002 VERMEER	BC1000 BRUSH CHIPPER	SE517942
C95	2002 VERMEER	BC1000 BRUSH CHIPPER	SE517947
C96	2002 VERMEER	BC1000 BRUSH CHIPPER	SE517948
C97	2002 VERMEER	BC1000 BRUSH CHIPPER	SE517949
C98	2003 VERMEER	BC1000 BRUSH CHIPPER	SE531611
C99	2003 VERMEER	BC1000 BRUSH CHIPPER	SE525443
C100	2003 VERMEER	BC1000 BRUSH CHIPPER	SE525448
C101	2003 VERMEER	BC1000 BRUSH CHIPPER	SE525446
C102	2003 VERMEER	BC1000 BRUSH CHIPPER	SE529694
C103	2003 VERMEER	BC1000 BRUSH CHIPPER	SE529698
C104	2004 VERMEER	BC1400 BRUSH CHIPPER	SE543459
C105	2004 VERMEER	BC1400 BRUSH CHIPPER	SE543460
C106	2004 VERMEER	BC1400 BRUSH CHIPPER	SE543461
C107	2006 VERMEER	BC1400XL BRUSH CHIPPER	NEW
C108	2004 VERMEER	BC1400 BRUSH CHIPPER	SE543475
C109	2004 VERMEER	BC1400 BRUSH CHIPPER	SE543474
C110	2004 VERMEER	BC1400 BRUSH CHIPPER	SE543462
C111	2005 VERMEER	BC 1400XL	SE548586
C112	2005 VERMEER	BC 1400XL	SE548587
C113	2005 VERMEER	BC1400	SE555989
C114	2005 VERMEER	1400XL BRUSH CHIPPER	SE556030



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EQUIPMENT LIST

Eq #	Year/Make	Model	License
C115	2005 VERMEER	1400XL BRUSH CHIPPER	SE556029
C116	2005 VERMEER	1400XL BRUSH CHIPPER	SE556032
C117	2005 VERMER	1400XL BRUSH CHIPPER	SE556031
C118	2006 VERMEER	BC 1400XL CHIPPER	NEW
C119	2006 VERMEER	BC 1400XL	SE558696
C120	2006 VERMEER	BC 1400XL	SE558695
C121	2006 VERMEER	BC 1800XL	SE558742
C122	2007 VERMEER	BC 1800XL	NEW
CR01	1986 FORD	F800 W/60' CRANE	2S79739
CR02	1994 FORD	L8000 W/90' CRANE	7R90398
CR03	1999 STERLING	32Z W/120' CRANE	6A86742
CR04	1999 STERLING	DIGGER DEERICK	9D86012
D20	1992 FORD	F450 CHIPPER TRUCK	4P90141
D21	1992 FORD	F450 CHIPPER TRUCK	4J93135
D22	1992 CHEVROLET	3500 STUMP TRUCK	7A86091
D23	1992 GMC KODIAK	C70 CHIPPER TRUCK	4S57854
D24	1992 GMC KODIAK	C70 CHIPPER TRUCK	4S57853
D25	1992 GMC KODIAK	C70 CHIPPER TRUCK	4S95646
D26	1993 FORD	F350 STUMP TRUCK	4T90688
D30	1993 FORD	F700 CHIPPER TRUCK	4R59812
D31	1994 FORD	F700 CHIPPER TRUCK	5B97193
D32	1995 FORD	F700 CHIPPER TRUCK	4X96631
D33	1995 FORD	F700 CHIPPER TRUCK	8B41184
D34	1995 FORD	F700 CHIPPER TRUCK	4X96632
D35	1995 FORD	F700 CHIPPER TRUCK	4X96636
D36	1995 FORD	F700 CHIPPER TRUCK	5B08808
D37	1995 FORD	F700 CHIPPER TRUCK	7S45903
D38	1995 FORD	F700 CHIPPER TRUCK	5B08809
D39	1995 FORD	F700 CHIPPER TRUCK	5B08806
D40	1996 FORD	F700 CHIPPER TRUCK	5F21722
D41	1996 FORD	F700 CHIPPER TRUCK	5F36040
D42	1996 FORD	F700 CHIPPER TRUCK	5F36042
D43	1996 FORD	F700 CHIPPER TRUCK	5F36041
D44	1996 FORD	F700 CHIPPER TRUCK	5H58179
D45	1996 FORD	F700 CHIPPER TRUCK	5J61760
D46	1996 FORD	F700 CHIPPER TRUCK	5J61759
D47	1996 FORD	F700 CHIPPER TRUCK	5J61758
D48	1998 FORD	F700 CHIPPER TRUCK	8A16090
D49	1998 FORD	F700 CHIPPER TRUCK	5R17609
D50	1998 FORD	F700 CHIPPER TRUCK	7R90541
D51	1998 FORD	F700 CHIPPER TRUCK	5R17612
D52	1987 FORD	F700 CHIPPER TRUCK	7C40078
D53	1987 FORD	F700 CHIPPER TRUCK	5X99626
D54	1987 FORD	F700 CHIPPER TRUCK	2U19388
D55	1987 FORD	F700 CHIPPER TRUCK	3G91395
D56	1987 FORD	F700 CHIPPER TRUCK	5X99585
D57	1997 FORD	F450 STUMP TRUCK	5S92449
D58	1999 GMC	C6500 CHIPPER TRUCK	5Z21166
D59	1999 GMC	C6500 CHIPPER TRUCK	5Z21160
D60	1999 GMC	C6500 CHIPPER TRUCK	5Z21162



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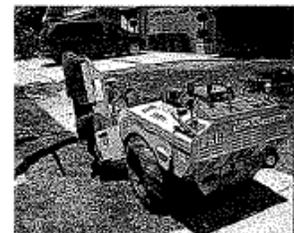
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D61	1999 GMC	C6500 CHIPPER TRUCK	5Z09113
D62	1999 GMC	C6500 CHIPPER TRUCK	5Z81104
D63	1999 GMC	C6500 CHIPPER TRUCK	5Z81102
D64	1999 GMC	C6500 CHIPPER TRUCK	5Z81111
D65	1999 GMC	C6500 CHIPPER TRUCK	7R91118
D66	1999 FORD	F550 CHIPPER TRUCK	6E46801
D67	1999 FORD	F550 STUMP TRUCK	6E61096
D68	1999 FORD	F550 STUMP TRUCK	6E53827
D69	2000 GMC	C6500 CHIPPER TRUCK	7K97311
D70	2000 GMC	C6500 CHIPPER TRUCK	6A86777
D71	2000 GMC	C6500 CHIPPER TRUCK	7S47088
D72	2000 GMC	C6500 CHIPPER TRUCK	6C38283
D73	2000 GMC	C6500 CHIPPER TRUCK	7L20197
D74	2000 GMC	C6500 CHIPPER TRUCK	6D81801
D75	2000 GMC	C6500 CHIPPER TRUCK	6C67054
D76	2000 GMC	C6500 CHIPPER TRUCK	6D83106
D77	2000 GMC	C6500 CHIPPER TRUCK	6D82367
D78	2000 GMC	C6500 CHIPPER TRUCK	8D26442
D79	2000 GMC	C6500 CHIPPER TRUCK	6D83529
D80	2000 GMC	C6500 CHIPPER TRUCK	6D83530
D81	2001 GMC	C6500 CHIPPER TRUCK	6M56817
D82	2001 GMC	C6500 CHIPPER TRUCK	7R90540
D83	2001 GMC	C6500 CHIPPER TRUCK	6N44909
D84	2001 GMC	C6500 CHIPPER TRUCK	6N44910
D85	2001 GMC	C6500 CHIPPER TRUCK	6P24969
D86	2001 GMC	C6500 CHIPPER TRUCK	6P24972
D87	2001 GMC	C6500 CHIPPER TRUCK	6P24973
D88	2001 GMC	C6500 CHIPPER TRUCK	6P24974
D89	2002 GMC	C6500 CHIPPER TRUCK	6U44380
D90	2002 GMC	C6500 CHIPPER TRUCK	6U44377
D91	2002 GMC	C6500 CHIPPER TRUCK	6U44376
D92	2002 GMC	C6500 CHIPPER DUMP	6U44378
D93	2005 GMC	C7500 DUMP TRUCK	7V37339
D94	2005 GMC	C7500 DUMP TRUCK	7U20785
D95	1999 GMC	C6500	8E71003
D96	2002 GMC	C6500	7Z52091
D97	2002 GMC	C6500	7Z52093
D98	1999 GMC	C6500	6C65040
D99	1992 FORD	F700	8E32870
D100	2007 GMC	C7500	NEW
D101	2007 GMC	C7500	NEW
FB04	1995 FORD	F700 STAKEBED	5B08805
FB05	1996 FORD	F450 STAKEBED	7D43913
FB06	1997 GMC	C6500 STAKEBED	7L78005
FB07	1997 GMC	C6500 STAKEBED	7L78006
FB08	1999 FORD	F550 STAKEBED	5Y28433
FB09	1999 FORD	F550 STAKEBED	5Y28369
FB10	2000 GMC	C6500 STAKEBED	6C38297
FB11	2000 GMC	C6500 STAKEBED	7C04935
FB12	2001 GMC	C6500 STAKEBED	6N44989



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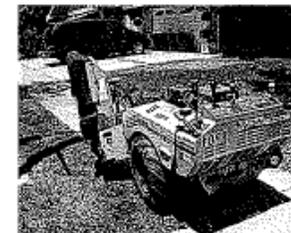
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FB13	2004 FORD	F450 STAKEBED	NEW
FB14	2000 GMC	3500HD	6F66372
FL02	1999 NISSAN	FORKLIFT	N/A
FL03	2001 CATERPILLAR	GP25K FORKLIFT	N/A
G14	1995 VERMEER	1102 STUMP GRINDER	SE535575
G15	1997 VERMEER	1102 STUMP GRINDER	SE518506
G18	1998 VERMEER	1102 STUMP GRINDER	SE535576
G19	1998 VERMEER	1102 STUMP GRINDER	SE568758
G20	1998 VERMEER	752 STUMP GRINDER	SE488500
G22	1999 VERMEER	752 STUMP GRINDER	SE518503
G23	2000 VERMEER	1102 STUMP GRINDER	SE530984
G24	2000 VERMEER	752 STUMP GRINDER	SE499994
G25	2001 VERMEER	752 GRINDER	SE499089
G26	2002 VERMEER	752 STUMP GRINDER	SE517946
G27	2002 DOSKO	691 STUMP GRINDER	N/A
G28	2002 VERMEER	752 STUMP GRINDER	SE517944
G29	2002 VERMEER	1102 STUMP GRINDER	SE525454
G30	2002 VERMEER	752 STUMP GRINDER	SE527767
G31	2002 VERMEER	130 STUMP CUTTER	N/A
G32	2004 VERMEER	752 STUMP GRINDER	SE54856
G33	2005 VERMEER	SC752	SE552802
G35	2005 VERMEER	SC1102	SE558509
G36	2005 VERMEER	SC1102A	SE556120
G37	2005 VERMEER	SC 802	SE556137
G38	2005 VERMEER	SC 802	SE556133
G39	2006 VERMEER	SC1102A	SE558633
G40	2007 VERMEER	SC802	NEW
H01	NYLE	L500 HUMIDIFIER (LUMBER DRYER)	N/A
L04	1983 CATERPILLAR	910 SKIP LOADER	SE450186
L05	1984 CATERPILLAR	910 SKIP LOADER	SE535577
L06	1980 CATERPILLAR	910 SKIP LOADER	SE444899
L09	1979 CATERPILLAR	910 SKIP LOADER	SE464671
L10	1980 CATERPILLAR	910 SKIP LOADER	SE464670
L11	1981 CATERPILLAR	910 SKIP LOADER	SE464672
L12	1981 CATERPILLAR	910 SKIP LOADER	SE464679
L18	1991 CATERPILLAR	910 SKIP LOADER	SE480078
L19	1991 CATERPILLAR	910 SKIP LOADER	SE480081
L20	1997 JCB	530 LOAD ALL	SE480089
L21	1994 CATERPILLAR	910 SKIP LOADER	SE531040
L22	1997 CATERPILLAR	910 SKIP LOADER	SE480107
L23	1994 CATERPILLAR	910 SKIP LOADER	SE546645
L24	1994 CATERPILLAR	910 SKIP LOADER	SE518502
L25	1988 CATERPILLAR	910 SKIP LOADER	SE535173
L26	1994 CATERPILLAR	910 SKIP LOADER	SE535174
L27	1993 CATERPILLAR	910 SKIP LOADER	SE535175
L28	1994 CATERPILLAR	910 SKIP LOADER	SE535176
L29	2002 BOBCAT	753T LOADER	SE535177
L30	1994 CATERPILLAR	910 SKIP LOADER	SE535178
L31	1996 CATERPILLAR	910 SKIP LOADER	SE535179
L32	1994 CATERPILLAR	910 SKIP LOADER	SE500035



EQUIPMENT

EQUIPMENT LIST

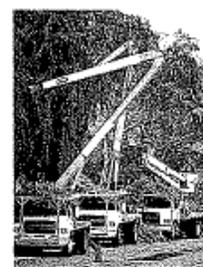
Eq #	Year/Make	Model	License
L33	2004 BOBCAT	LOADER S175	NEW
L34	1976 JOHN DEERE	440A SKIDDER T5ABR	NEW
L35	2005 BOB CAT	S185 TURBO	NEW
L36	2005 CATERPILLAR	287 SKID STEER LOADER	N/A
L37	1994 CAT 910E	WHEEL LOADER	-
L38	1991 CAT 910	WHEEL LOADER	-
L39	1980 CATERPILLAR	910 SKIP LOADER	NEW
L40	2006 BOBCAT	S185	NEW
LS02	-	LOG SPLITTER	NONE
R04	1985 PETERBILT	ROLL OFF	3Y47750
R07	1994 WHITEGMC	ROLL OFF	7S45904
R08	1994 WHITEGMC	ROLL OFF	6H14148
R09	1995 WHITEGMC	ROLL OFF	5C24968
R10	1989 WHITEVOLVO	ROLL OFF	5D92493
R11	1988 IHC	ROLL OFF	5F50001
R12	1988 IHC	ROLL OFF	5F50002
R13	1988 IHC	ROLL OFF	5M30285
R14	1998 VOLVO	ROLL OFF	5P86958
R15	1998 VOLVO	ROLL OFF	5R63451
R16	1999 VOLVO	ROLL OFF	5V54456
R17	1998 VOLVO	ROLL OFF	5X82782
R18	1999 VOLVO	ROLL OFF	5Z30490
R19	1991 VOLVO	ROLL OFF	6J32232
R20	1994 VOLVO	ROLL OFF	7H37810
R21	1992 VOLVO	ROLL OFF	6S82913
R22	1992 VOLVO	ROLL OFF	6X07085
R23	1993 VOLVO	ROLL OFF	7E16019
R24	1999 FREIGHTLINER	ROLLOFF	8B16160
R25	1999 FREIGHTLINER	ROLLOFF FLD12064ST	8A16317
R26	1999 FREIGHTLINER	ROLLOFF	9D87960
RP01	2000 VERMEER	ROOT PRUNER	N/A
RP02	2004 VERMEER	ROOT PRUNER	NEW
SM01	1999 WOODMIZER	SAW MILL	SE480158
T01	1990 TRAILER	UTILITY	1CW1160
T02	1989 TRAILER	CARRIER	4BR7739
T03	1990 VERMEER	TRAILER	4CH9142
T04	1989 TRAILER	ZIEMAN (ATV1)	4BW1331
T05	1997 TRAILER	ZIEMAN (ATV2)	4BW1791
T06	2000 TRAILER	BUTLER	4BR7739
T07	1986 DICO	CAR TRAILOR	2FK3138
T08	2005 VERMER	TLR30 TRAILER	4FW9802
T09	2004 BUTLER	RP02 TRAILER	4FH6872
T10	2003 CARSON	FRESNO BOBCAT TRAILOR	4FR1289
T11	2005 CARSON	16 TRAILER	4GU5073
T12	2006 CARSON	FLATBED TRAILER 7X16	4HP9546
T13	2006 BIGTEX	BIGTEX TRAILER	4HV4927



EQUIPMENT

EQUIPMENT LIST SUMMARY

- Pick Up Trucks 165
- Aerial Lift Devices 123
- Arrowboards 26
- ATVs 2
- Back Hoes 1
- Brush Chippers 90
- Cranes 4
- Dump Trucks 79
- Flat Beds 11
- Forklifts 2
- Stump Grinders 23
- Loaders 30
- Rubber Track Loader 1
- Root Pruners 2
- Rolloff Trucks 21
- Saw Mill 1
- Log Skidder 1



AERIAL DEVICE CERTIFICATION

Tilley Crane Inspection Service Co., Inc.

STATE OF CALIFORNIA ACCREDITATION NO. CA-33 CRANES, DERRICKS, AERIAL DEVICES, HOISTS

TO: West Coast Arborists, Inc.
2200 E. Via Burton
Anaheim, California 92806-1221

BE IT HEREBY KNOWN THAT:

On September 13, 2006 **TILLEY CRANE INSPECTION SERVICE CO., INC.** completed a Dielectric Test of 69 KVDC on the following unit:

Hi Ranger Aerial Device
Model No. F600
Serial No. 29318516
Equipment No. A24

The unit passed at .050 MICROAMPERES


David S. Tilley, Inspector
CA-33

2328 N. Batavia St., #105 Orange, CA 92665 (714) 637-7088 FAX (714) 637-9320
E-mail: dt@tilleycrane@mindsping.com

Tilley Crane Inspection Service Co., Inc.

STATE OF CALIFORNIA ACCREDITATION NO. CA-33 CRANES, DERRICKS, AERIAL DEVICES, HOISTS

TO: West Coast Arborists, Inc.
2200 E. Via Burton
Anaheim, California 92806-1221

BE IT HEREBY KNOWN THAT:

On August 9, 2006 **TILLEY CRANE INSPECTION SERVICE CO., INC.** completed a Dielectric Test of 69 KVDC on the following unit:

Hi Ranger Aerial Device
Model No. 10-901
Serial No. 9736175
Equipment No. A37

The unit passed at .050 MICROAMPERES


David S. Tilley, Inspector
CA-33

2328 N. Batavia St., #105 Orange, CA 92665 (714) 637-7088 FAX (714) 637-9320
E-mail: dt@tilleycrane@mindsping.com

Tilley Crane Inspection Service Co., Inc.

STATE OF CALIFORNIA ACCREDITATION NO. CA-33 CRANES, DERRICKS, AERIAL DEVICES, HOISTS

TO: West Coast Arborists, Inc.
2200 E. Via Burton
Anaheim, California 92806-1221

BE IT HEREBY KNOWN THAT:

On October 26, 2006 **TILLEY CRANE INSPECTION SERVICE CO., INC.** completed a Dielectric Test of 69 KVDC on the following unit:

Hi Ranger Aerial Device
Model No. F700
Serial No. 109419272
Equipment No. A40

The unit passed at .050 MICROAMPERES


David S. Tilley, Inspector
CA-33

2328 N. Batavia St., #105 Orange, CA 92665 (714) 637-7088 FAX (714) 637-9320
E-mail: dt@tilleycrane@mindsping.com

Tilley Crane Inspection Service Co., Inc.

STATE OF CALIFORNIA ACCREDITATION NO. CA-33 CRANES, DERRICKS, AERIAL DEVICES, HOISTS

TO: West Coast Arborists, Inc.
2200 E. Via Burton
Anaheim, California 92806-1221

BE IT HEREBY KNOWN THAT:

On October 5, 2006 **TILLEY CRANE INSPECTION SERVICE CO., INC.** completed a Dielectric Test of 69 KVDC on the following unit:

Hi Ranger Aerial Device
Model No. C6500
Serial No. 503198
Equipment No. A71

The unit passed at .050 MICROAMPERES


David S. Tilley, Inspector
CA-33

2328 N. Batavia St., #105 Orange, CA 92665 (714) 637-7088 FAX (714) 637-9320
E-mail: dt@tilleycrane@mindsping.com

Additional Aerial Device Certificates may be provided upon request

EQUIPMENT

AERIAL DEVICE CERTIFICATION

Tilley Crane Inspection Service Co., Inc.

STATE OF CALIFORNIA ACCREDITATION NO. CA-33
CRANES DERRICKS AERIAL DEVICES HOISTS

TO: West Coast Arborists, Inc.
2200 E. Via Burton
Anaheim, California 92806-1221

BE IT HEREBY KNOWN THAT:

On September 22, 2006 **TILLEY CRANE INSPECTION SERVICE CO., INC.** completed a Dielectric Test of 69 KVDC on the following unit:

Hi Ranger Aerial Device
Model No. C7500
Serial No. 504574
Equipment No. A105

The unit passed at .050 MICROAMPERES

David S. Tilley
David S. Tilley, Inspector
CA-33

2228 N. Batavia St., #166 Orange, CA 92668 (714) 637-7038 FAX (714) 637-8220
E-mail: dt@tilleycrane@midspgrtg.com

Tilley Crane Inspection Service Co., Inc.

STATE OF CALIFORNIA ACCREDITATION NO. CA-33
CRANES DERRICKS AERIAL DEVICES HOISTS

TO: West Coast Arborists, Inc.
2200 E. Via Burton
Anaheim, California 92806-1221

BE IT HEREBY KNOWN THAT:

On December 19, 2006 **TILLEY CRANE INSPECTION SERVICE CO., INC.** completed a Dielectric Test of 69 KVDC on the following unit:

Hi Ranger Aerial Device
Model No. C7500
Serial No. 505895
Equipment No. A112

The unit passed at .050 MICROAMPERES

David S. Tilley
David S. Tilley, Inspector
CA-33

2228 N. Batavia St., #166 Orange, CA 92668 (714) 637-7038 FAX (714) 637-8220
E-mail: dt@tilleycrane@midspgrtg.com

Tilley Crane Inspection Service Co., Inc.

STATE OF CALIFORNIA ACCREDITATION NO. CA-33
CRANES DERRICKS AERIAL DEVICES HOISTS

TO: West Coast Arborists, Inc.
2200 E. Via Burton
Anaheim, California 92806-1221

BE IT HEREBY KNOWN THAT:

On November 15, 2006 **TILLEY CRANE INSPECTION SERVICE CO., INC.** completed a Dielectric Test of 69 KVDC on the following unit:

Hi Ranger Aerial Device
Model No. C6500
Serial No. 504803
Equipment No. A119

The unit passed at .050 MICROAMPERES

David S. Tilley
David S. Tilley, Inspector
CA-33

2228 N. Batavia St., #166 Orange, CA 92668 (714) 637-7038 FAX (714) 637-8220
E-mail: dt@tilleycrane@midspgrtg.com

Tilley Crane Inspection Service Co., Inc.

STATE OF CALIFORNIA ACCREDITATION NO. CA-33
CRANES DERRICKS AERIAL DEVICES HOISTS

TO: West Coast Arborists, Inc.
2200 E. Via Burton
Anaheim, California 92806-1221

BE IT HEREBY KNOWN THAT:

On January 13, 2007 **TILLEY CRANE INSPECTION SERVICE CO., INC.** completed a Dielectric Test of 69 KVDC on the following unit:

Hi Ranger Aerial Device
Model No. C7500
Serial No. 69899707
Equipment No. A136

The unit passed at .050 MICROAMPERES

David S. Tilley
David S. Tilley, Inspector
CA-33

2228 N. Batavia St., #166 Orange, CA 92668 (714) 637-7038 FAX (714) 637-8220
E-mail: dt@tilleycrane@midspgrtg.com

Additional Aerial Device Certificates may be provided upon request

INFORMATION MANAGEMENT

INTRODUCTION

Many industries have quickly become technology-intensive; the need to combine technology with typical functions of a firm has become increasingly predominant. West Coast Arborists, Inc. has implemented technology across the organization and combined it with the full range of tree care services. As a result, technology has enabled us to reduce costs, increase services and provide municipalities with essential, decision-making information on past, present and future urban forest health and environmental issues. Our technological innovation has allowed us to plan, project, and implement programs that address the multi-faceted needs of the urban forest. We have achieved a significant advantage through effective management of information, including our experience in tree inventories, tree reports, maintenance recommendations, and software development. As we enter the next millennium the success of any urban forest management program will depend on the comprehensive and timely management of information. We have more than fifteen years experience in collecting tree inventories and developing inventory databases, including a powerful information management program that standardizes and enables dynamic management of the City's Urban Forest. In addition to providing complete tree care, WCA assists cities with the development of tree inventories, tree master plans and tree management plans.



STEP 1 - SET GOALS AT PRE-JOB MEETING

- Increase Tree Canopy
- Fill Vacant Sites
- Minimize Maintenance
- Added Tree Benefits
- Foster Community Pride
- Reduce Hazards

STEP 2 - COLLECT TREE SITE INVENTORY

- As Maintenance is Performed
- Prior to Commencement of Work
- Along with GPS Coordinates

STEP 3 - ARBORACCESS ONLINE

- Tree Inventory
- Instant Reports
- Create Work Order Lists
- Project Future Maintenance

STEP 4 - PERFORM WORK

- Grid Trimming
- Planting
- Removals
- Update List Tracking and Inventory Paperwork

STEP 5 - UPDATE TREE SITE INVENTORY

- Database is updated automatically
- Data is compatible with City's software program
- Eliminates dual-inputting of data by WCA and the City

STEP 6 - PREPARE MASTER PLAN

- Based on Tree Inventory
- Create a Planting Plan
- Make Specie Recommendations
- Compile Master Plan Draft
- Approve & Implement Master Plan Reforestation

TREE INVENTORY REFERENCES

The following is a representative list of many of the cities and agencies throughout California with whom we have been contracted to perform a GPS tree inventory.

<u>AGENCY</u>	<u>CONTACT</u>	<u>PHONE</u>	<u># OF TREES</u>
City of Santa Monica	Walt Warriner	(310) 458-8974	34,000
City of Azusa	Ross Montes	(626) 812-5260	13,000
City of Beverly Hills	Ken Pfalzgraf	(310) 550-4638	27,000
City of Anaheim	Larry Pasco	(714) 765-5228	112,000
City of Redondo Beach	Lauren Mahakian	(310) 318-0686	14,000
City of Pleasanton	Lisa Hagopian	(925) 931-5566	25,000
City of Huntington Beach	Randy Menzel	(714) 596-4316	68,000

INFORMATION MANAGEMENT

COMPLETING THE TREE INVENTORY

Prior to conducting an inventory, WCA will schedule a scope refinement meeting with City staff to identify the criteria for evaluating the City's urban forest as well as determine which tree inventory collection method will be pursued. We will also provide identification of dying and/or diseased trees and recommended planting sites. The success of any urban forest management program will depend on the management of information; such information allows the City to make significant decisions on tree related issues. Should the City's staff, Commissioners, and/or Council request further, in-depth reports on specific trees, we are staffed with qualified and Certified personnel to provide a thorough analysis.



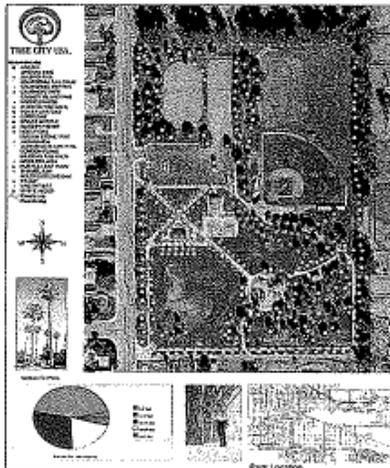
Inventory Specialist in action

We can perform a complete tree inventory through one of three methods:

- *Tree inventory collected prior to commencement of work*
- *Tree inventory and Global Positioning System (GPS) information collected prior to work*
- *Tree inventory collected as work progresses*

Prior to Commencement of Work

The first option is to conduct an inventory prior to performing any tree maintenance. A professional Inventory Specialist, who is a certified arborist as recognized by the Western Chapter International Society of Arboriculture (WCISA), will walk each City street to collect tree site information and to assess the tree condition. The information will be provided to the City in a database format, which can be downloaded into several current, computer software programs.



Global Positioning System (GPS)

The second option that is completed prior to the commencement of work is to collect the tree inventory using Global Positioning System (GPS) coordinates. The tree inventory and GPS coordinates can be linked directly to a Geographical Information System (GIS) program, such as ArcView, for geo-coding purposes. Using a handheld computer and a backpack GPS receiver, the inventory collector will identify the trees by their global coordinates of longitude and latitude, within one meter. By collecting the data using the GPS system, the City can overlay the tree data with GIS layers or other infrastructure assets. At the end of the project, the City will receive a complete listing of all sites inventoried, both in hard copy and on a computer diskette, which will enable connecting the inventory to the City's GIS program, along with various frequency reports generated from the data contained in the inventory.

As Work Progresses

The final option is to conduct an inventory as tree maintenance is performed. Through a grid trimming system, the Foreman will record the tree site data and submit the information for processing along with the bi-weekly billing. The completion of the inventory coincides with the trim cycle set forth by the City.

Condition of City's Urban Forest

The success of any urban forest management program will depend on the management of information; WCA believes this information will allow the City to make essential decisions on tree related issues. Should the City's staff, Commissioners, and/or Council request further, in-depth reports on specific trees, we are staffed with qualified Certified personnel to provide a thorough analysis. Prior to the commencement of work, we will provide a complete inventory of the City's Urban Forest. In addition to the tree inventory, we will provide identification of dying and/or diseased trees and recommended planting sites.

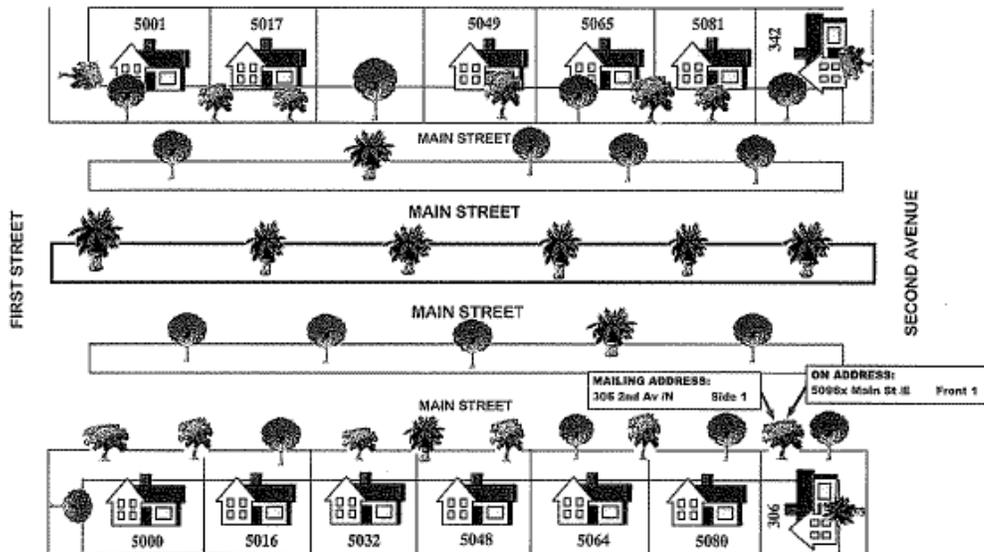
INFORMATION MANAGEMENT

UPDATING THE TREE INVENTORY

Daily record keeping, maintenance scheduling and reporting are required to operate an effective urban forest tree care program. As the work is being performed, each tree site and maintenance performed on it is recorded and submitted on a bi-weekly basis. A hardcopy of this data will accompany each invoice and the work records will be accessible via ArborAccess Online immediately.

SAMPLE INVENTORY COLLECTION FORM

Sample Inventory



City of YOUR CITY U.S.A. - Tree Maintenance Program JOB # 6054 Work Type: GRID TRIMMING

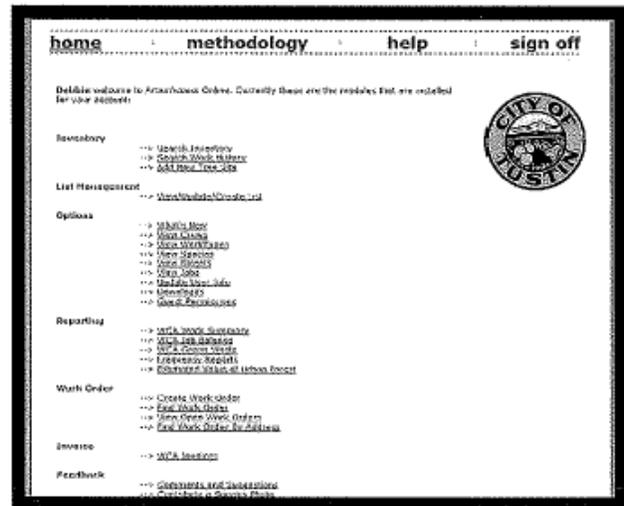
	Dist	Address	Ext	Street	Side	Tree	On Add	On Street	Species	Crown	DBH	Height	Date	Sidewalk Damage	Amt
1	12	5033	X	Main St/E		1			127	12	8	28	7/2		\$39
2		5049		Main St/E		1			29	25	12	32	7/2		
3		5065		Main St/E		1			127	25	10	40	7/2	Y	
4		5065		Main St/E		2			29	30	6	20	7/2	Y	
5		5081		Main St/E		1			29	10	12	30	7/2		
6		342		Second Av /N	S	1	5097	Main St/E	127	30	3	12	7/2		
7		342		Second Av /N		1			29	30	10	40	7/2		
8		5000		Main St/E	S	1	305	First St/N	127	30	6	20	7/3		
9		5000		Main St/E		1			29	10	12	30	7/3		
10		5000		Main St/E		2			29	30	3	12	7/3		
11		5016		Main St/E		1			127	30	10	40	7/3	Y	
12		5032		Main St/E		1			29	25	18	35	7/3		
13		5048		Main St/E		1			21	12	12	32	7/3		
14		5048		Main St/E		2			29	12	18	40	7/3		
15		5064		Main St/E		1			127	12	24	45	7/3		
16		5064		Main St/E		2			29	12	15	45	7/3		
17		5080		Main St/E		1			127	12	18	45	7/3		
18		306		Second Av /N		1			21	12	12	45	7/3		
19		306		Second Av /N	S	1	5096	Main St/E	29	12	15	50	7/3		
20		306		Second Av /N	S	2	5096	Main St/E	127	12	18	55	7/3		

FOREMAN NAME: John Smith

West Coast Arborists, Inc.
Copyright 2003 ©

ARBORACCESS ONLINE COMPUTER SOFTWARE

WCA has developed a modern, complete, and comprehensive computer program, called ArborAccess Online, with input from many California cities. This Internet driven program was developed based on the needs of our customers and is only accessible by our customers. Since it is a sole-proprietary program, we have the capability to customize the program to our customers' specific needs. The user-friendly program allows customers to store, retrieve, update, delete and add tree records and work histories. Over the past year, we have made significant upgrades to our software program, we are certain that this new development will better serve our customers and provide information more quickly and accurately. ArborAccess Online also features customizable options that allow for additional information to be compiled within the database such as infrastructure assets or sidewalk damage. The information contained in ArborAccess Online is live data that can also be linked directly to a GIS program, such as ArcView, for geocoding purposes. By collecting the data using the GPS system, cities can consolidate tree data with other various GPS coded programs. The information management possibilities for data integration are endless for urban forestry management programs that use similar management methods and resources.



ArborAccess Main Menu

COMPUTER SOFTWARE SPECIFICATIONS

ArborAccess Online is a computer software program designed by the tree care professionals at West Coast Arborists. In conjunction with several California cities, WCA designed the program in a user-friendly environment to assist professionals in the management of the urban forest. The software organizes your tree inventory and provides an interface that is easy to use and understand. In addition to tree inventory management, ArborAccess Online can also be linked directly to a Geographical Information System (GIS) and can assist your agency in meeting GASB34 requirements. By utilizing ArborAccess Online and incorporating tree maintenance, the tree inventory is automatically updated with each billing cycle. This process eliminates the hassle of dual inputting by the City and WCA. There are several features that can be generated to assist you with ordering and tracking work, resident requests, maintenance scheduling, and budget projections. In addition, ArborAccess Online provides an unlimited resource of information on your City's urban forest. The program is offered to all of our customers and has the following benefits:

- Same color scheme as found on your City's official website
- Easy access to the program via the Internet
- Basic Internet functions and commands operate the system
- Because the program is stored on WCA's server, it does not require additional hardware, software or memory
- Faster response to different queries, reporting capabilities, etc.
- Online customer support site is easy to use and catered to the needs of the end-user who is looking for basic support information
- Automatic updating of work history and software and up-to-date job balances and tracking of invoices

SYSTEM REQUIREMENTS

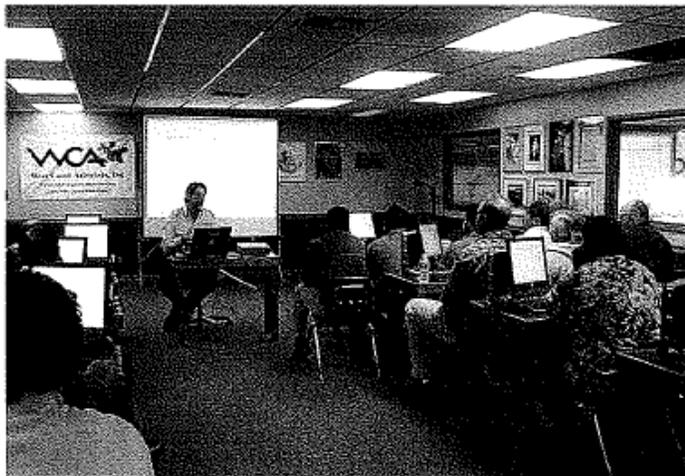
- Internet connection
- Internet Explorer 5.5 or greater

INFORMATION MANAGEMENT

SOFTWARE TRAINING

Each Area Manager has the ability to train our Customers on an as-needed basis. We also offer periodic Customer Workshops for larger groups that earn International Society of Arboriculture continuing education credits (CEUs) for Certified Arborists and Treeworkers.

During the training we walk through all major components of the ArborAccess menu and have a question and answer session that allows our Customers to give us feedback in order to improve our software program on a regular basis. One of the major advantages of having the software online is that one change can affect all users and everyone works on the same version of the program at the same time.



Customer Workshop at our corporate office in Anaheim

We also have a featured "What's New" that is updated as we make changes to the program. When we make major program additions or modifications we post the changes to What's New and we also invite Customers to our Workshops to discover the new functionality and receive feedback.

BILLING

West Coast Arborists has a state-of-the-art invoicing system that is updated on a daily basis. Progress billings will be submitted to the City on a bi-weekly basis, unless otherwise requested. Invoices will reflect an amount complete for the billing period, along with a year-to-date total for that job. Each billing will include a listing of completed work by address, tree species, work performed and appropriate data acceptable to the City. This information will be supplied in hardcopy and immediately accessible on ArborAccess Online. Job balances reflecting the percent of completion for each job can be viewed on ArborAccess Online.

At the end of each day, every crew is responsible for reporting the quantities of work they perform for that day. Internally, we call this process the Call In. This information is radioed into the Customer Service Representative who inputs it into the computer. This information is accessible through job balances immediately in ArborAccess. Once the billing period is complete, the Billing Coordinator runs a Call In report for that date range and compares what was called in to actual hardcopy of the work record inventory. Before the billing is completed, all discrepancies must be resolved and investigated. Once the records balance the invoice is generated and the work history back up is printed to accompany the invoice. The information is immediately stored in the computer and available in ArborAccess.

P.O. NUMBER 0620679		TERMS Due Upon Receipt			
DESCRIPTION	UNIT	UNIT PRICE	CURRENT INVOICE COUNT QTY	YEAR-TO-DATE COUNT QTY	TOTAL
TRIE MAINTENANCE SERVICES					
Pruning - Small 0-4 DDBH	Each	308.00	30.00	296.00	54,240.00
Pruning - Medium 5-6 DDBH	Each	159.00	30.00	288.00	45,600.00
Pruning - Large 17-24 DDBH	Each	159.00	30.00	30.00	11,340.00
Pruning - 1-25 DDBH	Each	504.00	30.00	30.00	15,120.00
Pruning - One/Week 0-4 DDBH	Each	308.00	1.0	1.0	308.00
Pruning - One/Week 7-16 DDBH	Each	159.00	1.0	1.0	159.00
Pruning - One/Week 17-24 DDBH	Each	159.00	1.0	1.0	159.00
Pruning - One/Week - 25 DDBH	Each	504.00	1.0	1.0	504.00
Clearance Pruning 0-4 DDBH	Each	308.00	30.00	30.00	9,240.00
Clearance Pruning 7-16 DDBH	Each	159.00	30.00	30.00	4,770.00
Clearance Pruning 17-24 DDBH	Each	159.00	30.00	30.00	4,770.00
Clearance Pruning - 25 DDBH	Each	504.00	30.00	30.00	15,120.00
Crew Pile Pruning	Each	325.00	10.00	10.00	3,250.00
Washington Palm Pruning	Each	365.00	30.00	3,210.00	11,760.00
Dutch Palm Pruning	Each	1125.00	30.00	3,312.00	118,200.00
Crew Control - 3 man	Hour	102.00	141	14,100.00	143,820.00
Emergency Crew Control	Hour	158.00	55.00	24	8,160.00
After Clearance	Temp Fee	134,700.00	10.00	1.0	134,700.00
TOTAL PRUNING Total			41	121,840.00	441
WHOLE COMPARE TOTAL			141	14,100.00	141
JOB LOCATION: YARBORIS*					
* See attached list of quantities, comments and specific locations.			YEAR-TO-DATE TOTAL: 296,540.00		
			LESS PREVIOUS: 877,827.50		
			TOTAL NOW DUE: 581,287.50		
Tree Care Professionals Serving Communities Who Care About Trees					

Sample Invoice

INFORMATION MANAGEMENT

LIST TRACKING SYSTEM

The List Tracking Report is a useful tool in the management of incoming work. This report allows us to track specific jobs as they are ordered by the City. Proper use of this system enables the City and WCA to track the completion of work that is ordered. Also, projected work schedules and trim cycles may be calculated on real time by reviewing how long the project took in the past. A sample of the customer list tracking module is shown below:

[home](#) [methodology](#) [help](#) [sign off](#)

View Lists

Click on the list name to update/delete the selected list. Click on the view/add sites link to view the inventory associated with the selected list. Click on the create new list button to create a new list.

List Name	UserName	Job#	Sent	Complete	# of Sites	
1/05/05 Plant ILD	pat madsen	7352			2	view sites
1/05/05 replant GF	pat madsen	7353			8	view sites
122904Ser Que GF	pat madsen	7351			17	view sites
City hall special removal and replant	pat madsen	7353	12/23/2004		2	view sites
122304 removal ILD	pat madsen	7352	12/23/2004	1/5/2005	2	view sites
12/01/04 Ser req GF	pat madsen	7351	12/7/2004		7	view sites
12/01/04 Removal GF	pat madsen	7353	12/23/2004	1/5/2005	3	view sites
12/01/04 replant GF	pat madsen	7353	12/23/2004		13	view sites
111804 Replant GF	pat madsen	7353	11/29/2004		26	view sites
111504 removal GF	pat madsen	7353	11/29/2004	12/3/2004	2	view sites
111504 pruning gf	pat madsen	7351	11/29/2004		9	view sites
110404root pruning	pat madsen	7353	11/4/2004	11/9/2004	2	view sites
101804 sr gf	7351	11/4/2004	12/6/2004		4	view sites
100104 Rem. GF	7353	11/4/2004	11/15/2004		4	view sites
removal GF 92004	7353	9/22/2004	11/5/2004		10	view sites
92004 planting GF	7353	10/1/2004	10/5/2004		7	view sites
92004 Ser Req-GF	7351	10/1/2004	10/29/2004		82	view sites
GF trim ASAP 9/14/04	7351	9/14/2004	9/17/2004		8	view sites
Trimming Ser Oat 18LD-ASAP	7352	9/14/2004	9/17/2004		3	view sites
90904 root prune GF	7353	10/1/2004	11/22/2004		2	view sites
90904 replant GF	7353	9/9/2004	10/4/2004		4	view sites
90904 prune ser req GF	7351	9/9/2004	12/17/2004		109	view sites
9/04 root prune of	7353	9/3/2004	11/22/2004		1	view sites
9/04 removal GF	7353	9/2/2004	10/12/2004		7	view sites
9/04 plant GF	7353	9/3/2004	10/12/2004		10	view sites
9/04 ser req GF	7351	9/3/2004	10/1/2004		36	view sites
9/04 rootprune-of	7353	8/26/2004	11/19/2004		3	view sites
9/04 ser req GF-ASAP	7351	8/4/2004	8/20/2004		4	view sites
80304 ser req GF	7351	8/26/2004	9/28/2004		8	view sites
80304replant GF	7353	8/4/2004	8/12/2004		13	view sites
80304trim ILD	7352	8/5/2004	11/18/2004		13	view sites
72004 replant of	7353	7/27/2004	8/3/2004		19	view sites
72004 rem of	7353	8/26/2004	10/12/2004		7	view sites



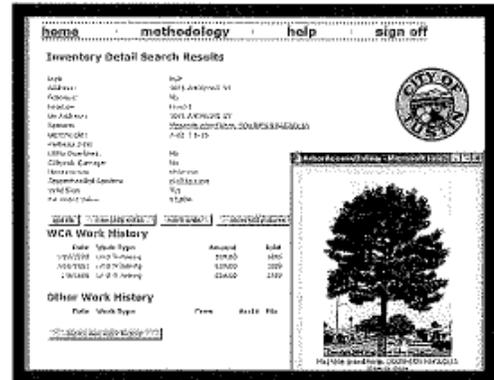
A sample of the WCA internal list tracking report is shown below:

WCA		LIST TRACKING REPORT BY JOB NUMBER					
CITY OF TUSTIN		Job # 7351	04-05 Pruning				
List Received	Work Type	First Location	WO #	Start	Status	Foreman	Complete
2	07/14/04 SERVICE REQUEST PRUNING	530 2ND ST	32353	07/15/04		JOEL ORTIZ	08/09/04
4	07/16/04 GRID PRUNING	VARIOUS SITES - 17241 17TH ST	32406	07/20/04	COMPLETED	JOEL ORTIZ	07/20/04
5	08/06/04 SERVICE REQUEST PRUNING	245 S PACIFIC ST	32711	08/20/04		JOEL ORTIZ	08/20/04
6	08/10/04 SERVICE REQUEST PRUNING	670 W 1ST STREET	32828	08/10/04	COMPLETED	JOEL ORTIZ	09/07/04
7	08/31/04 SERVICE REQUEST PRUNING	315 S B STREET	33121	09/17/04		JOEL ORTIZ	09/28/04
8	09/07/04 SERVICE REQUEST PRUNING	17521 LINDA LN	33215	09/07/04	COMPLETED	JOEL ORTIZ	10/01/04
9	09/10/04 SERVICE REQUEST PRUNING	530 W 1ST STREET	33266	09/29/04		JOEL ORTIZ	12/17/04
10	09/15/04 SERVICE REQUEST PRUNING	1362 E 1ST STREET	33376	09/17/04		JOEL ORTIZ	09/17/04
11	10/04/04 SERVICE REQUEST PRUNING	CENTENNIAL PARK	33651	10/04/04	COMPLETED	JOEL ORTIZ	10/29/04
12	06/11/04 GRID PRUNING	DIST 3	31854	07/01/04	COMPLETED	JOEL ORTIZ	12/03/04
13	11/05/04 SERVICE REQUEST PRUNING	13391 CROMWELL DR	34255	12/06/04		JOEL ORTIZ	12/06/04
14	11/29/04 SERVICE REQUEST PRUNING	CENTENNIAL PARK	34609				
15	12/07/04 SERVICE REQUEST PRUNING	2181 CAPER TREE DR	34733				

SAMPLE MANAGEMENT TOOLS

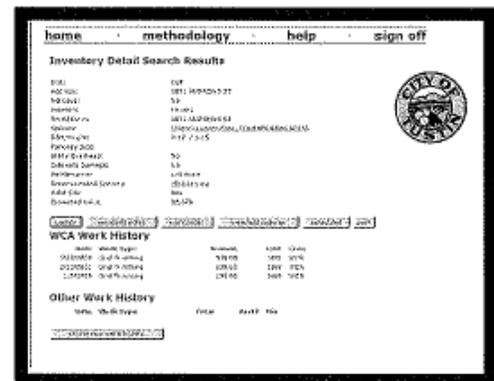
DETAILED TREE SITE CHARACTERISTICS

The state-of-the-art technology provides a valuable tool to urban forestry professionals by displaying tree site specifics along with a representative photograph of the species type and a recommended maintenance field. By clicking on the Search Work History link and locating the address the work history for that particular tree site appears. Information can be added, edited or deleted from this location as well. ArborAccess' built-in quality control features assist in data accuracy. As maintenance is performed, the work history is automatically updated via downloads that accompany bi-weekly invoices. This process assists the City in elimination of dual-inputting and helps keep the tree inventory current.



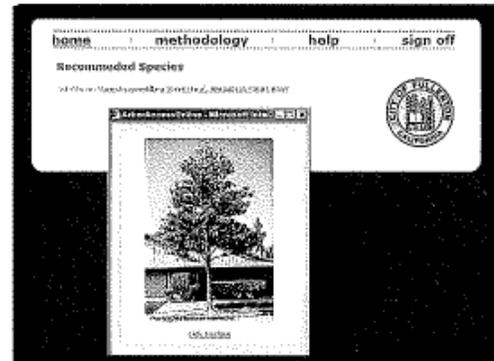
ACCURATE MAINTENANCE RECORDS

Accurate maintenance records for each location can assist the City with liability claims. Providing a detailed history of the maintenance performed at each location can display the effort the City puts forth in maintaining its urban forest. By linking the tree maintenance to the tree inventory it eliminates the task of having to go through the data entry process because the records are updated concurrently with each billing cycle. In order to maintain accurate maintenance records, it is imperative that work requests are pulled from the system prior to the work being performed, otherwise inventory accuracy is not guaranteed.



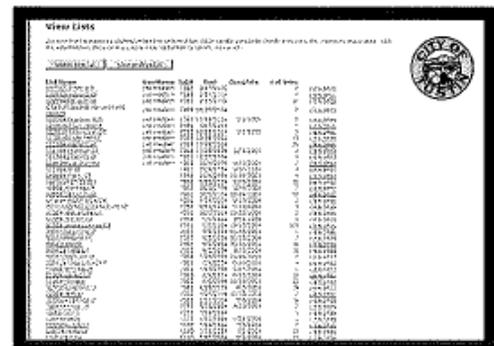
LINKS TO MASTER STREET TREE PLAN

ArborAccess can be linked directly to the City's Master Street Tree Plan. The Master Plan should build upon the legacy of work that has been done in the past as well as create a concept that builds on the goals of the City that can be implemented into the future. The specie shown has been recommended as replacement species to the existing trees should they happen to fail or to fill vacant sites.



WORK TRACKING WITH LISTS

List tracking is a successful tool in urban forestry management. By utilizing the tree inventory system to create lists, this ensures that the data being uploaded into the system is accurate. The lists can be created and submitted by work type and once the maintenance is performed the tree inventory will be updated upon the completion of the billing cycle. With accurate tracking of maintenance, several types of reports can be generated to estimate future budgeting expenses and projected trim cycles.



COMMUNITY PARTNERSHIP

LETTERS FROM COMMUNITIES

The hard work and positive results WCA provides to the communities does not go unnoticed. We believe our actual customers are the residents and business owners within the communities for which we serve. It is through their satisfaction that we are enabled to succeed in the tree industry. Below are excerpts from actual letters we have received from satisfied customers:



"I take this opportunity to commend you on your selection of West Coast Arborists, Inc. (WCA) to trim and shape the trees on 22nd and adjoining streets. This firm has been very professional in performing this work. They have done an exceptional job in shaping the trees and thinning out the very full foliage. In doing this work they have protected home owner's plants in the parkways and along the sidewalk. At the end of each work day all of the trimmings have been completely cleaned up and the area swept clean. This firm has done an excellent job".

- William E. Rouke, Santa Monica

"On behalf of Bnei Akiva of Los Angeles, I want to thank you and your crew for the fantastic work you did in assisting us with our palm frond fundraiser. It was an absolute pleasure to work with West Coast Arborists, Inc. from start to finish".

- Jeff Meisel & Michelle Lerer, Bnei Akiva of Los Angeles

"I would like to thank you for your removal of the dead and dying tree in the parkway in front of my house. The gentlemen from WCA worked in a very professional manner, and the foreman was not only knowledgeable in his trade, but was also very courteous and helpful".

- Lyndon Brown, Laguna Hills

"Thank you for your immediate response to our request to trim the oak trees in front of our property. Your timeliness and professionalism is recognized and greatly appreciated. In addition, your crew did an excellent job, not only in trimming the trees, but in clean up as well. We look forward to many years of successfully maintaining these beautiful trees".

- Carolyn Von Der Ahe, La Canada Flintridge

"Last week the workers from West Coast Arborists, Inc. did an excellent job on trimming all the trees on our street. The fact is that it's beautifully clean on our streets thanks to the foreman and his crew. They did a fine job and the people of our street appreciate having them around".

- K. Brauolt, Orange



"This is to let you know how satisfied I and the rest of the residents of the 400 block of S. Elm Drive are with the performance of the foreman and his crew from West Coast Arborists, Inc. They worked fast, neat, clean, and were very accommodating to everyone on the block".

- A.H. Horowitz, Beverly Hills

"As a local resident of the Peninsula Point district of Balboa, I want to commend you and your tree trimming crew for their professional service, friendly and helpful attitude and outstanding clean up when they worked on our street last week. It was most needed and has made our neighborhood so much more improved. Thank you".

- Ron & Ann Dahl, Newport Beach

"I would like to comment on the tree trimming service that was performed on Coolgrove Drive in Downey by West Coast Arborists last week. The foreman and his crew did an excellent job. They were very thorough, thoughtful and patiently listened to a few requests we made - they were so cooperative. Thanks for helping to keep up the nice appearance of our streets and homes".

-Anthony Dusich, Downey

COMMUNITY PARTNERSHIP

GIVING BACK TO THE COMMUNITY

WCA prides itself on its sense of corporate social responsibility. We are committed from our upper management to each field team to instilling socially responsive management throughout WCA's comprehensive Urban Forest Management Plan. One of our top priorities has been ensuring the citizens of communities with consistent, quality urban tree care. In addition to providing quality tree care, we pride ourselves on contributing back to the community and various organizations. Our involvement with these groups has allowed us to become more familiar with community groups, school leaders, local businesses and residents. We continue to participate in various functions, including Arbor Day, Open House, and ceremonial tree dedications.



City of Commerce Arbor Day planting

"On behalf of the Scouts who will benefit from it, thanks for sending your work crew to Lost Valley last week. They accomplished a lot of the site preparation, work that must be done for the new Beckman Dining Hall. Everyone associated with the camp looks forward to the new dining hall and we appreciate your assistance in the completion of that project. Thank you for continuing to be a friend of Lost Valley, it is greatly appreciated."

- Steve Adams, *Boy Scouts of America*

"I would like to take this opportunity to present to WCA the Chino Basin Water Conservation District's observations and experiences using the chippings you have provided for the CBWCD in the past six years. With the attention your organization has demonstrated in regards to spreading the mulch to our specifications and the results realized, the CBWCD could not be more pleased. We are extremely happy with all of the benefits chip mulching has provided and look forward to working with you and WCA for many years to come."

- David Schroeder, Conservation Specialist, *Chino Basin Water Conservation District*

"As a member of the Board of Directors of the Independent Cities Association (ICA), I wanted to tell you how much I appreciated West Coast Arborists, Inc.'s support of our Thirty-Ninth Annual Seminar. Contributions like yours enable the Association to present events of exceptional quality for elected officials and management staff of member cities. Please accept my personal thanks for your support of an organization dedicated to the improvement of local government."

- Mark Paulson, Director, *City of Alhambra*



City of Mission Viejo's annual Tierra Nativa celebration

"The 1998 City of Mission Viejo United Way Staff Campaign was a great success! We wanted to extend a special thank you for all your efforts in making this event exciting for all. The committee planned a week filled with fun activities and events. Your donation was used as a motivation to spark interest and participation by the staff. The success of the activities happened because of your support. We thank you for being a part of this worthy cause."

- Daniel Joseph,
former City Manager, *Mission Viejo*

COMMUNITY PARTNERSHIP

GIVING BACK TO THE COMMUNITY

"On behalf of the Public Services Department of the City of Fontana, I would like to thank you for your generosity and kindness in donating the Deodar Cedar tree that was planted in front of City Hall. Please be advised that with the planting of this tree, our Christmases in Fontana will be that much more festive and bright. In December the new tree will be decorated along with the existing tree. After the new Deodar has been pruned, shaped, groomed and has grown for several years, we will no longer decorate the old tree and the new Deodar will become our City Christmas Tree and will be lit at our annual Christmas Tree Lighting Ceremonies. Again, thank you for your kind donation."



- Ken Jeske, Public Services Director, *City of Fontana*



"I wish to thank you for your generous Arbor Day contribution to the City of Fresno and our community. Your men were up to the challenge of transplanting four 12 to 15 foot trees, which would have otherwise been lost to highway construction. Now these trees beautifully grace the front of our city's new Boys and Girls Clubs of Fresno County. Special thanks goes to your Field Operations Manager and Area Manager who devoted much of their time and effort in making this planting a success. The Parks Division, along with Tree Fresno and the Boys and Girls Clubs, thank you and your staff for your contribution to our community."

- Ronald Primavera, Director of Public Works, *City of Fresno*

"On behalf of the City of Placentia and Recreation and Human Services Department, we would like to extend our sincere thanks for your generous donation of a cedar pine tree for our annual Tree Lighting Ceremony held on December 14th. Your willingness to take time out of your busy schedule to search "high and low" to find an appropriate tree was greatly appreciated. Thank you again for your gracious contribution to the City of Placentia!"

- Stephen Pischel, Recreation Services Mgr, *City of Placentia*

"Our Public Works Day would not have been the same without you and your staff. I want to sincerely thank WCA for its participation in our Public Works Day. All the vehicle and informational displays set the tone for this event, showing the public that our City is well taken care of by our faithful public works vendors. Its good to know that we can count on you for a professional and friendly interface with our public. We are most appreciative."

- Janice Fletcher, Senior Management Analyst, *City of Upland*



"Once again the partnership of the City of Azusa and West Coast Arborists delivered a TERRIFIC Arbor Day Ceremony. Despite the threat of rain, Arbor Day was celebrated and a tree was planted in recognition of one of Azusa's living icons Mr. Adolph Solis. Only with WCA's help could this have been possible. Thank you again for participating in our event and for donating the ceremonial tree. Your gift will be appreciated for many, many years to come."

- Randy Noriega, Director of Park Planning & Development, *City of Azusa*

COMMUNITY PARTNERSHIP

ORGANIZATIONAL MEMBERSHIPS

As one of the leaders in the tree industry, WCA is very involved with many organizations. We are active members in the following organizations:



California Landscape Contractors Association: The California Landscape Contractors Association was organized for the purpose of protecting and advancing the best interests of licensed landscape and irrigation contractors and is supported in that concept by its members. The association recognizes its obligations to the public and its right to self-government. Each member has an obligation to serve the public and serve the association, thus enriching the overall landscape industry through dedication and service.

International Society of Arboriculture: The International Society of Arboriculture (ISA) has served the tree care industry for over seventy years as a scientific and educational organization. ISA, aligned on many fronts with other green organizations, is working hard to foster a better understanding of trees and tree care through research and the education of professionals as well as global efforts to inform tree care consumers.



Street Tree Seminar: Street Tree Seminar consists of management and supervisory personnel of public tree agencies and persons whose professional interests or business is related to street tree management. Membership may also include educators, and individual consultants.

Maintenance Superintendents Association: The Maintenance Superintendents Association is supported by a membership comprised of Mid-Management Municipal, County, State and Special District employees who are responsible for, and dedicated to the cost effective maintenance of the Public Infrastructure, and the commercial entrepreneurs who supply them with the equipment, materials and technical support to carry out this vital mission. The Association is also dedicated to the ongoing education of its members and the dissemination of available safety procedures.



Tree Care Industry Association: The T C I A is a trade association of commercial tree care firms, established in 1938. The association develops safety and education programs, standards of tree care practice, and management information for arboriculture firms around the world.

California Urban Forests Council: CUFC promotes urban forestry as part of an integrated ecosystem. It encourages alliances between organizations, businesses and civic leaders to develop modern forestry programs. It also links effective urban forest planning, planting, management, research education and policies in the state of California.



California Park & Recreation Society: CPRS was established to provide park, recreation, leisure and community service professionals and interested citizens with the knowledge and resources to enhance their leadership role in creating community through people, parks and programs.

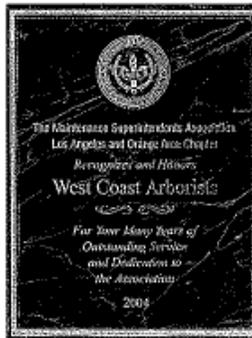
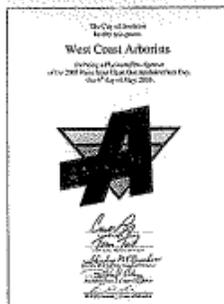
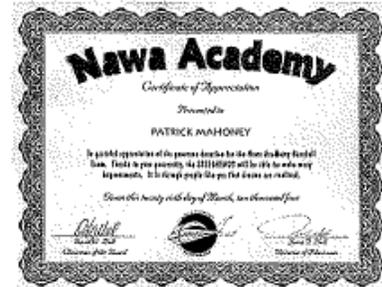
Risk and Insurance Management Society: RIMS is a non-profit organization dedicated to advancing the practice of risk management, a professional discipline that protects physical, financial and human resources. It serves to promote and inform the risk management community of the latest legislative and regulatory developments on state, provincial and federal levels.



Waste Reduction Awards Program 2002 Award Winner: The California Integrated Waste Management Board (CIWMB) issues awards for creative and innovative waste-cutting success in the workplace. The award honors companies of all sizes for reducing the amount of waste produced and finding workable solutions to reuse and recycle materials, including buying recycled-content products for the workplace.

COMMUNITY PARTNERSHIP

CERTIFICATES OF RECOGNITION



QUALITY CONTROL PLAN

INTRODUCTION

West Coast Arborists includes with its comprehensive tree maintenance program a well defined quality control plan that incorporates certified personnel assigned to this project, safety, pruning specifications and guidelines, equipment, hours of operation, public relations, traffic control, work descriptions and communication systems. We believe in following this plan to help ensure the quality of work and the level of service expected.

PROJECT MANAGER

Andrew R. Trotter will act as the Project Manager for this project. Mr. Trotter holds ISA Certified Arborist Number 642. With over thirty years experience in the tree care industry, Mr. Trotter will provide overall supervision and coordination of the Area Manager and Field Operations. He has full authority to act on behalf of West Coast Arborists, Inc. on all contract matters.



PROJECT AREA MANAGER

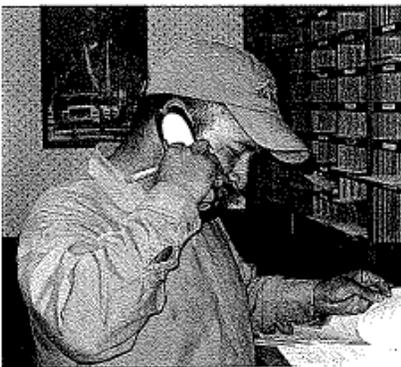
The Project Area Manager for this contract will hold an ISA Certified Arborist certificate. With several years of experience in the tree care industry, the Project Area Manager will provide exclusive field supervision and crew management to the City for the length of the contract. They will be the central point of contact with the City and will work cooperatively with City staff, local residents and business owners. During the past thirty years, our Project Area Managers have successfully worked with several cities and established a familiarity with the community and logistics of each City respectively.



Daily Supervision

Daily supervision will consist of, but is not limited to:

- Report to the City Inspector with location of crew and maintain an open line of communication
- Supervise crew personnel to insure proper pruning standards are followed in a safe manner
- Traffic control setup and maintenance of coned area
- Insure City streets are left free of any debris at end of each work day
- Maintain record of work completed each day
- Maintain good public relations at all times
- Immediate notification to City Inspector upon damage of personal property including a plan for corrective measures to take place within 48 hours



Weekly Supervision

Weekly supervision will consist of, but is not limited to:

- Weekly inspection of work completed
- Meeting with the City to review work schedule and progress
- Insure standards of pruning are performed in accordance with specifications provided by the City
- Maintain open communication with City Inspector and field crew

QUALITY CONTROL PLAN

PROJECT WORK FORCE



- WCA is a professional organization and employ only the highest standard of tree care professionals
 - All employees will comply with any applicable laws of the State, County, City and/or political subdivision of such state without limitations while under contract
 - WCA does not discriminate against employees or applicants because of race, color, religion, sex, pregnancy, national origin, ancestry, age, marital status, or physical handicap
 - Equal opportunity will be extended to all persons in all aspects of the employer-employee relationship, including but not limited to hiring, transfer, promotion, training, compensation, layoff, recall or termination
 - Employment decisions comply with all applicable laws prohibiting discrimination and comply with Title VII of the Civil Rights Act of 1992 and all federal, state and municipal laws pertaining thereto
- Any employee who is found to be incompetent, troublesome, disorderly or otherwise objectionable, or who fails or refuse to perform work properly and acceptable, will immediately be removed from working on this project

HOURS OF WORK AND OPERATION

All regular tree care will be performed between the hours of 7:00 a.m. and 5:00 p.m., Monday through Friday. In accordance with the City's specifications, we are prepared to perform work during the weekend and evenings. With our large number of employees, we are able to create special weekend teams and night teams that are accustomed to performing during those shifts. Oftentimes these special shifts help to alleviate traffic and pedestrian congestion that may otherwise occur during normal business hours.

SCHEDULING OF WORK

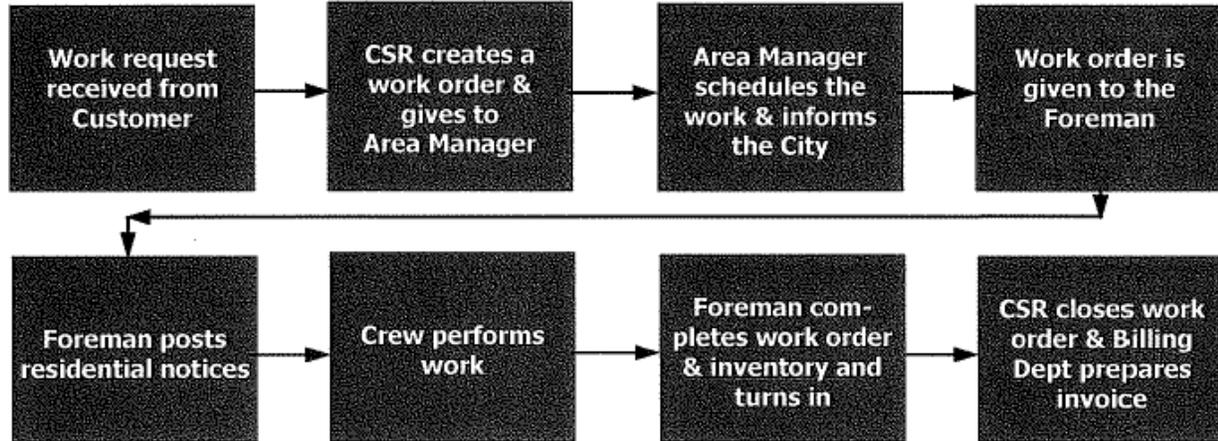
The project shall conform to the City's schedule of performance. We recommend equal distribution of work throughout the course of the fiscal year. West Coast Arborists, Inc. will notify the City of any changes in the start date of each tree maintenance operation at least 24 hours in advance, weather permitting. Our company tracks lists according to work type and prioritizes accordingly. West Coast Arborists, Inc. will provide door hangers that explain the tree maintenance process (acceptable to the City) and distribute the notifications to citizens prior to the start of pruning operations in said area. Work shall be conducted in a cooperative manner as to cause the least amount of possible interference with or annoyance to others. Service request pruning is done on an "as needed" basis and is performed to rectify and immediate problem, a full trim will be completed during the grid pruning cycle. The Area Manager is responsible for scheduling the work, a detailed workflow process is shown on the following page, outlining how work is processed and scheduled.

QUALITY CONTROL PLAN

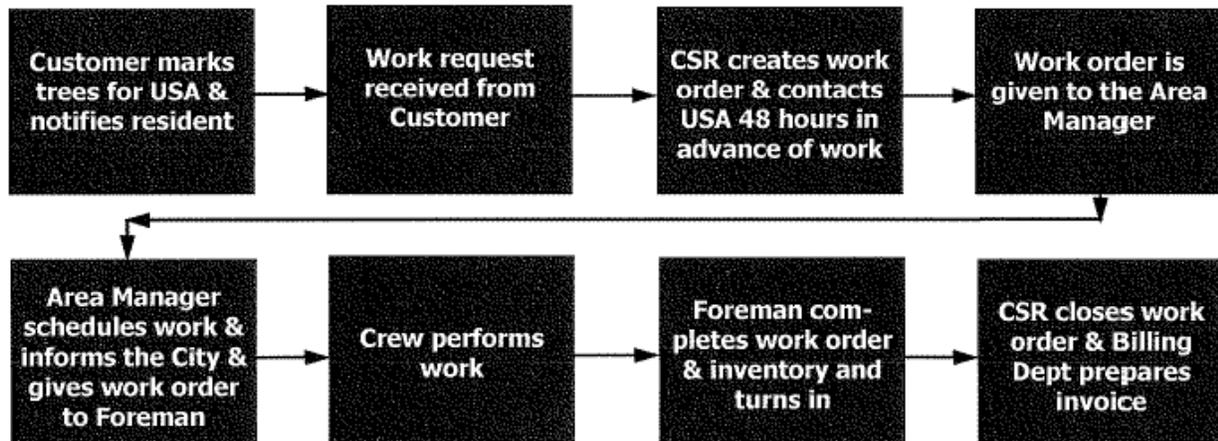
THE WORKFLOW PROCESS

When work is ordered from WCA we follow standard procedures for each. Shown below are flowcharts for pruning, removals and planting:

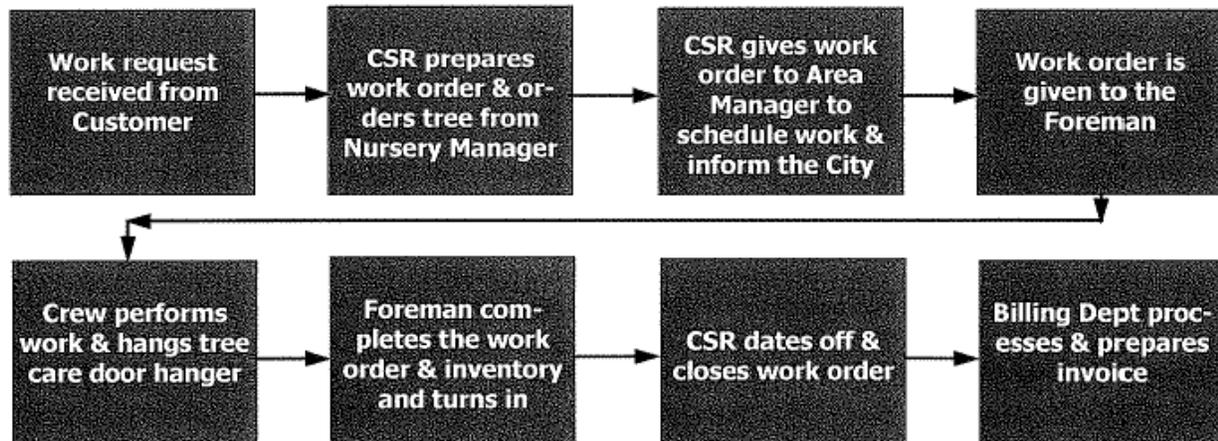
GRID PRUNING FLOWCHART



REMOVAL FLOWCHART



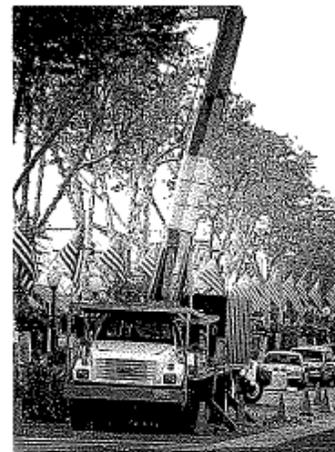
PLANTING FLOWCHART



QUALITY CONTROL PLAN

PUBLIC NOTIFICATION

Prior to commencement of grid pruning, WCA will prepare a sample door hanger notice and present it to City staff for approval. Upon approval, we will have the pruning door hangers printed and post them within twenty-four (24) hours prior to the commencement of work, or as directed by the City. Tree planting door hangers will be hung after the tree has been planted. When requiring a response pertaining to tree planting, we will send a letter along with a return postcard to the resident and respectfully request their input. The City should notify WCA if they would like a mailer sent. We will print all notices (and photos for tree planting operations) and distribute them to the residents utilizing a mail addressing software program. Each notice will be sent utilizing City letterhead and envelopes. For special projects and/or routine maintenance, we can also submit a press release to the community newspaper for a more comprehensive outreach. We understand the City may modify the procedure to which to notify residents.



Pruning operations in Garden Grove

SAMPLE NOTICES

THE CITY OF
POMONA
Public Works Department

TREE MAINTENANCE NOTICE

The City of Pomona has awarded the pruning of parkway trees to West Coast Arborists, a private contractor. The contractor will be pruning trees on your street within the next couple of days. Between the hours of 7:00 am and 5:00 pm there will be No Parking signs posted due to the danger of falling limbs. Please do not park on the street until after the trees have been pruned and the area cleaned. Additionally, due to the hazard of falling limbs, we ask that you clear your front yard of cars, furniture and other valuables (especially children) during the pruning operation. Your cooperation is very much appreciated. If you should have any questions, please contact the City of Pomona Public Works Department at 620-2348 or West Coast Arborists, Inc. at (800) 521-3714.

CITY OF FULLERTON
CALIFORNIA

TREE PLANTING NOTICE

In an effort to beautify the City and help the environment, a tree has been planted in your parkway. The tree selected was based on tree performance characteristics such as limb and root structure and general resistance to insects and disease. The planting was completed by West Coast Arborists, the tree care contractor for the City.

The City shall be responsible for all major pruning and any tree surgery that is needed and the control and treatment of insect pests and diseases. However, we ask that you take the responsibility of watering your tree as needed. Here are a few guidelines to follow for proper care and maintenance of your new tree: 1) Do not change the staking; light staking does not let the tree grow strong. 2) Keep the tree well free of weeds and other plants; they will take nutrients away from the tree. 3) Fill the tree well with water twice a week; deep watering will promote downward growth of roots and help prevent broken curbs and sidewalk damage. 4) Keep fertilizer with weed killer at least five to ten feet away from the tree. 5) If a tree needs restaking, please call West Coast Arborists, Inc. at (714) 991-1900.

Your cooperation is greatly appreciated in this effort to make your City a beautiful place to live.

QUALITY CONTROL PLAN

COMMUNICATION SYSTEMS

- WCA uses a technologically modern and reliable communications system
- NEXTEL® Digital Radio/Blackberry® email and Internet issued to Area Managers and management team
- NEXTEL® Digital Radio issued to Foremen for maintaining communication with the City and WCA office
- Unlimited access to voicemail message boxes that immediately page the NEXTEL® Digital Phone Systems

PERMITS AND LICENSING

West Coast Arborists, Inc. will procure a City Business License and any “no-fee” permits prior to commencement of work. Permits (i.e., encroachment, traffic control, etc.) requiring fees will be charged back to the agency.



RIGHT-OF-WAY

All work will be performed in the public right-of-way. West Coast Arborists, Inc. employees will not utilize private property for eating, coffee breaks or any other reason or use water or electricity from such property without prior written permission of owner.

COOPERATION AND COLLATERAL WORK

West Coast Arborists, Inc. will give right to operate within the project area to the City workers and contractors, utility companies, street sweepers, and others as needed in a cooperative effort to minimize interference in daily operations.

PROJECT SITE MAINTENANCE

Work site will be left free of debris at the end of each workday. We will not discharge smoke, dust, or any other air contaminants in quantities that violate the regulations of any legally constituted authority.

PROTECTION OF PUBLIC AND PRIVATE PROPERTY

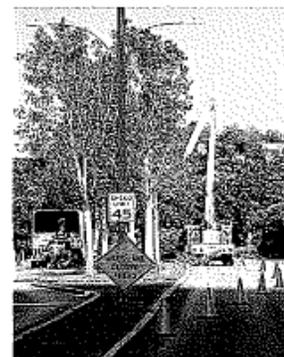
West Coast Arborists, Inc. will provide all safety measures necessary to protect the public and worker within the work area. We will maintain good public relations at all times. The work will be conducted in a manner which will cause the least possible interference or annoyance to the public.

PUBLIC CONVENIENCE AND SAFETY

West Coast Arborists, Inc. will comply with any and all local sound control and noise level rules, regulations, and ordinances which apply to any work performed in the City. All work will cease by 5:00 pm or as directed by the City. Emergency services will be excluded from these time restraints.

TRAFFIC CONTROL

West Coast Arborists, Inc. will set up all traffic control procedures in accordance with the Work Area Traffic Control Handbook (W.A.T.C.H.) and State of California Manual of Traffic Controls as well as the City Traffic and Safety Operating Rules. During the progression of work, WCA will make adequate provisions to insure the normal flow of traffic over the public streets and park roads. Every effort will be made to keep commercial driveways and passageways open to the public during business hours. High visibility arrowboard(s) will be used when needed. Prior to use, the City will approve traffic safety equipment and devices. Pedestrian and vehicular traffic shall be allowed to pass through the work areas only under conditions of safety and with as little inconvenience and delay as possible. Unless the work area is totally barricaded or otherwise kept safe, at least one worker will serve to coordinate safe operations on the ground at all times when work operations are in progress.

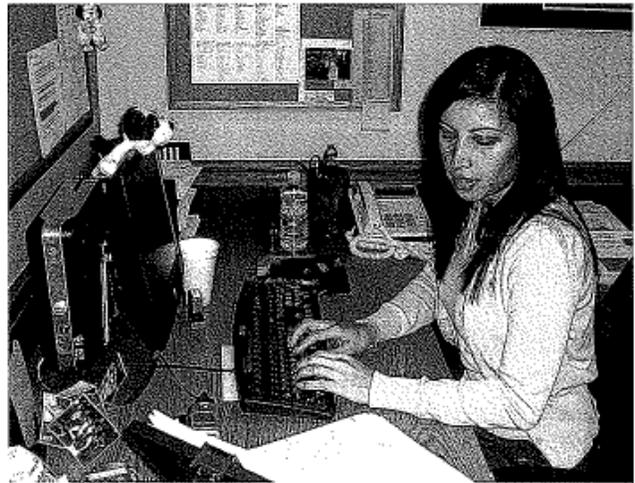


QUALITY CONTROL PLAN

CUSTOMER SERVICE DEPARTMENT

As we work with or near the public, WCA is mindful that we will most likely be the first person the public contacts. We have seven (7) full-time Customer Service Representatives throughout our operation. Each is trained in the best approach in addressing concerned residents. When speaking with a resident it is important not to disrupt them, be honest, respectful and calm. Always smile and keep the tone of your voice level. Empathizing with the residents (placing yourself in their shoes) helps to resolve the matter more quickly.

Should there be any property damage, we adhere to specific procedures to resolve the problem. The Foreman on the job site will notify the resident and the Inspector immediately.

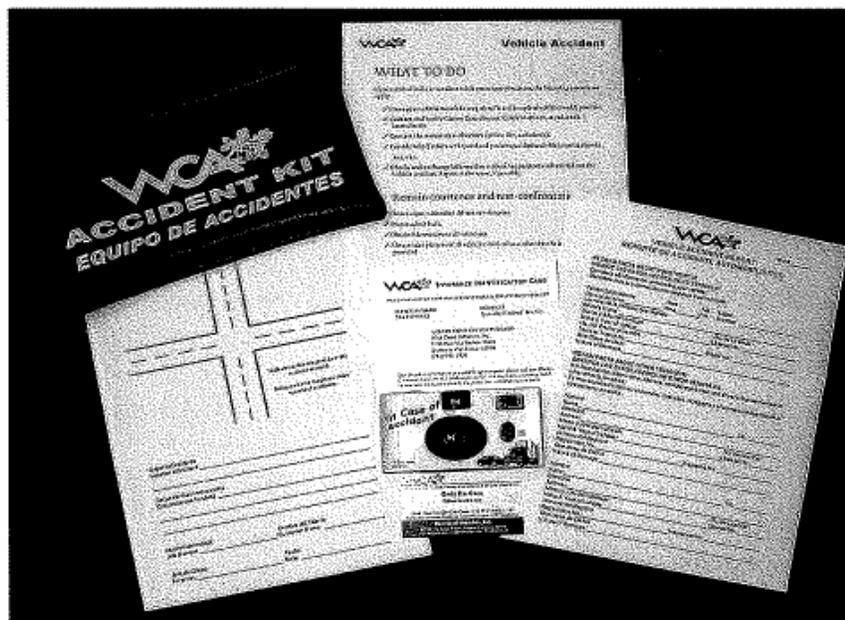


West Coast Arborists' Claims Coordinator

Complaints and Damage Resolution

If the resident is not at home, then we will leave a WCA card with instructions to call our Claims Coordinator in our corporate office. The ultimate goal at each work site is to leave the property in the same condition as before we entered it. West Coast Arborists, Inc. will notify the City Representative immediately upon damage of personal property including plans for corrective measures to take place within 48 hours.

All WCA vehicles are equipped with an Accident Kit should anything happen during the work day. Each kit has an Incident Report, an Accident Report, an Injury Report, a camera, First Aid instructions and protocol for contacting the corporate office. A computerized log of all incidents is maintained to include the date, time of occurrence, location, problem and action to be taken pursuant thereto or reasoning for non-action.



West Coast Arborists' Accident Kit that is in each company vehicle

Any activities found by the City to be unacceptable will be rectified immediately. All other complaints will be abated or resolved within twenty-four (24) hours of the occurrence. We have teams specifically assigned for handling damage to properties, both private and public. Through our communication system, we have the ability to dispatch either of these teams and have them respond immediately to the site for proper repair. We pride ourselves on professional workmanship to avoid these types of incidents, however, should one occur, we take all appropriate measures to resolve the matter in a timely and efficient manner.

QUALITY CONTROL PLAN

PRUNING STANDARDS

West Coast Arborists, Inc. will perform all tree maintenance in accordance with the Standards adopted by the American National Standard for Tree Care Operations (ANSI A300) and the Best Management Practices, a supplement from the International Society of Arboriculture Pruning Standards. Final pruning cut will be made without leaving stubs. Cuts will be made in a manner to promote fast callous growth. Representative photographs depicting "before and after" trimming are included in this proposal. West Coast Arborists, Inc. will clean all job sites when work is completed, including the raking of leaves, twigs, etc. from the lawn and parkway and the sweeping of streets. All resulting debris will be removed from the work site daily and properly disposed of at the end of each work day.



WCA crews in action at our state's Capitol building

Benefits of proper tree pruning include reduced risk of branch and stem breakage, better clearance for vehicles and pedestrians, improved health and appearance, enhanced view, increased flowering. When improperly performed, pruning can harm the tree's health, stability, and appearance. Several consequences occur when pruning is not performed at all. These consequences include development of low limbs; weak, co-dominant stems; defects such as included bark; and accumulation of dead branches. Formation of co-dominant stems and defects such as included bark can lead to increased risk of breakage.

No tree should be pruned without first establishing clearly defined objectives. Seven main objectives are described, along with pruning types that help meet those objectives. These objectives serve as examples and can be expanded or shortened to meet site conditions and customer expectations. Even with proper pruning cuts, if the wrong branches-or too many branches-are removed, nothing of merit has been accomplished.



Objectives of pruning:

- Reduce risk of failure
- Provide clearance
- Reduce shade and wind resistance
- Maintain health
- Influence flower or fruit production
- Improve a view
- Improve aesthetics



Nine pruning types are used in arboriculture to achieve the objective of the tree's owner or manager. Pruning types include structural, cleaning, thinning, raising, reducing, restoring, and pollarding. Pruning palms and conifers and pruning for utility line clearance are other types of pruning.

QUALITY CONTROL PLAN

PRUNING TYPES

Pruning for Structure



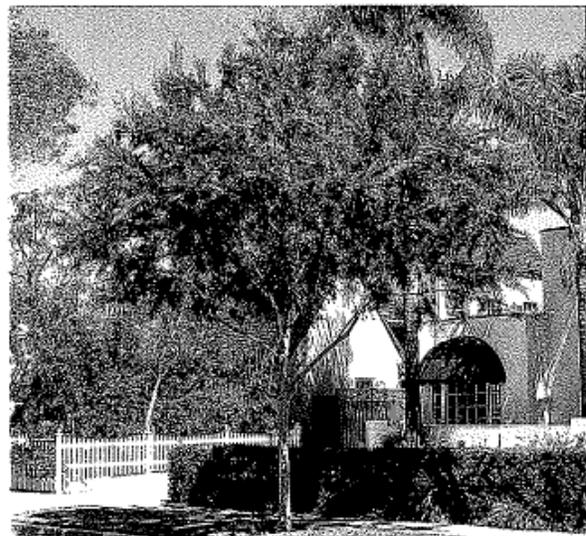
Structural pruning is the removal of live branches and stems to influence the orientation, spacing, growth rate, strength of attachment and ultimate size of branches and stems. Structural pruning is used on young and medium-aged trees to help engineer a sustainable trunk and branch arrangement. If young trees are pruned to promote good structure, they likely will remain serviceable in the landscape for more years than trees that have not been structurally pruned. Waiting until the tree grows larger make structural pruning much more difficult.

Four procedures should be considered when structural pruning young to medium-aged, large-maturing trees. The first procedure is to clean the canopy by removing dead, broken, diseased, and dying branches. The second procedure is to choose and develop a dominant leader. Multiple prunings over time usually are required to develop a dominant leader. Competing stems and branches are subordinated (reduced in length) or removed. Subordination usually is preferred over removal, especially if the problem stem or stems are larger than half the trunk diameter. Subordination may cause less trunk decay than removal. The offending stem(s) can always be removed later, if necessary. The third procedure is to se-

lect and establish the lowest permanent scaffold limb if the tree is old enough. Establish the lowest permanent limb by shortening vigorous branches below it and any lower branches that grow up into the crown. The fourth procedure is to select and establish scaffold limbs by subordinating or removing competing stems or branches. Scaffold limbs are located above the lowest permanent limb and provide the base on which to build the permanent crown. Scaffold limbs should be free of serious defects such as included bark and cracks, should be among the largest on the tree, and should be appropriately spaced apart. Vertical spacing should be at least 18 inches for large-maturing trees and about 12 inches for smaller trees.

Pruning to Clean

Cleaning is the selective removal of dead, diseased, detached, and broken branches. This type of pruning is done to reduce the risk of branches falling from the tree and to reduce the movement of decay, insects, and diseases from dead or dying branches into the rest of the tree. Cleaning is the preferred pruning type for mature trees because it does not remove live branches unnecessarily. Cleaning removes branches with cracks that may fall when the interior wood dries. The location of branches to remove should be specified if the entire crown is not going to be cleaned. The diameter of branches to be removed also should be specified. This usually is done by specifying the smallest branch to remove (for example, "clean branches 1 inch in diameter and larger").



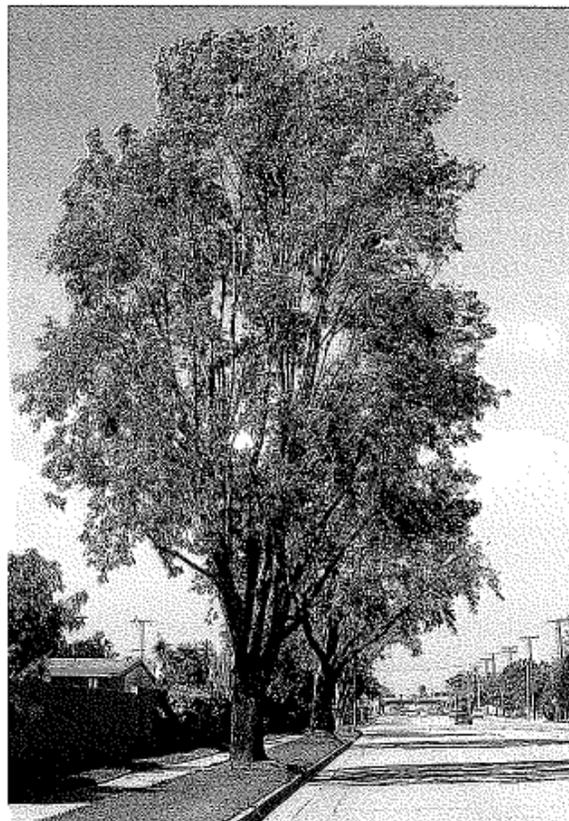
QUALITY CONTROL PLAN

Pruning to Thin

Thinning is the selective removal of small live branches to reduce crown density. Because the majority of small branches are at the outside edge of the crown, thinning is focused in that area. Proper thinning retains crown shape and should provide an even distribution of foliage throughout the crown. Increased light and air stimulate and maintain interior foliage, which can encourage taper on scaffold branches. Thinning a limb should be considered if cabling will be performed. Thinning also can remove suckers from the base of the tree and some watersprouts on the interior.

Excessive branch removal on the lower two-thirds of a branch or (lion tailing) can have adverse effects on the tree and therefore is not an acceptable pruning practice. Lion tailing transfers weight to the ends of branches and may result in sunburned bark tissue, watersprouts, cracks in branches, reduced branch taper, increased load on branch unions, and weakened branch structure. Lion tailing also changes the dynamics of the limb and often results in excessive branch breakage.

If the entire crown will not be thinned, the areas to be thinned must be specified. The size range and percentage of foliage to be removed also must be specified-usually in the 10 to 15 percent range-but not exceed 25 percent of the crown, especially on mature trees. Most thinning removes branches $\frac{1}{4}$ to 1 inch in diameter. If larger branches are removed, large gaps may be created in the crown, or water sprouts can result.



Pruning to Raise (Elevate, Lift)



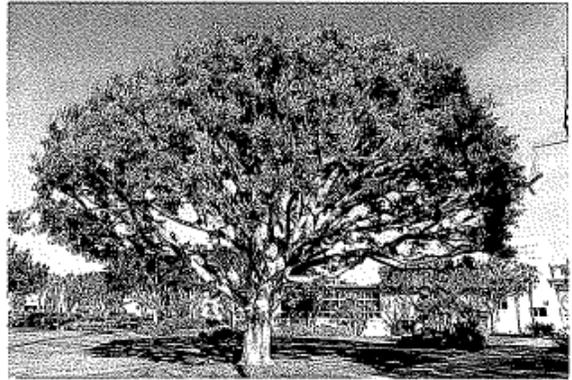
Raising is the selective removal of branches to provide vertical clearance. Crown raising shortens or removes lower branches of a tree to provide clearance for buildings, signs, vehicles, pedestrians, and equipment. Excessive removal of lower limbs can slow development of trunk taper, which can cause cracks or decay in the trunk, and transfers too much weight to the top of the tree. Mature trees could become stressed if large-diameter lower branches are removed. Clearance sometimes can be achieved by shortening some of the low branches rather than removing them to prevent these problems. Live crown ratio should be no less than 66 percent when raising is completed. Structural pruning should be considered along with raising.

When raising, the desired clearance should be specified. To differentiate between complete branch removal and shortening, specify the size range of the limbs to remove and their location (for example: raise 12 feet above the road by removing downward-growing branches 2 inches in diameter and smaller).

QUALITY CONTROL PLAN

Pruning to Reduce (Shape, Drop Crotch)

Reduction is the selective removal of branches and stems to decrease the height and/or spread of a tree. This type of pruning is done to minimize risk of failure, to reduce height or spread, for utility line clearance, to clear vegetation from buildings or other structures, or to improve the appearance of the tree. Portions of the crown, such as individual limbs, can be reduced to balance the canopy, provide clearance, or reduce likelihood of breakage on limbs with defects. Occasionally, the entire crown is reduced. Crown reduction should be accomplished with reduction cuts, not heading cuts.



Not all tree species can be reduced. Therefore, the specie and health should be considered before starting work. Old, stressed, or mature trees could decline or become more stressed as a result of this treatment. When a limb on a mature tree is cut back to a lateral, no more than one-fourth (25%) of its foliage should be removed. More can be removed on a young tree to accomplish particular objectives. More decay can enter the tree following reduction than following other pruning types.

The clearance distance or percentage size reduction should be specified. Because making many small cuts or just a few larger-diameter cuts can reduce a tree, it is important also to specify the size range of cuts. Reduction usually should be done on smaller-diameter branches.

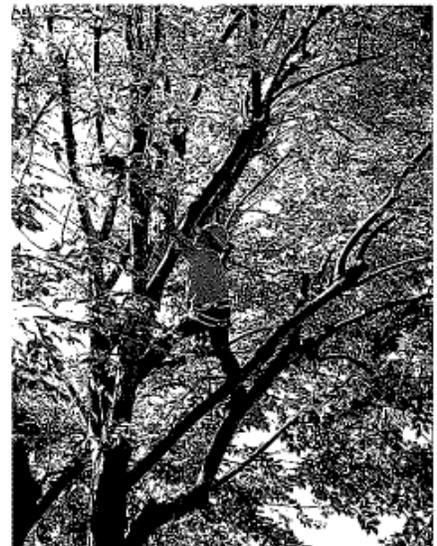


Pruning Palms

Palm pruning is the removal of fronds, flowers, fruit, stems, or loose petioles that may create a hazardous condition. Palms also may be pruned for aesthetic reasons to eliminate sprouts and stems or dead fronds and seedpods. Live, healthy fronds should not be removed. If they must be removed, however, avoid removing those that initiate at an angle of 45 degrees or greater above horizontal. Fronds removed should be severed close to the petiole base without damaging living trunk tissue. Climbing spikes should not be used to climb palms for pruning.

HOW MUCH TO PRUNE

Excessive branch removal depletes the tree's energy reserves stored in branches, stems, trunk and roots, and reduces the ability of the tree to photosynthesize more energy. There should be a good reason to remove more than twenty-five percent of the live crown in a single year. According to ANSI A300, not more than one-fourth of the foliage on a mature tree should be removed within one growing season. In addition, upon completion of pruning a mature tree, one-half of the foliage should remain evenly distributed in the lower two-thirds of the crown and individual limbs. Many trees generate adventitious sprouts in response to overpruning as they attempt to replace the stored energy. Live branch pruning is an essential ingredient to forming good structure, so it is a necessary procedure in an urban tree care program.



QUALITY CONTROL PLAN

RECYCLING PROGRAM

WCA's commitment to be a socially responsible corporate partner to our customers and communities is exemplified in our Recycling Program. With the steadily-increasing concern for the ecological health of our communities, West Coast Arborists, Inc. has embarked on a landfill diversion process where all material is taken to recycling facilities where it is used in the production of soil amendments. We are committed to taking all recyclable materials removed from the trees trimmed for the duration of this project to a recycling center for processing. Verification of amounts recycled will be obtained and reported by West Coast Arborists, Inc. via ArborAccess for the purpose of meeting the goals of the State for reducing landfill usage.

RECYCLED PRODUCTS:

M U L C H



Mulch is made from coarse ground branches and leaves. It should be spread on the ground at a rate of six to twelve inches for best effect. Fresh mulch will deplete nitrogen from the surface of the soil which will reduce unwanted weeds. Once the mulch has decayed, it returns nitrogen which helps build the quality of soil for plants. A large amount of tree debris is processed by West Coast Arborists and used in large scale mulching projects for establishing native plants in open space areas.

C O M P O S T



Compost is made from fine ground branches, leaves or other organic material. When mixed with oxygen and water, the organic material will decay or "compost." A finished compost is excellent for turning into the top layer of soil and will add nitrogen and increase the water holding capacity of soil. You can make compost at home in a pile in your yard or in a bin that you make or purchase. Large scale composting is done at regional recycling facilities.

F I R E W O O D



Firewood is traditionally the most common use of large branches and logs. Firewood is used to heat homes during winter months. West Coast Arborists takes logs to a yard in Irvine where a firewood retailer splits and resells the firewood to local residents.

L O G S T O L U M B E R



Currently West Coast Arborists is looking for new and better ideas for the use of tree logs. An old idea with a new approach is converting city trees into usable lumber. WCA worked on a twelve month trial program with the California Department of Forestry and Fire Protection to create an environmentally sound and socially responsible alternative to importing lumber from other areas, reducing our demand on trees from natural forests. WCA has demonstrated its wood, hand-crafting ability by offering sturdy and beautiful wooden benches for city use, exemplifying our commitment to the environment.

QUALITY CONTROL PLAN

ASSEMBLY BILL 939 (AB939)

The management of solid waste has become a major issue in California and throughout the country. Not only are we producing an increasing amount of solid waste each year, but we are running out of places to put it. Because of the concern about water and air pollution associated with landfills, the opportunities to develop additional disposal capacity are limited.

To address these issues, the Governor of California signed into law on September 29, 1989, Assembly Bill 939 (AB 939). The law fundamentally restructured the state's approach to solid waste management. AB 939 established an integrated waste management hierarchy in the following order of importance:

- Source reduction
- Recycling and composting
- Environmentally safe transformation and land disposal of solid wastes

AB 939 requires that each California county and incorporated city prepare a Source Reduction and Recycling Elements (SRRE) report which shows how they will meet solid waste diversion goals of 50 percent by the year 2000 and beyond.

West Coast Arborists, Inc., offers a multitude of waste diversion opportunities to cities including mulch, compost, firewood and logs to lumber. In an effort to provide cities with valued information pursuant to AB 939 requirements, we provide immediate reporting capabilities through ArborAccess at no additional cost.

SAMPLE RECYCLING REPORT

CITY OF TUSTIN				Green Waste Recycling Report	
From 1/1/06 to 1/31/06				By Individual Customer - All Job #	
Date	Job #	Truck	Recycling Site	Material	Weight
01/03/06	8499	R17	TIERRA VERDE RECYCLING	BRUSH	8.33
01/04/06	8498	D40	CVT RECYCLING	PALM	6.21
01/04/06	8499	R09	TIERRA VERDE RECYCLING	BRUSH	13.73
01/06/06	8499	D40	TIERRA VERDE RECYCLING	CHIP	4.86
01/10/06	8497	D40	TIERRA VERDE RECYCLING	PALM	4.54
01/11/06	8497	D40	TIERRA VERDE RECYCLING	CHIP	5.17
01/12/06	8499	D40	CVT RECYCLING	CHIP	5.92
01/12/06	8499	D40	TIERRA VERDE RECYCLING	CHIP	6.85
01/12/06	8499	D40	TIERRA VERDE RECYCLING	CHIP	6.80
01/13/06	8499	D40	TIERRA VERDE RECYCLING	CHIP	7.43
01/16/06	8497	D40	TIERRA VERDE RECYCLING	CHIP	3.53
01/17/06	8791	R17	TIERRA VERDE RECYCLING	BRUSH	5.20
01/17/06	8497	D40	CVT RECYCLING	CHIP	5.49
01/18/06	8497	D40	TIERRA VERDE RECYCLING	CHIP	5.79
01/19/06	8497	D40	TIERRA VERDE RECYCLING	CHIP	6.51
01/19/06	8499	R09	CVT RECYCLING	PALM	10.61
01/19/06	8499	R09	TIERRA VERDE RECYCLING	BRUSH	7.12
01/20/06	8497	D40	TIERRA VERDE RECYCLING	CHIP	5.73
01/24/06	8497	D62	CVT RECYCLING	CHIP	5.00
01/24/06	8497	D40	TIERRA VERDE RECYCLING	CHIP	6.09
01/25/06	8497	D62	TIERRA VERDE RECYCLING	CHIP	7.44
01/26/06	8497	D62	CVT RECYCLING	CHIP	6.25
01/27/06	8497	D40	TIERRA VERDE RECYCLING	PALM	5.98
TOTAL					150.58

EMPLOYEE TRAINING

EMPLOYEE TRAINING PROGRAM

West Coast Arborists, Inc. provides an extensive in-house training curriculum for all employees to broaden their knowledge of the arboriculture field of study. Included in this training are the ISA standards, both Treeworker and Arborist study programs, and a variety of Tree Care Industry Association home study programs. We also offer training courses to our staff in areas of customer service satisfaction, maintaining professional conduct, and Qualified Line Clearance Trimmer Training.



SAFETY PROGRAM



Safety standards are top priority at West Coast Arborists, Inc. Our line of work demands that all work is performed in a manner that provides the maximum safety to the general public as well as our employees. Our crews are instructed to follow the safety standards of ANSI Z133.1 as well as Cal-OSHA requirements. We have one of the most extensive safety training programs in the industry. We provide our employees with state-of-the-art training tools and instructional sessions company wide. Our insurance carriers and Cal-OSHA have recognized us repeatedly for outstanding safety training efforts. We have a full time Safety Trainer that is profession-

ally trained in the field of horticulture. He brings several years experience to the company as well as expertise in training new and existing employees. He administers I.S.A. certification training, in-house crew leader training programs, and new hire orientation training.

SAFETY TRAINING

- Bi-weekly Tallgate Safety Meetings - for each crew.
- Safety Team - a ten person committee that reviews and discusses safety procedures, problems and incentives.
- Injury & Illness Prevention Program - integral to overall safety program.
- On the Job Training Programs - New employees are assigned a "buddy" with experience to assist them.
- Training with Video - Programs included are Professional Tree Care, Electrical Hazards, Aerial Rescue, Chipper Safety, Chain Saw Safety and Pruning Technique. Video presentations in cooperation with Tree Care Industry Association.
- Leadership Training Programs - Continued training and study, utilizing the Crew Leader Home Study Program, available through Tree Care Industry Association.
- Certification Training - Continued study sessions are held in preparation for the International Society of Arboriculture Certification Programs.
- Safety Incentive Programs -
 - Safety Bonus Program rewards employees on a company-wide, quarterly basis for time without accidents.
 - Christmas Bonus Program enables employees to earn credit for safe operations throughout the year.
 - Crew lunches are provided for work-groups with outstanding safety practices and records.
 - Safety Lottery is held monthly which recognizes individuals with outstanding safety records.



EMPLOYEE TRAINING

QUARTERLY SAFETY SESSIONS

Our safety sessions are designed to incorporate ANSI Z133.1 safety standards, Cal-OSHA safety standards, and common safe work procedures within our industry. Each session is presented in English and Spanish to ensure a clear technical understanding of the material being covered. Upon completion of the safety session our employees undergo an examination of the topic covered in order to gauge their comprehension and retention of the material. Each session includes a roundtable discussion on current safety issues and program content. Some of our existing programs are as follows:

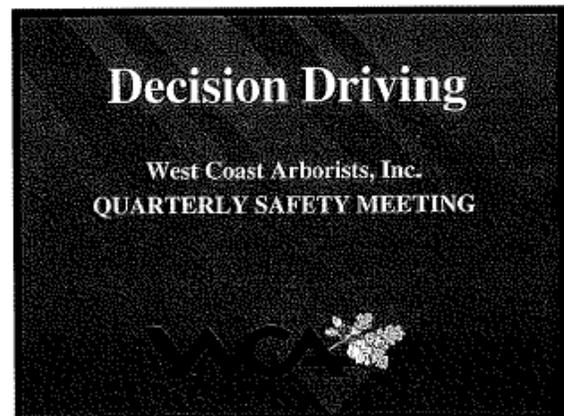
SAFE & EFFICIENT CHAINSAW OPERATION

- How to select a chain saw
- Personal Protective Equipment
- Chain Saw Safety Features
- Transporting the chain saw
- Starting Techniques
- How to Properly Hold a chain saw
- Cutting Techniques
- Reactive Forces
- How to Avoid Kickback



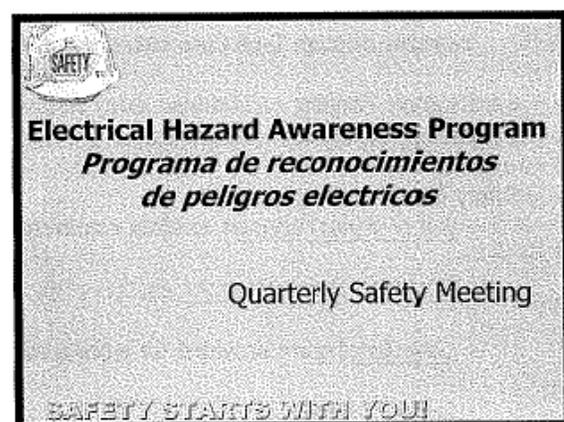
DECISION DRIVING

- Critical Types of Accidents
- Seeing
- Hearing
- Feeling
- Decision-Making Process
- 5 Step Sequence
- Following Distance
- Look Ahead Capacity
- Size Up the Whole Scene
- Stopping Distance
- Decision Space
- Following Distance



ELECTRICAL HAZARD AWARENESS PROGRAM

- Safety Standards for Line Clearance Trimming
- Electrical Hardwire Recognition
- Recognizing Electrical Hazards
- Aerial Rescue Techniques
- Work Practices Around Electrical Conductors



EMPLOYEE TRAINING

QUARTERLY SAFETY SESSIONS (continued)

PREVENTATIVE MAINTENANCE

- Daily Vehicle Inspection
- Aerial Lifts
- Roll Offs
- Dump Trucks
- Loaders
- Chippers
- Stump Grinders



SIX STAR SERVICE - REMOVALS

- Planning
- Protecting
- Proper Cuts
- Action
- Clean Up
- Final Inspection



CPR & FIRST AID

- Emergency Action Steps
- Cuts & Bruises
- Choking & Abdominal Thrust
- Rescue Breathing
- Cardio-Pulmonary Resuscitation
- Transportation Guidelines



TRAFFIC CONTROL

- General Information
- Planning
- Working in Residential areas, Schools & Parks
- Lane Closures
- Vehicle Parking & Pedestrian Safety
- Special Conditions, Median & Flagger Control



EMPLOYEE TRAINING

CUSTOMER SERVICE TRAINING

At West Coast Arborists, Inc., we pride ourselves on Quality Customer Service and community outreach. This training session is the fundamental building block of our success. We train our employees on how to handle themselves with professionalism and respect toward residents. The outline is as follows:

ADDRESSING CONCERNED CUSTOMERS

Customer Contact:

- Courtesy is shown to customers at all times and under all circumstances.
- Understand the reason(s) for customer dissatisfaction.
- Remain calm during stressful situations.
- Exhibit genuine concern for quality and customer satisfaction at all times.

Keys to Dealing with a Concerned Customer:

- First impressions are key, the resident will remember the first person they contact.
- Stay calm at all times.
- Have confident eye contact.
- Know when to retrieve your foreman.

While Speaking with a Concerned Customer:

- Do not interrupt the customer.
- Focus on his/her concern, do not get distracted.
- Respond to accusations without being defensive.
- Use a smile, always look interested and concerned.
- Keep the tone of your voice level, do not get excited.
- Always offer to help the customer (i.e. get the foreman).
- Never blame WCA or fellow employees for the problem.
- Empathize with residents - put yourself in their shoes.

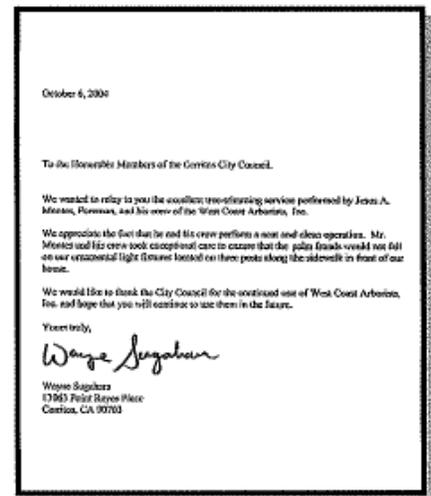
Major Reasons for Customer Complaints:

- They feel victimized - we are encroaching on their property.
- We schedule a time to meet with them and do not follow through.
- We do not pay attention to their request (i.e. one resident asked an employee to stay off his newly planted lawn, the resident turned around and the employee strutted directly across the lawn).
- Brush is left in the yard (Quality Control is one of our greatest concerns).
- They perceive you as disrespectful.
 - Discourtesy is often unintentional.
 - Treat every customer as if he/she is your relative.

Incidental Damage:

If at anytime property is damaged adhere to the following procedure:

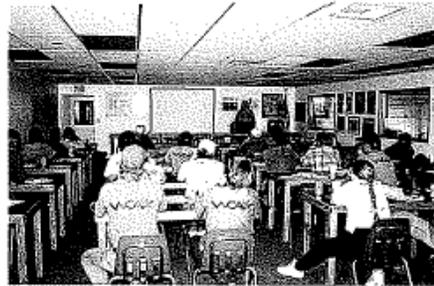
- Retrieve foreman to show them the damage.
- Foreman will notify the resident if he/she is home.
- If the resident is not home the foreman must leave a WCA card with instructions to call the office.
- Notify the Claims Coordinator immediately after notifying the resident.
- Always be courteous and apologetic.
- Property is to be left in the same condition as before you entered it.



EMPLOYEE TRAINING

ARBORICULTURE TRAINING PROGRAMS

At West Coast Arborists, Inc. we pride ourselves on professional knowledge within our industry. We have over one hundred thirty International Society of Arboriculture certified personnel. We offer several training programs to ensure continuing education of our staff. Our full time Safety Trainer, Mr. Rene Portillo, is also a Certified Arborist. He brings several years experience to his position and is an integral part of our training program. He administers ISA certification training (arborist and treeworker), in-house crew leader training, and bi-weekly foreman's meeting training.



This training session has been pivotal in the success of our arboricultural training. We believe if our crew performs these six steps then they have been successful in proper pruning. These guidelines incorporate ANSI A300, Western Chapter International Society of Arboriculture, and specifications set forth by the City. The stations are as follows:



- Station #1 - Proper Cuts
- Station #2 - Shape All Trees
- Station #3 - Don't Top Trees
- Station #4 - Raising
- Station #5 - Thinning
- Station #6 - Final Inspection

We hold monthly Foreman's meetings to communicate important company information as well as educate the Foremen on consistent safety procedures in the following areas:

- Best Management Practices
- Know the Work Zone
- Tree Hazard Evaluation
- Communication
- Employee Management
- Job Briefing
- Job Management
- Jobsite Evaluation
- Interoffice Communication
- Pruning Young Trees
- Recycling
- Safety
- Traffic Control
- Tree Inventory
- Vehicle Maintenance
- Chipper Safety and Maintenance

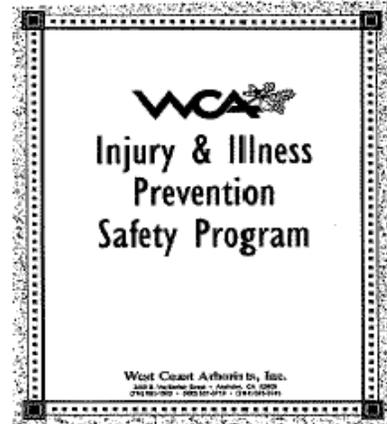


EMPLOYEE TRAINING

INJURY & ILLNESS SAFETY PROGRAM

SAFETY MANAGEMENT RESPONSIBILITY

West Coast Arborists, Inc. is committed to maintaining an effective Injury and Illness Prevention Safety Program. While safety has been a longstanding part of our company operations, our formal Safety Program is revised as necessary and fully implemented. All major elements of our Safety Program are updated as needed for refinements and improvements. As a minimum, the Safety Program is reviewed annually. Primary responsibility for implementation, management and administration of the Safety Program is vested with the Field Operations Manager. Policy administration and technical oversight is delegated to the Safety Trainer.



HAZARD IDENTIFICATION PROCESS

Facility and process reviews are excellent management tools for keeping informed on overall work conditions. Our system for identifying and evaluation workplace hazards, including scheduled periodic inspections to identify unsafe conditions and work priorities is as follows:

- WCA's Insurance Carrier conduct safety program audits annually in January to ensure consistent and effective program maintenance.
- WCA Supervisors conduct monthly location safety audits (self-inspections). A standard checklist is used to facilitate these inspections.
- Employees are encouraged to bring hazardous conditions to the attention of their supervisors/managers or top management through the use of a safety suggestion box. These suggestions are reviewed and responded to by our Safety Committee.
- Facility inspections are reported to and evaluated by the Safety Committee. Serious hazards are reported and acted upon immediately; minor conditions are addressed through our standard facility maintenance process. Results of finding and corrective actions are shared with employees at safety meetings, through bulletin boards, or at safety talks.

EMPLOYEE SAFETY TRAINING

It is in our Company's best interest to make every reasonable effort and available means to keep our personnel trained and informed in safe work practices. Safety training is provided initially as part of the employees' personnel orientation process and subsequently by the employee's supervisor. Key elements of our company's safety training program include:

- Review of the company's safety policy during initial employee orientation.
- Review of the company's safety rules and safe work practices with the employee by their Supervisor prior to the commencement of work.
- Supervisory and management training as part of the Safety Committee meetings and/or through special sessions and seminars.
- Documentation of formal safety education and training as part of our Company's Employee Training Program.



EMPLOYEE TRAINING

SAFETY COMMUNICATIONS

Safety communications are critical to providing employees with instructional updates about our company safety program. It also provides an avenue by which employees can provide feedback and input which is useful in developing new safety programs. Our system for communication with employees on Occupational Health and Safety matters includes:

- Periodic memos or other correspondence to employees from the company President, Safety Team and/or Safety Trainer.
- Safety slogan announcements which are posted on the employee's bulletin board and reiterated at Safety Meetings.
- Safety Suggestion Box which allows employees to offer anonymous comments and suggestions related to health or safety matters without the fear of reprisals.
- Injury free work days are posted in production areas acknowledges the safety performance of the general employee team.
- Safety materials are posted on bulletin boards and/or in employee lunchrooms.
- WCA Supervisors conduct periodic safety meetings (bi-weekly), providing employees with on-going opportunities for discussing safety issues.
- Formal safety reviews are conducted monthly, as part of our Safety Committee Meetings.
- The company's Injury and Illness Prevention Safety Program addresses regulated safety issues and promotes employee involvement and input.
- Safety incentives are maintained to encourage positive behavior of employees. These include:
 - Employee of the Month Program - which incorporates safety criteria in the selection process.
 - Safety Lottery - which allows eligible employees from each shift to participate in a monthly drawing based upon their accident free experience.
 - Quarterly Drawings - for all employees achieving accident free performance for a three (3) month period.
 - Safety Suggestion Award - to recognize employee suggestions which are selected for improving safety or health in the workplace.



EMPLOYEE TRAINING

SAFETY PROGRAM CONFORMANCE

Pro-active management includes Supervisory leadership and control to change unproductive activities. Conformance with safety policies, rules and regulations is a necessary component of our Safety Program which is monitored by all Supervisors. Our system for ensuring that all employees comply with safe and healthful work practices includes the following activities:

- Employee safety responsibilities are communicated during initial orientation by use of our Company Safety Rules and Safe Work Practices.
- Safety rules and regulations are reviewed with employees by Supervisors and part of the documented Employee Safety Training Process.
- Safety and Health Committee members review all safety matters pertaining to policy, administration or program development.
- Documented verbal warnings and reprimands are issued and carried out by Supervisors.



- Supervisors understand and enforce safety rules as a part of their job, and handle these no differently than any other work rule enforcement. This process may involve coaching, counseling, verbal or written reprimands and discipline in the form of suspension and/or termination.

SAFETY COMMITTEE

Safety Committees are the core of most effective and viable Safety Programs. These are crucial to providing policy oversight, reviewing program effectiveness and initiating program changes or corrections. Our Company's Safety Committee serves as the leadership group for evaluating and addressing all safety and health matters. In conforming to Cal-OSHA requirements, the Safety and Health Committee carries out various safety management duties, including, but limited to:

- Scheduling and conducting periodic worksite inspections. Results of such inspections are submitted to the Safety Committee members and discussed through resolution by the Chairperson.
- Reviewing causes of incidents resulting in injury, illness or adverse exposure.
- Investigating any alleged hazardous conditions brought to the attention of any Safety Committee member by Supervisors or employees.
- Evaluating suggestions for achieving improvements in safety or health matters.
- Sponsoring special safety campaigns and other informational program activities.

The above activities are undertaken by our Company to ensure that a safe and healthful working environment is provided for all employees. The safety and health of our employees continues to be the first consideration in the operation of our business.